

**125 St Nicholas Hospital**  
 3100 Superior Avenue  
 Sheboygan, WI 53081  
 920-459-8300

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Religious Organization

County: Sheboygan  
 Analysis Area: Northeastern (4)  
 Volume Group: 4

		All GMS Hospitals		Analysis Area 4		Volume Group 4		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	44.9%	55.7%	0.81	50.7%	0.89	39.8%	1.13	54.7%	0.82
Obstetrics	19.0%	41.5%	0.46	35.8%	0.05	28.9%	0.66	19.0%	1.00
Pediatrics	0.0%	52.8%	N/A	16.8%	N/A	7.7%	N/A	0.0%	N/A
Total Hospital	42.3%	57.5%	0.74	47.6%	0.89	42.4%	1.00	47.8%	0.89
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	13.5	26.4	0.51	23.3	0.58	10.7	1.26	16.4	0.82
Obstetrics	1.7	5.6	0.30	4.4	0.39	2.0	0.86	1.7	1.00
Pediatrics	0.0	1.4	N/A	0.5	N/A	0.0	N/A	0.0	N/A
Total Hospital	19.5	49.4	0.39	40.3	0.48	16.6	1.17	22.0	0.89
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.2	3.9	0.80	3.6	0.88	3.0	1.05	3.7	0.85
Obstetrics	2.3	2.5	0.91	2.5	0.92	2.2	1.03	2.2	1.04
Pediatrics	0.0	3.5	N/A	3.0	N/A	1.9	N/A	0.0	N/A
Total Hospital	3.3	4.4	0.74	3.6	0.90	3.3	1.00	3.4	0.97
<b>Surgical Operations</b>									
Inpatient	585	1,396	0.42	1,119	0.52	484	1.21	838	0.70
Outpatient	4,314	4,206	1.03	4,642	0.93	2,045	2.11	4,439	0.97
Inpatient as % of All Surgeries	11.9%	24.9%	0.48	19.4%	0.61	19.2%	0.62	15.9%	0.75
<b>Outpatient Visits</b>									
Non-Emergency Visits	65,035	136,074	0.48	200,883	0.32	63,222	1.03	63,034	1.03
Emergency Visits	13,802	18,688	0.74	18,216	0.76	12,717	1.09	14,252	0.97
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	4.0	19.3	0.21	19.6	0.20	10.6	0.38	7.0	0.57
Nurses, Licensed	128.5	239.2	0.54	266.6	0.48	104.8	1.23	123.6	1.04
Ancillary Nursing Personnel	80.4	40.0	2.01	32.6	2.46	22.9	3.51	19.3	4.17
All Other Personnel	189.1	480.4	0.39	519.5	0.36	217.2	0.87	156.9	1.21
Total FTEs	402.0	779.0	0.52	838.3	0.48	355.5	1.13	306.7	1.31
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	5.2	14.9	0.35	13.4	0.38	17.1	0.30	9.6	0.54
Nurses, Licensed	165.5	183.7	0.90	183.1	0.90	169.2	0.98	169.6	0.98
Ancillary Nursing Personnel	103.5	30.8	3.37	22.4	4.62	37.0	2.80	26.5	3.91
All Other Personnel	243.4	369.0	0.66	356.8	0.68	350.8	0.69	215.3	1.13
Total FTEs	517.6	598.3	0.87	575.7	0.90	574.1	0.90	421.0	1.23

**Total Hospital:**

Beds Set Up & Staffed 46  
 Discharges 2,167  
 Inpatient Days 7,101

**Contract with:**

Health Maintenance  
 Organization (HMO) Yes  
 Preferred Provider  
 Organization (PPO) Yes

**Medicare-certified Swing Beds:**

Average Beds Used 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**

Bassinets 5  
 Total Births 259  
 Newborn Days 498

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	30	1,558	4,915	44.9%	13.5	3.2
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	9	271	623	19.0%	1.7	2.3
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	7	304	1,563	61.2%	4.3	5.1
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	0	4.0	Surgical Personnel	8	2	9.9
Physicians & Dentists	1	0	1.0	Radiological Services Personnel	6	24	26.4
Medical & Dental Residents	0	0	0.0	Sonographers	0	6	5.3
Dental Hygienists	0	0	0.0	Respiratory Therapists	4	5	6.6
Registered Nurses	49	102	128.5	Occupational Therapists	3	6	8.5
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	21	4	23.2
Ancillary Nursing Personnel	3	26	80.4	Physical Therapy Assistants/Aides	1	1	2.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	4	1.9
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	1	2	2.3
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	7	17	21.2
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	32	27	52.9
Pharmacy Personnel	6	7	9.6				
Clinical Laboratory Personnel	13	5	17.5				
				<b>Total</b>	<b>160</b>	<b>238</b>	<b>402.0</b>

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017	
Selected Financial Statistics			Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
FY 2018										
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$111,346,912	48.9%	45.7%	1.07	46.7%	1.05	49.2%	0.99	48.8%	1.00
Medical Assistance	\$24,103,240	10.6%	14.0%	0.76	11.9%	0.89	11.3%	0.94	11.2%	0.94
Commercial	\$87,328,192	38.4%	35.8%	1.07	38.0%	1.01	36.3%	1.06	37.6%	1.02
All Other	\$4,709,559	2.1%	4.5%	0.46	3.4%	0.60	3.2%	0.66	2.4%	0.86
Deductions as % of Total Gross Patient Revenue										
Medicare	\$84,058,406	37.0%	34.1%	1.08	34.7%	1.06	35.5%	1.04	36.7%	1.01
Medical Assistance	\$19,153,066	8.4%	10.6%	0.80	9.0%	0.94	8.4%	1.01	9.3%	0.91
Commercial	\$38,074,076	16.7%	14.7%	1.14	16.1%	1.04	13.1%	1.28	15.6%	1.07
Charity Care	\$1,630,552	0.7%	1.0%	0.74	0.9%	0.78	1.3%	0.57	0.8%	0.86
Bad Debt	\$1,785,202	0.8%	1.1%	0.73	1.0%	0.80	1.4%	0.57	0.7%	1.16
All Other	\$3,656,075	1.6%	2.0%	0.82	1.8%	0.91	1.1%	1.52	1.9%	0.84
Total Deductions	\$148,357,377	65.2%	63.3%	1.03	63.5%	1.03	60.7%	1.08	64.9%	1.00
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		2.0%	5.5%	0.36	3.5%	0.57	3.5%	0.57	2.3%	0.86
Net Gains/Losses as % of Net Income		26.3%	2.6%	10.30	8.5%	3.09	18.6%	1.41	36.0%	0.73
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$26,159,566	35.1%	44.1%	0.80	45.8%	0.77	44.5%	0.79	39.5%	0.89
Supplies & Services	\$42,291,811	56.7%	49.0%	1.16	46.8%	1.21	46.9%	1.21	51.1%	1.11
Capital Component	\$6,105,178	8.2%	6.9%	1.19	7.4%	1.11	8.5%	0.96	9.4%	0.87
Fiscal Statistics										
Operating Margin (%)		7.7%	8.4%	0.92	9.4%	0.82	4.8%	1.60	7.5%	1.02
Total Hospital Net Income (%)		10.1%	8.6%	1.18	10.2%	0.99	5.8%	1.74	11.3%	0.90
Return on Equity (%)		7.4%	6.3%	1.18	7.0%	1.06	3.7%	2.01	9.1%	0.82
Current Ratio		1.8	5.9	0.30	4.3	0.42	5.5	0.33	1.8	0.99
Days in Net Patient Accounts Receivable		44.4	51.6	0.86	50.7	0.87	49.4	0.90	40.6	1.09
Average Payment Period		61.8	38.5	1.61	54.9	1.13	40.4	1.53	48.1	1.28
Equity Financing (%)		79.0%	75.1%	1.05	75.6%	1.04	75.7%	1.04	73.2%	1.08
Long-Term Debt to Equity Ratio		0.1	0.2	0.48	0.2	0.44	0.2	0.42	0.1	0.62
Times Interest Earned		42.8	13.4	3.20	14.7	2.90	6.3	6.85	79.3	0.54
Total Asset Turnover		0.7	0.7	0.97	0.7	1.05	0.6	1.14	0.8	0.92
Average Age of Plant (Years)		13.4	9.9	1.36	10.4	1.30	9.1	1.47	15.3	0.88
Increase (Decrease) Total Net Patient Revenue		-0.4%	5.4%	N/A	3.9%	N/A	7.2%	N/A	-2.6%	0.14
Outpatient Gross Revenue (% of Total GPR)		74.6%	61.9%	1.20	71.3%	1.05	72.7%	1.03	69.8%	1.07
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$10,106		\$15,830	0.64	\$12,899	0.78	\$11,444	0.88	\$10,894	0.93
Inpatient Net Revenue per Day	\$3,041		\$3,538	0.86	\$3,402	0.89	\$3,344	0.91	\$3,219	0.94
Outpatient Net Revenue per Visit	\$749		\$686	1.09	\$545	1.37	\$740	1.01	\$714	1.05

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$227,487,903	Cash & Cash Equivalents	\$1,966,395	Current Liabilities	\$11,737,580
Less Deductions	\$148,357,377	Net Patient Receivables	\$9,625,387	Long-Term Debt	\$6,770,538
Net Patient Revenue	\$79,130,526	Other Receivables	\$1,037,700	Other Liabilities	\$5,202,449
Plus Other Revenue	\$1,612,904			Subtotal	\$23,710,567
Total Revenue	\$80,743,430	Land, Buildings & Equipment (Net)	\$44,281,659		
Less Expenses	\$74,556,555	Other Assets	\$55,988,713	Unrestricted Fund Balance	\$89,189,287
Non-Operating Gains/Losses	\$2,213,200			Restricted Fund Balance	\$7,611,185
Net Income	\$8,400,075	Total Assets	\$112,899,854	Total Liabilities & Fund Balance	\$112,899,854