

128 Spooner Health
1280 Chandler Drive
Spooner, WI 54801
715-635-2111

Fiscal Year: 04/01 to 03/31
Type: GMS
Critical Access Hospital
Control: Other Not-For-Profit

County: Washburn
Analysis Area: Western Lake Superior (7)
Volume Group: 2

		All GMS Hospitals		Analysis Area 7		Volume Group 2		FY 2018 vs. 2017	
Selected Utilization Statistics		Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	19.6%	55.7%	0.35	22.0%	0.89	20.1%	0.97	16.8%	1.17
Obstetrics	0.0%	41.5%	N/A	27.5%	N/A	16.5%	N/A	0.0%	N/A
Pediatrics	0.0%	52.8%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	15.8%	57.5%	0.28	24.4%	0.65	24.5%	0.65	14.3%	1.11
Average Census (Patients)									
Adult Medical-Surgical	2.7	26.4	0.10	4.1	0.68	3.2	0.87	2.7	1.02
Obstetrics	0.0	5.6	N/A	1.2	N/A	0.6	N/A	0.0	N/A
Pediatrics	0.0	1.4	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	2.8	49.4	0.06	5.6	0.51	4.6	0.61	2.9	1.00
Average Length of Stay (Days)									
Adult Medical-Surgical	3.1	3.9	0.80	3.1	1.02	3.0	1.04	2.9	1.07
Obstetrics	0.0	2.5	N/A	2.4	N/A	2.1	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.2	4.4	0.72	3.3	0.95	2.9	1.10	2.3	1.34
Surgical Operations									
Inpatient	0	1,396	N/A	62	N/A	350	N/A	6	0.00
Outpatient	372	4,206	0.09	881	0.42	1,888	0.20	382	0.97
Inpatient as % of All Surgeries	0.0%	24.9%	N/A	6.5%	N/A	15.6%	N/A	1.5%	0.00
Outpatient Visits									
Non-Emergency Visits	15,709	136,074	0.12	19,272	0.82	24,234	0.65	14,541	1.08
Emergency Visits	7,471	18,688	0.40	6,871	1.09	3,778	1.98	7,293	1.02
Full-Time Equivalents (FTEs)									
Administrators	3.0	19.3	0.16	4.1	0.73	5.4	0.55	3.0	1.00
Nurses, Licensed	34.6	239.2	0.14	60.3	0.57	46.6	0.74	31.9	1.08
Ancillary Nursing Personnel	2.8	40.0	0.07	8.2	0.34	8.1	0.35	2.3	1.23
All Other Personnel	75.9	480.4	0.16	142.4	0.53	107.7	0.70	73.7	1.03
Total FTEs	116.3	779.0	0.15	215.0	0.54	167.8	0.69	110.9	1.05
FTEs per 100 Patient Census (Adjusted)									
Administrators	14.6	14.9	0.99	10.5	1.40	30.5	0.48	15.6	0.94
Nurses, Licensed	168.9	183.7	0.92	153.9	1.10	261.4	0.65	166.3	1.02
Ancillary Nursing Personnel	13.7	30.8	0.44	20.8	0.66	45.4	0.30	11.9	1.15
All Other Personnel	370.5	369.0	1.00	363.3	1.02	604.7	0.61	384.4	0.96
Total FTEs	567.7	598.3	0.95	548.5	1.04	941.9	0.60	578.2	0.98

Total Hospital:

Beds Set Up & Staffed 18
Discharges 330
Inpatient Days 1,040

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 4
Discharges 86
Inpatient Days 1,082

Newborn Nursery:

Bassinets 0
Total Births 0
Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 03/31/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	14	319	1,001	19.6%	2.7	3.1
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	1	4	0.0%	0.0	4.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	4	0	0	0.0%	0.0	0.0
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	2	8	0.0%	0.0	4.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	2	0	8	27	0.0%	0.1	3.4

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	0	3.0	Surgical Personnel	1	0	1.0
Physicians & Dentists	3	3	3.5	Radiological Services Personnel	6	2	7.5
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	1	0.8
Registered Nurses	22	18	33.6	Occupational Therapists	2	0	2.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	5	0	5.0
Ancillary Nursing Personnel	0	5	2.8	Physical Therapy Assistants/Aides	2	3	3.6
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	2	1.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	9	5	10.4
Health Info Mgmt-Administrators/Technicians	3	2	4.1	All Other Personnel	20	10	25.1
Pharmacy Personnel	5	1	5.0				
Clinical Laboratory Personnel	6	2	6.9				
				Total	88	54	116.3

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Spooner, WI 54801			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017		
Selected Financial Statistics			FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$23,714,439	49.1%	45.7%	1.07	49.1%	1.00	45.3%	1.08	50.3%	0.97	
Medical Assistance	\$7,478,140	15.5%	14.0%	1.11	18.1%	0.86	9.6%	1.61	14.9%	1.04	
Commercial	\$14,439,581	29.9%	35.8%	0.83	28.1%	1.06	42.0%	0.71	28.9%	1.03	
All Other	\$2,709,940	5.6%	4.5%	1.25	4.7%	1.19	3.1%	1.83	5.9%	0.95	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$14,221,697	29.4%	34.1%	0.86	26.8%	1.10	27.2%	1.08	29.7%	0.99	
Medical Assistance	\$5,880,338	12.2%	10.6%	1.15	11.7%	1.04	7.0%	1.73	10.7%	1.14	
Commercial	\$2,017,902	4.2%	14.7%	0.28	3.8%	1.09	13.4%	0.31	3.5%	1.19	
Charity Care	\$451,092	0.9%	1.0%	0.96	1.3%	0.70	0.6%	1.58	1.0%	0.90	
Bad Debt	\$989,752	2.0%	1.1%	1.91	1.5%	1.36	1.3%	1.54	1.9%	1.09	
All Other	\$553,317	1.1%	2.0%	0.58	1.8%	0.65	1.4%	0.81	1.2%	0.95	
Total Deductions	\$24,114,098	49.9%	63.3%	0.79	47.0%	1.06	50.9%	0.98	48.0%	1.04	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		0.4%	5.5%	0.07	1.4%	0.27	3.0%	0.13	0.8%	0.51	
Net Gains/Losses as % of Net Income		49.4%	2.6%	19.33	25.9%	1.91	2.7%	18.26	62.0%	0.80	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$10,143,580	42.9%	44.1%	0.97	53.5%	0.80	45.2%	0.95	45.8%	0.94	
Supplies & Services	\$10,045,175	42.5%	49.0%	0.87	38.6%	1.10	46.7%	0.91	43.1%	0.98	
Capital Component	\$3,462,871	14.6%	6.9%	2.13	7.9%	1.85	8.1%	1.82	11.1%	1.32	
Fiscal Statistics											
Operating Margin (%)		2.8%	8.4%	0.33	7.3%	0.38	14.9%	0.19	6.0%	0.46	
Total Hospital Net Income (%)		5.3%	8.6%	0.62	9.5%	0.56	15.3%	0.35	14.5%	0.37	
Return on Equity (%)		2.6%	6.3%	0.41	6.4%	0.40	14.6%	0.18	6.6%	0.39	
Current Ratio		2.4	5.9	0.41	5.9	0.41	3.0	0.81	3.2	0.76	
Days in Net Patient Accounts Receivable		52.8	51.6	1.02	55.4	0.95	58.4	0.90	42.8	1.23	
Average Payment Period		69.8	38.5	1.81	46.4	1.50	56.8	1.23	43.1	1.62	
Equity Financing (%)		55.2%	75.1%	0.73	80.3%	0.69	61.3%	0.90	51.8%	1.06	
Long-Term Debt to Equity Ratio		0.7	0.2	4.20	0.1	4.83	0.4	1.74	0.8	0.79	
Times Interest Earned		2.7	13.4	0.20	14.1	0.19	18.7	0.14	6.3	0.42	
Total Asset Turnover		0.5	0.7	0.64	0.7	0.72	1.0	0.50	0.4	1.13	
Average Age of Plant (Years)		2.8	9.9	0.28	9.3	0.30	8.5	0.33	3.2	0.88	
Increase (Decrease) Total Net Patient Revenue		8.9%	5.4%	1.64	9.6%	0.93	2.5%	3.58	14.9%	0.60	
Outpatient Gross Revenue (% of Total GPR)		86.0%	61.9%	1.39	85.7%	1.00	73.7%	1.17	85.8%	1.00	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$11,173		\$15,830	0.71	\$11,404	0.98	\$15,847	0.71	\$8,748	1.28	
Inpatient Net Revenue per Day	\$2,151		\$3,538	0.61	\$2,879	0.75	\$4,787	0.45	\$2,214	0.97	
Outpatient Net Revenue per Visit	\$884		\$686	1.29	\$1,183	0.75	\$991	0.89	\$840	1.05	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$48,342,100	Cash & Cash Equivalents	\$5,393,360	Current Liabilities	\$4,077,485
Less Deductions	\$24,114,098	Net Patient Receivables	\$3,501,722	Long-Term Debt	\$19,003,477
Net Patient Revenue	\$24,228,002	Other Receivables	\$283,183	Other Liabilities	\$0
Plus Other Revenue	\$95,496			Subtotal	\$23,080,962
Total Revenue	\$24,323,498	Land, Buildings & Equipment (Net)	\$29,088,865	Unrestricted Fund Balance	\$28,405,389
Less Expenses	\$23,651,626	Other Assets	\$13,219,221	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$656,527			Total Liabilities & Fund Balance	\$51,486,351
Net Income	\$1,328,399	Total Assets	\$51,486,351		