

138 Vernon Memorial Healthcare
507 S Main Street
Viroqua, WI 54665
608-637-2101

Fiscal Year: 10/01 to 09/30
Type: GMS
Critical Access Hospital
Control: Other Not-For-Profit

County: Vernon
Analysis Area: Southwestern (5B)
Volume Group: 3

		All GMS Hospitals		Analysis Area 5B		Volume Group 3		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	31.3%	55.7%	0.56	48.0%	0.65	38.3%	0.82	30.0%	1.04
Obstetrics	0.0%	41.5%	N/A	44.3%	0.02	24.8%	N/A	0.0%	N/A
Pediatrics	0.0%	52.8%	N/A	31.0%	N/A	0.3%	N/A	0.0%	N/A
Total Hospital	35.1%	57.5%	0.61	50.9%	0.69	37.2%	0.94	33.4%	1.05
Average Census (Patients)									
Adult Medical-Surgical	7.8	26.4	0.30	17.1	0.46	6.5	1.20	7.5	1.04
Obstetrics	0.9	5.6	0.15	3.7	0.24	1.0	0.87	0.8	1.05
Pediatrics	0.0	1.4	N/A	0.6	N/A	0.0	N/A	0.0	N/A
Total Hospital	8.8	49.4	0.18	28.6	0.31	8.5	1.03	8.4	1.05
Average Length of Stay (Days)									
Adult Medical-Surgical	2.4	3.9	0.62	3.5	0.70	2.9	0.83	2.7	0.92
Obstetrics	2.2	2.5	0.87	2.5	0.88	2.2	1.00	2.0	1.10
Pediatrics	0.0	3.5	N/A	2.8	N/A	1.9	N/A	0.0	N/A
Total Hospital	2.4	4.4	0.55	4.3	0.57	3.1	0.79	2.6	0.95
Surgical Operations									
Inpatient	666	1,396	0.48	790	0.84	273	2.44	610	1.09
Outpatient	710	4,206	0.17	2,742	0.26	1,279	0.56	599	1.19
Inpatient as % of All Surgeries	48.4%	24.9%	1.94	22.4%	2.16	17.6%	2.75	50.5%	0.96
Outpatient Visits									
Non-Emergency Visits	132,314	136,074	0.97	119,520	1.11	57,910	2.28	127,930	1.03
Emergency Visits	6,493	18,688	0.35	13,485	0.48	8,090	0.80	5,728	1.13
Full-Time Equivalents (FTEs)									
Administrators	4.0	19.3	0.21	13.1	0.31	9.4	0.43	4.0	1.00
Nurses, Licensed	108.7	239.2	0.45	167.7	0.65	79.9	1.36	105.9	1.03
Ancillary Nursing Personnel	19.3	40.0	0.48	20.8	0.93	13.5	1.43	17.4	1.11
All Other Personnel	312.8	480.4	0.65	423.0	0.74	187.1	1.67	323.0	0.97
Total FTEs	444.7	779.0	0.57	624.6	0.71	289.8	1.53	450.3	0.99
FTEs per 100 Patient Census (Adjusted)									
Administrators	13.3	14.9	0.90	11.8	1.13	24.3	0.55	13.8	0.97
Nurses, Licensed	361.3	183.7	1.97	151.1	2.39	207.6	1.74	364.4	0.99
Ancillary Nursing Personnel	64.1	30.8	2.09	18.7	3.43	35.0	1.83	60.0	1.07
All Other Personnel	1,040.1	369.0	2.82	381.2	2.73	486.3	2.14	1,111.9	0.94
Total FTEs	1,478.9	598.3	2.47	562.9	2.63	753.3	1.96	1,550.1	0.95

Total Hospital:

Beds Set Up & Staffed 25
Discharges 1,310
Inpatient Days 3,199

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 1
Discharges 6
Inpatient Days 113

Newborn Nursery:

Bassinet 0
Total Births 151
Newborn Days 273

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	25	1,168	2,852	31.3%	7.8	2.4
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	2	0	11	29	0.0%	0.1	2.6
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	0	144	318	0.0%	0.9	2.2
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	0	4.0	Surgical Personnel	6	0	6.0
Physicians & Dentists	18	5	21.6	Radiological Services Personnel	12	1	12.9
Medical & Dental Residents	0	0	0.0	Sonographers	1	1	1.8
Dental Hygienists	0	0	0.0	Respiratory Therapists	3	0	3.0
Registered Nurses	34	79	99.2	Occupational Therapists	4	6	7.6
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	3	1	3.5
Licensed Practical Nurses	0	1	0.5	Physical Therapists	12	1	12.4
Ancillary Nursing Personnel	4	20	19.3	Physical Therapy Assistants/Aides	6	2	6.7
Medical Assistants	8	1	8.9	Recreational Therapists	0	0	0.0
Physician Assistants	2	4	5.4	Dietitians & Nutritionists	2	0	2.0
Nurse Practitioners	2	4	4.9	Psychologists	1	0	1.0
Certified Registered Nurse Anesthetists	4	0	4.0	Social Workers	1	4	4.3
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	65	31	87.0
Health Info Mgmt-Administrators/Technicians	16	1	16.7	All Other Personnel	56	49	91.9
Pharmacy Personnel	7	2	8.4				
Clinical Laboratory Personnel	9	3	11.6				
				Total	280	216	444.7

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017	
Selected Financial Statistics			Value	Ratio	5B Value	Ratio	3 Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$67,517,826	51.0%	45.7%	1.12	45.0%	1.13	46.1%	1.11	47.0%	1.09
Medical Assistance	\$15,886,547	12.0%	14.0%	0.86	10.2%	1.18	13.3%	0.90	15.5%	0.77
Commercial	\$43,610,027	32.9%	35.8%	0.92	38.0%	0.87	36.0%	0.92	34.5%	0.95
All Other	\$5,373,493	4.1%	4.5%	0.90	6.8%	0.60	4.6%	0.88	3.0%	1.34
Deductions as % of Total Gross Patient Revenue										
Medicare	\$37,865,101	28.6%	34.1%	0.84	32.3%	0.88	29.3%	0.97	28.0%	1.02
Medical Assistance	\$9,524,758	7.2%	10.6%	0.68	8.1%	0.89	9.2%	0.78	3.7%	1.97
Commercial	\$15,177,672	11.5%	14.7%	0.78	15.4%	0.74	11.9%	0.96	11.1%	1.03
Charity Care	\$2,199,676	1.7%	1.0%	1.70	0.7%	2.41	1.0%	1.63	2.3%	0.73
Bad Debt	\$1,762,718	1.3%	1.1%	1.24	1.1%	1.24	1.7%	0.77	1.4%	0.98
All Other	\$924,477	0.7%	2.0%	0.36	4.2%	0.16	1.9%	0.37	0.3%	2.14
Total Deductions	\$67,454,402	51.0%	63.3%	0.80	61.9%	0.82	55.1%	0.92	46.7%	1.09
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		12.9%	5.5%	2.33	20.3%	0.63	5.9%	2.16	14.0%	0.92
Net Gains/Losses as % of Net Income		N/A	2.6%	N/A	5.3%	N/A	14.7%	N/A	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$45,091,549	57.0%	44.1%	1.29	57.4%	0.99	51.5%	1.11	57.4%	0.99
Supplies & Services	\$26,842,339	33.9%	49.0%	0.69	37.7%	0.90	40.5%	0.84	34.1%	1.00
Capital Component	\$7,184,366	9.1%	6.9%	1.32	4.9%	1.86	8.0%	1.14	8.6%	1.06
Fiscal Statistics										
Operating Margin (%)		-6.2%	8.4%	N/A	6.6%	N/A	5.3%	N/A	-3.3%	1.87
Total Hospital Net Income (%)		-5.2%	8.6%	N/A	7.0%	N/A	6.1%	N/A	-1.2%	4.31
Return on Equity (%)		-3.8%	6.3%	N/A	5.7%	N/A	5.1%	N/A	-0.8%	4.51
Current Ratio		3.4	5.9	0.57	23.9	0.14	5.4	0.63	4.0	0.85
Days in Net Patient Accounts Receivable		48.4	51.6	0.94	65.5	0.74	51.7	0.94	57.0	0.85
Average Payment Period		37.7	38.5	0.98	13.1	2.89	34.1	1.11	39.9	0.95
Equity Financing (%)		69.0%	75.1%	0.92	87.4%	0.79	79.8%	0.86	70.6%	0.98
Long-Term Debt to Equity Ratio		0.3	0.2	1.94	0.1	5.35	0.2	1.61	0.3	1.08
Times Interest Earned		-3.5	13.4	N/A	42.5	N/A	8.4	N/A	-0.2	14.05
Total Asset Turnover		0.7	0.7	1.00	0.8	0.90	0.8	0.90	0.7	1.06
Average Age of Plant (Years)		8.3	9.9	0.84	8.8	0.95	9.3	0.90	9.5	0.88
Increase (Decrease) Total Net Patient Revenue		4.5%	5.4%	0.83	8.7%	0.52	4.5%	1.02	-2.7%	N/A
Outpatient Gross Revenue (% of Total GPR)		71.1%	61.9%	1.15	77.2%	0.92	78.1%	0.91	73.2%	0.97
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$16,487	\$15,830	1.04	\$14,264	1.16	\$12,599	1.31	\$16,493	1.00
Inpatient Net Revenue per Day		\$6,599	\$3,538	1.87	\$3,497	1.89	\$3,643	1.81	\$6,851	0.96
Outpatient Net Revenue per Visit		\$324	\$686	0.47	\$817	0.40	\$598	0.54	\$331	0.98

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$132,387,893	Cash & Cash Equivalents	\$9,517,720	Current Liabilities	\$7,704,098
Less Deductions	\$67,454,402	Net Patient Receivables	\$8,612,122	Long-Term Debt	\$21,662,555
Net Patient Revenue	\$64,933,491	Other Receivables	\$4,745,928	Other Liabilities	\$2,159,300
Plus Other Revenue	\$9,577,150			Subtotal	\$31,525,953
Total Revenue	\$74,510,641	Land, Buildings & Equipment (Net)	\$52,046,500	Unrestricted Fund Balance	\$70,064,526
Less Expenses	\$79,118,254	Other Assets	\$26,668,209	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$717,779			Total Liabilities & Fund Balance	\$101,590,479
Net Income	-\$3,889,834	Total Assets	\$101,590,479		