

143 Waupun Memorial Hospital
620 W Brown Street
Waupun, WI 53963
920-324-5581

Fiscal Year: 07/01 to 06/30
Type: GMS
Critical Access Hospital
Control: Religious Organization

County: Dodge
Analysis Area: Southern (1)
Volume Group: 3

		All GMS Hospitals		Analysis Area 1		Volume Group 3		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	30.2%	55.7%	0.54	57.3%	0.53	38.3%	0.79	36.9%	0.82
Obstetrics	26.0%	41.5%	0.63	43.6%	0.02	24.8%	1.05	17.1%	1.52
Pediatrics	0.0%	52.8%	N/A	54.8%	N/A	0.3%	N/A	0.0%	N/A
Total Hospital	27.5%	57.5%	0.48	60.2%	0.46	37.2%	0.74	30.2%	0.91
Average Census (Patients)									
Adult Medical-Surgical	5.4	26.4	0.21	24.4	0.22	6.5	0.83	5.5	0.98
Obstetrics	1.0	5.6	0.18	5.1	0.20	1.0	1.04	0.9	1.21
Pediatrics	0.0	1.4	N/A	2.3	N/A	0.0	N/A	0.0	N/A
Total Hospital	6.9	49.4	0.14	51.9	0.13	8.5	0.81	7.5	0.91
Average Length of Stay (Days)									
Adult Medical-Surgical	3.0	3.9	0.76	3.9	0.77	2.9	1.02	3.1	0.97
Obstetrics	2.3	2.5	0.89	2.7	0.84	2.2	1.02	2.2	1.05
Pediatrics	0.0	3.5	N/A	3.8	N/A	1.9	N/A	0.0	N/A
Total Hospital	2.4	4.4	0.55	4.3	0.55	3.1	0.78	2.6	0.92
Surgical Operations									
Inpatient	219	1,396	0.16	2,117	0.10	273	0.80	218	1.00
Outpatient	1,189	4,206	0.28	7,457	0.16	1,279	0.93	1,171	1.02
Inpatient as % of All Surgeries	15.6%	24.9%	0.62	22.1%	0.70	17.6%	0.88	15.7%	0.99
Outpatient Visits									
Non-Emergency Visits	50,657	136,074	0.37	174,723	0.29	57,910	0.87	49,374	1.03
Emergency Visits	8,964	18,688	0.48	17,254	0.52	8,090	1.11	9,235	0.97
Full-Time Equivalents (FTEs)									
Administrators	3.0	19.3	0.16	26.0	0.12	9.4	0.32	17.3	0.17
Nurses, Licensed	64.3	239.2	0.27	251.5	0.26	79.9	0.80	69.7	0.92
Ancillary Nursing Personnel	5.9	40.0	0.15	43.3	0.14	13.5	0.44	9.3	0.63
All Other Personnel	113.7	480.4	0.24	653.1	0.17	187.1	0.61	103.5	1.10
Total FTEs	186.9	779.0	0.24	973.9	0.19	289.8	0.64	199.9	0.93
FTEs per 100 Patient Census (Adjusted)									
Administrators	7.5	14.9	0.50	20.1	0.37	24.3	0.31	43.4	0.17
Nurses, Licensed	160.6	183.7	0.87	194.3	0.83	207.6	0.77	174.7	0.92
Ancillary Nursing Personnel	14.7	30.8	0.48	33.4	0.44	35.0	0.42	23.3	0.63
All Other Personnel	284.0	369.0	0.77	504.4	0.56	486.3	0.58	259.4	1.10
Total FTEs	466.9	598.3	0.78	752.2	0.62	753.3	0.62	500.8	0.93

Total Hospital:

Beds Set Up & Staffed 25
Discharges 1,044
Inpatient Days 2,512

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 1
Discharges 8
Inpatient Days 54

Newborn Nursery:

Bassinet 4
Total Births 167
Newborn Days 362

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	18	659	1,981	30.2%	5.4	3.0
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	1	4	167	379	26.0%	1.0	2.3
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	3	43	152	13.9%	0.4	3.5
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	0	3.0	Surgical Personnel	1	2	2.0
Physicians & Dentists	4	4	6.2	Radiological Services Personnel	7	11	13.3
Medical & Dental Residents	0	0	0.0	Sonographers	1	5	3.2
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	3	1.4
Registered Nurses	21	67	57.9	Occupational Therapists	0	2	1.4
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	1	2	1.8	Physical Therapists	4	1	4.9
Ancillary Nursing Personnel	1	9	5.9	Physical Therapy Assistants/Aides	2	0	2.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	2	1	2.2	Psychologists	2	2	3.4
Certified Registered Nurse Anesthetists	2	2	2.4	Social Workers	0	3	2.4
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	9	20	21.1
Health Info Mgmt-Administrators/Technicians	1	1	1.6	All Other Personnel	25	42	45.4
Pharmacy Personnel	3	2	4.5				
Clinical Laboratory Personnel	0	0	0.0				
				Total	90	179	186.9

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Waupun, WI 53963			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017		
Selected Financial Statistics			FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$41,242,977	43.3%	45.7%	0.95	41.6%	1.04	46.1%	0.94	44.6%	0.97	
Medical Assistance	\$11,365,131	11.9%	14.0%	0.85	11.5%	1.04	13.3%	0.90	12.1%	0.99	
Commercial	\$41,351,284	43.4%	35.8%	1.21	39.3%	1.10	36.0%	1.21	42.1%	1.03	
All Other	\$1,267,982	1.3%	4.5%	0.30	7.5%	0.18	4.6%	0.29	1.3%	1.03	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$28,219,422	29.6%	34.1%	0.87	30.8%	0.96	29.3%	1.01	31.2%	0.95	
Medical Assistance	\$7,979,823	8.4%	10.6%	0.79	8.7%	0.97	9.2%	0.91	6.9%	1.21	
Commercial	\$17,342,246	18.2%	14.7%	1.24	18.2%	1.00	11.9%	1.53	18.6%	0.98	
Charity Care	\$185,175	0.2%	1.0%	0.20	0.9%	0.23	1.0%	0.19	0.1%	1.72	
Bad Debt	\$1,321,064	1.4%	1.1%	1.30	1.1%	1.31	1.7%	0.80	1.3%	1.07	
All Other	\$312,691	0.3%	2.0%	0.17	3.4%	0.10	1.9%	0.17	0.4%	0.89	
Total Deductions	\$55,360,421	58.1%	63.3%	0.92	62.8%	0.93	55.1%	1.05	58.5%	0.99	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		2.0%	5.5%	0.36	6.4%	0.31	5.9%	0.33	1.8%	1.07	
Net Gains/Losses as % of Net Income		0.0%	2.6%	0.01	1.9%	0.01	14.7%	0.00	0.3%	0.05	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$18,657,890	49.5%	44.1%	1.12	47.5%	1.04	51.5%	0.96	51.1%	0.97	
Supplies & Services	\$15,912,796	42.2%	49.0%	0.86	45.0%	0.94	40.5%	1.04	42.5%	0.99	
Capital Component	\$3,128,114	8.3%	6.9%	1.21	7.5%	1.10	8.0%	1.04	6.3%	1.31	
Fiscal Statistics											
Operating Margin (%)		7.3%	8.4%	0.87	5.0%	1.47	5.3%	1.38	9.7%	0.75	
Total Hospital Net Income (%)		7.3%	8.6%	0.85	5.0%	1.45	6.1%	1.19	9.8%	0.75	
Return on Equity (%)		6.9%	6.3%	1.09	3.8%	1.83	5.1%	1.36	10.1%	0.69	
Current Ratio		1.8	5.9	0.31	2.3	0.81	5.4	0.34	2.3	0.80	
Days in Net Patient Accounts Receivable		54.3	51.6	1.05	47.8	1.13	51.7	1.05	51.6	1.05	
Average Payment Period		42.0	38.5	1.09	55.0	0.76	34.1	1.23	38.5	1.09	
Equity Financing (%)		90.6%	75.1%	1.21	59.3%	1.53	79.8%	1.14	90.7%	1.00	
Long-Term Debt to Equity Ratio		0.0	0.2	N/A	0.3	N/A	0.2	N/A	0.0	N/A	
Times Interest Earned		0.0	13.4	N/A	5.0	N/A	8.4	N/A	43,400.7	N/A	
Total Asset Turnover		0.9	0.7	1.28	0.7	1.26	0.8	1.16	1.0	0.92	
Average Age of Plant (Years)		11.4	9.9	1.15	10.5	1.09	9.3	1.23	14.9	0.77	
Increase (Decrease) Total Net Patient Revenue		-0.6%	5.4%	N/A	6.7%	N/A	4.5%	N/A	2.2%	N/A	
Outpatient Gross Revenue (% of Total GPR)		80.0%	61.9%	1.29	59.8%	1.34	78.1%	1.03	79.4%	1.01	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$8,429		\$15,830	0.53	\$17,803	0.47	\$12,599	0.67	\$9,093	0.93	
Inpatient Net Revenue per Day	\$2,942		\$3,538	0.83	\$4,047	0.73	\$3,643	0.81	\$2,998	0.98	
Outpatient Net Revenue per Visit	\$541		\$686	0.79	\$595	0.91	\$598	0.90	\$536	1.01	

Income Statement			Assets			Liabilities & Fund Balances		
Gross Patient Revenue (GPR)	\$95,227,374		Cash & Cash Equivalents	\$816,343		Current Liabilities	\$4,021,981	
Less Deductions	\$55,360,421		Net Patient Receivables	\$5,925,942		Long-Term Debt	\$0	
Net Patient Revenue	\$39,866,953		Other Receivables	\$21,036		Other Liabilities	\$0	
Plus Other Revenue	\$800,397					Subtotal	\$4,021,981	
Total Revenue	\$40,667,350		Land, Buildings & Equipment (Net)	\$35,661,485		Unrestricted Fund Balance	\$38,982,151	
Less Expenses	\$37,698,800		Other Assets	\$579,326		Restricted Fund Balance	\$0	
Non-Operating Gains/Losses	\$481					Total Liabilities & Fund Balance	\$43,004,132	
Net Income	\$2,969,031		Total Assets	\$43,004,132				