

155 Aspirus Riverview Hospital and Clinics, Inc
 410 Dewey Street, PO Box 8080
 Wisconsin Rapids, WI 54495
 715-423-6060

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Wood
 Analysis Area: North Central (6)
 Volume Group: 6

		All GMS Hospitals		Analysis Area 6		Volume Group 6		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	32.0%	55.7%	0.58	65.6%	0.49	57.4%	0.56	31.3%	1.02
Obstetrics	21.0%	41.5%	0.51	46.3%	0.06	40.0%	0.53	20.5%	1.03
Pediatrics	0.0%	52.8%	N/A	96.9%	N/A	93.8%	N/A	0.0%	N/A
Total Hospital	31.8%	57.5%	0.55	69.2%	0.46	59.0%	0.54	30.7%	1.04
Average Census (Patients)									
Adult Medical-Surgical	17.3	26.4	0.66	22.1	0.78	36.9	0.47	16.9	1.02
Obstetrics	2.7	5.6	0.49	3.6	0.76	7.9	0.35	2.7	1.03
Pediatrics	0.2	1.4	0.13	1.0	0.17	5.2	0.13	0.2	0.90
Total Hospital	23.9	49.4	0.48	39.5	0.60	78.6	0.30	23.0	1.04
Average Length of Stay (Days)									
Adult Medical-Surgical	2.8	3.9	0.72	3.8	0.74	3.8	0.74	2.8	1.02
Obstetrics	2.0	2.5	0.78	2.5	0.78	2.6	0.77	2.0	0.99
Pediatrics	1.9	3.5	0.55	3.3	0.59	3.5	0.55	1.9	1.01
Total Hospital	2.9	4.4	0.66	4.2	0.70	4.4	0.66	2.9	1.03
Surgical Operations									
Inpatient	926	1,396	0.66	1,155	0.80	1,842	0.50	1,006	0.92
Outpatient	1,370	4,206	0.33	1,740	0.79	4,876	0.28	1,865	0.73
Inpatient as % of All Surgeries	40.3%	24.9%	1.62	39.9%	1.01	27.4%	1.47	35.0%	1.15
Outpatient Visits									
Non-Emergency Visits	29,274	136,074	0.22	68,636	0.43	168,131	0.17	28,913	1.01
Emergency Visits	21,731	18,688	1.16	13,080	1.66	31,181	0.70	23,628	0.92
Full-Time Equivalents (FTEs)									
Administrators	21.0	19.3	1.09	16.3	1.29	25.9	0.81	21.0	1.00
Nurses, Licensed	148.3	239.2	0.62	145.3	1.02	358.4	0.41	158.7	0.93
Ancillary Nursing Personnel	14.4	40.0	0.36	28.4	0.51	57.2	0.25	14.9	0.97
All Other Personnel	348.3	480.4	0.72	245.2	1.42	660.2	0.53	398.1	0.87
Total FTEs	532.0	779.0	0.68	435.2	1.22	1,101.6	0.48	592.7	0.90
FTEs per 100 Patient Census (Adjusted)									
Administrators	17.0	14.9	1.14	16.6	1.02	12.9	1.32	20.1	0.85
Nurses, Licensed	120.0	183.7	0.65	147.7	0.81	178.3	0.67	151.9	0.79
Ancillary Nursing Personnel	11.7	30.8	0.38	28.9	0.40	28.5	0.41	14.3	0.82
All Other Personnel	281.9	369.0	0.76	249.4	1.13	328.4	0.86	381.0	0.74
Total FTEs	430.6	598.3	0.72	442.6	0.97	548.0	0.79	567.3	0.76

Total Hospital:

Beds Set Up & Staffed 75
 Discharges 2,976
 Inpatient Days 8,706

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:

Bassinets 18
 Total Births 500
 Newborn Days 881

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	54	2,230	6,315	32.0%	17.3	2.8
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	32	62	0.0%	0.2	1.9
Obstetrics	1	13	504	998	21.0%	2.7	2.0
Psychiatric	2	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	8	203	1,331	45.6%	3.6	6.6
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	4	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	21	0	21.0	Surgical Personnel	5	2	5.8
Physicians & Dentists	0	2	0.8	Radiological Services Personnel	18	19	29.1
Medical & Dental Residents	0	0	0.0	Sonographers	0	6	4.7
Dental Hygienists	0	3	1.2	Respiratory Therapists	3	5	5.7
Registered Nurses	53	123	136.6	Occupational Therapists	2	3	3.7
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	1	1.2
Licensed Practical Nurses	4	1	4.0	Physical Therapists	3	7	6.9
Ancillary Nursing Personnel	1	23	14.4	Physical Therapy Assistants/Aides	2	1	2.8
Medical Assistants	40	21	55.0	Recreational Therapists	0	0	0.0
Physician Assistants	3	3	5.1	Dietitians & Nutritionists	2	2	3.4
Nurse Practitioners	7	2	7.6	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	39	39	62.1
Health Info Mgmt-Administrators/Technicians	1	0	1.0	All Other Personnel	93	64	135.8
Pharmacy Personnel	7	1	7.2				
Clinical Laboratory Personnel	15	3	16.6				
				Total	320	331	532.0

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017	
Selected Financial Statistics			Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$146,770,618	47.4%	45.7%	1.04	50.9%	0.93	41.9%	1.13	47.1%	1.01
Medical Assistance	\$43,988,080	14.2%	14.0%	1.02	13.8%	1.03	19.9%	0.71	13.9%	1.02
Commercial	\$107,011,614	34.6%	35.8%	0.96	31.0%	1.11	35.1%	0.99	35.1%	0.99
All Other	\$11,719,756	3.8%	4.5%	0.84	4.2%	0.90	3.2%	1.19	3.9%	0.97
Deductions as % of Total Gross Patient Revenue										
Medicare	\$104,437,283	33.7%	34.1%	0.99	35.1%	0.96	31.8%	1.06	33.2%	1.02
Medical Assistance	\$32,547,091	10.5%	10.6%	1.00	10.3%	1.02	14.5%	0.72	10.5%	1.00
Commercial	\$29,821,804	9.6%	14.7%	0.66	7.8%	1.24	12.7%	0.76	9.5%	1.02
Charity Care	\$3,502,822	1.1%	1.0%	1.16	1.3%	0.89	1.0%	1.15	1.2%	0.97
Bad Debt	\$3,351,172	1.1%	1.1%	1.01	1.0%	1.09	1.1%	0.96	0.8%	1.29
All Other	\$1,015,503	0.3%	2.0%	0.17	1.9%	0.18	1.4%	0.23	0.3%	1.14
Total Deductions	\$174,675,675	56.4%	63.3%	0.89	57.3%	0.98	62.6%	0.90	55.5%	1.02
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		1.2%	5.5%	0.21	3.4%	0.34	3.7%	0.31	1.8%	0.64
Net Gains/Losses as % of Net Income		22.1%	2.6%	8.63	22.1%	1.00	5.1%	4.30	36.9%	0.60
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$56,389,468	46.9%	44.1%	1.06	41.2%	1.14	43.3%	1.08	45.8%	1.03
Supplies & Services	\$56,374,422	46.9%	49.0%	0.96	52.5%	0.89	49.6%	0.95	46.9%	1.00
Capital Component	\$7,389,463	6.2%	6.9%	0.89	6.3%	0.98	7.1%	0.86	7.3%	0.84
Fiscal Statistics										
Operating Margin (%)		11.9%	8.4%	1.42	5.1%	2.34	10.1%	1.18	10.6%	1.12
Total Hospital Net Income (%)		14.8%	8.6%	1.73	6.4%	2.30	10.6%	1.40	15.8%	0.93
Return on Equity (%)		10.6%	6.3%	1.67	5.1%	2.08	6.8%	1.56	11.7%	0.90
Current Ratio		3.2	5.9	0.54	4.2	0.77	7.2	0.44	2.1	1.50
Days in Net Patient Accounts Receivable		52.6	51.6	1.02	62.5	0.84	53.7	0.98	56.0	0.94
Average Payment Period		44.4	38.5	1.15	37.9	1.17	35.4	1.25	66.2	0.67
Equity Financing (%)		64.1%	75.1%	0.85	51.9%	1.24	73.3%	0.88	63.5%	1.01
Long-Term Debt to Equity Ratio		0.4	0.2	2.71	0.7	0.65	0.2	1.94	0.4	1.12
Times Interest Earned		13.2	13.4	0.99	14.9	0.88	19.0	0.70	12.6	1.04
Total Asset Turnover		0.7	0.7	0.94	0.8	0.89	0.6	1.08	0.7	0.99
Average Age of Plant (Years)		16.6	9.9	1.69	7.8	2.13	8.4	1.99	15.3	1.09
Increase (Decrease) Total Net Patient Revenue		16.5%	5.4%	3.04	4.2%	3.98	5.3%	3.11	20.2%	0.82
Outpatient Gross Revenue (% of Total GPR)		80.6%	61.9%	1.30	59.8%	1.35	60.4%	1.34	78.0%	1.03
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$9,416	\$15,830	0.59	\$14,144	0.67	\$15,632	0.60	\$9,583	0.98
Inpatient Net Revenue per Day		\$3,211	\$3,538	0.91	\$3,385	0.95	\$3,480	0.92	\$3,357	0.96
Outpatient Net Revenue per Visit		\$2,159	\$686	3.15	\$932	2.32	\$697	3.10	\$1,706	1.27

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$309,490,068	Cash & Cash Equivalents	\$20,453,080	Current Liabilities	\$13,919,846
Less Deductions	\$174,675,675	Net Patient Receivables	\$19,415,480	Long-Term Debt	\$54,538,004
Net Patient Revenue	\$134,814,393	Other Receivables	\$1,471,463	Other Liabilities	\$2,184,527
Plus Other Revenue	\$1,594,970			Subtotal	\$70,642,377
Total Revenue	\$136,409,363	Land, Buildings & Equipment (Net)	\$68,810,294	Unrestricted Fund Balance	\$126,383,134
Less Expenses	\$120,153,353	Other Assets	\$86,875,194	Restricted Fund Balance	\$776,038
Non-Operating Gains/Losses	\$4,604,386			Total Liabilities & Fund Balance	\$197,025,511
Net Income	\$20,860,396	Total Assets	\$197,025,511		