

168 Aurora Sinai Medical Center
 945 N 12th Street, PO Box 342
 Milwaukee, WI 53233
 414-219-2000

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Milwaukee
 Analysis Area: Milwaukee County (2B)
 Volume Group: 6

		All GMS Hospitals		Analysis Area 2B		Volume Group 6		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	62.1%	55.7%	1.12	69.6%	0.89	57.4%	1.08	57.6%	1.08
Obstetrics	51.5%	41.5%	1.24	56.7%	0.42	40.0%	1.29	52.6%	0.98
Pediatrics	0.0%	52.8%	N/A	100.1%	N/A	93.8%	N/A	0.0%	N/A
Total Hospital	54.5%	57.5%	0.95	72.0%	0.76	59.0%	0.92	54.1%	1.01
Average Census (Patients)									
Adult Medical-Surgical	50.3	26.4	1.91	111.4	0.45	36.9	1.36	46.6	1.08
Obstetrics	23.7	5.6	4.21	25.1	0.94	7.9	3.00	24.2	0.98
Pediatrics	0.0	1.4	N/A	16.3	N/A	5.2	N/A	0.0	N/A
Total Hospital	110.1	49.4	2.23	172.5	0.64	78.6	1.40	109.2	1.01
Average Length of Stay (Days)									
Adult Medical-Surgical	4.0	3.9	1.03	4.8	0.84	3.8	1.06	3.8	1.07
Obstetrics	2.9	2.5	1.14	2.7	1.08	2.6	1.13	2.9	0.98
Pediatrics	0.0	3.5	N/A	3.6	N/A	3.5	N/A	0.0	N/A
Total Hospital	4.4	4.4	1.01	5.6	0.80	4.4	1.00	4.4	1.01
Surgical Operations									
Inpatient	1,935	1,396	1.39	3,208	0.60	1,842	1.05	1,803	1.07
Outpatient	2,158	4,206	0.51	5,759	0.37	4,876	0.44	2,071	1.04
Inpatient as % of All Surgeries	47.3%	24.9%	1.90	35.8%	1.32	27.4%	1.72	46.5%	1.02
Outpatient Visits									
Non-Emergency Visits	183,025	136,074	1.35	268,757	0.68	168,131	1.09	197,174	0.93
Emergency Visits	56,798	18,688	3.04	47,390	1.20	31,181	1.82	57,532	0.99
Full-Time Equivalents (FTEs)									
Administrators	37.0	19.3	1.91	44.4	0.83	25.9	1.43	41.0	0.90
Nurses, Licensed	509.6	239.2	2.13	740.7	0.69	358.4	1.42	513.6	0.99
Ancillary Nursing Personnel	104.6	40.0	2.61	137.5	0.76	57.2	1.83	93.5	1.12
All Other Personnel	1,119.0	480.4	2.33	1,202.9	0.93	660.2	1.70	1,143.1	0.98
Total FTEs	1,770.2	779.0	2.27	2,125.5	0.83	1,101.6	1.61	1,791.2	0.99
FTEs per 100 Patient Census (Adjusted)									
Administrators	14.7	14.9	0.99	12.3	1.20	12.9	1.14	15.7	0.94
Nurses, Licensed	202.6	183.7	1.10	205.0	0.99	178.3	1.14	196.8	1.03
Ancillary Nursing Personnel	41.6	30.8	1.35	38.0	1.09	28.5	1.46	35.8	1.16
All Other Personnel	445.0	369.0	1.21	332.9	1.34	328.4	1.36	438.0	1.02
Total FTEs	704.0	598.3	1.18	588.2	1.20	548.0	1.28	686.3	1.03

Total Hospital:

Beds Set Up & Staffed 202
 Discharges 9,032
 Inpatient Days 40,192

Contract with:

Health Maintenance
 Organization (HMO) Yes
 Preferred Provider
 Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:

Bassinet 38
 Total Births 2,505
 Newborn Days 4,790

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	81	4,538	18,347	62.1%	50.3	4.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	20	170	2,228	30.5%	6.1	13.1
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	4	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	1	46	2,979	8,641	51.5%	23.7	2.9
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	12	238	2,409	55.0%	6.6	10.1
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	43	460	8,567	54.6%	23.5	18.6
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	4	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	37	0	37.0	Surgical Personnel	9	6	12.9
Physicians & Dentists	81	42	101.7	Radiological Services Personnel	31	15	37.9
Medical & Dental Residents	55	0	55.0	Sonographers	21	9	26.8
Dental Hygienists	0	0	0.0	Respiratory Therapists	19	10	23.9
Registered Nurses	364	167	479.5	Occupational Therapists	7	8	12.3
Certified Nurse Midwives	8	2	9.5	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	26	20	34.1
Ancillary Nursing Personnel	44	73	104.6	Physical Therapy Assistants/Aides	2	2	2.5
Medical Assistants	34	4	36.1	Recreational Therapists	1	0	1.0
Physician Assistants	25	9	28.1	Dietitians & Nutritionists	7	7	10.5
Nurse Practitioners	12	3	13.5	Psychologists	4	3	5.6
Certified Registered Nurse Anesthetists	4	2	4.0	Social Workers	19	12	25.6
Clinical Nurse Specialists	3	0	3.0	All Other Health Professionals	314	123	382.7
Health Info Mgmt-Administrators/Technicians	11	1	11.6	All Other Personnel	202	43	228.3
Pharmacy Personnel	58	17	63.8				
Clinical Laboratory Personnel	14	5	17.6				
				Total	1,413	583	1,770.2

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Milwaukee, WI 53233			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017		
Selected Financial Statistics			FY 2018	Value	Ratio	2B Value	Ratio	6 Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue											
Medicare	\$222,544,138	28.9%	45.7%	0.63	42.9%	0.67	41.9%	0.69	28.5%	1.01	
Medical Assistance	\$362,321,008	47.1%	14.0%	3.38	20.9%	2.25	19.9%	2.37	47.2%	1.00	
Commercial	\$154,088,577	20.0%	35.8%	0.56	32.3%	0.62	35.1%	0.57	20.6%	0.97	
All Other	\$29,856,888	3.9%	4.5%	0.86	3.8%	1.01	3.2%	1.22	3.6%	1.07	
Deductions as % of Total Gross Patient Revenue											
Medicare	\$181,750,144	23.6%	34.1%	0.69	33.8%	0.70	31.8%	0.74	23.0%	1.03	
Medical Assistance	\$288,377,025	37.5%	10.6%	3.55	15.9%	2.35	14.5%	2.58	36.8%	1.02	
Commercial	\$69,352,415	9.0%	14.7%	0.61	14.3%	0.63	12.7%	0.71	9.1%	0.99	
Charity Care	\$19,366,811	2.5%	1.0%	2.58	1.1%	2.23	1.0%	2.56	2.7%	0.92	
Bad Debt	\$10,874,370	1.4%	1.1%	1.32	1.0%	1.38	1.1%	1.25	1.4%	1.04	
All Other	\$5,055,437	0.7%	2.0%	0.34	1.2%	0.55	1.4%	0.46	0.4%	1.52	
Total Deductions	\$574,776,202	74.8%	63.3%	1.18	67.4%	1.11	62.6%	1.19	73.4%	1.02	
Other Revenue & Net Gains or Losses											
Other Revenue as % of Total Revenue		5.0%	5.5%	0.90	4.0%	1.23	3.7%	1.33	4.4%	1.12	
Net Gains/Losses as % of Net Income		0.8%	2.6%	0.31	N/A	N/A	5.1%	0.15	43.1%	0.02	
Expenses as % of Total Expenses											
Salary/Fringe Benefits	\$89,245,651	43.4%	44.1%	0.98	36.9%	1.17	43.3%	1.00	43.7%	0.99	
Supplies & Services	\$108,616,715	52.8%	49.0%	1.08	56.8%	0.93	49.6%	1.06	52.5%	1.01	
Capital Component	\$7,917,316	3.8%	6.9%	0.56	6.2%	0.62	7.1%	0.54	3.8%	1.02	
Fiscal Statistics											
Operating Margin (%)		-0.8%	8.4%	N/A	10.0%	N/A	10.1%	N/A	-0.3%	2.66	
Total Hospital Net Income (%)		-0.8%	8.6%	N/A	9.5%	N/A	10.6%	N/A	-0.5%	1.52	
Return on Equity (%)		0.0%	6.3%	N/A	6.8%	N/A	6.8%	N/A	0.0%	N/A	
Current Ratio		0.0	5.9	N/A	10.4	N/A	7.2	N/A	0.0	N/A	
Days in Net Patient Accounts Receivable		0.0	51.6	N/A	48.9	N/A	53.7	N/A	0.0	N/A	
Average Payment Period		0.0	38.5	N/A	29.1	N/A	35.4	N/A	0.0	N/A	
Equity Financing (%)		0.0%	75.1%	N/A	86.6%	N/A	73.3%	N/A	0.0%	N/A	
Long-Term Debt to Equity Ratio		0.0	0.2	N/A	0.1	N/A	0.2	N/A	0.0	N/A	
Times Interest Earned		0.0	13.4	N/A	17.3	N/A	19.0	N/A	0.0	N/A	
Total Asset Turnover		0.0	0.7	N/A	0.7	N/A	0.6	N/A	0.0	N/A	
Average Age of Plant (Years)		0.0	9.9	N/A	10.0	N/A	8.4	N/A	0.0	N/A	
Increase (Decrease) Total Net Patient Revenue		0.6%	5.4%	0.12	4.2%	0.15	5.3%	0.12	7.5%	0.08	
Outpatient Gross Revenue (% of Total GPR)		54.1%	61.9%	0.87	52.1%	1.04	60.4%	0.90	54.5%	0.99	
Net Revenue Statistics											
Inpatient Net Revenue per Discharge	\$11,537		\$15,830	0.73	\$20,637	0.56	\$15,632	0.74	\$11,402	1.01	
Inpatient Net Revenue per Day	\$2,474		\$3,538	0.70	\$3,697	0.67	\$3,480	0.71	\$2,376	1.04	
Outpatient Net Revenue per Visit	\$420		\$686	0.61	\$783	0.54	\$697	0.60	\$392	1.07	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$768,810,611	Cash & Cash Equivalents	\$0	Current Liabilities	\$0
Less Deductions	\$574,776,202	Net Patient Receivables	\$0	Long-Term Debt	\$0
Net Patient Revenue	\$194,034,409	Other Receivables	\$0	Other Liabilities	\$0
Plus Other Revenue	\$10,115,353			Subtotal	\$0
Total Revenue	\$204,149,762	Land, Buildings & Equipment (Net)	\$0		
Less Expenses	\$205,779,682	Other Assets	\$0	Unrestricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$12,927			Restricted Fund Balance	\$0
Net Income	-\$1,642,847	Total Assets	\$0	Total Liabilities & Fund Balance	\$0