

303 Aurora Medical Center in Oshkosh
855 N Westhaven Drive
Oshkosh, WI 54904
920-456-6000

Fiscal Year: 01/01 to 12/31
Type: GMS
General Medical & Surgical
Control: Other Not-For-Profit

County: Winnebago
Analysis Area: Lake Winnebago (3)
Volume Group: 6

| | | All GMS Hospitals | | Analysis Area 3 | | Volume Group 6 | | FY 2018 vs. 2017 | |
|---|---------|-------------------|-------|--------------------|-------|-------------------|-------|------------------|-------|
| Selected Utilization Statistics | FY 2018 | Value | Ratio | Value | Ratio | Value | Ratio | FY 2017 | Ratio |
| Occupancy Rate (%) | | | | | | | | | |
| Adult Medical-Surgical | 37.9% | 55.7% | 0.68 | 44.0% | 0.86 | 57.4% | 0.66 | 52.9% | 0.72 |
| Obstetrics | 33.6% | 41.5% | 0.81 | 31.5% | 0.13 | 40.0% | 0.84 | 32.6% | 1.03 |
| Pediatrics | 0.0% | 52.8% | N/A | 83.4% | N/A | 93.8% | N/A | 0.0% | N/A |
| Total Hospital | 40.4% | 57.5% | 0.70 | 46.2% | 0.87 | 59.0% | 0.68 | 51.5% | 0.78 |
| Average Census (Patients) | | | | | | | | | |
| Adult Medical-Surgical | 19.7 | 26.4 | 0.75 | 20.6 | 0.95 | 36.9 | 0.53 | 21.7 | 0.91 |
| Obstetrics | 4.0 | 5.6 | 0.72 | 4.4 | 0.91 | 7.9 | 0.51 | 3.9 | 1.03 |
| Pediatrics | 0.0 | 1.4 | N/A | 0.3 | N/A | 5.2 | N/A | 0.0 | N/A |
| Total Hospital | 29.1 | 49.4 | 0.59 | 35.5 | 0.82 | 78.6 | 0.37 | 31.4 | 0.93 |
| Average Length of Stay (Days) | | | | | | | | | |
| Adult Medical-Surgical | 3.1 | 3.9 | 0.79 | 3.5 | 0.90 | 3.8 | 0.81 | 3.1 | 0.99 |
| Obstetrics | 2.2 | 2.5 | 0.87 | 2.4 | 0.92 | 2.6 | 0.86 | 2.2 | 1.01 |
| Pediatrics | 0.0 | 3.5 | N/A | 2.8 | N/A | 3.5 | N/A | 0.0 | N/A |
| Total Hospital | 3.1 | 4.4 | 0.70 | 3.8 | 0.80 | 4.4 | 0.69 | 3.0 | 1.01 |
| Surgical Operations | | | | | | | | | |
| Inpatient | 1,074 | 1,396 | 0.77 | 1,243 | 0.86 | 1,842 | 0.58 | 1,148 | 0.94 |
| Outpatient | 4,882 | 4,206 | 1.16 | 6,046 | 0.81 | 4,876 | 1.00 | 4,611 | 1.06 |
| Inpatient as % of All Surgeries | 18.0% | 24.9% | 0.72 | 17.1% | 1.06 | 27.4% | 0.66 | 19.9% | 0.90 |
| Outpatient Visits | | | | | | | | | |
| Non-Emergency Visits | 131,972 | 136,074 | 0.97 | 126,761 | 1.04 | 168,131 | 0.78 | 133,834 | 0.99 |
| Emergency Visits | 21,813 | 18,688 | 1.17 | 15,547 | 1.40 | 31,181 | 0.70 | 20,539 | 1.06 |
| Full-Time Equivalents (FTEs) | | | | | | | | | |
| Administrators | 15.0 | 19.3 | 0.78 | 17.4 | 0.86 | 25.9 | 0.58 | 15.0 | 1.00 |
| Nurses, Licensed | 329.6 | 239.2 | 1.38 | 179.4 | 1.84 | 358.4 | 0.92 | 312.5 | 1.05 |
| Ancillary Nursing Personnel | 40.3 | 40.0 | 1.01 | 31.1 | 1.30 | 57.2 | 0.70 | 38.3 | 1.05 |
| All Other Personnel | 707.0 | 480.4 | 1.47 | 293.7 | 2.41 | 660.2 | 1.07 | 669.9 | 1.06 |
| Total FTEs | 1,091.9 | 779.0 | 1.40 | 521.5 | 2.09 | 1,101.6 | 0.99 | 1,035.7 | 1.05 |
| FTEs per 100 Patient Census (Adjusted) | | | | | | | | | |
| Administrators | 10.5 | 14.9 | 0.71 | 14.8 | 0.71 | 12.9 | 0.81 | 11.1 | 0.94 |
| Nurses, Licensed | 230.3 | 183.7 | 1.25 | 152.4 | 1.51 | 178.3 | 1.29 | 231.1 | 1.00 |
| Ancillary Nursing Personnel | 28.2 | 30.8 | 0.92 | 26.4 | 1.07 | 28.5 | 0.99 | 28.3 | 1.00 |
| All Other Personnel | 494.0 | 369.0 | 1.34 | 249.4 | 1.98 | 328.4 | 1.50 | 495.3 | 1.00 |
| Total FTEs | 762.9 | 598.3 | 1.28 | 443.0 | 1.72 | 548.0 | 1.39 | 765.7 | 1.00 |

Total Hospital:

Beds Set Up & Staffed 72
Discharges 3,468
Inpatient Days 10,619

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
Discharges 0
Inpatient Days 0

Newborn Nursery:

Bassinets 12
Total Births 661
Newborn Days 1,448

303 Aurora Medical Center in Oshkosh
Oshkosh, WI 54904

| Inpatient Service Area | Level of Service* | Beds Set Up & Staffed 12/31/2018 | Discharges & Transfers** | Patient Days of Care | Occupancy Rate (%) | Average Census (Patients) | Average Length of Stay (Days) |
|---------------------------------------|-------------------|-------------------------------------|--------------------------|----------------------|--------------------|---------------------------|-------------------------------|
| General Medical-Surgical | | | | | | | |
| Adult Medical-Surgical, Acute | 1 | 52 | 2,317 | 7,184 | 37.9% | 19.7 | 3.1 |
| Orthopedic | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Rehabilitation & Physical Medicine | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Hospice | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Acute Long-Term Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Acute | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric, acute | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Obstetrics | 1 | 12 | 665 | 1,473 | 33.6% | 4.0 | 2.2 |
| Psychiatric | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Alcoholism/chemical dependency | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| ICU/CCU | | | | | | | |
| Medical-Surgical Intensive Care | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Cardiac Intensive Unit | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Burn Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Mixed Intensive Care | 1 | 8 | 329 | 1,962 | 67.2% | 5.4 | 6.0 |
| Step-Down (Special Care) | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Neonatal Intensive/Intermediate Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Subacute care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other inpatient | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

| Occupation | Number Full-Time | Number Part-Time | Number FTE | Occupation | Number Full-Time | Number Part-Time | Number FTE |
|---|------------------|------------------|------------|---------------------------------------|------------------|------------------|----------------|
| Administrators/Assistant Administrators | 15 | 0 | 15.0 | Surgical Personnel | 18 | 5 | 19.8 |
| Physicians & Dentists | 59 | 21 | 63.9 | Radiological Services Personnel | 29 | 30 | 48.5 |
| Medical & Dental Residents | 0 | 0 | 0.0 | Sonographers | 7 | 8 | 13.3 |
| Dental Hygienists | 0 | 0 | 0.0 | Respiratory Therapists | 10 | 5 | 13.1 |
| Registered Nurses | 209 | 134 | 290.9 | Occupational Therapists | 6 | 6 | 8.5 |
| Certified Nurse Midwives | 5 | 0 | 5.0 | Occupational Therapy Assistants/Aides | 0 | 2 | 0.9 |
| Licensed Practical Nurses | 0 | 0 | 0.0 | Physical Therapists | 20 | 7 | 24.9 |
| Ancillary Nursing Personnel | 17 | 46 | 40.3 | Physical Therapy Assistants/Aides | 3 | 6 | 5.6 |
| Medical Assistants | 52 | 20 | 64.3 | Recreational Therapists | 0 | 0 | 0.0 |
| Physician Assistants | 10 | 1 | 10.8 | Dietitians & Nutritionists | 0 | 4 | 3.0 |
| Nurse Practitioners | 24 | 4 | 25.5 | Psychologists | 1 | 1 | 1.9 |
| Certified Registered Nurse Anesthetists | 7 | 4 | 8.1 | Social Workers | 5 | 4 | 6.6 |
| Clinical Nurse Specialists | 0 | 0 | 0.0 | All Other Health Professionals | 104 | 86 | 153.8 |
| Health Info Mgmt-Administrators/Technicians | 29 | 3 | 31.0 | All Other Personnel | 160 | 55 | 194.6 |
| Pharmacy Personnel | 13 | 5 | 14.7 | | | | |
| Clinical Laboratory Personnel | 21 | 8 | 27.8 | | | | |
| | | | | Total | 824 | 465 | 1,091.9 |

303 Aurora Medical Center in Oshkosh

Oshkosh, WI 54904

| Oshkosh, WI 54904 | | | All GMS Hospitals | | Analysis Area | | Volume Group | | FY 2018 vs. 2017 | | |
|---|---------------|-------|-------------------|-------|---------------|-------|--------------|-------|------------------|---------|-------|
| Selected Financial Statistics | | | FY 2018 | Value | Ratio | Value | Ratio | Value | Ratio | FY 2017 | Ratio |
| Gross Revenue as % of Total Gross Patient Revenue | | | | | | | | | | | |
| Medicare | \$205,749,714 | 43.8% | 45.7% | 0.96 | 47.1% | 0.93 | 41.9% | 1.05 | 43.2% | 1.01 | |
| Medical Assistance | \$53,161,789 | 11.3% | 14.0% | 0.81 | 10.7% | 1.06 | 19.9% | 0.57 | 10.6% | 1.07 | |
| Commercial | \$195,207,646 | 41.5% | 35.8% | 1.16 | 39.9% | 1.04 | 35.1% | 1.18 | 43.0% | 0.96 | |
| All Other | \$16,015,440 | 3.4% | 4.5% | 0.76 | 2.3% | 1.50 | 3.2% | 1.07 | 3.2% | 1.08 | |
| Deductions as % of Total Gross Patient Revenue | | | | | | | | | | | |
| Medicare | \$163,921,446 | 34.9% | 34.1% | 1.02 | 33.7% | 1.04 | 31.8% | 1.10 | 33.8% | 1.03 | |
| Medical Assistance | \$43,620,039 | 9.3% | 10.6% | 0.88 | 7.8% | 1.19 | 14.5% | 0.64 | 8.3% | 1.12 | |
| Commercial | \$84,796,019 | 18.0% | 14.7% | 1.23 | 13.1% | 1.38 | 12.7% | 1.42 | 18.5% | 0.97 | |
| Charity Care | \$5,592,225 | 1.2% | 1.0% | 1.22 | 0.6% | 1.89 | 1.0% | 1.21 | 1.3% | 0.93 | |
| Bad Debt | \$5,679,861 | 1.2% | 1.1% | 1.13 | 1.3% | 0.92 | 1.1% | 1.07 | 1.1% | 1.10 | |
| All Other | \$7,263,843 | 1.5% | 2.0% | 0.79 | 1.4% | 1.12 | 1.4% | 1.08 | 1.4% | 1.08 | |
| Total Deductions | \$310,873,433 | 66.1% | 63.3% | 1.04 | 57.9% | 1.14 | 62.6% | 1.06 | 64.4% | 1.03 | |
| Other Revenue & Net Gains or Losses | | | | | | | | | | | |
| Other Revenue as % of Total Revenue | | 0.5% | 5.5% | 0.09 | 1.7% | 0.30 | 3.7% | 0.14 | 0.5% | 0.99 | |
| Net Gains/Losses as % of Net Income | | N/A | 2.6% | N/A | 3.3% | N/A | 5.1% | N/A | N/A | N/A | |
| Expenses as % of Total Expenses | | | | | | | | | | | |
| Salary/Fringe Benefits | \$47,408,613 | 35.6% | 44.1% | 0.81 | 41.1% | 0.87 | 43.3% | 0.82 | 35.9% | 0.99 | |
| Supplies & Services | \$78,179,832 | 58.7% | 49.0% | 1.20 | 51.9% | 1.13 | 49.6% | 1.18 | 58.8% | 1.00 | |
| Capital Component | \$7,660,531 | 5.7% | 6.9% | 0.84 | 7.0% | 0.82 | 7.1% | 0.80 | 5.4% | 1.07 | |
| Fiscal Statistics | | | | | | | | | | | |
| Operating Margin (%) | | 16.8% | 8.4% | 2.00 | 11.1% | 1.51 | 10.1% | 1.66 | 18.3% | 0.92 | |
| Total Hospital Net Income (%) | | 16.7% | 8.6% | 1.95 | 11.5% | 1.46 | 10.6% | 1.58 | 18.3% | 0.92 | |
| Return on Equity (%) | | 8.6% | 6.3% | 1.37 | 10.9% | 0.79 | 6.8% | 1.28 | 10.0% | 0.87 | |
| Current Ratio | | 28.9 | 5.9 | 4.87 | 6.8 | 4.22 | 7.2 | 3.99 | 25.7 | 1.12 | |
| Days in Net Patient Accounts Receivable | | 53.0 | 51.6 | 1.03 | 56.0 | 0.95 | 53.7 | 0.99 | 53.2 | 1.00 | |
| Average Payment Period | | 22.1 | 38.5 | 0.57 | 21.7 | 1.02 | 35.4 | 0.62 | 25.1 | 0.88 | |
| Equity Financing (%) | | 97.5% | 75.1% | 1.30 | 78.3% | 1.24 | 73.3% | 1.33 | 97.1% | 1.00 | |
| Long-Term Debt to Equity Ratio | | 0.0 | 0.2 | N/A | 0.1 | N/A | 0.2 | N/A | 0.0 | N/A | |
| Times Interest Earned | | 0.0 | 13.4 | N/A | 32.7 | N/A | 19.0 | N/A | 0.0 | N/A | |
| Total Asset Turnover | | 0.5 | 0.7 | 0.70 | 1.0 | 0.54 | 0.6 | 0.81 | 0.5 | 0.95 | |
| Average Age of Plant (Years) | | 7.2 | 9.9 | 0.73 | 10.8 | 0.66 | 8.4 | 0.85 | 7.9 | 0.90 | |
| Increase (Decrease) Total Net Patient Revenue | | 3.6% | 5.4% | 0.66 | 6.7% | 0.53 | 5.3% | 0.67 | 10.7% | 0.33 | |
| Outpatient Gross Revenue (% of Total GPR) | | 77.5% | 61.9% | 1.25 | 69.3% | 1.12 | 60.4% | 1.28 | 74.6% | 1.04 | |
| Net Revenue Statistics | | | | | | | | | | | |
| Inpatient Net Revenue per Discharge | \$12,151 | | \$15,830 | 0.77 | \$12,540 | 0.97 | \$15,632 | 0.78 | \$11,986 | 1.01 | |
| Inpatient Net Revenue per Day | \$3,581 | | \$3,538 | 1.01 | \$3,195 | 1.12 | \$3,480 | 1.03 | \$3,615 | 0.99 | |
| Outpatient Net Revenue per Visit | \$799 | | \$686 | 1.16 | \$574 | 1.39 | \$697 | 1.15 | \$733 | 1.09 | |

| Income Statement | | Assets | | Liabilities & Fund Balances | |
|-----------------------------|---------------|-----------------------------------|---------------|----------------------------------|---------------|
| Gross Patient Revenue (GPR) | \$470,134,589 | Cash & Cash Equivalents | \$196,108,683 | Current Liabilities | \$7,654,540 |
| Less Deductions | \$310,873,433 | Net Patient Receivables | \$23,141,406 | Long-Term Debt | \$0 |
| Net Patient Revenue | \$159,261,156 | Other Receivables | \$225,096 | Other Liabilities | \$66,243 |
| Plus Other Revenue | \$822,918 | | | Subtotal | \$7,720,783 |
| Total Revenue | \$160,084,074 | Land, Buildings & Equipment (Net) | \$87,271,822 | | |
| Less Expenses | \$133,248,976 | Other Assets | \$2,696,536 | Unrestricted Fund Balance | \$301,722,760 |
| Non-Operating Gains/Losses | -\$72,094 | | | Restricted Fund Balance | \$0 |
| Net Income | \$26,763,004 | Total Assets | \$309,443,543 | Total Liabilities & Fund Balance | \$309,443,543 |