

306 Bellin Health Oconto Hospital
820 Arbutus Avenue
Oconto, WI 54153
920-835-1100

Fiscal Year: 10/01 to 09/30
Type: GMS
Critical Access Hospital
Control: Other Not-For-Profit

County: Oconto
Analysis Area: Northeastern (4)
Volume Group: 4

		All GMS Hospitals		Analysis Area 4		Volume Group 4		FY 2018 vs. 2017	
Selected Utilization Statistics	FY 2018	Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	9.4%	55.7%	0.17	50.7%	0.18	39.8%	0.24	10.1%	0.92
Obstetrics	0.0%	41.5%	N/A	35.8%	N/A	28.9%	N/A	0.0%	N/A
Pediatrics	0.0%	52.8%	N/A	16.8%	N/A	7.7%	N/A	0.0%	N/A
Total Hospital	9.4%	57.5%	0.16	47.6%	0.20	42.4%	0.22	10.1%	0.92
Average Census (Patients)									
Adult Medical-Surgical	0.9	26.4	0.04	23.3	0.04	10.7	0.09	1.0	0.92
Obstetrics	0.0	5.6	N/A	4.4	N/A	2.0	N/A	0.0	N/A
Pediatrics	0.0	1.4	N/A	0.5	N/A	0.0	N/A	0.0	N/A
Total Hospital	0.9	49.4	0.02	40.3	0.02	16.6	0.06	1.0	0.92
Average Length of Stay (Days)									
Adult Medical-Surgical	2.7	3.9	0.67	3.6	0.74	3.0	0.88	2.5	1.06
Obstetrics	0.0	2.5	N/A	2.5	N/A	2.2	N/A	0.0	N/A
Pediatrics	0.0	3.5	N/A	3.0	N/A	1.9	N/A	0.0	N/A
Total Hospital	2.7	4.4	0.60	3.6	0.73	3.3	0.81	2.5	1.06
Surgical Operations									
Inpatient	6	1,396	0.00	1,119	0.01	484	0.01	7	0.86
Outpatient	294	4,206	0.07	4,642	0.06	2,045	0.14	280	1.05
Inpatient as % of All Surgeries	2.0%	24.9%	0.08	19.4%	0.10	19.2%	0.10	2.4%	0.82
Outpatient Visits									
Non-Emergency Visits	15,753	136,074	0.12	200,883	0.08	63,222	0.25	15,005	1.05
Emergency Visits	2,199	18,688	0.12	18,216	0.12	12,717	0.17	3,643	0.60
Full-Time Equivalents (FTEs)									
Administrators	6.0	19.3	0.31	19.6	0.31	10.6	0.57	9.1	0.66
Nurses, Licensed	81.8	239.2	0.34	266.6	0.31	104.8	0.78	75.4	1.08
Ancillary Nursing Personnel	3.5	40.0	0.09	32.6	0.11	22.9	0.15	11.9	0.29
All Other Personnel	132.9	480.4	0.28	519.5	0.26	217.2	0.61	108.8	1.22
Total FTEs	224.2	779.0	0.29	838.3	0.27	355.5	0.63	205.3	1.09
FTEs per 100 Patient Census (Adjusted)									
Administrators	9.5	14.9	0.64	13.4	0.70	17.1	0.55	20.7	0.46
Nurses, Licensed	128.9	183.7	0.70	183.1	0.70	169.2	0.76	171.1	0.75
Ancillary Nursing Personnel	5.5	30.8	0.18	22.4	0.25	37.0	0.15	27.0	0.20
All Other Personnel	209.4	369.0	0.57	356.8	0.59	350.8	0.60	246.8	0.85
Total FTEs	353.3	598.3	0.59	575.7	0.61	574.1	0.62	465.7	0.76

Total Hospital:

Beds Set Up & Staffed 10
Discharges 129
Inpatient Days 342

Contract with:

Health Maintenance
Organization (HMO) Yes
Preferred Provider
Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 2
Discharges 18
Inpatient Days 153

Newborn Nursery:

Bassinet 0
Total Births 1
Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	10	129	342	9.4%	0.9	2.7
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	4	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	3	0	0	0	0.0%	0.0	0.0
Obstetrics	3	0	0	0	0.0%	0.0	0.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	4	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	4	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	6	0	6.0	Surgical Personnel	3	4	6.5
Physicians & Dentists	10	2	11.4	Radiological Services Personnel	5	10	11.9
Medical & Dental Residents	0	0	0.0	Sonographers	3	1	3.6
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	0	0.0
Registered Nurses	27	28	46.8	Occupational Therapists	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	16	8	21.1	Physical Therapists	1	0	1.0
Ancillary Nursing Personnel	1	4	3.5	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	14	7	19.7	Recreational Therapists	0	0	0.0
Physician Assistants	4	2	5.2	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	11	2	11.3	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	1	2	2.6	Social Workers	1	1	1.8
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	8	4	10.5
Health Info Mgmt-Administrators/Technicians	1	1	1.7	All Other Personnel	34	11	43.4
Pharmacy Personnel	4	1	4.8				
Clinical Laboratory Personnel	7	6	11.2				
				Total	157	94	224.2

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			All GMS Hospitals		Analysis Area		Volume Group		FY 2018 vs. 2017	
Selected Financial Statistics			Value	Ratio	Value	Ratio	Value	Ratio	FY 2017	Ratio
FY 2018										
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$37,659,867	43.6%	45.7%	0.95	46.7%	0.93	49.2%	0.88	42.7%	1.02
Medical Assistance	\$11,836,676	13.7%	14.0%	0.98	11.9%	1.15	11.3%	1.21	15.0%	0.91
Commercial	\$33,541,504	38.8%	35.8%	1.08	38.0%	1.02	36.3%	1.07	38.0%	1.02
All Other	\$3,431,648	4.0%	4.5%	0.88	3.4%	1.16	3.2%	1.26	4.3%	0.93
Deductions as % of Total Gross Patient Revenue										
Medicare	\$23,857,977	27.6%	34.1%	0.81	34.7%	0.80	35.5%	0.78	20.6%	1.34
Medical Assistance	\$8,236,523	9.5%	10.6%	0.90	9.0%	1.06	8.4%	1.14	9.8%	0.97
Commercial	\$8,476,425	9.8%	14.7%	0.67	16.1%	0.61	13.1%	0.75	13.6%	0.72
Charity Care	\$831,715	1.0%	1.0%	0.99	0.9%	1.05	1.3%	0.76	0.6%	1.59
Bad Debt	\$1,233,187	1.4%	1.1%	1.33	1.0%	1.45	1.4%	1.03	1.7%	0.85
All Other	\$652,621	0.8%	2.0%	0.39	1.8%	0.43	1.1%	0.71	1.3%	0.56
Total Deductions	\$43,288,448	50.1%	63.3%	0.79	63.5%	0.79	60.7%	0.83	47.7%	1.05
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		1.7%	5.5%	0.32	3.5%	0.50	3.5%	0.50	1.0%	1.81
Net Gains/Losses as % of Net Income		N/A	2.6%	N/A	8.5%	N/A	18.6%	N/A	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$24,388,985	47.1%	44.1%	1.07	45.8%	1.03	44.5%	1.06	50.8%	0.93
Supplies & Services	\$17,513,472	33.8%	49.0%	0.69	46.8%	0.72	46.9%	0.72	32.9%	1.03
Capital Component	\$9,853,371	19.0%	6.9%	2.77	7.4%	2.57	8.5%	2.23	16.3%	1.17
Fiscal Statistics										
Operating Margin (%)		-17.8%	8.4%	N/A	9.4%	N/A	4.8%	N/A	-12.1%	1.47
Total Hospital Net Income (%)		-17.8%	8.6%	N/A	10.2%	N/A	5.8%	N/A	-12.1%	1.47
Return on Equity (%)		-18.2%	6.3%	N/A	7.0%	N/A	3.7%	N/A	-8.7%	2.08
Current Ratio		3.0	5.9	0.51	4.3	0.71	5.5	0.55	3.5	0.88
Days in Net Patient Accounts Receivable		60.1	51.6	1.16	50.7	1.18	49.4	1.22	83.5	0.72
Average Payment Period		25.3	38.5	0.66	54.9	0.46	40.4	0.62	29.8	0.85
Equity Financing (%)		2.4%	75.1%	0.03	75.6%	0.03	75.7%	0.03	18.6%	0.13
Long-Term Debt to Equity Ratio		36.1	0.2	226.29	0.2	208.90	0.2	198.12	3.8	9.51
Times Interest Earned		-3.9	13.4	N/A	14.7	N/A	6.3	N/A	-5.6	0.71
Total Asset Turnover		1.0	0.7	1.39	0.7	1.50	0.6	1.63	0.7	1.41
Average Age of Plant (Years)		4.2	9.9	0.43	10.4	0.41	9.1	0.46	4.9	0.85
Increase (Decrease) Total Net Patient Revenue		34.8%	5.4%	6.41	3.9%	8.93	7.2%	4.84	72.4%	0.48
Outpatient Gross Revenue (% of Total GPR)		98.5%	61.9%	1.59	71.3%	1.38	72.7%	1.35	97.7%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$9,375	\$15,830	0.59	\$12,899	0.73	\$11,444	0.82	\$10,107	0.93
Inpatient Net Revenue per Day		\$2,727	\$3,538	0.77	\$3,402	0.80	\$3,344	0.82	\$3,435	0.79
Outpatient Net Revenue per Visit		\$2,395	\$686	3.49	\$545	4.39	\$740	3.24	\$1,660	1.44

Income Statement			Assets		Liabilities & Fund Balances		
Gross Patient Revenue (GPR)	\$86,469,695		Cash & Cash Equivalents	\$1,922,278	Current Liabilities	\$3,349,746	
Less Deductions	\$43,288,448		Net Patient Receivables	\$7,110,041	Long-Term Debt	\$36,569,788	
Net Patient Revenue	\$43,181,247		Other Receivables	\$165,000	Other Liabilities	\$2,034,132	
Plus Other Revenue	\$767,091				Subtotal	\$41,953,666	
Total Revenue	\$43,948,338		Land, Buildings & Equipment (Net)	\$31,199,542	Unrestricted Fund Balance	\$1,014,000	
Less Expenses	\$51,755,828		Other Assets	\$2,570,805	Restricted Fund Balance	\$713,020	
Non-Operating Gains/Losses	\$1,997				Total Liabilities & Fund Balance	\$42,967,666	
Net Income	-\$7,805,493		Total Assets	\$42,967,666			