

190 Select Specialty Hospital - Milwaukee - West Allis
 8901 W Lincoln Ave, 6th Floor
 West Allis, WI 53227
 414-328-7700

Fiscal Year: 01/01 to 12/31
 Type: Long-Term Acute Care
 Control: Corporation

County: Milwaukee
 Analysis Area: Milwaukee County (2B)
 Volume Group: N/A

Selected Utilization Statistics		All LTAC Hospitals		FY 2018 vs.2017	
	FY 2018	Value	Ratio	FY 2017	Ratio
Occupancy Rate (%)					
Acute Long-Term Care	79.0%	69.5%	1.14	83.4%	0.95
Total Hospital	79.0%	68.4%	1.16	83.4%	0.95
Average Census (Patients)					
Acute Long-Term Care	26.9	28.3	0.95	28.3	0.95
Total Hospital	26.9	28.3	0.95	28.3	0.95
Average Length of Stay (Days)					
Acute Long-Term Care	31.9	30.5	1.04	35.9	0.89
Total Hospital	31.9	30.2	1.06	35.9	0.89
Full-Time Equivalents (FTEs)					
Administrators	1.0	1.7	0.60	1.0	1.00
Nurses, Licensed	29.7	30.1	0.99	34.9	0.85
Ancillary Nursing Personnel	18.1	15.7	1.15	17.8	1.02
All Other Personnel	38.2	59.3	0.64	43.4	0.88
Total FTEs	87.1	106.8	0.82	97.1	0.90
FTEs per 100 Patient Census (Adjusted)					
Administrators	3.7	5.9	0.63	3.5	1.05
Nurses, Licensed	110.6	106.4	1.04	123.1	0.90
Ancillary Nursing Personnel	67.5	55.6	1.21	62.9	1.07
All Other Personnel	142.1	209.4	0.68	153.2	0.93
Total FTEs	323.9	377.3	0.86	342.7	0.95

Total Hospital:

Beds Set Up & Staffed 34
 Discharges 308
 Inpatient Days 9,810

Contract with:

Health Maintenance
 Organization (HMO) No
 Preferred Provider
 Organization (PPO) No

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	5	0	0	0	0.0%	0.0	0.0
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	1	34	308	9,810	79.0%	26.9	31.9
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	0	1.0	Surgical Personnel	0	0	0.0
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	0	0	0.0
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	7	5	9.3
Registered Nurses	28	4	29.7	Occupational Therapists	0	2	1.6
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	4	1.3
Licensed Practical Nurses	0	0	0.0	Physical Therapists	0	1	0.9
Ancillary Nursing Personnel	14	3	18.1	Physical Therapy Assistants/Aides	1	0	1.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	2	1.1
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	7	3	8.4
Health Info Mgmt-Administrators/Technicians	2	0	2.0	All Other Personnel	9	2	9.6
Pharmacy Personnel	3	1	3.1				
Clinical Laboratory Personnel	0	0	0.0				
				Total	72	27	87.1

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West Allis, WI 53227			All LTAC Hospitals		FY 2018 vs. 2017		
Selected Financial Statistics			FY 2018	Value	Ratio	FY 2017	Ratio
Gross Revenue as % of Total Gross Patient Revenue							
Medicare	\$36,520,326	65.8%	51.8%	1.27	63.5%	1.04	
Medical Assistance	\$8,052,468	14.5%	28.0%	0.52	10.0%	1.45	
Commercial	\$10,931,672	19.7%	20.2%	0.98	26.5%	0.74	
All Other	\$0	0.0%	0.0%	N/A	0.0%	N/A	
Deductions as % of Total Gross Patient Revenue							
Medicare	\$26,263,759	47.3%	37.9%	1.25	45.0%	1.05	
Medical Assistance	\$6,076,332	10.9%	21.2%	0.52	6.4%	1.70	
Commercial	\$6,101,127	11.0%	12.2%	0.90	16.5%	0.67	
Bad Debt	\$409,093	0.7%	0.4%	1.76	1.0%	0.73	
Charity Care	\$0	0.0%	0.0%	N/A	0.0%	N/A	
All Other	\$0	0.0%	0.0%	N/A	0.0%	N/A	
Total Deductions	\$38,850,311	70.0%	71.8%	0.97	68.9%	1.02	
Other Revenue & Net Gains or Losses							
Other Revenue as % of Total Revenue		0.3%	1.9%	0.15	0.1%	2.38	
Net Gains/Losses as % of Net Income		598.2%	N/A	N/A	N/A	N/A	
Expenses as % of Total Expenses							
Salary/Fringe Benefits	\$7,141,370	42.2%	48.9%	0.86	43.7%	0.96	
Supplies & Services	\$8,171,431	48.2%	40.9%	1.18	47.2%	1.02	
Capital Component	\$1,627,341	9.6%	10.2%	0.94	9.1%	1.05	
Fiscal Statistics							
Operating Margin (%)		-1.4%	-1.8%	0.80	1.0%	N/A	
Total Hospital Net Income (%)		0.3%	-1.2%	N/A	0.5%	0.53	
Return on Equity (%)		0.2%	-2.4%	N/A	0.4%	0.50	
Current Ratio		16.7	1.7	9.92	16.7	1.00	
Days in Net Patient Accounts Receivable		86.2	89.1	0.97	114.6	0.75	
Average Payment Period		30.5	96.1	0.32	28.9	1.06	
Equity Financing (%)		94.1%	0.0%	N/A	94.2%	1.00	
Long-Term Debt to Equity Ratio		0.0	-0.3	N/A	0.0	N/A	
Times Interest Earned		0.0	-0.7	N/A	0.0	N/A	
Total Asset Turnover		0.7	2.0	0.35	0.8	0.92	
Average Age of Plant (Years)		19.4	7.0	2.76	16.6	1.16	
Increase (Decrease) Total Net Patient Revenue		-7.3%	-5.2%	1.40	-7.0%	1.05	
Outpatient Gross Revenue (% of Total GPR)		N/A	0.1%	N/A	N/A	N/A	
Net Revenue Statistics							
Inpatient Net Revenue per Discharge		\$55,400	\$49,695	1.11	\$64,411	0.86	
Inpatient Net Revenue per Day		\$1,739	\$1,647	1.06	\$1,793	0.97	
Outpatient Net Revenue per Visit		\$0	\$42	N/A	\$0	N/A	
Income Statement			Assets		Liabilities & Fund Balances		
Gross Patient Revenue (GPR)	\$55,504,466	Cash & Cash Equivalents	\$0	Current Liabilities	\$1,396,023		
Less Deductions	\$38,850,311	Net Patient Receivables	\$3,932,697	Long-Term Debt	\$14,542		
Net Patient Revenue	\$16,654,155	Other Receivables	\$0	Other Liabilities	\$0		
Plus Other Revenue	\$45,976			Subtotal	\$1,410,565		
Total Revenue	\$16,700,131	Land, Buildings & Equipment (Net)	\$631,416	Unrestricted Fund Balance	\$22,571,185		
Less Expenses	\$16,940,142	Other Assets	\$19,417,637	Restricted Fund Balance	\$0		
Non-Operating Gains/Losses	\$288,184			Total Liabilities & Fund Balance	\$23,981,750		
Net Income	\$48,173	Total Assets	\$23,981,750				