

**310 Select Specialty Hospital - Madison**  
801 Braxton Pl  
Madison, WI 53715  
608-260-2701

Fiscal Year: 01/01 to 12/31  
Type: Long-Term Acute Care  
Control: Corporation

County: Dane  
Analysis Area: Southern (1)  
Volume Group: N/A

Selected Utilization Statistics		All LTAC Hospitals		FY 2018 vs.2017	
	FY 2018	Value	Ratio	FY 2017	Ratio
<b>Occupancy Rate (%)</b>					
Acute Long-Term Care	63.6%	69.5%	0.92	61.0%	1.04
Total Hospital	63.6%	68.4%	0.93	61.0%	1.04
<b>Average Census (Patients)</b>					
Acute Long-Term Care	36.9	28.3	1.31	35.4	1.04
Total Hospital	36.9	28.3	1.31	35.4	1.04
<b>Average Length of Stay (Days)</b>					
Acute Long-Term Care	34.9	30.5	1.15	30.3	1.15
Total Hospital	34.9	30.2	1.16	30.3	1.15
<b>Full-Time Equivalents (FTEs)</b>					
Administrators	1.0	1.7	0.60	1.0	1.00
Nurses, Licensed	30.7	30.1	1.02	37.5	0.82
Ancillary Nursing Personnel	23.3	15.7	1.48	20.7	1.13
All Other Personnel	78.0	59.3	1.32	86.3	0.90
Total FTEs	133.0	106.8	1.25	145.4	0.91
<b>FTEs per 100 Patient Census (Adjusted)</b>					
Administrators	2.7	5.9	0.46	2.8	0.96
Nurses, Licensed	83.1	106.4	0.78	105.9	0.78
Ancillary Nursing Personnel	63.2	55.6	1.14	58.4	1.08
All Other Personnel	211.3	209.4	1.01	243.7	0.87
Total FTEs	360.3	377.3	0.95	410.8	0.88

**Total Hospital:**

Beds Set Up & Staffed 58  
Discharges 386  
Inpatient Days 13,473

**Contract with:**

Health Maintenance  
Organization (HMO) Yes  
Preferred Provider  
Organization (PPO) No

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	5	0	0	0	0.0%	0.0	0.0
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	2	58	386	13,473	63.6%	36.9	34.9
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	5	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	5	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	0	1.0	Surgical Personnel	0	0	0.0
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	2	0	2.0
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	11	0	11.0
Registered Nurses	30	2	30.7	Occupational Therapists	2	0	2.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	2	0	2.0
Ancillary Nursing Personnel	23	1	23.3	Physical Therapy Assistants/Aides	1	0	1.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	2	0	2.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	0	0	0.0
Health Info Mgmt-Administrators/Technicians	2	0	2.0	All Other Personnel	49	0	49.0
Pharmacy Personnel	6	0	6.0				
Clinical Laboratory Personnel	0	0	0.0				
				<b>Total</b>	<b>132</b>	<b>3</b>	<b>133.0</b>

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			All LTAC Hospitals		FY 2018 vs. 2017	
Selected Financial Statistics			Value	Ratio	FY 2017	Ratio
FY 2018						
<b>Gross Revenue as % of Total Gross Patient Revenue</b>						
Medicare	\$37,549,199	58.8%	51.8%	1.13	64.2%	0.92
Medical Assistance	\$10,365,198	16.2%	28.0%	0.58	11.1%	1.46
Commercial	\$15,922,377	24.9%	20.2%	1.23	24.7%	1.01
All Other	\$72,649	0.1%	0.0%	3.58	0.0%	N/A
<b>Deductions as % of Total Gross Patient Revenue</b>						
Medicare	\$25,179,803	39.4%	37.9%	1.04	41.9%	0.94
Medical Assistance	\$6,378,280	10.0%	21.2%	N/A	7.8%	1.28
Commercial	\$7,836,778	12.3%	12.2%	1.00	11.7%	1.05
Bad Debt	\$293,910	0.5%	0.4%	1.10	0.7%	0.63
Charity Care	\$72,649	0.1%	0.0%	5.59	0.0%	N/A
All Other	\$0	0.0%	0.0%	N/A	0.0%	N/A
Total Deductions	\$39,761,420	62.2%	71.8%	0.87	62.1%	1.00
<b>Other Revenue &amp; Net Gains or Losses</b>						
Other Revenue as % of Total Revenue		0.3%	1.9%	0.18	0.4%	0.83
Net Gains/Losses as % of Net Income		N/A	N/A	N/A	N/A	N/A
<b>Expenses as % of Total Expenses</b>						
Salary/Fringe Benefits	\$11,324,235	44.0%	48.9%	0.90	46.7%	0.94
Supplies & Services	\$11,768,724	45.8%	40.9%	1.12	42.9%	1.07
Capital Component	\$2,625,395	10.2%	10.2%	1.00	10.4%	0.98
<b>Fiscal Statistics</b>						
Operating Margin (%)		-6.1%	-1.8%	3.42	-3.7%	1.65
Total Hospital Net Income (%)		-5.0%	-1.2%	4.21	-1.4%	3.45
Return on Equity (%)		-15.2%	-2.4%	6.43	-3.9%	3.88
Current Ratio		2.7	1.7	1.57	3.6	0.73
Days in Net Patient Accounts Receivable		82.3	89.1	0.92	95.9	0.86
Average Payment Period		30.6	96.1	0.32	26.7	1.15
Equity Financing (%)		0.0%	0.0%	12.22	0.0%	1.23
Long-Term Debt to Equity Ratio		0.0	-0.3	N/A	0.0	N/A
Times Interest Earned		-2.2	-0.7	3.26	-0.1	28.13
Total Asset Turnover		3.0	2.0	1.52	2.7	1.14
Average Age of Plant (Years)		7.7	7.0	1.10	7.8	0.99
Increase (Decrease) Total Net Patient Revenue		2.8%	-5.2%	N/A	-11.7%	N/A
Outpatient Gross Revenue (% of Total GPR)		N/A	0.1%	N/A	N/A	N/A
<b>Net Revenue Statistics</b>						
Inpatient Net Revenue per Discharge	\$63,321		\$49,695	1.27	\$56,190	1.13
Inpatient Net Revenue per Day	\$1,814		\$1,647	1.10	\$1,852	0.98
Outpatient Net Revenue per Visit	\$0		\$42	N/A	\$0	N/A

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$63,909,423	Cash & Cash Equivalents	\$0	Current Liabilities	\$2,118,111
Less Deductions	\$39,761,420	Net Patient Receivables	\$5,444,533	Long-Term Debt	\$0
Net Patient Revenue	\$24,148,003	Other Receivables	\$515	Other Liabilities	\$21,389,003
Plus Other Revenue	\$82,390			Subtotal	\$23,507,114
Total Revenue	\$24,230,393	Land, Buildings & Equipment (Net)	\$2,363,854	Unrestricted Fund Balance	-\$15,524,133
Less Expenses	\$25,718,354	Other Assets	\$174,079	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$271,609			Total Liabilities & Fund Balance	\$7,982,981
Net Income	-\$1,216,352	Total Assets	\$7,982,981		