

**082 Columbia St Mary's Inc - Sacred Heart Rehabilitation Institute**  
 2025 E Newport Avenue  
 Milwaukee, WI 53211  
 414-961-3300

Fiscal Year: 07/01 to 06/30  
 Type: Rehabilitation  
 Control: Religious Organization

County: Milwaukee  
 Analysis Area: Milwaukee County (2B)  
 Volume Group: N/A

		FY 2018 vs. 2017		
Selected Utilization Statistics	FY 2018	FY 2017	Ratio	
<b>Occupancy Rate (%)</b>				
Rehabilitation & Physical Medicine	42.7%	49.4%	0.86	
Total Hospital	42.7%	49.4%	0.86	
<b>Average Census (Patients)</b>				
Rehabilitation & Physical Medicine	13.2	15.3	0.86	
Total Hospital	13.2	15.3	0.86	
<b>Average Length of Stay (Days)</b>				
Rehabilitation & Physical Medicine	18.4	17.5	1.05	
Total Hospital	18.4	17.5	1.05	
<b>Outpatient Visits</b>				
Non-Emergency Visits	9,576	10,480	0.91	
Emergency Visits	0	0	N/A	
<b>Full-Time Equivalents (FTEs)</b>				
Administrators	0.0	1.0	0.00	
Nurses, Licensed	14.3	20.0	0.71	
Physical Therapists	6.3	7.8	0.81	
Occupational Therapists	5.8	8.1	0.73	
All Other Personnel	20.9	34.1	0.61	
Total FTEs	47.3	71.0	0.67	
<b>FTEs per 100 Patient Census (Adjusted)</b>				
Administrators	0.0	4.6	0.00	
Nurses, Licensed	79.3	91.8	0.86	
Physical Therapists	35.1	36.0	0.98	
Occupational Therapists	32.5	36.9	0.88	
All Other Personnel	116.1	156.5	0.74	
Total FTEs	263.0	325.7	0.81	

**Total Hospital:**

Beds Set Up & Staffed 31  
 Discharges 262  
 Inpatient Days 4,833

**Contract with:**

Health Maintenance  
 Organization (HMO) Yes  
 Preferred Provider  
 Organization (PPO) Yes

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	3	0	0	0	0.0%	0.0	0.0
Orthopedic	3	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	31	262	4,833	42.7%	13.2	18.4
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	4	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	3	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	3	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	3	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	3	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	3	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	3	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	0	0.0	Surgical Personnel	0	0	0.0
Physicians & Dentists	2	0	2.0	Radiological Services Personnel	0	0	0.0
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	0	0.0
Registered Nurses	7	15	13.5	Occupational Therapists	2	11	5.8
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	4	8	6.3
Ancillary Nursing Personnel	1	4	3.3	Physical Therapy Assistants/Aides	1	5	2.2
Medical Assistants	0	0	0.0	Recreational Therapists	0	2	1.6
Physician Assistants	1	0	1.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	2	0.7	Psychologists	0	1	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	2	1	2.5
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	6	3	7.3
Pharmacy Personnel	0	0	0.0				
Clinical Laboratory Personnel	0	0	0.0				
				<b>Total</b>	<b>27</b>	<b>52</b>	<b>47.3</b>

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Milwaukee, WI 53211			FY 2018 vs. 2017		
Selected Financial Statistics		FY 2018	FY 2017	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>					
Medicare	\$11,649,211	37.5%	36.1%	1.04	
Medical Assistance	\$10,424,348	33.5%	32.6%	1.03	
Commercial	\$8,771,906	28.2%	31.3%	0.90	
All Other	\$256,782	0.8%	0.0%	N/A	
<b>Deductions as % of Total Gross Patient Revenue</b>					
Medicare	\$7,367,191	23.7%	19.1%	1.24	
Medical Assistance	\$6,737,587	21.7%	25.2%	0.86	
Commercial	\$5,361,636	17.2%	11.0%	1.57	
Charity Care	\$9,227	0.0%	0.4%	0.08	
Bad Debt	-\$203,673	-0.7%	2.1%	N/A	
All Other	\$69,340	0.2%	0.0%	N/A	
Total Deductions	\$19,341,308	62.2%	57.9%	1.07	
<b>Other Revenue &amp; Net Gains or Losses</b>					
Other Revenue as % of Total Revenue		0.0%	0.0%	0.69	
Net Gains/Losses as % of Net Income		0.0%	0.0%	N/A	
<b>Expenses as % of Total Expenses</b>					
Salary/Fringe Benefits	\$6,447,848	48.8%	54.5%	0.89	
Supplies & Services	\$6,615,398	50.0%	44.3%	1.13	
Capital Component	\$156,991	1.2%	1.2%	1.02	
<b>Fiscal Statistics</b>					
Operating Margin (%)		-12.4%	15.0%	N/A	
Total Hospital Net Income (%)		-12.4%	15.0%	N/A	
Return on Equity (%)		-40.9%	37.2%	N/A	
Current Ratio		4.4	8.0	0.54	
Days in Net Patient Accounts Receivable		68.0	99.2	0.69	
Average Payment Period		21.6	20.8	1.04	
Equity Financing (%)		47.9%	71.8%	0.67	
Long-Term Debt to Equity Ratio		0.0	0.0	N/A	
Times Interest Earned		0.0	0.0	N/A	
Total Asset Turnover		3.3	2.5	1.33	
Average Age of Plant (Years)		9.9	12.6	0.79	
Increase (Decrease) Total Net Patient Revenue		-14.3%	20.3%	N/A	
Outpatient Gross Revenue (% of Total GPR)		33.1%	29.7%	1.11	
<b>Net Revenue Statistics</b>					
Inpatient Net Revenue per Discharge		\$33,271	\$36,097	0.92	
Inpatient Net Revenue per Day		\$1,983	\$2,058	0.96	
Outpatient Net Revenue per Visit		\$297	\$278	1.07	
<b>Income Statement</b>		<b>Assets</b>		<b>Liabilities &amp; Fund Balances</b>	
Gross Patient Revenue (GPR)	\$31,102,247	Cash & Cash Equivalents	\$939	Current Liabilities	\$777,919
Less Deductions	\$19,341,308	Net Patient Receivables	\$2,192,357	Long-Term Debt	\$0
Net Patient Revenue	\$11,760,939	Other Receivables	\$148,506	Other Liabilities	\$1,079,024
Plus Other Revenue	\$2,418			Subtotal	\$1,856,943
Total Revenue	\$11,763,357	Land, Buildings & Equipment (Net)	\$176,280		
Less Expenses	\$13,220,237	Other Assets	\$1,044,385	Unrestricted Fund Balance	\$1,705,524
Non-Operating Gains/Losses	\$0			Restricted Fund Balance	\$0
Net Income	-\$1,456,880	Total Assets	\$3,562,467	Total Liabilities & Fund Balance	\$3,562,467