

**312 ProHealth Rehabilitation Hospital of Wisconsin**  
 1625 Coldwater Creek Drive  
 Waukesha, WI 53188  
 262-521-8800

Fiscal Year: 01/01 to 12/31  
 Type: Rehabilitation  
 Control: Partnership

County: Waukesha  
 Analysis Area: Southeastern (2A)  
 Volume Group: N/A

		FY 2018 vs. 2017		
Selected Utilization Statistics	FY 2018	FY 2017	Ratio	
<b>Occupancy Rate (%)</b>				
Rehabilitation & Physical Medicine	82.4%	85.9%	0.96	
Total Hospital	82.4%	85.9%	0.96	
<b>Average Census (Patients)</b>				
Rehabilitation & Physical Medicine	33.0	34.4	0.96	
Total Hospital	33.0	34.4	0.96	
<b>Average Length of Stay (Days)</b>				
Rehabilitation & Physical Medicine	13.3	14.0	0.95	
Total Hospital	13.3	14.0	0.95	
<b>Outpatient Visits</b>				
Non-Emergency Visits	7,375	6,233	1.18	
Emergency Visits	0	0	N/A	
<b>Full-Time Equivalents (FTEs)</b>				
Administrators	8.0	7.0	1.14	
Nurses, Licensed	24.2	19.4	1.25	
Physical Therapists	6.2	6.1	1.02	
Occupational Therapists	2.2	2.1	1.02	
All Other Personnel	34.6	40.7	0.85	
Total FTEs	75.2	75.3	1.00	
<b>FTEs per 100 Patient Census (Adjusted)</b>				
Administrators	22.3	18.9	1.18	
Nurses, Licensed	67.5	52.3	1.29	
Physical Therapists	17.2	16.4	1.05	
Occupational Therapists	6.1	5.8	1.05	
All Other Personnel	96.5	109.9	0.88	
Total FTEs	209.5	203.3	1.03	

**Total Hospital:**

Beds Set Up & Staffed 40  
 Discharges 906  
 Inpatient Days 12,027

**Contract with:**

Health Maintenance  
 Organization (HMO) Yes  
 Preferred Provider  
 Organization (PPO) Yes

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	5	0	0	0	0.0%	0.0	0.0
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	40	906	12,027	82.4%	33.0	13.3
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	5	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	5	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	8	0	8.0	Surgical Personnel	0	0	0.0
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	0	0	0.0
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	0	0.0
Registered Nurses	23	23	23.2	Occupational Therapists	2	17	2.2
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	1	1	1.0	Physical Therapists	6	13	6.2
Ancillary Nursing Personnel	1	36	1.6	Physical Therapy Assistants/Aides	0	1	0.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	1	1.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	0	0	0.0
Health Info Mgmt-Administrators/Technicians	2	0	2.0	All Other Personnel	28	50	28.0
Pharmacy Personnel	2	5	2.1				
Clinical Laboratory Personnel	0	0	0.0				
				<b>Total</b>	<b>74</b>	<b>147</b>	<b>75.2</b>

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			FY 2018 vs. 2017			
Selected Financial Statistics			FY 2018	FY 2017	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>						
Medicare	\$25,917,400	77.8%	78.5%	0.99		
Medical Assistance	\$1,843,854	5.5%	3.8%	1.44		
Commercial	\$5,378,843	16.2%	17.4%	0.93		
All Other	\$158,919	0.5%	0.3%	1.68		
<b>Deductions as % of Total Gross Patient Revenue</b>						
Medicare	\$9,824,060	29.5%	27.4%	1.08		
Medical Assistance	\$1,174,225	3.5%	2.6%	1.38		
Commercial	\$1,806,206	5.4%	4.6%	1.17		
Charity Care	\$63,022	0.2%	0.0%	44.40		
Bad Debt	\$63,727	0.2%	0.8%	0.25		
All Other	\$44,222	0.1%	0.6%	0.23		
Total Deductions	\$12,975,462	39.0%	35.9%	1.09		
<b>Other Revenue &amp; Net Gains or Losses</b>						
Other Revenue as % of Total Revenue		0.2%	0.3%	0.81		
Net Gains/Losses as % of Net Income		0.0%	0.0%	N/A		
<b>Expenses as % of Total Expenses</b>						
Salary/Fringe Benefits	\$9,406,755	63.2%	64.9%	0.97		
Supplies & Services	\$4,007,245	26.9%	25.4%	1.06		
Capital Component	\$1,479,895	9.9%	9.6%	1.03		
<b>Fiscal Statistics</b>						
Operating Margin (%)		26.9%	26.2%	1.03		
Total Hospital Net Income (%)		26.9%	26.2%	1.03		
Return on Equity (%)		61.7%	55.3%	1.12		
Current Ratio		2.8	2.4	1.20		
Days in Net Patient Accounts Receivable		60.7	56.2	1.08		
Average Payment Period		48.1	69.8	0.69		
Equity Financing (%)		0.0%	0.0%	N/A		
Long-Term Debt to Equity Ratio		0.0	0.0	N/A		
Times Interest Earned		0.0	0.0	N/A		
Total Asset Turnover		2.3	2.1	1.09		
Average Age of Plant (Years)		20.9	24.6	0.85		
Increase (Decrease) Total Net Patient Revenue		2.6%	4.5%	0.58		
Outpatient Gross Revenue (% of Total GPR)		7.5%	6.9%	1.08		
<b>Net Revenue Statistics</b>						
Inpatient Net Revenue per Discharge	\$21,800		\$21,560	1.01		
Inpatient Net Revenue per Day	\$1,629		\$1,537	1.06		
Outpatient Net Revenue per Visit	\$86		\$111	0.78		
<b>Income Statement</b>			<b>Assets</b>		<b>Liabilities &amp; Fund Balances</b>	
Gross Patient Revenue (GPR)	\$33,299,016		Cash & Cash Equivalents	\$1,823,063	Current Liabilities	\$1,951,306
Less Deductions	\$12,975,462		Net Patient Receivables	\$3,381,675	Long-Term Debt	\$0
Net Patient Revenue	\$20,323,554		Other Receivables	\$11,182	Other Liabilities	\$6,923,453
Plus Other Revenue	\$44,467				Subtotal	\$8,874,759
Total Revenue	\$20,368,021		Land, Buildings & Equipment (Net)	\$903,752		
Less Expenses	\$14,893,895		Other Assets	\$2,755,087	Unrestricted Fund Balance	\$0
Non-Operating Gains/Losses	\$0				Restricted Fund Balance	\$0
Net Income	\$5,474,126		Total Assets	\$8,874,759	Total Liabilities & Fund Balance	\$8,874,759