

**320 UW Health Rehabilitation Hospital**  
 5115 N Biltmore Lane  
 Madison, WI 53718  
 608-592-8101

Fiscal Year: 01/01 to 12/31  
 Type: Rehabilitation  
 Control: Partnership

County: Dane  
 Analysis Area: Southern (1)  
 Volume Group: N/A

		FY 2018 vs. 2017		
Selected Utilization Statistics	FY 2018	FY 2017	Ratio	
<b>Occupancy Rate (%)</b>				
Rehabilitation & Physical Medicine	69.4%	81.0%	0.86	
Total Hospital	69.4%	81.0%	0.86	
<b>Average Census (Patients)</b>				
Rehabilitation & Physical Medicine	34.7	32.4	1.07	
Total Hospital	34.7	32.4	1.07	
<b>Average Length of Stay (Days)</b>				
Rehabilitation & Physical Medicine	12.3	13.0	0.94	
Total Hospital	12.3	13.1	0.94	
<b>Outpatient Visits</b>				
Non-Emergency Visits				
Emergency Visits				
<b>Full-Time Equivalents (FTEs)</b>				
Administrators	14.0	9.0	1.56	
Nurses, Licensed	47.0	41.9	1.12	
Physical Therapists	7.7	7.6	1.00	
Occupational Therapists	7.0	8.0	0.88	
All Other Personnel	56.7	58.2	0.97	
Total FTEs	132.3	124.8	1.06	
<b>FTEs per 100 Patient Census (Adjusted)</b>				
Administrators	40.6	27.7	1.46	
Nurses, Licensed	136.4	129.3	1.05	
Physical Therapists	22.2	23.5	0.95	
Occupational Therapists	20.3	24.7	0.82	
All Other Personnel	164.4	179.6	0.92	
Total FTEs	384.0	384.8	1.00	

**Total Hospital:**

Beds Set Up & Staffed 50  
 Discharges 1,031  
 Inpatient Days 12,672

**Contract with:**

Health Maintenance  
 Organization (HMO) Yes  
 Preferred Provider  
 Organization (PPO) Yes

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	5	0	0	0	0.0%	0.0	0.0
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	50	1,031	12,672	69.4%	34.7	12.3
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	5	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	5	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	12	3	14.0	Surgical Personnel	0	0	0.0
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	0	0	0.0
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	0	0.0
Registered Nurses	43	3	45.0	Occupational Therapists	7	0	7.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	2	0	2.0	Physical Therapists	7	1	7.7
Ancillary Nursing Personnel	20	0	20.0	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	9	1	9.7
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	2	4	4.7
Health Info Mgmt-Administrators/Technicians	1	0	1.0	All Other Personnel	20	2	21.3
Pharmacy Personnel	0	0	0.0				
Clinical Laboratory Personnel	0	0	0.0				
				<b>Total</b>	<b>123</b>	<b>14</b>	<b>132.3</b>

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			FY 2018 vs. 2017		
Selected Financial Statistics		FY 2018	FY 2017	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>					
Medicare	\$28,337,865	66.7%	57.0%	1.17	
Medical Assistance	\$4,253,323	10.0%	10.7%	0.94	
Commercial	\$9,842,853	23.2%	31.4%	0.74	
All Other	\$83,233	0.2%	1.0%	0.21	
<b>Deductions as % of Total Gross Patient Revenue</b>					
Medicare	\$8,372,874	19.7%	26.8%	0.73	
Medical Assistance	\$2,425,144	5.7%	6.2%	0.92	
Commercial	\$2,683,748	6.3%	6.5%	0.96	
Charity Care	\$352,493	0.8%	1.2%	0.70	
Bad Debt	\$2,572	0.0%	0.3%	0.02	
All Other	\$3,020,918	7.1%	0.0%	N/A	
Total Deductions	\$16,857,749	39.6%	41.1%	0.96	
<b>Other Revenue &amp; Net Gains or Losses</b>					
Other Revenue as % of Total Revenue		0.1%	0.1%	1.12	
Net Gains/Losses as % of Net Income		0.0%	0.0%	N/A	
<b>Expenses as % of Total Expenses</b>					
Salary/Fringe Benefits	\$9,263,828	49.5%	45.2%	1.10	
Supplies & Services	\$7,107,661	38.0%	41.9%	0.91	
Capital Component	\$2,330,483	12.5%	12.9%	0.96	
<b>Fiscal Statistics</b>					
Operating Margin (%)		27.2%	25.7%	1.06	
Total Hospital Net Income (%)		27.2%	25.7%	1.06	
Return on Equity (%)		39.0%	31.1%	1.25	
Current Ratio		4.7	2.6	1.79	
Days in Net Patient Accounts Receivable		76.8	62.7	1.23	
Average Payment Period		49.6	69.1	0.72	
Equity Financing (%)		82.3%	80.7%	1.02	
Long-Term Debt to Equity Ratio		0.0	0.0	N/A	
Times Interest Earned		-36,816.0	-289,522.0	0.13	
Total Asset Turnover		1.4	1.2	1.18	
Average Age of Plant (Years)		3.1	2.0	1.58	
Increase (Decrease) Total Net Patient Revenue		8.4%	18.7%	0.45	
Outpatient Gross Revenue (% of Total GPR)		N/A	N/A	N/A	
<b>Net Revenue Statistics</b>					
Inpatient Net Revenue per Discharge		\$24,890	\$26,396	0.94	
Inpatient Net Revenue per Day		\$2,040	\$2,011	1.01	
Outpatient Net Revenue per Visit		\$0	\$0	N/A	
<b>Income Statement</b>		<b>Assets</b>		<b>Liabilities &amp; Fund Balances</b>	
Gross Patient Revenue (GPR)	\$42,517,274	Cash & Cash Equivalents	\$3,437,342	Current Liabilities	\$2,491,350
Less Deductions	\$16,857,749	Net Patient Receivables	\$5,401,257	Long-Term Debt	\$0
Net Patient Revenue	\$25,659,525	Other Receivables	-\$1,787,821	Other Liabilities	\$678,058
Plus Other Revenue	\$37,683			Subtotal	\$3,169,408
Total Revenue	\$25,697,208	Land, Buildings & Equipment (Net)	\$1,797,115		
Less Expenses	\$18,701,972	Other Assets	\$9,086,499	Unrestricted Fund Balance	\$14,764,984
Non-Operating Gains/Losses	\$0			Restricted Fund Balance	\$0
Net Income	\$6,995,236	Total Assets	\$17,934,392	Total Liabilities & Fund Balance	\$17,934,392