

154 Winnebago Mental Health Institute
 PO Box 9
 Winnebago, WI 54985
 920-235-4910

Fiscal Year: 07/01 to 06/30
 Type: Psychiatric
 Control: State

County: Winnebago
 Analysis Area: Lake Winnebago (3)
 Volume Group: N/A

		FY 2018 vs. 2017		
Selected Utilization Statistics	FY 2018	FY 2017	Ratio	
Occupancy Rate (%)				
Psychiatric	83.2%	91.0%	0.91	
Alcoholism/Chemical Dependency	0.0%	0.0%	N/A	
Total Hospital	93.1%	101.5%	0.92	
Average Census (Patients)				
Psychiatric	153.0	167.4	0.91	
Alcoholism/Chemical Dependency	18.4	19.5	N/A	
Total Hospital	171.4	186.8	0.92	
Average Length of Stay (Days)				
Psychiatric	17.6	18.1	0.97	
Alcoholism/Chemical Dependency	33.2	21.7	1.53	
Total Hospital	18.5	18.4	1.00	
Outpatient Visits				
Non-Emergency Visits	0	0	N/A	
Emergency Visits	0	0	N/A	
Full-Time Equivalents (FTEs)				
Administrators	38.0	38.0	1.00	
Nurses, Licensed	75.5	88.2	0.86	
Psychologists	5.5	6.1	0.91	
Social Workers	19.7	21.7	0.91	
All Other Personnel	476.4	535.6	0.89	
Total FTEs	615.1	689.6	0.89	
FTEs per 100 Patient Census (Adjusted)				
Administrators	27.4	27.2	1.01	
Nurses, Licensed	54.4	63.2	0.86	
Psychologists	4.0	4.3	0.91	
Social Workers	14.2	15.6	0.91	
All Other Personnel	343.5	384.0	0.89	
Total FTEs	443.6	494.4	0.90	

Total Hospital:

Beds Set Up & Staffed 184
 Discharges 3,383
 Inpatient Days 62,558

Contract with:

Health Maintenance
 Organization (HMO) No
 Preferred Provider
 Organization (PPO) No

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2018	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	5	0	0	0	0.0%	0.0	0.0
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	1	184	3,181	55,845	83.2%	153.0	17.6
Alcoholism/chemical dependency	1	0	202	6,713	0.0%	18.4	33.2
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	38	0	38.0	Surgical Personnel	0	0	0.0
Physicians & Dentists	8	1	8.7	Radiological Services Personnel	0	0	0.0
Medical & Dental Residents	3	0	3.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	0	0.0
Registered Nurses	66	8	70.7	Occupational Therapists	5	5	8.8
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	8	1	8.9
Licensed Practical Nurses	1	0	1.0	Physical Therapists	0	0	0.0
Ancillary Nursing Personnel	232	4	234.1	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	0	0	0.0	Recreational Therapists	4	5	7.3
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	2	1	2.6
Nurse Practitioners	1	0	1.0	Psychologists	4	2	5.5
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	18	3	19.7
Clinical Nurse Specialists	2	1	2.8	All Other Health Professionals	29	5	32.4
Health Info Mgmt-Administrators/Technicians	3	0	3.0	All Other Personnel	147	23	161.1
Pharmacy Personnel	4	0	4.0				
Clinical Laboratory Personnel	2	1	2.6				
				Total	577	60	615.1

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			FY 2018 vs. 2017		
Selected Financial Statistics		FY 2018	FY 2017	Ratio	
Gross Revenue as % of Total Gross Patient Revenue					
Medicare	\$9,692,737	21.3%	19.9%	1.07	
Medical Assistance	\$12,363,764	27.2%	24.7%	1.10	
Commercial	\$9,505,715	20.9%	19.3%	1.08	
All Other	\$13,965,295	30.7%	36.1%	0.85	
Deductions as % of Total Gross Patient Revenue					
Medicare	\$2,394,809	5.3%	4.5%	1.17	
Medical Assistance	\$2,682,813	5.9%	3.9%	1.50	
Commercial	\$0	0.0%	0.0%	N/A	
Charity Care	\$0	0.0%	0.0%	N/A	
Bad Debt	\$0	0.0%	0.0%	N/A	
All Other	\$0	0.0%	0.0%	N/A	
Total Deductions	\$5,077,622	11.2%	8.4%	1.33	
Other Revenue & Net Gains or Losses					
Other Revenue as % of Total Revenue		32.4%	31.9%	1.02	
Net Gains/Losses as % of Net Income		N/A	40.6%	N/A	
Expenses as % of Total Expenses					
Salary/Fringe Benefits	\$52,443,957	71.3%	76.6%	0.93	
Supplies & Services	\$19,880,209	27.0%	20.5%	1.32	
Capital Component	\$1,251,900	1.7%	2.9%	0.59	
Fiscal Statistics					
Operating Margin (%)		-22.9%	2.5%	N/A	
Total Hospital Net Income (%)		-22.2%	4.1%	N/A	
Return on Equity (%)		0.0%	0.0%	N/A	
Current Ratio		0.0	0.0	N/A	
Days in Net Patient Accounts Receivable		0.0	0.0	N/A	
Average Payment Period		0.0	0.0	N/A	
Equity Financing (%)		0.0%	0.0%	N/A	
Long-Term Debt to Equity Ratio		0.0	0.0	N/A	
Times Interest Earned		-4,122.1	4.5	N/A	
Total Asset Turnover		0.0	0.0	N/A	
Average Age of Plant (Years)		0.0	0.0	N/A	
Increase (Decrease) Total Net Patient Revenue		-14.9%	8.5%	N/A	
Outpatient Gross Revenue (% of Total GPR)		0.3%	0.4%	0.82	
Net Revenue Statistics					
Inpatient Net Revenue per Discharge		\$11,919	\$12,781	0.93	
Inpatient Net Revenue per Day		\$799	\$934	0.86	
Outpatient Net Revenue per Visit		\$0	\$0	N/A	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$45,527,511	Cash & Cash Equivalents	\$0	Current Liabilities	\$0
Less Deductions	\$5,077,622	Net Patient Receivables	\$0	Long-Term Debt	\$0
Net Patient Revenue	\$40,449,889	Other Receivables	\$0	Other Liabilities	\$0
Plus Other Revenue	\$19,414,120			Subtotal	\$0
Total Revenue	\$59,864,009	Land, Buildings & Equipment (Net)	\$0		
Less Expenses	\$73,576,066	Other Assets	\$0	Unrestricted Fund Balance	\$0
Non-Operating Gains/Losses	\$332,639			Restricted Fund Balance	\$0
Net Income	-\$13,379,418	Total Assets	\$0	Total Liabilities & Fund Balance	\$0