

002 Aspirus Langlade Hospital
 112 East Fifth Avenue
 Antigo, WI 54409
 715-623-2331

Fiscal Year: 07/01 to 06/30
 Type: GMS
 Critical Access Hospital
 Control: Religious Organization

County: Langlade
 Analysis Area: North Central (6)
 Volume Group: 5

| Selected Utilization Statistics | FY 2019 | All GMS Hospitals | | Analysis Area 6 | | Volume Group 5 | | FY 2019 vs. 2018 | |
|---|---------|-------------------|-------|--------------------|-------|-------------------|-------|------------------|-------|
| | | Value | Ratio | Value | Ratio | Value | Ratio | FY 2018 | Ratio |
| Occupancy Rate (%) | | | | | | | | | |
| Adult Medical-Surgical | 56.6% | 55.2% | 1.02 | 59.6% | 0.95 | 43.3% | 1.31 | 59.4% | 0.95 |
| Obstetrics | 24.2% | 38.0% | 0.64 | 37.4% | 0.04 | 23.8% | 1.02 | 24.4% | 0.99 |
| Pediatrics | 0.0% | 51.3% | N/A | 109.4% | N/A | 0.0% | N/A | 0.0% | N/A |
| Total Hospital | 46.5% | 57.4% | 0.81 | 63.9% | 0.73 | 44.0% | 1.06 | 48.8% | 0.95 |
| Average Census (Patients) | | | | | | | | | |
| Adult Medical-Surgical | 9.0 | 26.0 | 0.35 | 21.4 | 0.42 | 15.3 | 0.59 | 9.5 | 0.95 |
| Obstetrics | 1.5 | 4.9 | 0.29 | 3.6 | 0.40 | 2.1 | 0.69 | 1.5 | 0.99 |
| Pediatrics | 0.0 | 1.3 | N/A | 0.8 | N/A | 0.0 | N/A | 0.0 | N/A |
| Total Hospital | 11.2 | 49.0 | 0.23 | 39.1 | 0.29 | 27.3 | 0.41 | 11.7 | 0.95 |
| Average Length of Stay (Days) | | | | | | | | | |
| Adult Medical-Surgical | 3.5 | 4.1 | 0.87 | 3.8 | 0.92 | 3.4 | 1.02 | 3.4 | 1.02 |
| Obstetrics | 2.0 | 2.6 | 0.78 | 2.6 | 0.76 | 2.3 | 0.86 | 2.1 | 0.93 |
| Pediatrics | 0.0 | 3.3 | N/A | 2.9 | N/A | 0.0 | N/A | 0.0 | N/A |
| Total Hospital | 3.2 | 4.5 | 0.71 | 4.2 | 0.76 | 3.7 | 0.87 | 3.3 | 0.98 |
| Surgical Operations | | | | | | | | | |
| Inpatient | 271 | 1,426 | 0.19 | 1,304 | 0.21 | 657 | 0.41 | 237 | 1.14 |
| Outpatient | 2,297 | 4,581 | 0.50 | 3,131 | 0.73 | 2,872 | 0.80 | 2,167 | 1.06 |
| Inpatient as % of All Surgeries | 10.6% | 23.7% | 0.44 | 29.4% | 0.36 | 18.6% | 0.57 | 9.9% | 1.07 |
| Outpatient Visits | | | | | | | | | |
| Non-Emergency Visits | 100,124 | 144,376 | 0.69 | 109,429 | 0.91 | 115,084 | 0.87 | 103,648 | 0.97 |
| Emergency Visits | 10,630 | 17,768 | 0.60 | 12,684 | 0.84 | 13,821 | 0.77 | 10,826 | 0.98 |
| Full-Time Equivalents (FTEs) | | | | | | | | | |
| Administrators | 36.7 | 23.0 | 1.60 | 33.8 | 1.08 | 18.2 | 2.02 | 0.0 | N/A |
| Nurses, Licensed | 92.4 | 251.3 | 0.37 | 182.8 | 0.51 | 150.6 | 0.61 | 100.8 | 0.92 |
| Ancillary Nursing Personnel | 17.1 | 39.7 | 0.43 | 28.6 | 0.60 | 19.7 | 0.87 | 12.2 | 1.40 |
| All Other Personnel | 242.3 | 509.3 | 0.48 | 375.9 | 0.64 | 320.3 | 0.76 | 310.1 | 0.78 |
| Total FTEs | 388.5 | 823.3 | 0.47 | 621.2 | 0.63 | 508.8 | 0.76 | 423.1 | 0.92 |
| FTEs per 100 Patient Census (Adjusted) | | | | | | | | | |
| Administrators | 35.9 | 17.0 | 2.12 | 29.6 | 1.21 | 18.2 | 1.97 | 0.0 | N/A |
| Nurses, Licensed | 90.5 | 185.7 | 0.49 | 160.0 | 0.57 | 151.1 | 0.60 | 93.0 | 0.97 |
| Ancillary Nursing Personnel | 16.7 | 29.3 | 0.57 | 25.1 | 0.67 | 19.8 | 0.85 | 11.2 | 1.49 |
| All Other Personnel | 237.3 | 376.3 | 0.63 | 329.2 | 0.72 | 321.5 | 0.74 | 286.0 | 0.83 |
| Total FTEs | 380.5 | 608.3 | 0.63 | 543.8 | 0.70 | 510.6 | 0.75 | 390.2 | 0.98 |

| Total Hospital: | | Contract with: | | Medicare-certified Swing Beds: | | Newborn Nursery: | |
|------------------------|-------|---------------------------------------|-----|---------------------------------------|---|-------------------------|-----|
| Beds Set Up & Staffed | 24 | Health Maintenance Organization (HMO) | Yes | Average Beds Used | 0 | Bassinets | 5 |
| Discharges | 1,278 | Preferred Provider Organization (PPO) | Yes | Discharges | 0 | Total Births | 261 |
| Inpatient Days | 4,070 | | | Inpatient Days | 0 | Newborn Days | 465 |

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| Inpatient Service Area | Level of Service* | Beds Set Up & Staffed 06/30/2019 | Discharges & Transfers** | Patient Days of Care | Occupancy Rate (%) | Average Census (Patients) | Average Length of Stay (Days) |
|---------------------------------------|-------------------|-------------------------------------|--------------------------|----------------------|--------------------|---------------------------|-------------------------------|
| General Medical-Surgical | | | | | | | |
| Adult Medical-Surgical, Acute | 1 | 16 | 938 | 3,303 | 56.6% | 9.0 | 3.5 |
| Orthopedic | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Rehabilitation & Physical Medicine | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Hospice | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Acute Long-Term Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Acute | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric, acute | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Obstetrics | 1 | 6 | 267 | 531 | 24.2% | 1.5 | 2.0 |
| Psychiatric | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Alcoholism/chemical dependency | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| ICU/CCU | | | | | | | |
| Medical-Surgical Intensive Care | 1 | 2 | 33 | 236 | 32.3% | 0.6 | 7.2 |
| Cardiac Intensive Unit | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Burn Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Mixed Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Step-Down (Special Care) | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Neonatal Intensive/Intermediate Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Subacute care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other inpatient | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

| Occupation | Number Full-Time | Number Part-Time | Number FTE | Occupation | Number Full-Time | Number Part-Time | Number FTE |
|---|------------------|------------------|------------|---------------------------------------|------------------|------------------|--------------|
| Administrators/Assistant Administrators | 36 | 1 | 36.7 | Surgical Personnel | 2 | 3 | 3.6 |
| Physicians & Dentists | 3 | 0 | 3.0 | Radiological Services Personnel | 11 | 6 | 14.4 |
| Medical & Dental Residents | 0 | 0 | 0.0 | Sonographers | 2 | 7 | 6.7 |
| Dental Hygienists | 0 | 0 | 0.0 | Respiratory Therapists | 4 | 2 | 4.0 |
| Registered Nurses | 55 | 56 | 87.5 | Occupational Therapists | 3 | 4 | 4.5 |
| Certified Nurse Midwives | 0 | 0 | 0.0 | Occupational Therapy Assistants/Aides | 0 | 1 | 0.8 |
| Licensed Practical Nurses | 2 | 1 | 2.2 | Physical Therapists | 6 | 0 | 6.0 |
| Ancillary Nursing Personnel | 5 | 20 | 17.1 | Physical Therapy Assistants/Aides | 2 | 1 | 2.8 |
| Medical Assistants | 19 | 17 | 31.2 | Recreational Therapists | 0 | 0 | 0.0 |
| Physician Assistants | 0 | 1 | 0.0 | Dietitians & Nutritionists | 2 | 0 | 2.0 |
| Nurse Practitioners | 2 | 1 | 2.7 | Psychologists | 0 | 0 | 0.0 |
| Certified Registered Nurse Anesthetists | 0 | 0 | 0.0 | Social Workers | 1 | 1 | 1.6 |
| Clinical Nurse Specialists | 0 | 0 | 0.0 | All Other Health Professionals | 28 | 33 | 44.9 |
| Health Info Mgmt-Administrators/Technicians | 0 | 0 | 0.0 | All Other Personnel | 61 | 54 | 94.7 |
| Pharmacy Personnel | 5 | 5 | 7.1 | | | | |
| Clinical Laboratory Personnel | 14 | 3 | 15.0 | Total | 263 | 217 | 388.5 |

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| Selected Financial Statistics | FY 2019 | All GMS Hospitals | | Analysis Area | | Volume Group | | FY 2019 vs. 2018 | | |
|--|---------------|-------------------|----------|---------------|----------|--------------|----------|------------------|----------|------|
| | | Value | Ratio | Value | Ratio | Value | Ratio | FY 2018 | Ratio | |
| Gross Revenue as % of Total Gross Patient Revenue | | | | | | | | | | |
| Medicare | \$111,372,742 | 51.2% | 46.3% | 1.11 | 50.7% | 1.01 | 51.1% | 1.00 | 51.6% | 0.99 |
| Medical Assistance | \$33,120,858 | 15.2% | 13.6% | 1.12 | 13.1% | 1.16 | 11.3% | 1.35 | 15.6% | 0.97 |
| Commercial | \$63,136,974 | 29.0% | 35.3% | 0.82 | 32.1% | 0.90 | 33.7% | 0.86 | 28.3% | 1.03 |
| All Other | \$10,035,085 | 4.6% | 4.8% | 0.96 | 4.1% | 1.12 | 3.9% | 1.19 | 4.5% | 1.04 |
| Deductions as % of Total Gross Patient Revenue | | | | | | | | | | |
| Medicare | \$67,979,061 | 31.2% | 34.9% | 0.89 | 36.8% | 0.85 | 36.8% | 0.85 | 30.4% | 1.03 |
| Medical Assistance | \$23,366,084 | 10.7% | 10.4% | 1.04 | 10.1% | 1.07 | 8.5% | 1.26 | 11.0% | 0.98 |
| Commercial | \$14,671,485 | 6.7% | 14.7% | 0.46 | 8.8% | 0.77 | 12.8% | 0.53 | 6.4% | 1.05 |
| Charity Care | \$2,645,212 | 1.2% | 1.0% | 1.26 | 0.8% | 1.58 | 0.9% | 1.36 | 2.5% | 0.49 |
| Bad Debt | \$3,264,625 | 1.5% | 1.1% | 1.41 | 1.0% | 1.57 | 1.4% | 1.11 | 0.4% | 3.82 |
| All Other | \$4,871,180 | 2.2% | 2.2% | 1.04 | 2.0% | 1.10 | 2.1% | 1.07 | 1.3% | 1.67 |
| Total Deductions | \$116,797,647 | 53.7% | 64.2% | 0.84 | 59.3% | 0.90 | 62.4% | 0.86 | 52.0% | 1.03 |
| Other Revenue & Net Gains or Losses | | | | | | | | | | |
| Other Revenue as % of Total Revenue | | 9.0% | 5.5% | 1.62 | 3.1% | 2.86 | 3.4% | 2.64 | 10.3% | 0.87 |
| Net Gains/Losses as % of Net Income | | 28.1% | 13.2% | 2.13 | 18.4% | 1.53 | 4.5% | 6.22 | 26.7% | 1.05 |
| Expenses as % of Total Expenses | | | | | | | | | | |
| Salary/Fringe Benefits | \$45,842,672 | 47.3% | 44.0% | 1.08 | 42.1% | 1.12 | 46.0% | 1.03 | 46.8% | 1.01 |
| Supplies & Services | \$44,672,932 | 46.1% | 49.2% | 0.94 | 52.0% | 0.89 | 46.6% | 0.99 | 46.3% | 1.00 |
| Capital Component | \$6,369,712 | 6.6% | 6.8% | 0.97 | 5.9% | 1.11 | 7.4% | 0.89 | 7.0% | 0.94 |
| Fiscal Statistics | | | | | | | | | | |
| Operating Margin (%) | | 12.6% | 9.1% | 1.38 | 5.2% | 2.41 | 8.2% | 1.53 | 11.0% | 1.14 |
| Total Hospital Net Income (%) | | 16.7% | 10.3% | 1.62 | 6.3% | 2.64 | 8.6% | 1.94 | 14.4% | 1.16 |
| Return on Equity (%) | | 9.0% | 6.0% | 1.50 | 3.2% | 2.83 | 5.8% | 1.56 | 8.2% | 1.10 |
| Current Ratio | | 7.4 | 4.7 | 1.57 | 2.6 | 2.79 | 4.4 | 1.68 | 5.8 | 1.27 |
| Days in Net Patient Accounts Receivable | | 53.5 | 64.0 | 0.84 | 77.6 | 0.69 | 49.0 | 1.09 | 55.2 | 0.97 |
| Average Payment Period | | 31.8 | 56.5 | 0.56 | 74.6 | 0.43 | 41.1 | 0.77 | 27.9 | 1.14 |
| Equity Financing (%) | | 84.8% | 69.2% | 1.23 | 55.8% | 1.52 | 81.8% | 1.04 | 83.5% | 1.02 |
| Long-Term Debt to Equity Ratio | | 0.1 | 0.3 | 0.50 | 0.5 | 0.24 | 0.1 | 1.30 | 0.1 | 0.87 |
| Times Interest Earned | | 20.2 | 13.4 | 1.50 | 15.9 | 1.27 | 14.1 | 1.43 | 17.3 | 1.17 |
| Total Asset Turnover | | 0.5 | 0.6 | 0.90 | 0.5 | 1.03 | 0.7 | 0.77 | 0.5 | 0.95 |
| Average Age of Plant (Years) | | 9.7 | 12.6 | 0.77 | 13.7 | 0.71 | 9.6 | 1.01 | 8.3 | 1.17 |
| Increase (Decrease) Total Net Patient Revenue | | 5.7% | 7.3% | 0.78 | 25.3% | 0.23 | 2.8% | 2.06 | 3.7% | 1.53 |
| Outpatient Gross Revenue (% of Total GPR) | | 85.6% | 63.3% | 1.35 | 65.8% | 1.30 | 71.9% | 1.19 | 85.9% | 1.00 |
| Net Revenue Statistics | | | | | | | | | | |
| Inpatient Net Revenue per Discharge | \$14,762 | | \$16,906 | 0.87 | \$14,935 | 0.99 | \$12,065 | 1.22 | \$13,382 | 1.10 |
| Inpatient Net Revenue per Day | \$3,528 | | \$3,675 | 0.96 | \$3,551 | 0.99 | \$3,161 | 1.12 | \$3,149 | 1.12 |
| Outpatient Net Revenue per Visit | \$770 | | \$703 | 1.10 | \$810 | 0.95 | \$614 | 1.25 | \$687 | 1.12 |

| Income Statement | | Assets | | Liabilities & Fund Balances | |
|-----------------------------|---------------|-----------------------------------|---------------|----------------------------------|---------------|
| Gross Patient Revenue (GPR) | \$217,665,658 | Cash & Cash Equivalents | \$37,711,920 | Current Liabilities | \$8,000,968 |
| Less Deductions | \$116,797,647 | Net Patient Receivables | \$14,779,334 | Long-Term Debt | \$23,377,356 |
| Net Patient Revenue | \$100,868,011 | Other Receivables | \$3,019,007 | Other Liabilities | \$1,268,277 |
| Plus Other Revenue | \$9,950,912 | | | Subtotal | \$32,646,601 |
| Total Revenue | \$110,818,923 | Land, Buildings & Equipment (Net) | \$52,327,811 | Unrestricted Fund Balance | \$182,593,374 |
| Less Expenses | \$96,885,315 | Other Assets | \$107,401,903 | Restricted Fund Balance | \$514,701 |
| Non-Operating Gains/Losses | \$5,451,828 | | | Total Liabilities & Fund Balance | \$215,239,975 |
| Net Income | \$19,385,436 | Total Assets | \$215,239,975 | | |