

**004 Ascension NE Wisconsin - St. Elizabeth Campus**  
 1506 South Oneida Street  
 Appleton, WI 54915  
 920-738-2000

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Religious Organization

County: Outagamie  
 Analysis Area: Lake Winnebago (3)  
 Volume Group: 6

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 3		Volume Group 6		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	56.5%	55.2%	1.02	46.6%	1.21	50.7%	1.12	45.7%	1.24
Obstetrics	35.6%	38.0%	0.94	30.9%	0.25	34.4%	1.03	35.8%	0.99
Pediatrics	4.7%	51.3%	0.09	14.5%	0.32	78.2%	0.06	0.0%	N/A
Total Hospital	50.1%	57.4%	0.87	47.3%	1.06	54.8%	0.91	50.4%	0.99
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	33.9	26.0	1.30	22.2	1.53	27.5	1.23	35.6	0.95
Obstetrics	7.8	4.9	1.58	4.4	1.76	6.2	1.27	7.9	0.99
Pediatrics	0.8	1.3	0.66	0.3	2.49	4.2	0.66	0.0	N/A
Total Hospital	95.2	49.0	1.94	36.8	2.58	63.1	1.51	95.8	0.99
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	4.0	4.1	0.97	3.5	1.13	3.6	1.09	3.7	1.07
Obstetrics	2.5	2.6	0.97	2.4	1.01	2.5	0.99	2.5	1.00
Pediatrics	2.4	3.3	0.72	2.8	0.85	3.4	0.72	0.0	N/A
Total Hospital	4.3	4.5	0.96	4.2	1.04	4.3	1.00	4.1	1.05
<b>Surgical Operations</b>									
Inpatient	2,085	1,426	1.46	1,211	1.72	1,501	1.39	2,181	0.96
Outpatient	11,811	4,581	2.58	6,106	1.93	5,596	2.11	11,163	1.06
Inpatient as % of All Surgeries	15.0%	23.7%	0.63	16.6%	0.91	21.2%	0.71	16.3%	0.92
<b>Outpatient Visits</b>									
Non-Emergency Visits	225,800	144,376	1.56	97,819	2.31	193,333	1.17	194,698	1.16
Emergency Visits	31,230	17,768	1.76	15,674	1.99	29,751	1.05	32,414	0.96
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	31.1	23.0	1.35	19.5	1.60	31.4	0.99	10.0	3.11
Nurses, Licensed	353.2	251.3	1.41	188.9	1.87	357.1	0.99	346.2	1.02
Ancillary Nursing Personnel	7.2	39.7	0.18	19.4	0.37	53.7	0.13	81.0	0.09
All Other Personnel	390.5	509.3	0.77	317.9	1.23	692.3	0.56	333.2	1.17
Total FTEs	782.0	823.3	0.95	545.6	1.43	1,134.4	0.69	770.4	1.02
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	12.2	17.0	0.72	16.9	0.72	16.1	0.76	4.1	2.97
Nurses, Licensed	138.7	185.7	0.75	164.2	0.85	183.4	0.76	142.3	0.97
Ancillary Nursing Personnel	2.8	29.3	0.10	16.8	0.17	27.6	0.10	33.3	0.09
All Other Personnel	153.4	376.3	0.41	276.3	0.55	355.6	0.43	137.0	1.12
Total FTEs	307.1	608.3	0.50	474.3	0.65	582.6	0.53	316.7	0.97

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	190	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	25
Discharges	8,058	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	1,146
Inpatient Days	34,740			Inpatient Days	0	Newborn Days	2,063

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	60	3,125	12,381	56.5%	33.9	4.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	1	18	127	308	4.7%	0.8	2.4
<b>Obstetrics</b>	1	22	1,158	2,856	35.6%	7.8	2.5
<b>Psychiatric</b>	1	45	2,169	8,793	53.5%	24.1	4.1
<b>Alcoholism/chemical dependency</b>	2	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	3	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	30	1,329	7,872	71.9%	21.6	5.9
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	15	150	2,530	46.2%	6.9	16.9
Other Intensive Care	2	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	29	5	31.1	Surgical Personnel	27	18	35.3
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	19	40	33.8
Medical & Dental Residents	0	0	0.0	Sonographers	2	4	3.7
Dental Hygienists	0	0	0.0	Respiratory Therapists	9	5	10.1
Registered Nurses	245	238	349.7	Occupational Therapists	5	16	10.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	2	7	2.5
Licensed Practical Nurses	3	1	3.5	Physical Therapists	23	12	27.9
Ancillary Nursing Personnel	3	10	7.2	Physical Therapy Assistants/Aides	3	1	3.0
Medical Assistants	4	1	4.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	1	1.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	3	1	3.9
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	84	140	129.7
Health Info Mgmt-Administrators/Technicians	1	0	1.0	All Other Personnel	34	24	43.4
Pharmacy Personnel	32	3	32.0				
Clinical Laboratory Personnel	45	10	49.3	<b>Total</b>	<b>574</b>	<b>537</b>	<b>782.0</b>

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area 3		Volume Group 6		FY 2019 vs. 2018		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$273,449,952	48.8%	46.3%	1.05	47.7%	1.02	41.9%	1.16	48.5%	1.01
Medical Assistance	\$68,583,491	12.2%	13.6%	0.90	10.5%	1.17	19.2%	0.64	12.8%	0.95
Commercial	\$199,468,929	35.6%	35.3%	1.01	39.1%	0.91	35.7%	1.00	36.5%	0.97
All Other	\$19,185,857	3.4%	4.8%	0.72	2.7%	1.26	3.3%	1.05	2.2%	1.54
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$187,691,835	33.5%	34.9%	0.96	33.3%	1.00	32.2%	1.04	33.0%	1.02
Medical Assistance	\$42,271,166	7.5%	10.4%	0.73	7.8%	0.97	14.2%	0.53	7.5%	1.00
Commercial	\$69,208,305	12.3%	14.7%	0.84	13.9%	0.89	13.6%	0.91	12.5%	0.98
Charity Care	\$5,230,419	0.9%	1.0%	0.97	0.6%	1.47	1.0%	0.92	1.0%	0.94
Bad Debt	\$6,759,078	1.2%	1.1%	1.14	1.4%	0.83	1.2%	1.04	1.5%	0.80
All Other	\$22,259,675	4.0%	2.2%	1.84	2.0%	2.00	1.5%	2.60	1.8%	2.21
Total Deductions	\$333,420,476	59.5%	64.2%	0.93	59.1%	1.01	63.7%	0.93	57.3%	1.04
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		1.4%	5.5%	0.25	1.9%	0.71	3.9%	0.35	1.6%	0.88
Net Gains/Losses as % of Net Income		0.0%	13.2%	0.00	11.5%	0.00	14.4%	0.00	N/A	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$69,983,451	34.5%	44.0%	0.78	41.9%	0.82	44.1%	0.78	30.0%	1.15
Supplies & Services	\$117,607,356	58.0%	49.2%	1.18	50.8%	1.14	48.5%	1.20	63.0%	0.92
Capital Component	\$15,274,882	7.5%	6.8%	1.11	7.3%	1.03	7.4%	1.02	7.0%	1.07
<b>Fiscal Statistics</b>										
Operating Margin (%)		12.0%	9.1%	1.32	16.8%	0.71	9.4%	1.27	1.3%	9.07
Total Hospital Net Income (%)		12.0%	10.3%	1.16	18.6%	0.64	10.8%	1.10	1.3%	9.26
Return on Equity (%)		13.3%	6.0%	2.22	15.9%	0.84	4.3%	3.09	1.3%	9.92
Current Ratio		3.8	4.7	0.81	7.1	0.54	4.3	0.89	3.3	1.16
Days in Net Patient Accounts Receivable		61.5	64.0	0.96	58.8	1.05	85.1	0.72	64.5	0.95
Average Payment Period		23.6	56.5	0.42	30.8	0.77	80.6	0.29	24.8	0.95
Equity Financing (%)		81.2%	69.2%	1.17	86.8%	0.94	65.0%	1.25	82.8%	0.98
Long-Term Debt to Equity Ratio		0.0	0.3	N/A	0.1	N/A	0.4	N/A	0.0	N/A
Times Interest Earned		0.0	13.4	N/A	37.1	N/A	11.7	N/A	1,412.7	N/A
Total Asset Turnover		1.1	0.6	1.94	0.8	1.33	0.4	2.84	1.0	1.07
Average Age of Plant (Years)		5.2	12.6	0.42	8.9	0.59	14.3	0.37	4.3	1.22
Increase (Decrease) Total Net Patient Revenue		4.5%	7.3%	0.62	0.5%	8.54	7.2%	0.63	7.6%	0.59
Outpatient Gross Revenue (% of Total GPR)		62.9%	63.3%	0.99	67.6%	0.93	66.6%	0.94	60.6%	1.04
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$11,784	\$16,906	0.70	\$13,409	0.88	\$15,576	0.76	\$11,594	1.02	
Inpatient Net Revenue per Day	\$2,757	\$3,675	0.75	\$3,142	0.88	\$3,515	0.78	\$2,811	0.98	
Outpatient Net Revenue per Visit	\$541	\$703	0.77	\$724	0.75	\$685	0.79	\$559	0.97	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$560,688,229	Cash & Cash Equivalents	\$4,953	Current Liabilities	\$12,257,296
Less Deductions	\$333,420,476	Net Patient Receivables	\$38,283,594	Long-Term Debt	\$0
Net Patient Revenue	\$227,267,753	Other Receivables	\$280,570	Other Liabilities	\$26,602,385
Plus Other Revenue	\$3,134,815			Subtotal	\$38,859,681
Total Revenue	\$230,402,569	Land, Buildings & Equipment (Net)	\$156,767,642	Unrestricted Fund Balance	\$168,246,712
Less Expenses	\$202,865,689	Other Assets	\$11,769,634	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$4,895			Total Liabilities & Fund Balance	\$207,106,393
Net Income	\$27,541,776	Total Assets	\$207,106,393		