

007 Western Wisconsin Health
 1100 Bergslien St
 Baldwin, WI 54002
 715-684-3311

Fiscal Year: 10/01 to 09/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Saint Croix
 Analysis Area: West Central (5A)
 Volume Group: 3

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 5A		Volume Group 3		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	17.9%	55.2%	0.32	42.1%	0.42	35.3%	0.51	19.0%	0.94
Obstetrics	29.7%	38.0%	0.78	26.3%	0.05	22.7%	1.31	25.8%	1.15
Pediatrics	0.0%	51.3%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	21.0%	57.4%	0.37	43.5%	0.48	35.5%	0.59	20.8%	1.01
Average Census (Patients)									
Adult Medical-Surgical	2.0	26.0	0.08	11.3	0.17	6.5	0.30	2.1	0.94
Obstetrics	1.2	4.9	0.24	1.9	0.64	0.9	1.33	1.0	1.15
Pediatrics	0.0	1.3	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.2	49.0	0.06	18.5	0.17	8.7	0.36	3.1	1.01
Average Length of Stay (Days)									
Adult Medical-Surgical	2.8	4.1	0.69	3.6	0.77	3.0	0.94	2.7	1.03
Obstetrics	2.0	2.6	0.80	2.3	0.89	2.2	0.94	2.0	1.00
Pediatrics	0.0	3.3	N/A	0.0	N/A	1.4	N/A	0.0	N/A
Total Hospital	2.4	4.5	0.52	3.9	0.60	3.2	0.74	2.4	0.96
Surgical Operations									
Inpatient	57	1,426	0.04	509	0.11	302	0.19	70	0.81
Outpatient	522	4,581	0.11	2,269	0.23	1,419	0.37	377	1.38
Inpatient as % of All Surgeries	9.8%	23.7%	0.41	18.3%	0.54	17.6%	0.56	15.7%	0.63
Outpatient Visits									
Non-Emergency Visits	59,837	144,376	0.41	78,013	0.77	63,228	0.95	53,452	1.12
Emergency Visits	4,464	17,768	0.25	8,412	0.53	8,308	0.54	4,423	1.01
Full-Time Equivalents (FTEs)									
Administrators	11.8	23.0	0.51	13.4	0.88	11.1	1.07	12.8	0.92
Nurses, Licensed	50.5	251.3	0.20	124.0	0.41	78.4	0.64	49.4	1.02
Ancillary Nursing Personnel	12.4	39.7	0.31	18.7	0.66	13.7	0.91	7.6	1.63
All Other Personnel	185.9	509.3	0.37	265.3	0.70	191.7	0.97	174.5	1.07
Total FTEs	260.7	823.3	0.32	421.4	0.62	294.9	0.88	244.4	1.07
FTEs per 100 Patient Census (Adjusted)									
Administrators	41.6	17.0	2.45	20.2	2.06	28.7	1.45	46.9	0.89
Nurses, Licensed	177.3	185.7	0.95	186.6	0.95	202.2	0.88	180.5	0.98
Ancillary Nursing Personnel	43.5	29.3	1.49	28.1	1.55	35.2	1.24	27.8	1.57
All Other Personnel	653.2	376.3	1.74	399.1	1.64	494.1	1.32	637.0	1.03
Total FTEs	915.6	608.3	1.51	633.9	1.44	760.1	1.20	892.2	1.03

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	15	Health Maintenance Organization (HMO)	No	Average Beds Used	1	Bassinets	4
Discharges	489	Preferred Provider Organization (PPO)	Yes	Discharges	26	Total Births	217
Inpatient Days	1,151			Inpatient Days	253	Newborn Days	360

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	11	257	717	17.9%	2.0	2.8
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	4	213	434	29.7%	1.2	2.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	11	1	11.8	Surgical Personnel	3	0	3.0
Physicians & Dentists	12	8	17.3	Radiological Services Personnel	4	3	4.5
Medical & Dental Residents	0	0	0.0	Sonographers	1	4	2.1
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	6	1.1
Registered Nurses	14	55	42.7	Occupational Therapists	0	2	0.8
Certified Nurse Midwives	1	0	1.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	4	1	4.0
Ancillary Nursing Personnel	10	7	12.4	Physical Therapy Assistants/Aides	1	0	1.0
Medical Assistants	17	7	23.3	Recreational Therapists	0	0	0.0
Physician Assistants	2	1	2.8	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	6	3	6.8	Psychologists	1	0	1.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	1	1	1.6
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	16	12	22.5
Health Info Mgmt-Administrators/Technicians	12	2	13.2	All Other Personnel	58	44	77.6
Pharmacy Personnel	1	2	1.9				
Clinical Laboratory Personnel	4	10	7.3				
				Total	180	169	260.7

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	5A Value	Ratio	3 Value	Ratio	FY 2018	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$27,859,756	39.1%	46.3%	0.85	50.4%	0.78	45.9%	0.85	36.7%	1.07
Medical Assistance	\$9,786,247	13.7%	13.6%	1.01	11.5%	1.20	12.4%	1.11	15.4%	0.89
Commercial	\$32,014,873	45.0%	35.3%	1.27	34.7%	1.30	36.6%	1.23	45.4%	0.99
All Other	\$1,540,581	2.2%	4.8%	0.45	3.4%	0.64	5.1%	0.43	2.5%	0.87
Deductions as % of Total Gross Patient Revenue										
Medicare	\$10,974,506	15.4%	34.9%	0.44	33.8%	0.46	28.9%	0.53	14.9%	1.03
Medical Assistance	\$1,183,524	1.7%	10.4%	0.16	8.0%	0.21	8.3%	0.20	3.2%	0.52
Commercial	\$13,559,447	19.0%	14.7%	1.30	10.5%	1.81	13.0%	1.47	18.6%	1.03
Charity Care	\$291,435	0.4%	1.0%	0.42	0.9%	0.46	1.1%	0.38	0.6%	0.63
Bad Debt	\$2,343,498	3.3%	1.1%	3.10	1.0%	3.31	1.9%	1.72	3.6%	0.92
All Other	\$17,230	0.0%	2.2%	0.01	1.5%	0.02	2.5%	0.01	0.0%	0.64
Total Deductions	\$28,369,640	39.8%	64.2%	0.62	55.8%	0.71	55.7%	0.72	40.9%	0.97
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		5.9%	5.5%	1.06	3.2%	1.85	6.0%	0.98	6.5%	0.90
Net Gains/Losses as % of Net Income		31.1%	13.2%	2.36	52.1%	0.60	15.2%	2.04	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$24,715,432	53.8%	44.0%	1.22	51.5%	1.04	51.6%	1.04	54.3%	0.99
Supplies & Services	\$16,801,244	36.6%	49.2%	0.74	43.3%	0.84	40.7%	0.90	34.5%	1.06
Capital Component	\$4,434,316	9.7%	6.8%	1.42	5.2%	1.87	7.7%	1.25	11.2%	0.86
Fiscal Statistics										
Operating Margin (%)		-1.0%	9.1%	N/A	1.7%	N/A	7.0%	N/A	-5.9%	0.17
Total Hospital Net Income (%)		-1.4%	10.3%	N/A	3.5%	N/A	8.2%	N/A	-4.1%	0.35
Return on Equity (%)		-1.1%	6.0%	N/A	0.7%	N/A	2.2%	N/A	-2.8%	0.39
Current Ratio		3.3	4.7	0.70	2.3	1.44	3.1	1.08	3.2	1.05
Days in Net Patient Accounts Receivable		67.8	64.0	1.06	168.6	0.40	140.0	0.48	52.6	1.29
Average Payment Period		39.7	56.5	0.70	192.0	0.21	146.6	0.27	47.8	0.83
Equity Financing (%)		36.7%	69.2%	0.53	52.0%	0.71	56.4%	0.65	37.3%	0.98
Long-Term Debt to Equity Ratio		1.5	0.3	5.72	0.6	2.31	0.6	2.54	1.4	1.05
Times Interest Earned		0.2	13.4	0.02	12.2	0.02	9.0	0.03	-0.9	N/A
Total Asset Turnover		0.7	0.6	1.30	0.2	3.59	0.3	2.88	0.7	1.12
Average Age of Plant (Years)		7.7	12.6	0.61	38.0	0.20	23.9	0.32	5.9	1.30
Increase (Decrease) Total Net Patient Revenue		10.2%	7.3%	1.40	16.1%	0.63	7.2%	1.41	10.8%	0.94
Outpatient Gross Revenue (% of Total GPR)		89.0%	63.3%	1.41	72.3%	1.23	77.9%	1.14	88.6%	1.00
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$14,961		\$16,906	0.88	\$14,502	1.03	\$13,622	1.10	\$14,080	1.06
Inpatient Net Revenue per Day	\$5,253		\$3,675	1.43	\$3,502	1.50	\$4,079	1.29	\$5,326	0.99
Outpatient Net Revenue per Visit	\$580		\$703	0.83	\$807	0.72	\$592	0.98	\$592	0.98

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$71,201,456	Cash & Cash Equivalents	\$6,136,876	Current Liabilities	\$4,645,759
Less Deductions	\$28,369,640	Net Patient Receivables	\$7,957,821	Long-Term Debt	\$32,819,417
Net Patient Revenue	\$42,831,816	Other Receivables	\$306,485	Other Liabilities	\$1,045,946
Plus Other Revenue	\$2,670,388			Subtotal	\$38,511,122
Total Revenue	\$45,502,204	Land, Buildings & Equipment (Net)	\$39,380,587	Unrestricted Fund Balance	\$22,364,685
Less Expenses	\$45,950,992	Other Assets	\$7,094,038	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$202,298			Total Liabilities & Fund Balance	\$60,875,807
Net Income	-\$651,087	Total Assets	\$60,875,807		