

009 Mayo Clinic Health System - Northland in Barron
 1222 E Woodland Avenue
 Barron, WI 54812
 715-537-3186

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Barron
 Analysis Area: West Central (5A)
 Volume Group: 4

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 5A		Volume Group 4		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	32.9%	55.2%	0.60	42.1%	0.78	40.9%	0.80	26.5%	1.24
Obstetrics	31.2%	38.0%	0.82	26.3%	0.02	25.8%	1.21	27.5%	1.13
Pediatrics	0.0%	51.3%	N/A	0.0%	N/A	1.1%	N/A	0.0%	N/A
Total Hospital	32.7%	57.4%	0.57	43.5%	0.75	41.6%	0.79	26.6%	1.23
Average Census (Patients)									
Adult Medical-Surgical	6.9	26.0	0.27	11.3	0.61	10.2	0.68	5.6	1.24
Obstetrics	0.6	4.9	0.13	1.9	0.34	1.8	0.34	0.6	1.13
Pediatrics	0.0	1.3	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	7.5	49.0	0.15	18.5	0.41	17.6	0.43	6.1	1.23
Average Length of Stay (Days)									
Adult Medical-Surgical	3.4	4.1	0.82	3.6	0.92	3.1	1.09	3.3	1.01
Obstetrics	2.0	2.6	0.80	2.3	0.89	2.2	0.93	2.1	0.97
Pediatrics	0.0	3.3	N/A	0.0	N/A	2.2	N/A	0.0	N/A
Total Hospital	3.2	4.5	0.71	3.9	0.81	3.3	0.95	3.1	1.01
Surgical Operations									
Inpatient	99	1,426	0.07	509	0.19	479	0.21	89	1.11
Outpatient	611	4,581	0.13	2,269	0.27	1,923	0.32	531	1.15
Inpatient as % of All Surgeries	13.9%	23.7%	0.59	18.3%	0.76	19.9%	0.70	14.4%	0.97
Outpatient Visits									
Non-Emergency Visits	59,122	144,376	0.41	78,013	0.76	67,442	0.88	60,001	0.99
Emergency Visits	8,301	17,768	0.47	8,412	0.99	12,660	0.66	8,178	1.02
Full-Time Equivalents (FTEs)									
Administrators	1.5	23.0	0.07	13.4	0.11	12.7	0.12	1.0	1.50
Nurses, Licensed	93.7	251.3	0.37	124.0	0.76	102.4	0.92	93.0	1.01
Ancillary Nursing Personnel	7.9	39.7	0.20	18.7	0.42	17.0	0.46	7.6	1.04
All Other Personnel	158.6	509.3	0.31	265.3	0.60	220.5	0.72	200.0	0.79
Total FTEs	261.7	823.3	0.32	421.4	0.62	352.5	0.74	301.6	0.87
FTEs per 100 Patient Census (Adjusted)									
Administrators	3.2	17.0	0.19	20.2	0.16	19.4	0.17	2.5	1.30
Nurses, Licensed	203.0	185.7	1.09	186.6	1.09	155.7	1.30	231.7	0.88
Ancillary Nursing Personnel	17.1	29.3	0.58	28.1	0.61	25.8	0.66	18.9	0.90
All Other Personnel	343.6	376.3	0.91	399.1	0.86	335.3	1.02	498.1	0.69
Total FTEs	566.9	608.3	0.93	633.9	0.89	536.2	1.06	751.2	0.75

Total Hospital:
 Beds Set Up & Staffed 23
 Discharges 864
 Inpatient Days 2,748

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Average Beds Used 5
 Discharges 176
 Inpatient Days 1,755

Newborn Nursery:
 Bassinets 2
 Total Births 106
 Newborn Days 189

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	21	752	2,520	32.9%	6.9	3.4
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	2	112	228	31.2%	0.6	2.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	2	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	1	1.5	Surgical Personnel	2	9	5.4
Physicians & Dentists	13	39	21.2	Radiological Services Personnel	9	16	16.2
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	3	7	5.9
Registered Nurses	30	101	82.1	Occupational Therapists	1	3	2.5
Certified Nurse Midwives	0	1	0.4	Occupational Therapy Assistants/Aides	0	2	0.7
Licensed Practical Nurses	2	3	2.7	Physical Therapists	5	6	9.0
Ancillary Nursing Personnel	1	11	7.9	Physical Therapy Assistants/Aides	2	6	4.1
Medical Assistants	4	45	21.9	Recreational Therapists	0	0	0.0
Physician Assistants	11	13	15.5	Dietitians & Nutritionists	0	1	0.1
Nurse Practitioners	3	7	5.6	Psychologists	1	1	1.8
Certified Registered Nurse Anesthetists	3	0	3.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	5	16	11.0
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	18	15	23.4
Pharmacy Personnel	1	14	4.9				
Clinical Laboratory Personnel	11	5	15.1	Total	126	322	261.7

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	5A Value	Ratio	4 Value	Ratio	FY 2018	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$83,945,858	53.7%	46.3%	1.16	50.4%	1.07	49.1%	1.09	53.3%	1.01
Medical Assistance	\$21,478,550	13.7%	13.6%	1.01	11.5%	1.20	10.9%	1.26	13.0%	1.06
Commercial	\$46,889,844	30.0%	35.3%	0.85	34.7%	0.86	36.4%	0.82	30.4%	0.99
All Other	\$3,956,185	2.5%	4.8%	0.53	3.4%	0.75	3.5%	0.71	3.3%	0.76
Deductions as % of Total Gross Patient Revenue										
Medicare	\$50,360,112	32.2%	34.9%	0.92	33.8%	0.95	35.9%	0.90	30.5%	1.06
Medical Assistance	\$15,476,289	9.9%	10.4%	0.96	8.0%	1.23	8.3%	1.20	9.7%	1.03
Commercial	\$10,617,411	6.8%	14.7%	0.46	10.5%	0.65	14.2%	0.48	7.3%	0.93
Charity Care	\$1,918,238	1.2%	1.0%	1.27	0.9%	1.37	1.3%	0.93	1.3%	0.93
Bad Debt	\$2,572,218	1.6%	1.1%	1.55	1.0%	1.66	1.2%	1.34	1.9%	0.85
All Other	\$1,366,314	0.9%	2.2%	0.40	1.5%	0.57	1.3%	0.66	0.9%	0.96
Total Deductions	\$82,310,582	52.7%	64.2%	0.82	55.8%	0.94	62.3%	0.85	51.6%	1.02
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	0.6%		5.5%	0.10	3.2%	0.17	3.2%	0.17	0.6%	0.93
Net Gains/Losses as % of Net Income	9.5%		13.2%	0.72	52.1%	0.18	29.1%	0.33	4.8%	2.00
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$33,969,324	49.4%	44.0%	1.12	51.5%	0.96	44.1%	1.12	55.2%	0.89
Supplies & Services	\$30,379,102	44.2%	49.2%	0.90	43.3%	1.02	47.4%	0.93	37.5%	1.18
Capital Component	\$4,399,453	6.4%	6.8%	0.94	5.2%	1.24	8.5%	0.75	7.2%	0.89
Fiscal Statistics										
Operating Margin (%)	7.6%		9.1%	0.83	1.7%	4.39	5.4%	1.41	7.2%	1.06
Total Hospital Net Income (%)	8.3%		10.3%	0.80	3.5%	2.35	7.4%	1.12	7.5%	1.11
Return on Equity (%)	12.9%		6.0%	2.15	0.7%	17.20	4.7%	2.72	9.0%	1.44
Current Ratio	5.3		4.7	1.13	2.3	2.32	4.8	1.12	18.9	0.28
Days in Net Patient Accounts Receivable	50.8		64.0	0.79	168.6	0.30	49.3	1.03	52.3	0.97
Average Payment Period	23.5		56.5	0.42	192.0	0.12	48.1	0.49	6.8	3.46
Equity Financing (%)	72.7%		69.2%	1.05	52.0%	1.40	74.4%	0.98	82.7%	0.88
Long-Term Debt to Equity Ratio	0.0		0.3	N/A	0.6	N/A	0.2	N/A	0.0	N/A
Times Interest Earned	1,016.2		13.4	75.62	12.2	83.02	7.5	136.41	570.9	1.78
Total Asset Turnover	1.5		0.6	2.69	0.2	7.41	0.6	2.46	1.2	1.29
Average Age of Plant (Years)	8.1		12.6	0.64	38.0	0.21	10.2	0.80	7.1	1.15
Increase (Decrease) Total Net Patient Revenue	10.2%		7.3%	1.40	16.1%	0.63	4.2%	2.41	12.5%	0.82
Outpatient Gross Revenue (% of Total GPR)	83.8%		63.3%	1.32	72.3%	1.16	72.8%	1.15	84.9%	0.99
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$15,154		\$16,906	0.90	\$14,502	1.05	\$11,314	1.34	\$16,323	0.93
Inpatient Net Revenue per Day	\$3,277		\$3,675	0.89	\$3,502	0.94	\$3,281	1.00	\$3,309	0.99
Outpatient Net Revenue per Visit	\$894		\$703	1.27	\$807	1.11	\$705	1.27	\$800	1.12

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$156,270,437	Cash & Cash Equivalents	\$39,848	Current Liabilities	\$4,203,083
Less Deductions	\$82,310,582	Net Patient Receivables	\$10,284,040	Long-Term Debt	\$0
Net Patient Revenue	\$73,959,855	Other Receivables	\$9,207	Other Liabilities	\$8,965,230
Plus Other Revenue	\$411,717			Subtotal	\$13,168,313
Total Revenue	\$74,371,572	Land, Buildings & Equipment (Net)	\$23,224,447	Unrestricted Fund Balance	\$35,099,913
Less Expenses	\$68,747,879	Other Assets	\$14,710,683	Restricted Fund Balance	\$61,412
Non-Operating Gains/Losses	\$590,602			Total Liabilities & Fund Balance	\$48,268,225
Net Income	\$6,214,295	Total Assets	\$48,268,225		