

016 Gundersen Boscobel Area Hospital and Clinics
 205 Parker Street
 Boscobel, WI 53805
 608-375-4112

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Grant
 Analysis Area: Southern (1)
 Volume Group: 2

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 1		Volume Group 2		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	11.2%	55.2%	0.20	59.0%	0.19	18.2%	0.62	14.2%	0.79
Obstetrics	0.0%	38.0%	N/A	44.3%	N/A	14.5%	N/A	0.0%	N/A
Pediatrics	0.0%	51.3%	N/A	46.2%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	9.0%	57.4%	0.16	61.2%	0.15	22.2%	0.41	11.6%	0.78
Average Census (Patients)									
Adult Medical-Surgical	0.9	26.0	0.03	24.6	0.04	2.8	0.32	1.1	0.79
Obstetrics	0.0	4.9	N/A	4.8	N/A	0.6	N/A	0.0	N/A
Pediatrics	0.0	1.3	N/A	2.2	N/A	0.0	N/A	0.0	N/A
Total Hospital	0.9	49.0	0.02	52.3	0.02	4.1	0.22	1.2	0.78
Average Length of Stay (Days)									
Adult Medical-Surgical	2.3	4.1	0.56	4.0	0.57	3.1	0.73	2.8	0.80
Obstetrics	0.0	2.6	N/A	2.7	N/A	2.2	N/A	0.0	N/A
Pediatrics	0.0	3.3	N/A	3.5	N/A	1.0	N/A	0.0	N/A
Total Hospital	2.9	4.5	0.64	4.4	0.65	2.9	0.98	2.8	1.01
Surgical Operations									
Inpatient	13	1,426	0.01	2,131	0.01	305	0.04	20	0.65
Outpatient	120	4,581	0.03	7,954	0.02	1,106	0.11	414	0.29
Inpatient as % of All Surgeries	9.8%	23.7%	0.41	21.1%	0.46	21.6%	0.45	4.6%	2.12
Outpatient Visits									
Non-Emergency Visits	29,567	144,376	0.20	179,501	0.16	28,429	1.04	29,824	0.99
Emergency Visits	4,641	17,768	0.26	17,324	0.27	4,284	1.08	4,386	1.06
Full-Time Equivalents (FTEs)									
Administrators	5.0	23.0	0.22	23.4	0.21	5.9	0.85	6.0	0.83
Nurses, Licensed	31.0	251.3	0.12	255.4	0.12	43.5	0.71	28.5	1.09
Ancillary Nursing Personnel	4.6	39.7	0.12	45.5	0.10	6.3	0.73	5.8	0.80
All Other Personnel	95.0	509.3	0.19	652.5	0.15	106.9	0.89	82.3	1.15
Total FTEs	135.6	823.3	0.16	976.8	0.14	162.6	0.83	122.6	1.11
FTEs per 100 Patient Census (Adjusted)									
Administrators	26.8	17.0	1.58	17.6	1.52	33.7	0.80	27.6	0.97
Nurses, Licensed	166.2	185.7	0.90	191.8	0.87	250.2	0.66	131.0	1.27
Ancillary Nursing Personnel	24.7	29.3	0.84	34.1	0.72	36.4	0.68	26.6	0.93
All Other Personnel	509.2	376.3	1.35	490.1	1.04	615.3	0.83	379.1	1.34
Total FTEs	726.8	608.3	1.19	733.6	0.99	935.7	0.78	564.4	1.29

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	10	Health Maintenance Organization (HMO)	Yes	Average Beds Used	2	Bassinets	0
Discharges	115	Preferred Provider Organization (PPO)	Yes	Discharges	24	Total Births	0
Inpatient Days	330			Inpatient Days	283	Newborn Days	0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	8	144	328	11.2%	0.9	2.3
Orthopedic	3	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	1	2	1	2	0.3%	0.0	2.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	3	0	0	0	0.0%	0.0	0.0
Obstetrics	3	0	0	0	0.0%	0.0	0.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	3	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	3	0	0	0	0.0%	0.0	0.0
Other inpatient	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	5	0	5.0	Surgical Personnel	0	2	0.9
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	4	1	4.6
Medical & Dental Residents	0	0	0.0	Sonographers	1	0	1.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	1	1.0
Registered Nurses	13	29	28.0	Occupational Therapists	1	0	1.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.6
Licensed Practical Nurses	1	0	1.0	Physical Therapists	2	1	3.0
Ancillary Nursing Personnel	2	7	4.6	Physical Therapy Assistants/Aides	1	0	1.0
Medical Assistants	4	2	5.6	Recreational Therapists	0	0	0.0
Physician Assistants	1	0	1.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	2	0	2.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	1	1	1.8
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	4	2	5.5
Health Info Mgmt-Administrators/Technicians	6	0	6.0	All Other Personnel	33	18	50.6
Pharmacy Personnel	1	4	5.1				
Clinical Laboratory Personnel	5	2	6.4				
				Total	88	71	135.6

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	Value ¹	Ratio	Value ²	Ratio	FY 2018	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$16,704,247	41.8%	46.3%	0.90	42.2%	0.99	47.3%	0.88	40.4%	1.04
Medical Assistance	\$6,512,418	16.3%	13.6%	1.19	11.5%	1.42	10.4%	1.57	17.5%	0.93
Commercial	\$14,938,445	37.4%	35.3%	1.06	38.6%	0.97	38.9%	0.96	38.9%	0.96
All Other	\$1,817,590	4.5%	4.8%	0.95	7.8%	0.59	3.4%	1.32	3.3%	1.39
Deductions as % of Total Gross Patient Revenue										
Medicare	\$7,109,335	17.8%	34.9%	0.51	31.6%	0.56	28.0%	0.64	19.5%	0.91
Medical Assistance	\$2,649,864	6.6%	10.4%	0.64	8.7%	0.76	7.2%	0.92	12.1%	0.55
Commercial	\$7,512,856	18.8%	14.7%	1.28	18.2%	1.03	13.6%	1.39	16.3%	1.15
Charity Care	\$321,483	0.8%	1.0%	0.83	0.8%	1.03	0.7%	1.13	1.0%	0.85
Bad Debt	\$533,667	1.3%	1.1%	1.26	1.1%	1.22	1.3%	1.04	1.2%	1.07
All Other	\$884,349	2.2%	2.2%	1.02	3.5%	0.64	2.1%	1.05	1.5%	1.46
Total Deductions	\$19,011,554	47.6%	64.2%	0.74	63.9%	0.74	52.9%	0.90	51.6%	0.92
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		6.2%	5.5%	1.13	6.4%	0.98	4.8%	1.31	4.5%	1.40
Net Gains/Losses as % of Net Income		N/A	13.2%	N/A	39.0%	N/A	10.4%	N/A	0.0%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$8,478,297	44.2%	44.0%	1.00	47.0%	0.94	46.3%	0.95	45.5%	0.97
Supplies & Services	\$9,364,130	48.8%	49.2%	0.99	45.7%	1.07	46.3%	1.05	47.9%	1.02
Capital Component	\$1,346,012	7.0%	6.8%	1.03	7.3%	0.97	7.4%	0.95	6.7%	1.05
Fiscal Statistics										
Operating Margin (%)		14.2%	9.1%	1.56	6.3%	2.24	12.2%	1.16	8.3%	1.71
Total Hospital Net Income (%)		14.1%	10.3%	1.36	10.0%	1.41	13.5%	1.05	8.3%	1.70
Return on Equity (%)		14.5%	6.0%	2.42	7.5%	1.94	12.4%	1.17	8.8%	1.65
Current Ratio		7.5	4.7	1.59	2.4	3.16	3.1	2.44	7.2	1.03
Days in Net Patient Accounts Receivable		36.7	64.0	0.57	50.8	0.72	56.0	0.66	45.1	0.81
Average Payment Period		38.5	56.5	0.68	52.7	0.73	54.4	0.71	34.8	1.11
Equity Financing (%)		77.3%	69.2%	1.12	59.1%	1.31	61.0%	1.27	73.4%	1.05
Long-Term Debt to Equity Ratio		0.2	0.3	0.64	0.3	0.51	0.4	0.45	0.2	0.68
Times Interest Earned		19.6	13.4	1.46	9.5	2.07	16.6	1.18	9.9	1.98
Total Asset Turnover		1.0	0.6	1.80	0.7	1.43	0.9	1.14	1.1	0.97
Average Age of Plant (Years)		15.0	12.6	1.19	10.8	1.39	9.2	1.62	16.0	0.94
Increase (Decrease) Total Net Patient Revenue		11.5%	7.3%	1.58	5.8%	1.98	3.3%	3.47	-2.1%	N/A
Outpatient Gross Revenue (% of Total GPR)		95.2%	63.3%	1.50	60.4%	1.58	76.2%	1.25	92.1%	1.03
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$6,869		\$16,906	0.41	\$18,736	0.37	\$15,352	0.45	\$12,822	0.54
Inpatient Net Revenue per Day	\$1,556		\$3,675	0.42	\$4,176	0.37	\$4,244	0.37	\$2,592	0.60
Outpatient Net Revenue per Visit	\$600		\$703	0.85	\$623	0.96	\$803	0.75	\$500	1.20

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$39,972,701	Cash & Cash Equivalents	\$11,346,381	Current Liabilities	\$1,925,491
Less Deductions	\$19,011,554	Net Patient Receivables	\$2,108,219	Long-Term Debt	\$2,764,876
Net Patient Revenue	\$20,961,147	Other Receivables	-\$131,533	Other Liabilities	\$240,272
Plus Other Revenue	\$1,396,608			Subtotal	\$4,930,639
Total Revenue	\$22,357,755	Land, Buildings & Equipment (Net)	\$6,508,319	Unrestricted Fund Balance	\$16,760,482
Less Expenses	\$19,188,439	Other Assets	\$1,859,734	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$23,977	Total Assets	\$21,691,120	Total Liabilities & Fund Balance	\$21,691,120
Net Income	\$3,145,339				