

**026 Upland Hills Health Inc**  
 800 Compassion Way, PO Box 800  
 Dodgeville, WI 53533  
 608-930-8000

Fiscal Year: 10/01 to 09/30  
 Type: GMS  
 Critical Access Hospital  
 Control: Other Not-For-Profit

County: Iowa  
 Analysis Area: Southern (1)  
 Volume Group: 4

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 1		Volume Group 4		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	41.4%	55.2%	0.75	59.0%	0.70	40.9%	1.01	42.2%	0.98
Obstetrics	17.7%	38.0%	0.47	44.3%	0.03	25.8%	0.69	20.7%	0.86
Pediatrics	0.0%	51.3%	N/A	46.2%	N/A	1.1%	N/A	0.0%	N/A
Total Hospital	31.5%	57.4%	0.55	61.2%	0.51	41.6%	0.76	34.8%	0.91
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	6.2	26.0	0.24	24.6	0.25	10.2	0.61	6.3	0.98
Obstetrics	1.2	4.9	0.25	4.8	0.26	1.8	0.68	1.4	0.86
Pediatrics	0.1	1.3	0.04	2.2	0.03	0.0	0.04	0.0	1.11
Total Hospital	7.9	49.0	0.16	52.3	0.15	17.6	0.45	8.7	0.91
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	4.6	4.1	1.13	4.0	1.15	3.1	1.50	3.7	1.24
Obstetrics	2.0	2.6	0.77	2.7	0.73	2.2	0.89	2.4	0.81
Pediatrics	2.5	3.3	0.75	3.5	0.71	2.2	1.15	2.0	1.25
Total Hospital	3.6	4.5	0.79	4.4	0.80	3.3	1.07	3.4	1.04
<b>Surgical Operations</b>									
Inpatient	163	1,426	0.11	2,131	0.08	479	0.34	186	0.88
Outpatient	1,077	4,581	0.24	7,954	0.14	1,923	0.56	1,023	1.05
Inpatient as % of All Surgeries	13.1%	23.7%	0.55	21.1%	0.62	19.9%	0.66	15.4%	0.85
<b>Outpatient Visits</b>									
Non-Emergency Visits	49,571	144,376	0.34	179,501	0.28	67,442	0.74	52,220	0.95
Emergency Visits	6,821	17,768	0.38	17,324	0.39	12,660	0.54	6,616	1.03
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	4.0	23.0	0.17	23.4	0.17	12.7	0.31	3.0	1.33
Nurses, Licensed	80.9	251.3	0.32	255.4	0.32	102.4	0.79	80.4	1.01
Ancillary Nursing Personnel	12.6	39.7	0.32	45.5	0.28	17.0	0.74	14.2	0.89
All Other Personnel	248.0	509.3	0.49	652.5	0.38	220.5	1.12	232.9	1.06
Total FTEs	345.5	823.3	0.42	976.8	0.35	352.5	0.98	330.5	1.05
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	8.0	17.0	0.47	17.6	0.45	19.4	0.41	6.6	1.20
Nurses, Licensed	161.3	185.7	0.87	191.8	0.84	155.7	1.04	177.8	0.91
Ancillary Nursing Personnel	25.2	29.3	0.86	34.1	0.74	25.8	0.97	31.4	0.80
All Other Personnel	494.3	376.3	1.31	490.1	1.01	335.3	1.47	514.7	0.96
Total FTEs	688.8	608.3	1.13	733.6	0.94	536.2	1.28	730.5	0.94

**Total Hospital:**  
 Beds Set Up & Staffed 25  
 Discharges 809  
 Inpatient Days 2,878

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Average Beds Used 1  
 Discharges 55  
 Inpatient Days 336

**Newborn Nursery:**  
 Bassinets 7  
 Total Births 230  
 Newborn Days 373

**026 Upland Hills Health Inc**  
Dodgeville, WI 53533

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	15	495	2,269	41.4%	6.2	4.6
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	13	42	0.0%	0.1	3.2
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	8	20	0.0%	0.1	2.5
<b>Obstetrics</b>	1	7	232	453	17.7%	1.2	2.0
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	1	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	3	35	94	8.6%	0.3	2.7
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	4	0	4.0	Surgical Personnel	1	1	1.6
Physicians & Dentists	14	2	15.4	Radiological Services Personnel	4	3	6.3
Medical & Dental Residents	0	0	0.0	Sonographers	2	0	2.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	3	3	4.6
Registered Nurses	42	39	65.1	Occupational Therapists	4	1	4.6
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	1	1.7
Licensed Practical Nurses	6	2	7.6	Physical Therapists	8	4	10.6
Ancillary Nursing Personnel	3	18	12.6	Physical Therapy Assistants/Aides	2	1	2.3
Medical Assistants	11	5	13.7	Recreational Therapists	0	0	0.0
Physician Assistants	3	0	3.0	Dietitians & Nutritionists	2	3	3.0
Nurse Practitioners	6	1	6.3	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	2	0	2.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	11	8	16.2
Health Info Mgmt-Administrators/Technicians	6	2	7.5	All Other Personnel	87	70	130.5
Pharmacy Personnel	6	4	8.1				
Clinical Laboratory Personnel	12	6	16.0				
				<b>Total</b>	<b>241</b>	<b>174</b>	<b>345.5</b>

**026 Upland Hills Health Inc**  
Dodgeville, WI 53533

Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$44,083,932	33.2%	46.3%	0.72	42.2%	0.79	49.1%	0.68	41.9%	0.79
Medical Assistance	\$14,037,774	10.6%	13.6%	0.77	11.5%	0.92	10.9%	0.97	11.6%	0.91
Commercial	\$71,507,288	53.8%	35.3%	1.52	38.6%	1.39	36.4%	1.48	44.5%	1.21
All Other	\$3,256,153	2.5%	4.8%	0.51	7.8%	0.32	3.5%	0.69	2.0%	1.22
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$29,645,911	22.3%	34.9%	0.64	31.6%	0.71	35.9%	0.62	26.9%	0.83
Medical Assistance	\$10,916,273	8.2%	10.4%	0.79	8.7%	0.94	8.3%	1.00	8.6%	0.96
Commercial	\$31,199,678	23.5%	14.7%	1.60	18.2%	1.29	14.2%	1.65	18.0%	1.30
Charity Care	\$1,807,224	1.4%	1.0%	1.41	0.8%	1.74	1.3%	1.03	1.4%	0.99
Bad Debt	\$781,223	0.6%	1.1%	0.55	1.1%	0.54	1.2%	0.48	0.7%	0.86
All Other	\$2,143,682	1.6%	2.2%	0.75	3.5%	0.47	1.3%	1.22	1.3%	1.22
Total Deductions	\$76,493,991	57.6%	64.2%	0.90	63.9%	0.90	62.3%	0.92	56.8%	1.01
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		3.6%	5.5%	0.64	6.4%	0.56	3.2%	1.10	3.3%	1.08
Net Gains/Losses as % of Net Income		25.9%	13.2%	1.96	39.0%	0.66	29.1%	0.89	12.4%	2.09
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$32,103,561	59.0%	44.0%	1.34	47.0%	1.25	44.1%	1.34	57.4%	1.03
Supplies & Services	\$17,148,789	31.5%	49.2%	0.64	45.7%	0.69	47.4%	0.66	31.6%	1.00
Capital Component	\$5,203,596	9.6%	6.8%	1.40	7.3%	1.32	8.5%	1.12	11.0%	0.87
<b>Fiscal Statistics</b>										
Operating Margin (%)		6.9%	9.1%	0.76	6.3%	1.08	5.4%	1.28	9.5%	0.73
Total Hospital Net Income (%)		9.0%	10.3%	0.88	10.0%	0.91	7.4%	1.22	10.7%	0.85
Return on Equity (%)		4.9%	6.0%	0.82	7.5%	0.66	4.7%	1.03	5.6%	0.87
Current Ratio		2.0	4.7	0.43	2.4	0.85	4.8	0.42	2.3	0.88
Days in Net Patient Accounts Receivable		44.6	64.0	0.70	50.8	0.88	49.3	0.91	36.0	1.24
Average Payment Period		55.6	56.5	0.98	52.7	1.06	48.1	1.16	50.0	1.11
Equity Financing (%)		73.5%	69.2%	1.06	59.1%	1.24	74.4%	0.99	77.4%	0.95
Long-Term Debt to Equity Ratio		0.3	0.3	1.12	0.3	0.89	0.2	1.48	0.2	1.20
Times Interest Earned		11.0	13.4	0.82	9.5	1.17	7.5	1.48	8.0	1.38
Total Asset Turnover		0.5	0.6	0.92	0.7	0.73	0.6	0.84	0.5	1.01
Average Age of Plant (Years)		9.7	12.6	0.77	10.8	0.90	10.2	0.95	9.8	0.99
Increase (Decrease) Total Net Patient Revenue		13.2%	7.3%	1.82	5.8%	2.29	4.2%	3.14	2.8%	4.80
Outpatient Gross Revenue (% of Total GPR)		86.0%	63.3%	1.36	60.4%	1.42	72.8%	1.18	81.8%	1.05
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$11,081		\$16,906	0.66	\$18,736	0.59	\$11,314	0.98	\$11,855	0.93
Inpatient Net Revenue per Day	\$3,195		\$3,675	0.87	\$4,176	0.77	\$3,281	0.97	\$2,282	1.40
Outpatient Net Revenue per Visit	\$840		\$703	1.20	\$623	1.35	\$705	1.19	\$661	1.27

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$132,885,147	Cash & Cash Equivalents	\$5,592,226	Current Liabilities	\$7,647,018
Less Deductions	\$76,493,991	Net Patient Receivables	\$6,895,472	Long-Term Debt	\$23,258,088
Net Patient Revenue	\$56,391,156	Other Receivables	\$922,320	Other Liabilities	\$0
Plus Other Revenue	\$2,078,893			Subtotal	\$30,905,106
Total Revenue	\$58,470,049	Land, Buildings & Equipment (Net)	\$56,256,096	Unrestricted Fund Balance	\$81,222,786
Less Expenses	\$54,455,946	Other Assets	\$40,791,304	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$1,400,636			Total Liabilities & Fund Balance	\$112,127,892
Net Income	\$5,414,739	Total Assets	\$110,457,418		