

029 Mayo Clinic Health System - Eau Claire
 1221 Whipple Street, PO Box 5
 Eau Claire, WI 54702
 715-838-3311

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Eau Claire
 Analysis Area: West Central (5A)
 Volume Group: 7

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 5A		Volume Group 7		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	75.9%	55.2%	1.37	42.1%	1.80	71.0%	1.07	76.8%	0.99
Obstetrics	30.6%	38.0%	0.81	26.3%	0.27	50.6%	0.61	32.9%	0.93
Pediatrics	0.0%	51.3%	N/A	0.0%	N/A	38.2%	N/A	0.0%	N/A
Total Hospital	65.4%	57.4%	1.14	43.5%	1.50	69.3%	0.94	68.3%	0.96
Average Census (Patients)									
Adult Medical-Surgical	86.5	26.0	3.33	11.3	7.65	106.3	0.81	81.4	1.06
Obstetrics	7.0	4.9	1.43	1.9	3.78	14.5	0.49	7.6	0.93
Pediatrics	0.0	1.3	N/A	0.0	N/A	3.2	N/A	0.0	N/A
Total Hospital	131.5	49.0	2.68	18.5	7.12	202.8	0.65	126.4	1.04
Average Length of Stay (Days)									
Adult Medical-Surgical	3.9	4.1	0.96	3.6	1.07	4.6	0.84	3.9	1.00
Obstetrics	2.5	2.6	1.00	2.3	1.11	2.7	0.94	2.5	1.01
Pediatrics	0.0	3.3	N/A	0.0	N/A	3.3	N/A	0.0	N/A
Total Hospital	4.3	4.5	0.97	3.9	1.11	5.0	0.87	4.3	1.00
Surgical Operations									
Inpatient	3,090	1,426	2.17	509	6.07	5,403	0.57	2,898	1.07
Outpatient	7,382	4,581	1.61	2,269	3.25	16,162	0.46	7,255	1.02
Inpatient as % of All Surgeries	29.5%	23.7%	1.24	18.3%	1.61	25.1%	1.18	28.5%	1.03
Outpatient Visits									
Non-Emergency Visits	383,990	144,376	2.66	78,013	4.92	476,432	0.81	375,281	1.02
Emergency Visits	33,280	17,768	1.87	8,412	3.96	47,460	0.70	35,381	0.94
Full-Time Equivalents (FTEs)									
Administrators	57.5	23.0	2.50	13.4	4.28	71.8	0.80	45.0	1.28
Nurses, Licensed	1,002.9	251.3	3.99	124.0	8.09	913.4	1.10	960.0	1.04
Ancillary Nursing Personnel	111.6	39.7	2.81	18.7	5.97	148.8	0.75	114.5	0.97
All Other Personnel	1,575.5	509.3	3.09	265.3	5.94	1,805.9	0.87	1,498.3	1.05
Total FTEs	2,747.5	823.3	3.34	421.4	6.52	2,940.0	0.93	2,617.7	1.05
FTEs per 100 Patient Census (Adjusted)									
Administrators	16.0	17.0	0.94	20.2	0.79	14.7	1.09	12.9	1.24
Nurses, Licensed	278.9	185.7	1.50	186.6	1.49	186.4	1.50	274.4	1.02
Ancillary Nursing Personnel	31.0	29.3	1.06	28.1	1.10	30.4	1.02	32.7	0.95
All Other Personnel	438.1	376.3	1.16	399.1	1.10	368.6	1.19	428.3	1.02
Total FTEs	764.0	608.3	1.26	633.9	1.21	600.1	1.27	748.3	1.02

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	201	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	23
Discharges	11,067	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	984
Inpatient Days	47,989			Inpatient Days	0	Newborn Days	2,728

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	114	8,121	31,578	75.9%	86.5	3.9
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	23	1,011	2,573	30.6%	7.0	2.5
Psychiatric	1	20	1,215	5,403	74.0%	14.8	4.4
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	4	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	26	470	6,486	68.3%	17.8	13.8
Step-Down (Special Care)	1	6	240	1,789	81.7%	4.9	7.5
Neonatal Intensive/Intermediate Care	1	12	10	160	3.7%	0.4	16.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	3	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	54	7	57.5	Surgical Personnel	62	45	83.0
Physicians & Dentists	157	257	249.2	Radiological Services Personnel	44	44	68.7
Medical & Dental Residents	15	0	15.0	Sonographers	0	33	12.8
Dental Hygienists	0	0	0.0	Respiratory Therapists	21	14	28.0
Registered Nurses	387	909	862.0	Occupational Therapists	5	17	12.1
Certified Nurse Midwives	6	0	6.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	31	50	62.1	Physical Therapists	7	43	28.2
Ancillary Nursing Personnel	26	196	111.6	Physical Therapy Assistants/Aides	4	10	7.3
Medical Assistants	42	71	82.9	Recreational Therapists	4	4	5.3
Physician Assistants	30	14	36.9	Dietitians & Nutritionists	7	12	13.3
Nurse Practitioners	54	34	72.9	Psychologists	12	11	18.1
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	19	26	34.8
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	115	217	213.1
Health Info Mgmt-Administrators/Technicians	1	0	1.0	All Other Personnel	392	303	549.8
Pharmacy Personnel	42	35	58.6				
Clinical Laboratory Personnel	47	15	57.8				
				Total	1,584	2,367	2,747.5

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	5A Value	Ratio	7 Value	Ratio	FY 2018	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$838,056,733	54.9%	46.3%	1.19	50.4%	1.09	46.7%	1.18	54.8%	1.00
Medical Assistance	\$146,877,515	9.6%	13.6%	0.71	11.5%	0.84	12.6%	0.76	9.9%	0.97
Commercial	\$509,355,979	33.4%	35.3%	0.94	34.7%	0.96	35.1%	0.95	32.8%	1.02
All Other	\$32,951,016	2.2%	4.8%	0.45	3.4%	0.64	5.6%	0.38	2.6%	0.84
Deductions as % of Total Gross Patient Revenue										
Medicare	\$624,617,378	40.9%	34.9%	1.17	33.8%	1.21	36.2%	1.13	41.1%	1.00
Medical Assistance	\$111,722,003	7.3%	10.4%	0.71	8.0%	0.91	9.8%	0.74	7.5%	0.97
Commercial	\$148,603,112	9.7%	14.7%	0.66	10.5%	0.92	15.6%	0.62	9.2%	1.06
Charity Care	\$15,279,496	1.0%	1.0%	1.04	0.9%	1.12	0.9%	1.08	1.0%	0.97
Bad Debt	\$9,492,129	0.6%	1.1%	0.59	1.0%	0.63	0.9%	0.69	0.7%	0.93
All Other	\$16,587,968	1.1%	2.2%	0.50	1.5%	0.71	2.5%	0.44	1.0%	1.08
Total Deductions	\$926,302,086	60.7%	64.2%	0.95	55.8%	1.09	66.0%	0.92	60.5%	1.00
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		3.6%	5.5%	0.66	3.2%	1.15	6.8%	0.54	2.7%	1.37
Net Gains/Losses as % of Net Income		36.6%	13.2%	2.78	52.1%	0.70	13.1%	2.79	21.9%	1.67
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$356,783,270	60.4%	44.0%	1.37	51.5%	1.17	42.7%	1.41	59.9%	1.01
Supplies & Services	\$210,430,381	35.6%	49.2%	0.72	43.3%	0.82	51.1%	0.70	35.7%	1.00
Capital Component	\$23,648,104	4.0%	6.8%	0.59	5.2%	0.77	6.2%	0.65	4.4%	0.91
Fiscal Statistics										
Operating Margin (%)		5.3%	9.1%	0.58	1.7%	3.05	9.5%	0.55	5.6%	0.95
Total Hospital Net Income (%)		8.0%	10.3%	0.78	3.5%	2.28	10.8%	0.75	7.0%	1.15
Return on Equity (%)		12.0%	6.0%	2.00	0.7%	16.01	7.7%	1.56	4.6%	2.60
Current Ratio		2.1	4.7	0.44	2.3	0.90	5.5	0.37	7.0	0.29
Days in Net Patient Accounts Receivable		51.6	64.0	0.81	168.6	0.31	55.7	0.93	51.5	1.00
Average Payment Period		54.7	56.5	0.97	192.0	0.29	45.6	1.20	57.0	0.96
Equity Financing (%)		54.9%	69.2%	0.79	52.0%	1.06	72.1%	0.76	73.2%	0.75
Long-Term Debt to Equity Ratio		0.0	0.3	N/A	0.6	N/A	0.2	N/A	0.1	N/A
Times Interest Earned		603.2	13.4	44.89	12.2	49.28	15.5	38.84	270.4	2.23
Total Asset Turnover		1.4	0.6	2.52	0.2	6.95	0.7	2.05	0.6	2.23
Average Age of Plant (Years)		14.4	12.6	1.15	38.0	0.38	12.1	1.19	13.1	1.10
Increase (Decrease) Total Net Patient Revenue		7.2%	7.3%	0.99	16.1%	0.44	8.9%	0.80	13.7%	0.52
Outpatient Gross Revenue (% of Total GPR)		63.6%	63.3%	1.00	72.3%	0.88	58.2%	1.09	64.1%	0.99
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$18,616	\$16,906	1.10	\$14,502	1.28	\$19,324	0.96	\$17,626	1.06	
Inpatient Net Revenue per Day	\$4,307	\$3,675	1.17	\$3,502	1.23	\$3,829	1.12	\$4,099	1.05	
Outpatient Net Revenue per Visit	\$969	\$703	1.38	\$807	1.20	\$741	1.31	\$931	1.04	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,527,241,243	Cash & Cash Equivalents	\$139,088	Current Liabilities	\$85,387,129
Less Deductions	\$926,302,086	Net Patient Receivables	\$85,026,780	Long-Term Debt	\$0
Net Patient Revenue	\$600,939,157	Other Receivables	\$226,970	Other Liabilities	\$109,136,984
Plus Other Revenue	\$22,709,329			Subtotal	\$194,524,113
Total Revenue	\$623,648,486	Land, Buildings & Equipment (Net)	\$216,933,608	Unrestricted Fund Balance	\$236,884,398
Less Expenses	\$590,861,755	Other Assets	\$129,082,064	Restricted Fund Balance	\$2,818,246
Non-Operating Gains/Losses	\$18,911,802			Total Liabilities & Fund Balance	\$431,408,510
Net Income	\$51,698,533	Total Assets	\$431,408,510		