

034 St Agnes Hospital – Fond du Lac
 430 E Division, PO Box 385
 Fond du Lac, WI 54935
 920-929-2300

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Religious Organization

County: Fond du Lac
 Analysis Area: Lake Winnebago (3)
 Volume Group: 6

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 3		Volume Group 6		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	49.6%	55.2%	0.90	46.6%	1.06	50.7%	0.98	50.0%	0.99
Obstetrics	26.6%	38.0%	0.70	30.9%	0.16	34.4%	0.77	27.4%	0.97
Pediatrics	0.0%	51.3%	N/A	14.5%	N/A	78.2%	N/A	0.0%	N/A
Total Hospital	49.4%	57.4%	0.86	47.3%	1.04	54.8%	0.90	52.2%	0.95
Average Census (Patients)									
Adult Medical-Surgical	45.1	26.0	1.73	22.2	2.04	27.5	1.64	43.5	1.04
Obstetrics	5.0	4.9	1.02	4.4	1.14	6.2	0.82	5.2	0.97
Pediatrics	0.0	1.3	N/A	0.3	N/A	4.2	N/A	0.0	N/A
Total Hospital	70.6	49.0	1.44	36.8	1.92	63.1	1.12	72.5	0.97
Average Length of Stay (Days)									
Adult Medical-Surgical	3.5	4.1	0.86	3.5	0.99	3.6	0.96	3.5	0.99
Obstetrics	2.4	2.6	0.96	2.4	1.00	2.5	0.98	2.3	1.04
Pediatrics	0.0	3.3	N/A	2.8	N/A	3.4	N/A	0.0	N/A
Total Hospital	5.3	4.5	1.18	4.2	1.28	4.3	1.23	3.6	1.46
Surgical Operations									
Inpatient	1,908	1,426	1.34	1,211	1.57	1,501	1.27	1,540	1.24
Outpatient	11,948	4,581	2.61	6,106	1.96	5,596	2.14	12,334	0.97
Inpatient as % of All Surgeries	13.8%	23.7%	0.58	16.6%	0.83	21.2%	0.65	11.1%	1.24
Outpatient Visits									
Non-Emergency Visits	274,145	144,376	1.90	97,819	2.80	193,333	1.42	711,755	0.39
Emergency Visits	32,371	17,768	1.82	15,674	2.07	29,751	1.09	31,169	1.04
Full-Time Equivalents (FTEs)									
Administrators	38.0	23.0	1.65	19.5	1.95	31.4	1.21	43.0	0.88
Nurses, Licensed	481.8	251.3	1.92	188.9	2.55	357.1	1.35	416.5	1.16
Ancillary Nursing Personnel	125.5	39.7	3.16	19.4	6.48	53.7	2.34	95.8	1.31
All Other Personnel	998.3	509.3	1.96	317.9	3.14	692.3	1.44	943.4	1.06
Total FTEs	1,643.6	823.3	2.00	545.6	3.01	1,134.4	1.45	1,498.6	1.10
FTEs per 100 Patient Census (Adjusted)									
Administrators	18.2	17.0	1.07	16.9	1.08	16.1	1.13	13.6	1.34
Nurses, Licensed	230.9	185.7	1.24	164.2	1.41	183.4	1.26	131.7	1.75
Ancillary Nursing Personnel	60.1	29.3	2.05	16.8	3.57	27.6	2.18	30.3	1.99
All Other Personnel	478.4	376.3	1.27	276.3	1.73	355.6	1.35	298.4	1.60
Total FTEs	787.7	608.3	1.29	474.3	1.66	582.6	1.35	473.9	1.66

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	143	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	15
Discharges	4,862	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	751
Inpatient Days	25,762			Inpatient Days	0	Newborn Days	1,725

034 St Agnes Hospital – Fond du Lac
Fond du Lac, WI 54935

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	91	4,724	16,470	49.6%	45.1	3.5
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	5	77	1,026	56.2%	2.8	13.3
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	1	19	753	1,843	26.6%	5.0	2.4
Psychiatric	1	16	681	3,184	54.5%	8.7	4.7
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	8	211	2,095	71.7%	5.7	9.9
Step-Down (Special Care)	1	4	101	1,144	78.4%	3.1	11.3
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	38	0	38.0	Surgical Personnel	15	9	21.7
Physicians & Dentists	41	6	45.5	Radiological Services Personnel	28	42	68.4
Medical & Dental Residents	0	0	0.0	Sonographers	1	10	9.9
Dental Hygienists	0	0	0.0	Respiratory Therapists	10	3	11.1
Registered Nurses	140	332	430.8	Occupational Therapists	4	9	10.3
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	2	2	4.1
Licensed Practical Nurses	10	15	23.1	Physical Therapists	18	16	31.5
Ancillary Nursing Personnel	32	121	125.5	Physical Therapy Assistants/Aides	3	13	11.4
Medical Assistants	5	5	9.0	Recreational Therapists	0	0	0.0
Physician Assistants	6	6	11.8	Dietitians & Nutritionists	2	7	7.2
Nurse Practitioners	14	6	19.7	Psychologists	8	1	8.9
Certified Registered Nurse Anesthetists	4	1	4.8	Social Workers	12	16	28.1
Clinical Nurse Specialists	0	5	3.5	All Other Health Professionals	84	74	133.0
Health Info Mgmt-Administrators/Technicians	20	15	30.9	All Other Personnel	337	255	520.6
Pharmacy Personnel	24	11	34.9				
Clinical Laboratory Personnel	0	0	0.0				
				Total	858	980	1,643.6

034 St Agnes Hospital – Fond du Lac

Fond du Lac, WI 54935

Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area 3		Volume Group 6		FY 2019 vs. 2018		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$384,326,467	49.3%	46.3%	1.07	47.7%	1.03	41.9%	1.18	47.4%	1.04
Medical Assistance	\$84,234,013	10.8%	13.6%	0.79	10.5%	1.03	19.2%	0.56	10.5%	1.03
Commercial	\$298,346,047	38.3%	35.3%	1.08	39.1%	0.98	35.7%	1.07	40.6%	0.94
All Other	\$12,719,047	1.6%	4.8%	0.34	2.7%	0.60	3.3%	0.50	1.6%	1.03
Deductions as % of Total Gross Patient Revenue										
Medicare	\$287,733,234	36.9%	34.9%	1.06	33.3%	1.11	32.2%	1.14	35.2%	1.05
Medical Assistance	\$71,007,044	9.1%	10.4%	0.88	7.8%	1.17	14.2%	0.64	8.2%	1.10
Commercial	\$107,581,469	13.8%	14.7%	0.94	13.9%	0.99	13.6%	1.01	16.9%	0.82
Charity Care	\$2,306,337	0.3%	1.0%	0.31	0.6%	0.47	1.0%	0.29	0.3%	1.01
Bad Debt	\$17,512,218	2.2%	1.1%	2.11	1.4%	1.55	1.2%	1.93	1.3%	1.72
All Other	\$3,958,743	0.5%	2.2%	0.23	2.0%	0.26	1.5%	0.33	0.4%	1.33
Total Deductions	\$490,099,045	62.9%	64.2%	0.98	59.1%	1.06	63.7%	0.99	62.3%	1.01
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		3.5%	5.5%	0.64	1.9%	1.85	3.9%	0.91	2.2%	1.60
Net Gains/Losses as % of Net Income		52.5%	13.2%	3.98	11.5%	4.55	14.4%	3.65	63.2%	0.83
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$141,226,884	52.3%	44.0%	1.19	41.9%	1.25	44.1%	1.19	46.0%	1.14
Supplies & Services	\$99,163,532	36.7%	49.2%	0.75	50.8%	0.72	48.5%	0.76	45.9%	0.80
Capital Component	\$29,617,219	11.0%	6.8%	1.61	7.3%	1.50	7.4%	1.48	8.0%	1.37
Fiscal Statistics										
Operating Margin (%)		10.0%	9.1%	1.11	16.8%	0.60	9.4%	1.07	1.0%	9.80
Total Hospital Net Income (%)		19.0%	10.3%	1.84	18.6%	1.02	10.8%	1.75	2.7%	6.94
Return on Equity (%)		10.1%	6.0%	1.69	15.9%	0.64	4.3%	2.35	1.8%	5.58
Current Ratio		2.2	4.7	0.46	7.1	0.30	4.3	0.50	2.9	0.75
Days in Net Patient Accounts Receivable		87.7	64.0	1.37	58.8	1.49	85.1	1.03	61.2	1.43
Average Payment Period		69.8	56.5	1.24	30.8	2.27	80.6	0.87	39.4	1.77
Equity Financing (%)		80.6%	69.2%	1.16	86.8%	0.93	65.0%	1.24	57.0%	1.41
Long-Term Debt to Equity Ratio		0.2	0.3	0.92	0.1	2.56	0.4	0.66	0.4	0.61
Times Interest Earned		14.0	13.4	1.04	37.1	0.38	11.7	1.19	3.4	4.12
Total Asset Turnover		0.5	0.6	0.84	0.8	0.57	0.4	1.22	0.7	0.74
Average Age of Plant (Years)		2.0	12.6	0.16	8.9	0.23	14.3	0.14	11.3	0.18
Increase (Decrease) Total Net Patient Revenue		-22.2%	7.3%	N/A	0.5%	N/A	7.2%	N/A	4.1%	N/A
Outpatient Gross Revenue (% of Total GPR)		65.4%	63.3%	1.03	67.6%	0.97	66.6%	0.98	75.8%	0.86
Net Revenue Statistics										
Inpatient Net Revenue per Discharge		\$20,191	\$16,906	1.19	\$13,409	1.51	\$15,576	1.30	\$12,405	1.63
Inpatient Net Revenue per Day		\$3,730	\$3,675	1.01	\$3,142	1.19	\$3,515	1.06	\$3,235	1.15
Outpatient Net Revenue per Visit		\$681	\$703	0.97	\$724	0.94	\$685	1.00	\$397	1.72

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$779,625,574	Cash & Cash Equivalents	\$27,453,398	Current Liabilities	\$47,793,535
Less Deductions	\$490,099,045	Net Patient Receivables	\$69,554,837	Long-Term Debt	\$118,702,137
Net Patient Revenue	\$289,526,529	Other Receivables	\$1,040,736	Other Liabilities	-\$44,687,431
Plus Other Revenue	\$10,646,019			Subtotal	\$121,808,241
Total Revenue	\$300,172,548	Land, Buildings & Equipment (Net)	\$241,302,146	Unrestricted Fund Balance	\$505,013,265
Less Expenses	\$270,007,635	Other Assets	\$287,470,390	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$33,273,815			Total Liabilities & Fund Balance	\$626,821,507
Net Income	\$63,438,729	Total Assets	\$626,821,507		