

035 Fort HealthCare
 611 East Sherman Avenue
 Fort Atkinson, WI 53538
 920-568-5000

Fiscal Year: 10/01 to 09/30
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Jefferson
 Analysis Area: Southern (1)
 Volume Group: 6

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 1		Volume Group 6		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	27.1%	55.2%	0.49	59.0%	0.46	50.7%	0.53	27.9%	0.97
Obstetrics	19.8%	38.0%	0.52	44.3%	0.05	34.4%	0.58	18.8%	1.05
Pediatrics	0.0%	51.3%	N/A	46.2%	N/A	78.2%	N/A	0.0%	N/A
Total Hospital	25.7%	57.4%	0.45	61.2%	0.42	54.8%	0.47	26.2%	0.98
Average Census (Patients)									
Adult Medical-Surgical	8.9	26.0	0.34	24.6	0.36	27.5	0.33	9.2	0.97
Obstetrics	2.4	4.9	0.48	4.8	0.50	6.2	0.39	2.3	1.05
Pediatrics	0.0	1.3	N/A	2.2	N/A	4.2	N/A	0.0	N/A
Total Hospital	12.6	49.0	0.26	52.3	0.24	63.1	0.20	12.8	0.98
Average Length of Stay (Days)									
Adult Medical-Surgical	3.0	4.1	0.74	4.0	0.76	3.6	0.83	2.7	1.11
Obstetrics	2.4	2.6	0.95	2.7	0.90	2.5	0.97	2.3	1.05
Pediatrics	0.0	3.3	N/A	3.5	N/A	3.4	N/A	0.0	N/A
Total Hospital	3.0	4.5	0.67	4.4	0.68	4.3	0.70	2.8	1.09
Surgical Operations									
Inpatient	456	1,426	0.32	2,131	0.21	1,501	0.30	496	0.92
Outpatient	3,174	4,581	0.69	7,954	0.40	5,596	0.57	2,800	1.13
Inpatient as % of All Surgeries	12.6%	23.7%	0.53	21.1%	0.59	21.2%	0.59	15.0%	0.83
Outpatient Visits									
Non-Emergency Visits	255,540	144,376	1.77	179,501	1.42	193,333	1.32	248,443	1.03
Emergency Visits	15,856	17,768	0.89	17,324	0.92	29,751	0.53	16,549	0.96
Full-Time Equivalents (FTEs)									
Administrators	4.6	23.0	0.20	23.4	0.20	31.4	0.15	4.8	0.96
Nurses, Licensed	157.4	251.3	0.63	255.4	0.62	357.1	0.44	106.0	1.49
Ancillary Nursing Personnel	25.1	39.7	0.63	45.5	0.55	53.7	0.47	10.9	2.29
All Other Personnel	500.1	509.3	0.98	652.5	0.77	692.3	0.72	327.7	1.53
Total FTEs	687.2	823.3	0.83	976.8	0.70	1,134.4	0.61	449.4	1.53
FTEs per 100 Patient Census (Adjusted)									
Administrators	4.1	17.0	0.24	17.6	0.23	16.1	0.26	4.7	0.87
Nurses, Licensed	140.5	185.7	0.76	191.8	0.73	183.4	0.77	103.6	1.36
Ancillary Nursing Personnel	22.4	29.3	0.76	34.1	0.65	27.6	0.81	10.7	2.09
All Other Personnel	446.2	376.3	1.19	490.1	0.91	355.6	1.25	320.4	1.39
Total FTEs	613.2	608.3	1.01	733.6	0.84	582.6	1.05	439.4	1.40

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	49	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	10
Discharges	1,523	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	352
Inpatient Days	4,588			Inpatient Days	0	Newborn Days	729

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	33	1,080	3,262	27.1%	8.9	3.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	0	0	0	0.0%	0.0	0.0
Obstetrics	1	12	359	869	19.8%	2.4	2.4
Psychiatric	4	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	4	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	4	83	457	31.3%	1.3	5.5
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	2	4.6	Surgical Personnel	9	2	10.1
Physicians & Dentists	35	6	38.6	Radiological Services Personnel	19	13	28.4
Medical & Dental Residents	0	0	0.0	Sonographers	2	4	3.6
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	8	4.1
Registered Nurses	45	130	116.5	Occupational Therapists	1	11	3.7
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	15	16	25.3	Physical Therapists	12	11	16.5
Ancillary Nursing Personnel	8	34	25.1	Physical Therapy Assistants/Aides	2	3	3.4
Medical Assistants	12	10	15.3	Recreational Therapists	0	0	0.0
Physician Assistants	4	0	4.0	Dietitians & Nutritionists	0	3	0.9
Nurse Practitioners	7	4	9.2	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	6	5	6.4	Social Workers	1	1	2.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	54	44	96.5
Health Info Mgmt-Administrators/Technicians	19	7	21.6	All Other Personnel	154	128	229.6
Pharmacy Personnel	5	7	8.8				
Clinical Laboratory Personnel	10	5	12.9				
				Total	424	454	687.2

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$139,553,315	41.9%	46.3%	0.90	42.2%	0.99	41.9%	1.00	42.7%	0.98
Medical Assistance	\$35,757,828	10.7%	13.6%	0.79	11.5%	0.93	19.2%	0.56	10.3%	1.04
Commercial	\$149,962,536	45.0%	35.3%	1.27	38.6%	1.17	35.7%	1.26	44.4%	1.01
All Other	\$8,054,462	2.4%	4.8%	0.51	7.8%	0.31	3.3%	0.74	2.6%	0.94
Deductions as % of Total Gross Patient Revenue										
Medicare	\$108,166,677	32.5%	34.9%	0.93	31.6%	1.03	32.2%	1.01	32.9%	0.99
Medical Assistance	\$26,978,151	8.1%	10.4%	0.78	8.7%	0.93	14.2%	0.57	8.7%	0.93
Commercial	\$72,701,470	21.8%	14.7%	1.48	18.2%	1.20	13.6%	1.60	19.6%	1.11
Charity Care	\$1,312,623	0.4%	1.0%	0.41	0.8%	0.50	1.0%	0.39	0.5%	0.75
Bad Debt	\$3,440,757	1.0%	1.1%	0.97	1.1%	0.94	1.2%	0.89	0.8%	1.23
All Other	\$4,800,567	1.4%	2.2%	0.67	3.5%	0.42	1.5%	0.94	1.5%	0.99
Total Deductions	\$217,400,244	65.2%	64.2%	1.02	63.9%	1.02	63.7%	1.02	64.1%	1.02
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	10.7%	5.5%	1.93	6.4%	1.67	3.9%	2.73	10.8%	0.99	
Net Gains/Losses as % of Net Income	38.3%	13.2%	2.90	39.0%	0.98	14.4%	2.66	68.3%	0.56	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$51,697,228	42.1%	44.0%	0.96	47.0%	0.90	44.1%	0.95	41.0%	1.03
Supplies & Services	\$58,532,890	47.7%	49.2%	0.97	45.7%	1.04	48.5%	0.98	47.9%	1.00
Capital Component	\$12,490,826	10.2%	6.8%	1.50	7.3%	1.40	7.4%	1.38	11.2%	0.91
Fiscal Statistics										
Operating Margin (%)	5.4%	9.1%	0.60	6.3%	0.86	9.4%	0.58	2.3%	2.34	
Total Hospital Net Income (%)	8.5%	10.3%	0.82	10.0%	0.85	10.8%	0.78	7.0%	1.22	
Return on Equity (%)	5.4%	6.0%	0.89	7.5%	0.72	4.3%	1.24	4.4%	1.21	
Current Ratio	2.4	4.7	0.52	2.4	1.04	4.3	0.57	2.5	0.98	
Days in Net Patient Accounts Receivable	54.1	64.0	0.84	50.8	1.06	85.1	0.64	54.0	1.00	
Average Payment Period	47.1	56.5	0.83	52.7	0.89	80.6	0.58	45.6	1.03	
Equity Financing (%)	72.2%	69.2%	1.04	59.1%	1.22	65.0%	1.11	69.7%	1.04	
Long-Term Debt to Equity Ratio	0.3	0.3	1.12	0.3	0.90	0.4	0.81	0.3	0.86	
Times Interest Earned	5.7	13.4	0.43	9.5	0.61	11.7	0.49	4.5	1.27	
Total Asset Turnover	0.6	0.6	1.06	0.7	0.85	0.4	1.56	0.6	1.01	
Average Age of Plant (Years)	18.4	12.6	1.47	10.8	1.71	14.3	1.29	16.3	1.13	
Increase (Decrease) Total Net Patient Revenue	5.0%	7.3%	0.69	5.8%	0.86	7.2%	0.69	1.8%	2.82	
Outpatient Gross Revenue (% of Total GPR)	88.8%	63.3%	1.40	60.4%	1.47	66.6%	1.33	86.9%	1.02	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$3,715	\$16,906	0.22	\$18,736	0.20	\$15,576	0.24	\$8,659	0.43	
Inpatient Net Revenue per Day	\$1,234	\$3,675	0.34	\$4,176	0.30	\$3,515	0.35	\$3,005	0.41	
Outpatient Net Revenue per Visit	\$419	\$703	0.60	\$623	0.67	\$685	0.61	\$371	1.13	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$333,328,142	Cash & Cash Equivalents	\$13,571,596	Current Liabilities	\$14,997,610
Less Deductions	\$217,400,244	Net Patient Receivables	\$17,173,139	Long-Term Debt	\$44,275,886
Net Patient Revenue	\$115,927,898	Other Receivables	\$1,783,118	Other Liabilities	\$0
Plus Other Revenue	\$13,833,058			Subtotal	\$59,273,496
Total Revenue	\$129,760,958	Land, Buildings & Equipment (Net)	\$46,929,690	Unrestricted Fund Balance	\$153,590,368
Less Expenses	\$122,720,944	Other Assets	\$133,406,321	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$4,363,854			Total Liabilities & Fund Balance	\$212,863,864
Net Income	\$11,403,868	Total Assets	\$212,863,864		