

**039 Bellin Hospital**  
 744 S Webster Ave, PO Box 23400  
 Green Bay, WI 54305  
 920-433-3500

Fiscal Year: 10/01 to 09/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Other Not-For-Profit

County: Brown  
 Analysis Area: Northeastern (4)  
 Volume Group: 7

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 4		Volume Group 7		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	57.1%	55.2%	1.03	48.2%	1.18	71.0%	0.80	55.7%	1.02
Obstetrics	53.2%	38.0%	1.40	34.9%	0.27	50.6%	1.05	55.4%	0.96
Pediatrics	9.3%	51.3%	0.18	22.1%	0.42	38.2%	0.24	9.5%	0.98
Total Hospital	50.2%	57.4%	0.88	47.8%	1.05	69.3%	0.73	47.8%	1.05
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	45.1	26.0	1.73	22.4	2.01	106.3	0.42	44.0	1.02
Obstetrics	9.6	4.9	1.94	4.2	2.27	14.5	0.66	10.0	0.96
Pediatrics	0.8	1.3	0.65	0.6	1.45	3.2	0.65	0.9	0.98
Total Hospital	83.9	49.0	1.71	40.5	2.07	202.8	0.41	79.9	1.05
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.9	4.1	0.95	3.6	1.07	4.6	0.84	3.7	1.05
Obstetrics	2.5	2.6	0.98	2.4	1.03	2.7	0.93	2.6	0.98
Pediatrics	1.9	3.3	0.57	3.4	0.56	3.3	0.57	2.1	0.89
Total Hospital	3.8	4.5	0.84	3.7	1.01	5.0	0.75	3.6	1.05
<b>Surgical Operations</b>									
Inpatient	3,321	1,426	2.33	1,109	2.99	5,403	0.61	3,136	1.06
Outpatient	18,744	4,581	4.09	5,157	3.63	16,162	1.16	11,670	1.61
Inpatient as % of All Surgeries	15.1%	23.7%	0.63	17.7%	0.85	25.1%	0.60	21.2%	0.71
<b>Outpatient Visits</b>									
Non-Emergency Visits	1,220,521	144,376	8.45	219,705	5.56	476,432	2.56	1,060,247	1.15
Emergency Visits	29,359	17,768	1.65	18,012	1.63	47,460	0.62	32,326	0.91
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	36.0	23.0	1.57	16.0	2.25	71.8	0.50	39.0	0.92
Nurses, Licensed	1,048.3	251.3	4.17	277.3	3.78	913.4	1.15	959.3	1.09
Ancillary Nursing Personnel	102.1	39.7	2.57	36.2	2.82	148.8	0.69	61.1	1.67
All Other Personnel	2,085.1	509.3	4.09	540.2	3.86	1,805.9	1.15	1,956.8	1.07
Total FTEs	3,271.4	823.3	3.97	869.6	3.76	2,940.0	1.11	3,016.2	1.08
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	8.8	17.0	0.52	10.4	0.85	14.7	0.60	10.8	0.81
Nurses, Licensed	255.7	185.7	1.38	180.1	1.42	186.4	1.37	266.1	0.96
Ancillary Nursing Personnel	24.9	29.3	0.85	23.5	1.06	30.4	0.82	16.9	1.47
All Other Personnel	508.6	376.3	1.35	350.8	1.45	368.6	1.38	542.8	0.94
Total FTEs	797.9	608.3	1.31	564.7	1.41	600.1	1.33	836.7	0.95

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	167	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	33
Discharges	8,144	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	1,396
Inpatient Days	30,615			Inpatient Days	0	Newborn Days	2,826

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	79	4,250	16,466	57.1%	45.1	3.9
Orthopedic	1	30	1,783	3,687	33.7%	10.1	2.1
Rehabilitation & Physical Medicine	1	14	342	3,867	75.7%	10.6	11.3
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	1	9	162	307	9.3%	0.8	1.9
<b>Obstetrics</b>	1	18	1,391	3,494	53.2%	9.6	2.5
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	1	17	216	2,794	45.0%	7.7	12.9
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	36	0	36.0	Surgical Personnel	48	21	60.6
Physicians & Dentists	140	8	144.6	Radiological Services Personnel	76	42	100.3
Medical & Dental Residents	0	0	0.0	Sonographers	21	8	25.8
Dental Hygienists	0	0	0.0	Respiratory Therapists	8	6	11.8
Registered Nurses	506	354	737.8	Occupational Therapists	10	13	19.9
Certified Nurse Midwives	4	0	4.0	Occupational Therapy Assistants/Aides	1	2	2.2
Licensed Practical Nurses	121	64	167.2	Physical Therapists	84	14	89.2
Ancillary Nursing Personnel	76	37	102.1	Physical Therapy Assistants/Aides	9	7	13.5
Medical Assistants	44	133	106.1	Recreational Therapists	0	0	0.0
Physician Assistants	33	7	36.2	Dietitians & Nutritionists	9	8	14.8
Nurse Practitioners	98	17	110.4	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	17	6	21.1	Social Workers	12	12	20.8
Clinical Nurse Specialists	5	4	7.8	All Other Health Professionals	389	75	432.4
Health Info Mgmt-Administrators/Technicians	71	14	81.0	All Other Personnel	614	304	796.8
Pharmacy Personnel	35	13	43.8				
Clinical Laboratory Personnel	57	42	85.7				
				<b>Total</b>	<b>2,524</b>	<b>1,211</b>	<b>3,271.4</b>

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$542,368,385	43.7%	46.3%	0.94	47.5%	0.92	46.7%	0.94	43.8%	1.00
Medical Assistance	\$128,116,598	10.3%	13.6%	0.76	11.3%	0.91	12.6%	0.82	10.5%	0.98
Commercial	\$515,540,615	41.5%	35.3%	1.18	37.0%	1.12	35.1%	1.18	40.9%	1.01
All Other	\$56,215,170	4.5%	4.8%	0.95	4.2%	1.07	5.6%	0.80	4.7%	0.96
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$389,036,418	31.3%	34.9%	0.90	35.6%	0.88	36.2%	0.86	30.9%	1.01
Medical Assistance	\$104,831,196	8.4%	10.4%	0.81	8.9%	0.94	9.8%	0.86	7.8%	1.09
Commercial	\$157,556,857	12.7%	14.7%	0.86	15.3%	0.83	15.6%	0.81	13.0%	0.98
Charity Care	\$14,388,679	1.2%	1.0%	1.20	1.0%	1.21	0.9%	1.25	1.0%	1.11
Bad Debt	\$15,543,752	1.3%	1.1%	1.18	1.1%	1.13	0.9%	1.39	1.0%	1.20
All Other	\$11,070,327	0.9%	2.2%	0.41	2.1%	0.41	2.5%	0.36	0.9%	0.97
Total Deductions	\$692,427,229	55.7%	64.2%	0.87	64.1%	0.87	66.0%	0.84	54.7%	1.02
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		2.0%	5.5%	0.37	3.5%	0.58	6.8%	0.30	1.9%	1.08
Net Gains/Losses as % of Net Income		6.9%	13.2%	0.52	N/A	N/A	13.1%	0.53	16.3%	0.42
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$334,266,984	63.7%	44.0%	1.45	47.1%	1.35	42.7%	1.49	58.1%	1.10
Supplies & Services	\$151,291,976	28.8%	49.2%	0.59	45.7%	0.63	51.1%	0.56	34.3%	0.84
Capital Component	\$38,945,524	7.4%	6.8%	1.09	7.2%	1.03	6.2%	1.20	7.6%	0.97
<b>Fiscal Statistics</b>										
Operating Margin (%)		6.5%	9.1%	0.72	10.6%	0.62	9.5%	0.69	4.4%	1.49
Total Hospital Net Income (%)		7.0%	10.3%	0.68	10.5%	0.66	10.8%	0.65	5.2%	1.35
Return on Equity (%)		5.8%	6.0%	0.96	7.1%	0.82	7.7%	0.75	4.5%	1.27
Current Ratio		3.8	4.7	0.80	4.5	0.84	5.5	0.69	2.7	1.40
Days in Net Patient Accounts Receivable		48.0	64.0	0.75	51.1	0.94	55.7	0.86	46.9	1.02
Average Payment Period		48.8	56.5	0.86	60.2	0.81	45.6	1.07	46.5	1.05
Equity Financing (%)		66.8%	69.2%	0.96	74.2%	0.90	72.1%	0.93	70.6%	0.95
Long-Term Debt to Equity Ratio		0.3	0.3	1.19	0.2	1.71	0.2	1.67	0.2	1.31
Times Interest Earned		8.4	13.4	0.62	13.3	0.63	15.5	0.54	5.9	1.42
Total Asset Turnover		0.8	0.6	1.43	0.7	1.22	0.7	1.16	0.9	0.94
Average Age of Plant (Years)		9.4	12.6	0.75	10.6	0.89	12.1	0.78	8.8	1.08
Increase (Decrease) Total Net Patient Revenue		9.7%	7.3%	1.33	6.6%	1.46	8.9%	1.08	6.1%	1.58
Outpatient Gross Revenue (% of Total GPR)		78.5%	63.3%	1.24	72.4%	1.08	58.2%	1.35	76.5%	1.03
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$13,902		\$16,906	0.82	\$13,311	1.04	\$19,324	0.72	\$14,716	0.94
Inpatient Net Revenue per Day	\$3,520		\$3,675	0.96	\$3,405	1.03	\$3,829	0.92	\$3,893	0.90
Outpatient Net Revenue per Visit	\$362		\$703	0.51	\$549	0.66	\$741	0.49	\$359	1.01

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,242,240,768	Cash & Cash Equivalents	\$106,907,392	Current Liabilities	\$66,989,520
Less Deductions	\$692,427,229	Net Patient Receivables	\$72,341,506	Long-Term Debt	\$139,755,688
Net Patient Revenue	\$549,813,539	Other Receivables	\$379,079	Other Liabilities	\$20,351,605
Plus Other Revenue	\$11,398,331			Subtotal	\$227,096,813
Total Revenue	\$561,211,870	Land, Buildings & Equipment (Net)	\$191,342,695	Unrestricted Fund Balance	\$457,063,672
Less Expenses	\$524,504,484	Other Assets	\$313,189,813	Restricted Fund Balance	\$5,062,732
Non-Operating Gains/Losses	\$2,725,093			Total Liabilities & Fund Balance	\$684,160,485
Net Income	\$39,432,479	Total Assets	\$684,160,485		