

**041 St Mary's Hospital Medical Center**  
 1726 Shawano Avenue  
 Green Bay, WI 54303  
 920-498-4200

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Religious Organization

County: Brown  
 Analysis Area: Northeastern (4)  
 Volume Group: 5

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 4		Volume Group 5		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	43.4%	55.2%	0.79	48.2%	0.90	43.3%	1.00	41.1%	1.06
Obstetrics	17.8%	38.0%	0.47	34.9%	0.06	23.8%	0.75	22.4%	0.80
Pediatrics	0.0%	51.3%	N/A	22.1%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	41.6%	57.4%	0.72	47.8%	0.87	44.0%	0.94	40.4%	1.03
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	27.3	26.0	1.05	22.4	1.22	15.3	1.79	25.9	1.06
Obstetrics	2.1	4.9	0.43	4.2	0.51	2.1	1.01	2.7	0.80
Pediatrics	0.0	1.3	N/A	0.6	N/A	0.0	N/A	0.0	N/A
Total Hospital	34.5	49.0	0.70	40.5	0.85	27.3	1.27	33.6	1.03
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.5	4.1	0.86	3.6	0.96	3.4	1.01	3.1	1.12
Obstetrics	2.2	2.6	0.86	2.4	0.90	2.3	0.95	2.2	0.99
Pediatrics	0.0	3.3	N/A	3.4	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.6	4.5	0.80	3.7	0.96	3.7	0.97	3.2	1.12
<b>Surgical Operations</b>									
Inpatient	620	1,426	0.43	1,109	0.56	657	0.94	871	0.71
Outpatient	5,065	4,581	1.11	5,157	0.98	2,872	1.76	5,637	0.90
Inpatient as % of All Surgeries	10.9%	23.7%	0.46	17.7%	0.62	18.6%	0.59	13.4%	0.81
<b>Outpatient Visits</b>									
Non-Emergency Visits	73,693	144,376	0.51	219,705	0.34	115,084	0.64	72,879	1.01
Emergency Visits	26,183	17,768	1.47	18,012	1.45	13,821	1.89	28,398	0.92
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	7.7	23.0	0.34	16.0	0.48	18.2	0.43	7.5	1.03
Nurses, Licensed	176.2	251.3	0.70	277.3	0.64	150.6	1.17	185.8	0.95
Ancillary Nursing Personnel	22.2	39.7	0.56	36.2	0.61	19.7	1.13	30.1	0.74
All Other Personnel	264.1	509.3	0.52	540.2	0.49	320.3	0.82	267.4	0.99
Total FTEs	470.2	823.3	0.57	869.6	0.54	508.8	0.92	490.8	0.96
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	6.4	17.0	0.38	10.4	0.62	18.2	0.35	6.5	0.99
Nurses, Licensed	146.3	185.7	0.79	180.1	0.81	151.1	0.97	159.8	0.92
Ancillary Nursing Personnel	18.5	29.3	0.63	23.5	0.79	19.8	0.93	25.9	0.71
All Other Personnel	219.3	376.3	0.58	350.8	0.63	321.5	0.68	230.0	0.95
Total FTEs	390.4	608.3	0.64	564.7	0.69	510.6	0.76	422.1	0.93

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	83	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	12
Discharges	3,528	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	344
Inpatient Days	12,590			Inpatient Days	0	Newborn Days	644

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	63	2,858	9,982	43.4%	27.3	3.5
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	3	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	12	357	781	17.8%	2.1	2.2
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	3	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	8	265	1,827	62.6%	5.0	6.9
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	7	1	7.7	Surgical Personnel	7	14	16.1
Physicians & Dentists	4	0	4.0	Radiological Services Personnel	13	18	25.5
Medical & Dental Residents	0	0	0.0	Sonographers	3	2	4.2
Dental Hygienists	0	0	0.0	Respiratory Therapists	5	5	9.6
Registered Nurses	70	144	171.1	Occupational Therapists	2	2	3.8
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	5	4.1	Physical Therapists	4	4	7.5
Ancillary Nursing Personnel	8	23	22.2	Physical Therapy Assistants/Aides	2	3	3.4
Medical Assistants	0	1	0.6	Recreational Therapists	1	0	1.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	1	0	1.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	15	15	25.1
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	78	73	119.9
Pharmacy Personnel	11	3	12.8				
Clinical Laboratory Personnel	17	21	29.8	<b>Total</b>	<b>249</b>	<b>334</b>	<b>470.2</b>

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$170,114,122	45.5%	46.3%	0.98	47.5%	0.96	51.1%	0.89	44.4%	1.02
Medical Assistance	\$48,636,126	13.0%	13.6%	0.95	11.3%	1.15	11.3%	1.15	14.5%	0.89
Commercial	\$138,049,282	36.9%	35.3%	1.05	37.0%	1.00	33.7%	1.10	36.9%	1.00
All Other	\$17,046,882	4.6%	4.8%	0.95	4.2%	1.07	3.9%	1.18	4.1%	1.11
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$130,629,387	34.9%	34.9%	1.00	35.6%	0.98	36.8%	0.95	34.0%	1.03
Medical Assistance	\$42,663,640	11.4%	10.4%	1.10	8.9%	1.28	8.5%	1.34	11.6%	0.98
Commercial	\$64,740,978	17.3%	14.7%	1.18	15.3%	1.13	12.8%	1.36	16.8%	1.03
Charity Care	\$4,581,081	1.2%	1.0%	1.27	1.0%	1.28	0.9%	1.38	0.9%	1.31
Bad Debt	\$3,944,300	1.1%	1.1%	0.99	1.1%	0.95	1.4%	0.78	0.8%	1.34
All Other	\$7,933,582	2.1%	2.2%	0.98	2.1%	0.99	2.1%	1.01	3.0%	0.71
Total Deductions	\$254,492,967	68.1%	64.2%	1.06	64.1%	1.06	62.4%	1.09	67.1%	1.01
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue	4.1%	5.5%	0.74	3.5%	1.18	3.4%	1.21	4.0%	1.02	
Net Gains/Losses as % of Net Income	N/A	13.2%	N/A	N/A	N/A	4.5%	N/A	32.1%	N/A	
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$53,762,768	40.4%	44.0%	0.92	47.1%	0.86	46.0%	0.88	35.9%	1.12
Supplies & Services	\$69,206,253	52.0%	49.2%	1.06	45.7%	1.14	46.6%	1.11	55.5%	0.94
Capital Component	\$10,193,480	7.7%	6.8%	1.12	7.2%	1.06	7.4%	1.03	8.6%	0.89
<b>Fiscal Statistics</b>										
Operating Margin (%)	-7.0%	9.1%	N/A	10.6%	N/A	8.2%	N/A	6.8%	N/A	
Total Hospital Net Income (%)	-6.7%	10.3%	N/A	10.5%	N/A	8.6%	N/A	9.7%	N/A	
Return on Equity (%)	-4.2%	6.0%	N/A	7.1%	N/A	5.8%	N/A	6.3%	N/A	
Current Ratio	1.4	4.7	0.29	4.5	0.31	4.4	0.31	1.3	1.10	
Days in Net Patient Accounts Receivable	46.6	64.0	0.73	51.1	0.91	49.0	0.95	43.9	1.06	
Average Payment Period	76.0	56.5	1.35	60.2	1.26	41.1	1.85	79.3	0.96	
Equity Financing (%)	72.3%	69.2%	1.04	74.2%	0.97	81.8%	0.88	74.7%	0.97	
Long-Term Debt to Equity Ratio	0.1	0.3	0.33	0.2	0.47	0.1	0.85	0.1	0.92	
Times Interest Earned	-17.5	13.4	N/A	13.3	N/A	14.1	N/A	32.1	N/A	
Total Asset Turnover	0.6	0.6	1.10	0.7	0.94	0.7	0.94	0.6	0.99	
Average Age of Plant (Years)	11.8	12.6	0.94	10.6	1.11	9.6	1.23	12.2	0.97	
Increase (Decrease) Total Net Patient Revenue	-1.6%	7.3%	N/A	6.6%	N/A	2.8%	N/A	-3.8%	0.42	
Outpatient Gross Revenue (% of Total GPR)	71.3%	63.3%	1.13	72.4%	0.98	71.9%	0.99	70.5%	1.01	
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$10,657	\$16,906	0.63	\$13,311	0.80	\$12,065	0.88	\$10,223	1.04	
Inpatient Net Revenue per Day	\$2,982	\$3,675	0.81	\$3,405	0.88	\$3,161	0.94	\$3,127	0.95	
Outpatient Net Revenue per Visit	\$858	\$703	1.22	\$549	1.56	\$614	1.40	\$839	1.02	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$373,846,411	Cash & Cash Equivalents	\$2,340,625	Current Liabilities	\$26,278,137
Less Deductions	\$254,492,967	Net Patient Receivables	\$15,253,280	Long-Term Debt	\$12,049,185
Net Patient Revenue	\$119,353,444	Other Receivables	\$2,800,782	Other Liabilities	\$16,562,808
Plus Other Revenue	\$5,114,947			Subtotal	\$54,890,130
Total Revenue	\$124,468,391	Land, Buildings & Equipment (Net)	\$71,297,442	Unrestricted Fund Balance	\$143,120,160
Less Expenses	\$133,162,501	Other Assets	\$106,318,161	Restricted Fund Balance	\$5,039,121
Non-Operating Gains/Losses	\$356,499			Total Liabilities & Fund Balance	\$198,010,290
Net Income	-\$8,337,611	Total Assets	\$198,010,290		