

043 Aurora Medical Center in Hartford
 1032 East Sumner Street
 Hartford, WI 53027
 262-673-2300

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Washington
 Analysis Area: Southeastern (2A)
 Volume Group: 3

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 2A		Volume Group 3		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	37.6%	55.2%	0.68	58.8%	0.64	35.3%	1.06	38.9%	0.97
Obstetrics	0.0%	38.0%	N/A	30.5%	N/A	22.7%	N/A	0.0%	N/A
Pediatrics	0.0%	51.3%	N/A	6.9%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	40.8%	57.4%	0.71	54.8%	0.74	35.5%	1.15	42.4%	0.96
Average Census (Patients)									
Adult Medical-Surgical	10.9	26.0	0.42	31.7	0.34	6.5	1.68	10.9	1.00
Obstetrics	0.0	4.9	N/A	5.2	N/A	0.9	N/A	0.0	N/A
Pediatrics	0.0	1.3	N/A	0.1	N/A	0.0	N/A	0.0	N/A
Total Hospital	14.3	49.0	0.29	61.6	0.23	8.7	1.65	14.4	0.99
Average Length of Stay (Days)									
Adult Medical-Surgical	3.3	4.1	0.80	3.7	0.87	3.0	1.10	2.9	1.13
Obstetrics	0.0	2.6	N/A	2.3	N/A	2.2	N/A	0.0	N/A
Pediatrics	0.0	3.3	N/A	2.7	N/A	1.4	N/A	0.0	N/A
Total Hospital	3.5	4.5	0.77	4.0	0.87	3.2	1.10	3.2	1.10
Surgical Operations									
Inpatient	441	1,426	0.31	1,468	0.30	302	1.46	471	0.94
Outpatient	2,831	4,581	0.62	4,147	0.68	1,419	1.99	2,156	1.31
Inpatient as % of All Surgeries	13.5%	23.7%	0.57	26.1%	0.52	17.6%	0.77	17.9%	0.75
Outpatient Visits									
Non-Emergency Visits	79,341	144,376	0.55	165,725	0.48	63,228	1.25	78,443	1.01
Emergency Visits	8,540	17,768	0.48	24,778	0.34	8,308	1.03	8,579	1.00
Full-Time Equivalents (FTEs)									
Administrators	6.0	23.0	0.26	24.0	0.25	11.1	0.54	5.0	1.20
Nurses, Licensed	96.9	251.3	0.39	290.2	0.33	78.4	1.24	99.3	0.98
Ancillary Nursing Personnel	18.2	39.7	0.46	45.9	0.40	13.7	1.33	18.4	0.99
All Other Personnel	244.0	509.3	0.48	567.1	0.43	191.7	1.27	228.7	1.07
Total FTEs	365.1	823.3	0.44	927.1	0.39	294.9	1.24	351.3	1.04
FTEs per 100 Patient Census (Adjusted)									
Administrators	10.7	17.0	0.63	13.1	0.82	28.7	0.37	9.8	1.09
Nurses, Licensed	172.6	185.7	0.93	158.4	1.09	202.2	0.85	195.0	0.89
Ancillary Nursing Personnel	32.4	29.3	1.11	25.0	1.30	35.2	0.92	36.1	0.90
All Other Personnel	434.8	376.3	1.16	309.5	1.40	494.1	0.88	449.1	0.97
Total FTEs	650.5	608.3	1.07	506.1	1.29	760.1	0.86	690.0	0.94

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	35	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	0
Discharges	1,498	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	0
Inpatient Days	5,206			Inpatient Days	0	Newborn Days	0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	29	1,223	3,975	37.6%	10.9	3.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	3	0	0	0	0.0%	0.0	0.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	6	273	1,231	56.2%	3.4	4.5
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	6	0	6.0	Surgical Personnel	6	0	6.0
Physicians & Dentists	10	17	11.1	Radiological Services Personnel	12	8	17.4
Medical & Dental Residents	0	0	0.0	Sonographers	2	1	2.8
Dental Hygienists	0	0	0.0	Respiratory Therapists	5	4	6.8
Registered Nurses	53	52	87.1	Occupational Therapists	3	8	7.5
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	11	19	23.4
Ancillary Nursing Personnel	6	26	18.2	Physical Therapy Assistants/Aides	2	3	4.2
Medical Assistants	1	0	1.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	1	0.6
Nurse Practitioners	2	2	3.7	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	5	0	5.0	Social Workers	1	2	2.9
Clinical Nurse Specialists	1	0	1.0	All Other Health Professionals	44	31	55.9
Health Info Mgmt-Administrators/Technicians	2	3	4.3	All Other Personnel	56	46	83.1
Pharmacy Personnel	4	1	4.9				
Clinical Laboratory Personnel	8	5	12.0				
				Total	240	229	365.1

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	2A Value	Ratio	3 Value	Ratio	FY 2018	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$108,264,240	48.2%	46.3%	1.04	50.9%	0.95	45.9%	1.05	48.5%	1.00
Medical Assistance	\$17,222,365	7.7%	13.6%	0.56	10.1%	0.76	12.4%	0.62	7.7%	1.00
Commercial	\$92,487,461	41.2%	35.3%	1.17	36.0%	1.15	36.6%	1.13	41.7%	0.99
All Other	\$6,413,297	2.9%	4.8%	0.60	3.0%	0.97	5.1%	0.56	2.1%	1.37
Deductions as % of Total Gross Patient Revenue										
Medicare	\$90,338,012	40.3%	34.9%	1.15	40.8%	0.99	28.9%	1.39	39.7%	1.01
Medical Assistance	\$15,136,085	6.7%	10.4%	0.65	8.0%	0.85	8.3%	0.81	6.7%	1.01
Commercial	\$45,371,629	20.2%	14.7%	1.38	15.9%	1.27	13.0%	1.56	20.2%	1.00
Charity Care	\$2,364,686	1.1%	1.0%	1.09	1.1%	0.97	1.1%	0.98	0.8%	1.30
Bad Debt	\$2,492,117	1.1%	1.1%	1.05	1.1%	1.03	1.9%	0.58	1.2%	0.94
All Other	\$2,668,520	1.2%	2.2%	0.55	1.4%	0.86	2.5%	0.49	0.8%	1.40
Total Deductions	\$158,371,050	70.6%	64.2%	1.10	68.2%	1.04	55.7%	1.27	69.5%	1.02
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	0.6%	5.5%	0.10	4.9%	0.12	6.0%	0.09	0.5%	1.05	
Net Gains/Losses as % of Net Income	N/A	13.2%	N/A	N/A	N/A	15.2%	N/A	0.7%	N/A	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$25,664,537	47.7%	44.0%	1.08	39.6%	1.21	51.6%	0.93	47.0%	1.02
Supplies & Services	\$23,538,794	43.8%	49.2%	0.89	51.8%	0.85	40.7%	1.07	46.7%	0.94
Capital Component	\$4,598,558	8.5%	6.8%	1.26	8.7%	0.98	7.7%	1.11	6.3%	1.36
Fiscal Statistics										
Operating Margin (%)	19.0%	9.1%	2.09	14.3%	1.33	7.0%	2.69	17.2%	1.10	
Total Hospital Net Income (%)	19.0%	10.3%	1.84	12.8%	1.48	8.2%	2.31	17.3%	1.09	
Return on Equity (%)	8.1%	6.0%	1.35	8.8%	0.93	2.2%	3.77	7.9%	1.02	
Current Ratio	26.3	4.7	5.59	9.4	2.79	3.1	8.54	29.1	0.91	
Days in Net Patient Accounts Receivable	55.2	64.0	0.86	48.9	1.13	140.0	0.39	53.4	1.03	
Average Payment Period	35.8	56.5	0.63	33.2	1.08	146.6	0.24	29.8	1.20	
Equity Financing (%)	95.4%	69.2%	1.38	82.0%	1.16	56.4%	1.69	97.0%	0.98	
Long-Term Debt to Equity Ratio	0.0	0.3	N/A	0.1	N/A	0.6	N/A	0.0	N/A	
Times Interest Earned	16.5	13.4	1.23	13.0	1.27	9.0	1.83	0.0	N/A	
Total Asset Turnover	0.4	0.6	0.75	0.7	0.61	0.3	1.65	0.5	0.94	
Average Age of Plant (Years)	8.7	12.6	0.69	9.5	0.91	23.9	0.37	9.3	0.94	
Increase (Decrease) Total Net Patient Revenue	4.0%	7.3%	0.55	4.1%	0.97	7.2%	0.55	7.6%	0.52	
Outpatient Gross Revenue (% of Total GPR)	74.0%	63.3%	1.17	64.9%	1.14	77.9%	0.95	71.1%	1.04	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$11,235	\$16,906	0.66	\$13,299	0.84	\$13,622	0.82	\$11,092	1.01	
Inpatient Net Revenue per Day	\$3,158	\$3,675	0.86	\$3,202	0.99	\$4,079	0.77	\$3,425	0.92	
Outpatient Net Revenue per Visit	\$588	\$703	0.84	\$685	0.86	\$592	0.99	\$546	1.08	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$224,387,363	Cash & Cash Equivalents	\$120,352,019	Current Liabilities	\$5,006,172
Less Deductions	\$158,371,050	Net Patient Receivables	\$9,987,480	Long-Term Debt	\$0
Net Patient Revenue	\$66,016,313	Other Receivables	\$77,258	Other Liabilities	\$2,098,411
Plus Other Revenue	\$379,318			Subtotal	\$7,104,583
Total Revenue	\$66,395,631	Land, Buildings & Equipment (Net)	\$20,516,798	Unrestricted Fund Balance	\$148,157,758
Less Expenses	\$53,801,889	Other Assets	\$4,328,786	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$3,500	Total Assets	\$155,262,341	Total Liabilities & Fund Balance	\$155,262,341
Net Income	\$12,590,242				