

045 Gundersen St. Joseph's Hospital and Clinics
 PO Box 527, 400 Water Avenue
 Hillsboro, WI 54634
 608-489-8000

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Vernon
 Analysis Area: Southwestern (5B)
 Volume Group: 2

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 5B		Volume Group 2		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	15.2%	55.2%	0.28	45.6%	0.33	18.2%	0.84	17.0%	0.90
Obstetrics	0.0%	38.0%	N/A	53.1%	N/A	14.5%	N/A	0.0%	N/A
Pediatrics	0.0%	51.3%	N/A	31.9%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	15.2%	57.4%	0.27	50.4%	0.30	22.2%	0.68	17.1%	0.89
Average Census (Patients)									
Adult Medical-Surgical	2.0	26.0	0.08	16.7	0.12	2.8	0.71	2.2	0.90
Obstetrics	0.0	4.9	N/A	3.6	N/A	0.6	N/A	0.0	N/A
Pediatrics	0.0	1.3	N/A	0.6	N/A	0.0	N/A	0.0	N/A
Total Hospital	2.0	49.0	0.04	27.5	0.07	4.1	0.48	2.2	0.89
Average Length of Stay (Days)									
Adult Medical-Surgical	2.9	4.1	0.72	4.0	0.73	3.1	0.94	3.1	0.96
Obstetrics	0.0	2.6	N/A	2.5	N/A	2.2	N/A	0.0	N/A
Pediatrics	0.0	3.3	N/A	2.8	N/A	1.0	N/A	0.0	N/A
Total Hospital	2.9	4.5	0.66	4.7	0.63	2.9	1.01	3.1	0.96
Surgical Operations									
Inpatient	5	1,426	0.00	857	0.01	305	0.02	40	0.13
Outpatient	239	4,581	0.05	2,753	0.09	1,106	0.22	527	0.45
Inpatient as % of All Surgeries	2.0%	23.7%	0.09	23.7%	0.09	21.6%	0.09	7.1%	0.29
Outpatient Visits									
Non-Emergency Visits	33,613	144,376	0.23	121,727	0.28	28,429	1.18	35,046	0.96
Emergency Visits	3,621	17,768	0.20	13,192	0.27	4,284	0.85	3,416	1.06
Full-Time Equivalents (FTEs)									
Administrators	16.0	23.0	0.70	14.1	1.14	5.9	2.73	17.0	0.94
Nurses, Licensed	32.9	251.3	0.13	157.2	0.21	43.5	0.76	34.1	0.96
Ancillary Nursing Personnel	5.1	39.7	0.13	21.0	0.24	6.3	0.81	4.4	1.16
All Other Personnel	89.4	509.3	0.18	425.8	0.21	106.9	0.84	95.0	0.94
Total FTEs	143.4	823.3	0.17	618.1	0.23	162.6	0.88	150.5	0.95
FTEs per 100 Patient Census (Adjusted)									
Administrators	84.3	17.0	4.96	12.2	6.93	33.7	2.50	77.2	1.09
Nurses, Licensed	173.3	185.7	0.93	135.8	1.28	250.2	0.69	154.8	1.12
Ancillary Nursing Personnel	27.0	29.3	0.92	18.1	1.49	36.4	0.74	20.1	1.34
All Other Personnel	471.1	376.3	1.25	367.9	1.28	615.3	0.77	431.2	1.09
Total FTEs	755.8	608.3	1.24	533.9	1.42	935.7	0.81	683.3	1.11

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	13	Health Maintenance Organization (HMO)	Yes	Average Beds Used	2	Bassinets	0
Discharges	245	Preferred Provider Organization (PPO)	Yes	Discharges	43	Total Births	0
Inpatient Days	722			Inpatient Days	410	Newborn Days	0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	13	245	722	15.2%	2.0	2.9
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	16	0	16.0	Surgical Personnel	1	1	1.8
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	4	2	4.1
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	3	2	3.2
Registered Nurses	19	23	29.5	Occupational Therapists	0	2	1.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	3	3	3.8
Ancillary Nursing Personnel	4	7	5.1	Physical Therapy Assistants/Aides	1	3	1.2
Medical Assistants	8	5	10.3	Recreational Therapists	0	0	0.0
Physician Assistants	2	0	2.0	Dietitians & Nutritionists	0	1	0.6
Nurse Practitioners	2	2	3.4	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	2	1	2.4
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	35	27	47.3
Pharmacy Personnel	1	3	2.7				
Clinical Laboratory Personnel	6	2	7.0				
				Total	109	84	143.4

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	5B Value	Ratio	2 Value	Ratio	FY 2018	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$24,066,086	51.9%	46.3%	1.12	45.4%	1.14	47.3%	1.10	50.2%	1.03
Medical Assistance	\$5,216,734	11.2%	13.6%	0.82	9.5%	1.18	10.4%	1.08	10.9%	1.03
Commercial	\$13,342,123	28.8%	35.3%	0.81	37.9%	0.76	38.9%	0.74	28.6%	1.01
All Other	\$3,771,069	8.1%	4.8%	1.70	7.2%	1.13	3.4%	2.36	10.3%	0.79
Deductions as % of Total Gross Patient Revenue										
Medicare	\$10,323,213	22.3%	34.9%	0.64	32.9%	0.68	28.0%	0.80	21.5%	1.03
Medical Assistance	\$3,155,896	6.8%	10.4%	0.66	7.4%	0.92	7.2%	0.94	6.7%	1.01
Commercial	\$4,728,957	10.2%	14.7%	0.69	15.7%	0.65	13.6%	0.75	9.4%	1.08
Charity Care	\$706,762	1.5%	1.0%	1.58	0.8%	1.79	0.7%	2.15	0.9%	1.78
Bad Debt	\$686,121	1.5%	1.1%	1.39	1.0%	1.51	1.3%	1.15	2.4%	0.63
All Other	\$2,745,522	5.9%	2.2%	2.74	4.8%	1.23	2.1%	2.81	6.6%	0.89
Total Deductions	\$22,346,471	48.2%	64.2%	0.75	62.7%	0.77	52.9%	0.91	47.5%	1.01
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		1.2%	5.5%	0.22	20.1%	0.06	4.8%	0.25	1.7%	0.71
Net Gains/Losses as % of Net Income		15.8%	13.2%	1.20	47.1%	0.34	10.4%	1.52	24.5%	0.65
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$11,833,355	55.1%	44.0%	1.25	56.2%	0.98	46.3%	1.19	54.9%	1.00
Supplies & Services	\$9,301,311	43.3%	49.2%	0.88	38.9%	1.11	46.3%	0.94	42.5%	1.02
Capital Component	\$339,053	1.6%	6.8%	0.23	4.9%	0.32	7.4%	0.21	2.6%	0.61
Fiscal Statistics										
Operating Margin (%)		11.8%	9.1%	1.30	6.1%	1.94	12.2%	0.96	10.9%	1.08
Total Hospital Net Income (%)		13.7%	10.3%	1.33	10.9%	1.25	13.5%	1.02	14.0%	0.98
Return on Equity (%)		8.5%	6.0%	1.41	8.9%	0.95	12.4%	0.68	15.6%	0.54
Current Ratio		2.1	4.7	0.45	25.9	0.08	3.1	0.69	5.2	0.41
Days in Net Patient Accounts Receivable		47.6	64.0	0.74	63.0	0.75	56.0	0.85	51.0	0.93
Average Payment Period		95.8	56.5	1.70	13.4	7.14	54.4	1.76	49.7	1.93
Equity Financing (%)		56.7%	69.2%	0.82	87.1%	0.65	61.0%	0.93	85.0%	0.67
Long-Term Debt to Equity Ratio		0.0	0.3	N/A	0.1	N/A	0.4	N/A	0.0	N/A
Times Interest Earned		0.0	13.4	N/A	31.0	N/A	16.6	N/A	0.0	N/A
Total Asset Turnover		0.6	0.6	1.05	0.8	0.78	0.9	0.67	1.1	0.56
Average Age of Plant (Years)		43.4	12.6	3.45	9.2	4.72	9.2	4.70	26.2	1.66
Increase (Decrease) Total Net Patient Revenue		-0.6%	7.3%	N/A	3.8%	N/A	3.3%	N/A	4.6%	N/A
Outpatient Gross Revenue (% of Total GPR)		89.7%	63.3%	1.42	79.1%	1.13	76.2%	1.18	89.8%	1.00
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$13,884		\$16,906	0.82	\$15,344	0.90	\$15,352	0.90	\$12,068	1.15
Inpatient Net Revenue per Day	\$3,648		\$3,675	0.99	\$3,493	1.04	\$4,244	0.86	\$3,338	1.09
Outpatient Net Revenue per Visit	\$557		\$703	0.79	\$855	0.65	\$803	0.69	\$565	0.99

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$46,396,012	Cash & Cash Equivalents	\$8,242,105	Current Liabilities	\$5,563,765
Less Deductions	\$22,346,471	Net Patient Receivables	\$3,133,635	Long-Term Debt	\$0
Net Patient Revenue	\$24,049,541	Other Receivables	\$0	Other Liabilities	\$11,888,925
Plus Other Revenue	\$295,334			Subtotal	\$17,452,690
Total Revenue	\$24,344,875	Land, Buildings & Equipment (Net)	\$26,262,391	Unrestricted Fund Balance	\$22,883,465
Less Expenses	\$21,473,719	Other Assets	\$2,698,024	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$539,401			Total Liabilities & Fund Balance	\$40,336,155
Net Income	\$3,410,557	Total Assets	\$40,336,155		