

059 Grant Regional Health Center
 507 South Monroe Street
 Lancaster, WI 53813
 608-723-2143

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Grant
 Analysis Area: Southern (1)
 Volume Group: 2

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 1		Volume Group 2		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	48.2%	55.2%	0.87	59.0%	0.82	18.2%	2.65	88.3%	0.55
Obstetrics	0.0%	38.0%	N/A	44.3%	0.02	14.5%	N/A	0.0%	N/A
Pediatrics	0.0%	51.3%	N/A	46.2%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	61.5%	57.4%	1.07	61.2%	1.00	22.2%	2.77	120.0%	0.51
Average Census (Patients)									
Adult Medical-Surgical	3.4	26.0	0.13	24.6	0.14	2.8	1.20	2.6	1.27
Obstetrics	0.9	4.9	0.18	4.8	0.19	0.6	1.47	0.9	1.02
Pediatrics	0.0	1.3	0.00	2.2	0.00	0.0	0.00	0.0	N/A
Total Hospital	4.3	49.0	0.09	52.3	0.08	4.1	1.04	3.6	1.20
Average Length of Stay (Days)									
Adult Medical-Surgical	3.3	4.1	0.82	4.0	0.83	3.1	1.06	3.2	1.04
Obstetrics	2.1	2.6	0.84	2.7	0.80	2.2	0.99	2.1	1.04
Pediatrics	1.0	3.3	0.30	3.5	0.29	1.0	1.00	0.0	N/A
Total Hospital	3.0	4.5	0.67	4.4	0.68	2.9	1.04	3.0	1.02
Surgical Operations									
Inpatient	143	1,426	0.10	2,131	0.07	305	0.47	126	1.13
Outpatient	934	4,581	0.20	7,954	0.12	1,106	0.84	831	1.12
Inpatient as % of All Surgeries	13.3%	23.7%	0.56	21.1%	0.63	21.6%	0.61	13.2%	1.01
Outpatient Visits									
Non-Emergency Visits	37,389	144,376	0.26	179,501	0.21	28,429	1.32	23,213	1.61
Emergency Visits	3,487	17,768	0.20	17,324	0.20	4,284	0.81	2,928	1.19
Full-Time Equivalents (FTEs)									
Administrators	6.0	23.0	0.26	23.4	0.26	5.9	1.02	6.0	1.00
Nurses, Licensed	60.9	251.3	0.24	255.4	0.24	43.5	1.40	62.1	0.98
Ancillary Nursing Personnel	5.3	39.7	0.13	45.5	0.12	6.3	0.83	8.1	0.65
All Other Personnel	132.1	509.3	0.26	652.5	0.20	106.9	1.23	130.1	1.01
Total FTEs	204.3	823.3	0.25	976.8	0.21	162.6	1.26	206.3	0.99
FTEs per 100 Patient Census (Adjusted)									
Administrators	29.1	17.0	1.71	17.6	1.65	33.7	0.86	31.5	0.92
Nurses, Licensed	295.6	185.7	1.59	191.8	1.54	250.2	1.18	325.8	0.91
Ancillary Nursing Personnel	25.6	29.3	0.87	34.1	0.75	36.4	0.70	42.6	0.60
All Other Personnel	640.6	376.3	1.70	490.1	1.31	615.3	1.04	683.2	0.94
Total FTEs	990.9	608.3	1.63	733.6	1.35	935.7	1.06	1,083.1	0.91

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	7	Health Maintenance Organization (HMO)	Yes	Average Beds Used	1	Bassinets	0
Discharges	519	Preferred Provider Organization (PPO)	Yes	Discharges	63	Total Births	155
Inpatient Days	1,571			Inpatient Days	490	Newborn Days	291

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	7	371	1,232	48.2%	3.4	3.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	3	7	0.0%	0.0	2.3
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	1	1	0.0%	0.0	1.0
Obstetrics	1	0	154	331	0.0%	0.9	2.1
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	6	0	6.0	Surgical Personnel	1	2	2.8
Physicians & Dentists	5	3	8.6	Radiological Services Personnel	2	6	7.2
Medical & Dental Residents	0	0	0.0	Sonographers	0	1	0.8
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	2	1.4
Registered Nurses	26	29	49.4	Occupational Therapists	2	0	2.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	5	1	5.8	Physical Therapists	4	5	6.9
Ancillary Nursing Personnel	1	5	5.3	Physical Therapy Assistants/Aides	1	3	2.9
Medical Assistants	2	1	2.7	Recreational Therapists	0	0	0.0
Physician Assistants	3	0	3.0	Dietitians & Nutritionists	1	1	1.3
Nurse Practitioners	3	1	3.1	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	2	1	2.7	Social Workers	0	1	0.9
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	14	3	14.9
Health Info Mgmt-Administrators/Technicians	8	1	8.8	All Other Personnel	37	25	53.9
Pharmacy Personnel	3	1	3.8				
Clinical Laboratory Personnel	9	2	9.2				
				Total	137	94	204.3

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	Value ¹	Ratio	Value ²	Ratio	FY 2018	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$24,889,185	44.4%	46.3%	0.96	42.2%	1.05	47.3%	0.94	41.4%	1.07
Medical Assistance	\$6,135,661	10.9%	13.6%	0.80	11.5%	0.95	10.4%	1.05	11.7%	0.93
Commercial	\$23,442,887	41.8%	35.3%	1.18	38.6%	1.08	38.9%	1.08	42.7%	0.98
All Other	\$1,578,490	2.8%	4.8%	0.59	7.8%	0.36	3.4%	0.82	4.2%	0.67
Deductions as % of Total Gross Patient Revenue										
Medicare	\$11,208,054	20.0%	34.9%	0.57	31.6%	0.63	28.0%	0.72	12.8%	1.56
Medical Assistance	\$2,411,343	4.3%	10.4%	0.42	8.7%	0.49	7.2%	0.59	5.8%	0.74
Commercial	\$8,233,903	14.7%	14.7%	1.00	18.2%	0.81	13.6%	1.08	16.4%	0.90
Charity Care	\$338,038	0.6%	1.0%	0.63	0.8%	0.77	0.7%	0.85	0.9%	0.67
Bad Debt	\$340,950	0.6%	1.1%	0.57	1.1%	0.56	1.3%	0.47	1.1%	0.57
All Other	\$1,590,290	2.8%	2.2%	1.31	3.5%	0.82	2.1%	1.35	1.9%	1.46
Total Deductions	\$24,122,578	43.0%	64.2%	0.67	63.9%	0.67	52.9%	0.81	38.9%	1.11
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		4.5%	5.5%	0.82	6.4%	0.71	4.8%	0.95	3.4%	1.35
Net Gains/Losses as % of Net Income		100.4%	13.2%	7.62	39.0%	2.57	10.4%	9.66	10.1%	9.97
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$18,683,202	55.9%	44.0%	1.27	47.0%	1.19	46.3%	1.21	59.4%	0.94
Supplies & Services	\$10,115,358	30.2%	49.2%	0.61	45.7%	0.66	46.3%	0.65	30.9%	0.98
Capital Component	\$4,651,570	13.9%	6.8%	2.04	7.3%	1.92	7.4%	1.88	9.7%	1.43
Fiscal Statistics										
Operating Margin (%)		0.0%	9.1%	N/A	6.3%	N/A	12.2%	N/A	-6.0%	0.01
Total Hospital Net Income (%)		7.8%	10.3%	0.76	10.0%	0.79	13.5%	0.58	-6.7%	N/A
Return on Equity (%)		4.6%	6.0%	0.77	7.5%	0.62	12.4%	0.37	-3.1%	N/A
Current Ratio		2.2	4.7	0.47	2.4	0.94	3.1	0.73	1.5	1.50
Days in Net Patient Accounts Receivable		44.6	64.0	0.70	50.8	0.88	56.0	0.80	53.8	0.83
Average Payment Period		56.0	56.5	0.99	52.7	1.06	54.4	1.03	75.8	0.74
Equity Financing (%)		43.8%	69.2%	0.63	59.1%	0.74	61.0%	0.72	41.0%	1.07
Long-Term Debt to Equity Ratio		1.1	0.3	4.34	0.3	3.46	0.4	3.07	1.2	0.92
Times Interest Earned		3.5	13.4	0.26	9.5	0.37	16.6	0.21	-2.3	N/A
Total Asset Turnover		0.5	0.6	0.95	0.7	0.75	0.9	0.60	0.5	1.16
Average Age of Plant (Years)		6.8	12.6	0.54	10.8	0.63	9.2	0.74	8.7	0.79
Increase (Decrease) Total Net Patient Revenue		14.6%	7.3%	2.01	5.8%	2.53	3.3%	4.43	9.3%	1.58
Outpatient Gross Revenue (% of Total GPR)		79.3%	63.3%	1.25	60.4%	1.31	76.2%	1.04	81.4%	0.97
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$14,257		\$16,906	0.84	\$18,736	0.76	\$15,352	0.93	\$12,345	1.15
Inpatient Net Revenue per Day	\$3,938		\$3,675	1.07	\$4,176	0.94	\$4,244	0.93	\$3,661	1.08
Outpatient Net Revenue per Visit	\$581		\$703	0.83	\$623	0.93	\$803	0.72	\$853	0.68

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$56,046,224	Cash & Cash Equivalents	\$2,730,001	Current Liabilities	\$4,635,734
Less Deductions	\$24,122,578	Net Patient Receivables	\$3,901,019	Long-Term Debt	\$30,036,167
Net Patient Revenue	\$31,923,646	Other Receivables	\$2,812,734	Other Liabilities	\$0
Plus Other Revenue	\$1,515,426			Subtotal	\$34,671,901
Total Revenue	\$33,439,072	Land, Buildings & Equipment (Net)	\$39,991,000	Unrestricted Fund Balance	\$26,972,656
Less Expenses	\$33,450,131	Other Assets	\$12,209,802	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$2,858,858			Total Liabilities & Fund Balance	\$61,644,557
Net Income	\$2,847,799	Total Assets	\$61,644,556		