

067 Aurora Medical Center - Bay Area
 3003 University Drive
 Marinette, WI 54143
 715-735-6621

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Marinette
 Analysis Area: Northeastern (4)
 Volume Group: 5

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 4		Volume Group 5		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	52.7%	55.2%	0.95	48.2%	1.09	43.3%	1.22	63.8%	0.83
Obstetrics	20.5%	38.0%	0.54	34.9%	0.04	23.8%	0.86	18.8%	1.09
Pediatrics	0.0%	51.3%	N/A	22.1%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	44.5%	57.4%	0.78	47.8%	0.93	44.0%	1.01	44.5%	1.00
Average Census (Patients)									
Adult Medical-Surgical	20.0	26.0	0.77	22.4	0.89	15.3	1.31	19.8	1.01
Obstetrics	1.4	4.9	0.29	4.2	0.34	2.1	0.68	1.5	0.96
Pediatrics	0.0	1.3	N/A	0.6	N/A	0.0	N/A	0.0	N/A
Total Hospital	26.3	49.0	0.54	40.5	0.65	27.3	0.96	26.2	1.00
Average Length of Stay (Days)									
Adult Medical-Surgical	3.2	4.1	0.77	3.6	0.87	3.4	0.91	3.6	0.88
Obstetrics	2.4	2.6	0.92	2.4	0.97	2.3	1.02	2.4	0.97
Pediatrics	0.0	3.3	N/A	3.4	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.3	4.5	0.73	3.7	0.88	3.7	0.89	3.2	1.01
Surgical Operations									
Inpatient	495	1,426	0.35	1,109	0.45	657	0.75	500	0.99
Outpatient	3,475	4,581	0.76	5,157	0.67	2,872	1.21	3,408	1.02
Inpatient as % of All Surgeries	12.5%	23.7%	0.53	17.7%	0.70	18.6%	0.67	12.8%	0.97
Outpatient Visits									
Non-Emergency Visits	354,001	144,376	2.45	219,705	1.61	115,084	3.08	333,221	1.06
Emergency Visits	20,371	17,768	1.15	18,012	1.13	13,821	1.47	19,968	1.02
Full-Time Equivalents (FTEs)									
Administrators	16.8	23.0	0.73	16.0	1.05	18.2	0.92	62.8	0.27
Nurses, Licensed	152.7	251.3	0.61	277.3	0.55	150.6	1.01	126.9	1.20
Ancillary Nursing Personnel	27.3	39.7	0.69	36.2	0.75	19.7	1.38	12.7	2.15
All Other Personnel	354.8	509.3	0.70	540.2	0.66	320.3	1.11	311.8	1.14
Total FTEs	551.6	823.3	0.67	869.6	0.63	508.8	1.08	514.2	1.07
FTEs per 100 Patient Census (Adjusted)									
Administrators	13.0	17.0	0.77	10.4	1.25	18.2	0.71	58.9	0.22
Nurses, Licensed	118.5	185.7	0.64	180.1	0.66	151.1	0.78	119.2	0.99
Ancillary Nursing Personnel	21.2	29.3	0.72	23.5	0.90	19.8	1.07	11.9	1.77
All Other Personnel	275.2	376.3	0.73	350.8	0.78	321.5	0.86	292.7	0.94
Total FTEs	427.9	608.3	0.70	564.7	0.76	510.6	0.84	482.8	0.89

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	59	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	11
Discharges	2,939	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	185
Inpatient Days	9,586			Inpatient Days	0	Newborn Days	525

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	38	2,319	7,305	52.7%	20.0	3.2
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	7	223	525	20.5%	1.4	2.4
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	10	466	1,756	48.1%	4.8	3.8
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	1	4	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	15	2	16.8	Surgical Personnel	6	3	7.8
Physicians & Dentists	15	16	15.3	Radiological Services Personnel	21	14	27.5
Medical & Dental Residents	0	0	0.0	Sonographers	5	1	5.2
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	10	9.5
Registered Nurses	48	117	138.9	Occupational Therapists	2	0	2.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	1	2.1
Licensed Practical Nurses	6	6	8.9	Physical Therapists	10	1	10.6
Ancillary Nursing Personnel	3	32	27.3	Physical Therapy Assistants/Aides	3	2	4.9
Medical Assistants	0	5	4.4	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	3	0	3.0
Nurse Practitioners	1	0	1.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	4	0	4.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	40	60	83.0
Health Info Mgmt-Administrators/Technicians	10	2	12.6	All Other Personnel	73	65	126.0
Pharmacy Personnel	11	8	16.9				
Clinical Laboratory Personnel	13	15	23.1				
				Total	292	360	551.6

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$222,305,701	58.0%	46.3%	1.25	47.5%	1.22	51.1%	1.13	55.5%	1.04
Medical Assistance	\$44,445,949	11.6%	13.6%	0.85	11.3%	1.02	11.3%	1.03	12.3%	0.94
Commercial	\$93,883,620	24.5%	35.3%	0.69	37.0%	0.66	33.7%	0.73	29.1%	0.84
All Other	\$22,956,196	6.0%	4.8%	1.25	4.2%	1.41	3.9%	1.55	3.1%	1.90
Deductions as % of Total Gross Patient Revenue										
Medicare	\$169,538,850	44.2%	34.9%	1.27	35.6%	1.24	36.8%	1.20	36.8%	1.20
Medical Assistance	\$36,779,913	9.6%	10.4%	0.93	8.9%	1.07	8.5%	1.13	8.1%	1.18
Commercial	\$46,297,594	12.1%	14.7%	0.82	15.3%	0.79	12.8%	0.94	19.4%	0.62
Charity Care	\$4,128,955	1.1%	1.0%	1.12	1.0%	1.12	0.9%	1.21	1.0%	1.04
Bad Debt	\$5,383,056	1.4%	1.1%	1.32	1.1%	1.26	1.4%	1.03	1.3%	1.06
All Other	\$15,064,719	3.9%	2.2%	1.82	2.1%	1.83	2.1%	1.87	3.2%	1.21
Total Deductions	\$277,193,084	72.3%	64.2%	1.13	64.1%	1.13	62.4%	1.16	70.0%	1.03
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	15.0%	5.5%	2.71	3.5%	4.32	3.4%	4.41	18.4%	0.81	
Net Gains/Losses as % of Net Income	N/A	13.2%	N/A	N/A	N/A	4.5%	N/A	789.3%	N/A	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$52,036,041	43.8%	44.0%	0.99	47.1%	0.93	46.0%	0.95	49.4%	0.89
Supplies & Services	\$52,770,831	44.4%	49.2%	0.90	45.7%	0.97	46.6%	0.95	42.1%	1.06
Capital Component	\$14,126,626	11.9%	6.8%	1.75	7.2%	1.64	7.4%	1.60	8.6%	1.38
Fiscal Statistics										
Operating Margin (%)	5.0%	9.1%	0.55	10.6%	0.47	8.2%	0.61	10.3%	0.49	
Total Hospital Net Income (%)	4.1%	10.3%	0.39	10.5%	0.39	8.6%	0.47	-1.7%	N/A	
Return on Equity (%)	2.4%	6.0%	0.41	7.1%	0.35	5.8%	0.42	-0.9%	N/A	
Current Ratio	3.1	4.7	0.66	4.5	0.69	4.4	0.71	1.5	2.10	
Days in Net Patient Accounts Receivable	46.0	64.0	0.72	51.1	0.90	49.0	0.94	48.4	0.95	
Average Payment Period	52.2	56.5	0.92	60.2	0.87	41.1	1.27	62.0	0.84	
Equity Financing (%)	50.5%	69.2%	0.73	74.2%	0.68	81.8%	0.62	50.7%	1.00	
Long-Term Debt to Equity Ratio	0.8	0.3	2.96	0.2	4.24	0.1	7.68	0.8	1.01	
Times Interest Earned	3.2	13.4	0.24	13.3	0.24	14.1	0.23	-1.4	N/A	
Total Asset Turnover	0.6	0.6	1.06	0.7	0.90	0.7	0.90	0.6	1.03	
Average Age of Plant (Years)	0.8	12.6	0.06	10.6	0.07	9.6	0.08	7.2	0.10	
Increase (Decrease) Total Net Patient Revenue	3.9%	7.3%	0.53	6.6%	0.59	2.8%	1.39	11.0%	0.35	
Outpatient Gross Revenue (% of Total GPR)	77.2%	63.3%	1.22	72.4%	1.07	71.9%	1.07	75.2%	1.03	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$10,237	\$16,906	0.61	\$13,311	0.77	\$12,065	0.85	\$9,705	1.05	
Inpatient Net Revenue per Day	\$2,801	\$3,675	0.76	\$3,405	0.82	\$3,161	0.89	\$2,976	0.94	
Outpatient Net Revenue per Visit	\$218	\$703	0.31	\$549	0.40	\$614	0.36	\$222	0.99	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$383,591,466	Cash & Cash Equivalents	\$29,688,046	Current Liabilities	\$15,714,163
Less Deductions	\$277,193,084	Net Patient Receivables	\$13,423,387	Long-Term Debt	\$79,235,000
Net Patient Revenue	\$106,398,382	Other Receivables	\$683,030	Other Liabilities	\$7,354,415
Plus Other Revenue	\$18,781,487			Subtotal	\$102,303,578
Total Revenue	\$125,179,871	Land, Buildings & Equipment (Net)	\$156,408,719	Unrestricted Fund Balance	\$104,546,815
Less Expenses	\$118,933,498	Other Assets	\$6,647,207	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$1,208,687	Total Assets	\$206,850,389	Total Liabilities & Fund Balance	\$206,850,393
Net Income	\$5,037,686				