

**071 Aspirus Medford Hospital & Clinics, Inc**  
 135 S Gibson Street  
 Medford, WI 54451  
 715-748-8100

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 Critical Access Hospital  
 Control: Other Not-For-Profit

County: Taylor  
 Analysis Area: North Central (6)  
 Volume Group: 4

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 6		Volume Group 4		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	19.5%	55.2%	0.35	59.6%	0.33	40.9%	0.48	15.2%	1.28
Obstetrics	29.1%	38.0%	0.77	37.4%	0.04	25.8%	1.13	35.7%	0.81
Pediatrics	1.1%	51.3%	0.02	109.4%	0.01	1.1%	1.00	7.7%	0.14
Total Hospital	20.0%	57.4%	0.35	63.9%	0.31	41.6%	0.48	18.8%	1.06
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	3.1	26.0	0.12	21.4	0.15	10.2	0.30	2.4	1.28
Obstetrics	1.5	4.9	0.29	3.6	0.40	1.8	0.80	1.8	0.81
Pediatrics	0.0	1.3	0.01	0.8	0.01	0.0	0.01	0.1	0.14
Total Hospital	5.0	49.0	0.10	39.1	0.13	17.6	0.28	4.7	1.06
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.1	4.1	0.75	3.8	0.80	3.1	1.00	2.9	1.07
Obstetrics	2.5	2.6	0.97	2.6	0.95	2.2	1.13	2.5	1.01
Pediatrics	1.3	3.3	0.40	2.9	0.45	2.2	0.61	1.9	0.71
Total Hospital	2.8	4.5	0.62	4.2	0.67	3.3	0.84	2.6	1.07
<b>Surgical Operations</b>									
Inpatient	131	1,426	0.09	1,304	0.10	479	0.27	134	0.98
Outpatient	1,471	4,581	0.32	3,131	0.47	1,923	0.76	1,405	1.05
Inpatient as % of All Surgeries	8.2%	23.7%	0.34	29.4%	0.28	19.9%	0.41	8.7%	0.94
<b>Outpatient Visits</b>									
Non-Emergency Visits	77,768	144,376	0.54	109,429	0.71	67,442	1.15	75,692	1.03
Emergency Visits	8,645	17,768	0.49	12,684	0.68	12,660	0.68	8,903	0.97
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	25.0	23.0	1.09	33.8	0.74	12.7	1.96	4.0	6.25
Nurses, Licensed	116.9	251.3	0.47	182.8	0.64	102.4	1.14	103.6	1.13
Ancillary Nursing Personnel	16.7	39.7	0.42	28.6	0.58	17.0	0.98	14.2	1.18
All Other Personnel	248.9	509.3	0.49	375.9	0.66	220.5	1.13	234.6	1.06
Total FTEs	407.5	823.3	0.49	621.2	0.66	352.5	1.16	356.3	1.14
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	48.0	17.0	2.82	29.6	1.62	19.4	2.48	8.3	5.75
Nurses, Licensed	224.4	185.7	1.21	160.0	1.40	155.7	1.44	216.1	1.04
Ancillary Nursing Personnel	32.0	29.3	1.09	25.1	1.28	25.8	1.24	29.5	1.08
All Other Personnel	477.8	376.3	1.27	329.2	1.45	335.3	1.42	489.5	0.98
Total FTEs	782.1	608.3	1.29	543.8	1.44	536.2	1.46	743.4	1.05

<b>Total Hospital:</b>		<b>Contract with:</b>		<b>Medicare-certified Swing Beds:</b>		<b>Newborn Nursery:</b>	
Beds Set Up & Staffed	25	Health Maintenance Organization (HMO)	Yes	Average Beds Used	1	Bassinets	5
Discharges	652	Preferred Provider Organization (PPO)	Yes	Discharges	18	Total Births	202
Inpatient Days	1,822			Inpatient Days	401	Newborn Days	406

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	16	372	1,137	19.5%	3.1	3.1
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	1	1	3	4	1.1%	0.0	1.3
<b>Obstetrics</b>	1	5	214	531	29.1%	1.5	2.5
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	3	63	150	13.7%	0.4	2.4
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	25	0	25.0	Surgical Personnel	6	0	6.0
Physicians & Dentists	16	2	16.6	Radiological Services Personnel	14	5	16.7
Medical & Dental Residents	0	0	0.0	Sonographers	3	1	3.6
Dental Hygienists	0	0	0.0	Respiratory Therapists	8	0	8.0
Registered Nurses	80	20	87.7	Occupational Therapists	3	0	3.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	1	1.0
Licensed Practical Nurses	6	1	6.0	Physical Therapists	9	1	9.4
Ancillary Nursing Personnel	13	44	16.7	Physical Therapy Assistants/Aides	6	3	6.6
Medical Assistants	18	1	18.4	Recreational Therapists	0	0	0.0
Physician Assistants	5	2	5.6	Dietitians & Nutritionists	2	0	2.0
Nurse Practitioners	16	4	17.2	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	6	1	6.0	Social Workers	2	0	2.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	24	18	28.9
Health Info Mgmt-Administrators/Technicians	0	1	0.5	All Other Personnel	75	57	86.2
Pharmacy Personnel	19	3	19.6				
Clinical Laboratory Personnel	13	3	14.8				
				<b>Total</b>	<b>370</b>	<b>168</b>	<b>407.5</b>

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area 6		Volume Group 4		FY 2019 vs. 2018		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$58,019,302	42.6%	46.3%	0.92	50.7%	0.84	49.1%	0.87	41.2%	1.03
Medical Assistance	\$19,968,284	14.7%	13.6%	1.08	13.1%	1.12	10.9%	1.34	14.3%	1.02
Commercial	\$54,559,249	40.1%	35.3%	1.14	32.1%	1.25	36.4%	1.10	42.1%	0.95
All Other	\$3,533,060	2.6%	4.8%	0.54	4.1%	0.63	3.5%	0.73	2.3%	1.13
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$33,083,783	24.3%	34.9%	0.70	36.8%	0.66	35.9%	0.68	22.5%	1.08
Medical Assistance	\$13,368,705	9.8%	10.4%	0.95	10.1%	0.98	8.3%	1.19	10.5%	0.94
Commercial	\$12,086,626	8.9%	14.7%	0.60	8.8%	1.02	14.2%	0.63	9.0%	0.99
Charity Care	\$1,719,144	1.3%	1.0%	1.31	0.8%	1.65	1.3%	0.95	2.3%	0.55
Bad Debt	\$1,887,316	1.4%	1.1%	1.31	1.0%	1.45	1.2%	1.13	0.7%	1.92
All Other	\$845,570	0.6%	2.2%	0.29	2.0%	0.31	1.3%	0.47	0.5%	1.31
Total Deductions	\$62,991,144	46.3%	64.2%	0.72	59.3%	0.78	62.3%	0.74	45.5%	1.02
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue	6.5%	5.5%	1.18	3.1%	2.08	3.2%	2.02	6.9%	0.95	
Net Gains/Losses as % of Net Income	31.7%	13.2%	2.40	18.4%	1.72	29.1%	1.09	37.3%	0.85	
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$36,184,877	51.7%	44.0%	1.17	42.1%	1.23	44.1%	1.17	49.8%	1.04
Supplies & Services	\$28,914,749	41.3%	49.2%	0.84	52.0%	0.79	47.4%	0.87	43.2%	0.96
Capital Component	\$4,946,492	7.1%	6.8%	1.04	5.9%	1.19	8.5%	0.83	7.0%	1.00
<b>Fiscal Statistics</b>										
Operating Margin (%)	10.4%	9.1%	1.15	5.2%	2.00	5.4%	1.94	7.6%	1.36	
Total Hospital Net Income (%)	14.5%	10.3%	1.41	6.3%	2.30	7.4%	1.96	11.6%	1.25	
Return on Equity (%)	8.2%	6.0%	1.37	3.2%	2.59	4.7%	1.74	6.6%	1.24	
Current Ratio	5.3	4.7	1.13	2.6	2.00	4.8	1.11	4.8	1.11	
Days in Net Patient Accounts Receivable	65.9	64.0	1.03	77.6	0.85	49.3	1.34	55.6	1.19	
Average Payment Period	46.0	56.5	0.81	74.6	0.62	48.1	0.95	47.4	0.97	
Equity Financing (%)	80.7%	69.2%	1.17	55.8%	1.45	74.4%	1.09	78.9%	1.02	
Long-Term Debt to Equity Ratio	0.1	0.3	0.57	0.5	0.27	0.2	0.75	0.2	0.86	
Times Interest Earned	20.6	13.4	1.54	15.9	1.30	7.5	2.77	15.9	1.30	
Total Asset Turnover	0.5	0.6	0.94	0.5	1.09	0.6	0.86	0.5	0.99	
Average Age of Plant (Years)	10.3	12.6	0.82	13.7	0.75	10.2	1.01	9.8	1.05	
Increase (Decrease) Total Net Patient Revenue	7.6%	7.3%	1.05	25.3%	0.30	4.2%	1.81	5.5%	1.38	
Outpatient Gross Revenue (% of Total GPR)	89.3%	63.3%	1.41	65.8%	1.36	72.8%	1.23	89.4%	1.00	
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$14,240	\$16,906	0.84	\$14,935	0.95	\$11,314	1.26	\$13,517	1.05	
Inpatient Net Revenue per Day	\$3,913	\$3,675	1.06	\$3,551	1.10	\$3,281	1.19	\$3,804	1.03	
Outpatient Net Revenue per Visit	\$757	\$703	1.08	\$810	0.93	\$705	1.07	\$703	1.08	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$136,079,895	Cash & Cash Equivalents	\$23,069,954	Current Liabilities	\$8,301,467
Less Deductions	\$62,991,144	Net Patient Receivables	\$13,203,756	Long-Term Debt	\$17,014,177
Net Patient Revenue	\$73,088,751	Other Receivables	\$517,533	Other Liabilities	\$1,833,003
Plus Other Revenue	\$5,094,112			Subtotal	\$27,148,647
Total Revenue	\$78,182,867	Land, Buildings & Equipment (Net)	\$30,327,310	Unrestricted Fund Balance	\$116,712,026
Less Expenses	\$70,046,118	Other Assets	\$77,494,200	Restricted Fund Balance	\$1,833,003
Non-Operating Gains/Losses	\$3,771,693			Total Liabilities & Fund Balance	\$143,860,673
Net Income	\$11,908,442	Total Assets	\$144,612,753		