

072 Froedtert Menomonee Falls Hospital
W180 N8085 Town Hall Road
Menomonee Falls, WI 53051
262-251-1000

Fiscal Year: 07/01 to 06/30
Type: GMS
General Medical & Surgical
Control: Other Not-For-Profit

County: Waukesha
Analysis Area: Southeastern (2A)
Volume Group: 6

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 2A		Volume Group 6		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	57.6%	55.2%	1.04	58.8%	0.98	50.7%	1.14	51.9%	1.11
Obstetrics	28.3%	38.0%	0.75	30.5%	0.17	34.4%	0.82	29.0%	0.98
Pediatrics	0.0%	51.3%	N/A	6.9%	N/A	78.2%	N/A	0.0%	N/A
Total Hospital	52.1%	57.4%	0.91	54.8%	0.95	54.8%	0.95	48.8%	1.07
Average Census (Patients)									
Adult Medical-Surgical	51.3	26.0	1.97	31.7	1.62	27.5	1.87	46.2	1.11
Obstetrics	5.1	4.9	1.03	5.2	0.98	6.2	0.83	5.2	0.98
Pediatrics	0.0	1.3	N/A	0.1	N/A	4.2	N/A	0.0	N/A
Total Hospital	105.2	49.0	2.15	61.6	1.71	63.1	1.67	98.6	1.07
Average Length of Stay (Days)									
Adult Medical-Surgical	3.3	4.1	0.81	3.7	0.89	3.6	0.91	3.2	1.05
Obstetrics	2.4	2.6	0.96	2.3	1.06	2.5	0.97	2.5	0.99
Pediatrics	0.0	3.3	N/A	2.7	N/A	3.4	N/A	0.0	N/A
Total Hospital	3.9	4.5	0.86	4.0	0.97	4.3	0.90	3.8	1.01
Surgical Operations									
Inpatient	3,506	1,426	2.46	1,468	2.39	1,501	2.34	3,506	1.00
Outpatient	4,440	4,581	0.97	4,147	1.07	5,596	0.79	4,807	0.92
Inpatient as % of All Surgeries	44.1%	23.7%	1.86	26.1%	1.69	21.2%	2.09	42.2%	1.05
Outpatient Visits									
Non-Emergency Visits	87,952	144,376	0.61	165,725	0.53	193,333	0.45	75,116	1.17
Emergency Visits	28,722	17,768	1.62	24,778	1.16	29,751	0.97	33,353	0.86
Full-Time Equivalents (FTEs)									
Administrators	93.9	23.0	4.08	24.0	3.92	31.4	2.99	89.9	1.05
Nurses, Licensed	368.4	251.3	1.47	290.2	1.27	357.1	1.03	347.5	1.06
Ancillary Nursing Personnel	59.6	39.7	1.50	45.9	1.30	53.7	1.11	56.1	1.06
All Other Personnel	727.3	509.3	1.43	567.1	1.28	692.3	1.05	711.4	1.02
Total FTEs	1,249.2	823.3	1.52	927.1	1.35	1,134.4	1.10	1,204.9	1.04
FTEs per 100 Patient Census (Adjusted)									
Administrators	41.6	17.0	2.45	13.1	3.18	16.1	2.58	46.6	0.89
Nurses, Licensed	163.3	185.7	0.88	158.4	1.03	183.4	0.89	180.1	0.91
Ancillary Nursing Personnel	26.4	29.3	0.90	25.0	1.06	27.6	0.96	29.1	0.91
All Other Personnel	322.4	376.3	0.86	309.5	1.04	355.6	0.91	368.7	0.87
Total FTEs	553.8	608.3	0.91	506.1	1.09	582.6	0.95	624.4	0.89

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	202	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	18
Discharges	9,940	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	750
Inpatient Days	38,394			Inpatient Days	0	Newborn Days	1,495

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	89	5,642	18,707	57.6%	51.3	3.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	17	220	2,696	43.4%	7.4	12.3
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	18	763	1,860	28.3%	5.1	2.4
Psychiatric	1	16	1,054	4,404	75.4%	12.1	4.2
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	15	334	2,515	45.9%	6.9	7.5
Step-Down (Special Care)	1	39	1,882	7,837	55.1%	21.5	4.2
Neonatal Intensive/Intermediate Care	1	8	45	375	12.8%	1.0	8.3
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	91	4	93.9	Surgical Personnel	25	13	32.9
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	21	60	54.2
Medical & Dental Residents	0	0	0.0	Sonographers	3	6	6.7
Dental Hygienists	0	0	0.0	Respiratory Therapists	14	9	17.5
Registered Nurses	207	265	357.3	Occupational Therapists	3	21	12.8
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	1	1.2
Licensed Practical Nurses	2	1	2.7	Physical Therapists	7	22	18.4
Ancillary Nursing Personnel	19	80	59.6	Physical Therapy Assistants/Aides	0	5	1.7
Medical Assistants	1	2	2.5	Recreational Therapists	0	1	0.6
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	5	1	5.8
Nurse Practitioners	4	2	4.4	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	1	0	1.0	Social Workers	11	9	14.9
Clinical Nurse Specialists	3	0	3.0	All Other Health Professionals	127	107	174.2
Health Info Mgmt-Administrators/Technicians	1	1	1.8	All Other Personnel	171	131	237.1
Pharmacy Personnel	100	44	121.7				
Clinical Laboratory Personnel	21	10	23.5	Total	838	795	1,249.2

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	2A Value	Ratio	6 Value	Ratio	FY 2018	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$459,062,922	55.9%	46.3%	1.21	50.9%	1.10	41.9%	1.33	56.4%	0.99
Medical Assistance	\$62,695,265	7.6%	13.6%	0.56	10.1%	0.75	19.2%	0.40	7.4%	1.02
Commercial	\$260,606,302	31.7%	35.3%	0.90	36.0%	0.88	35.7%	0.89	32.6%	0.97
All Other	\$38,882,497	4.7%	4.8%	0.99	3.0%	1.60	3.3%	1.45	3.6%	1.32
Deductions as % of Total Gross Patient Revenue										
Medicare	\$362,452,972	44.1%	34.9%	1.26	40.8%	1.08	32.2%	1.37	44.1%	1.00
Medical Assistance	\$51,908,532	6.3%	10.4%	0.61	8.0%	0.79	14.2%	0.45	6.1%	1.04
Commercial	\$115,084,784	14.0%	14.7%	0.95	15.9%	0.88	13.6%	1.03	14.1%	0.99
Charity Care	\$3,166,850	0.4%	1.0%	0.40	1.1%	0.35	1.0%	0.38	0.5%	0.78
Bad Debt	\$7,596,073	0.9%	1.1%	0.87	1.1%	0.86	1.2%	0.80	0.9%	1.02
All Other	\$20,908,212	2.5%	2.2%	1.18	1.4%	1.84	1.5%	1.67	1.8%	1.45
Total Deductions	\$561,117,422	68.3%	64.2%	1.06	68.2%	1.00	63.7%	1.07	67.4%	1.01
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	14.6%	5.5%	2.63	4.9%	3.00	3.9%	3.73	11.2%	1.30	
Net Gains/Losses as % of Net Income	N/A	13.2%	N/A	N/A	N/A	14.4%	N/A	2,076.1%	N/A	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$117,722,078	41.5%	44.0%	0.94	39.6%	1.05	44.1%	0.94	43.8%	0.95
Supplies & Services	\$148,067,490	52.3%	49.2%	1.06	51.8%	1.01	48.5%	1.08	49.4%	1.06
Capital Component	\$17,563,179	6.2%	6.8%	0.91	8.7%	0.71	7.4%	0.84	6.8%	0.92
Fiscal Statistics										
Operating Margin (%)	7.0%	9.1%	0.77	14.3%	0.49	9.4%	0.74	7.7%	0.91	
Total Hospital Net Income (%)	0.1%	10.3%	0.01	12.8%	0.01	10.8%	0.01	-0.4%	N/A	
Return on Equity (%)	0.2%	6.0%	0.03	8.8%	0.02	4.3%	0.05	-0.7%	N/A	
Current Ratio	5.4	4.7	1.15	9.4	0.57	4.3	1.26	4.6	1.17	
Days in Net Patient Accounts Receivable	42.3	64.0	0.66	48.9	0.86	85.1	0.50	42.5	0.99	
Average Payment Period	9.6	56.5	0.17	33.2	0.29	80.6	0.12	11.5	0.83	
Equity Financing (%)	75.8%	69.2%	1.10	82.0%	0.92	65.0%	1.17	80.5%	0.94	
Long-Term Debt to Equity Ratio	0.0	0.3	N/A	0.1	N/A	0.4	N/A	0.0	N/A	
Times Interest Earned	1.1	13.4	0.08	13.0	0.09	11.7	0.10	0.5	2.11	
Total Asset Turnover	2.1	0.6	3.63	0.7	2.99	0.4	5.32	1.8	1.18	
Average Age of Plant (Years)	11.8	12.6	0.94	9.5	1.23	14.3	0.83	11.3	1.04	
Increase (Decrease) Total Net Patient Revenue	10.6%	7.3%	1.46	4.1%	2.60	7.2%	1.48	15.6%	0.68	
Outpatient Gross Revenue (% of Total GPR)	52.9%	63.3%	0.84	64.9%	0.81	66.6%	0.79	49.3%	1.07	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$13,016	\$16,906	0.77	\$13,299	0.98	\$15,576	0.84	\$13,358	0.97	
Inpatient Net Revenue per Day	\$3,338	\$3,675	0.91	\$3,202	1.04	\$3,515	0.95	\$3,527	0.95	
Outpatient Net Revenue per Visit	\$1,186	\$703	1.69	\$685	1.73	\$685	1.73	\$1,066	1.11	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$821,246,986	Cash & Cash Equivalents	\$19,157	Current Liabilities	\$7,117,407
Less Deductions	\$561,117,422	Net Patient Receivables	\$30,138,101	Long-Term Debt	\$0
Net Patient Revenue	\$260,129,564	Other Receivables	\$26,058	Other Liabilities	\$28,263,048
Plus Other Revenue	\$44,421,259			Subtotal	\$35,380,455
Total Revenue	\$304,550,823	Land, Buildings & Equipment (Net)	\$99,960,530	Unrestricted Fund Balance	\$111,033,545
Less Expenses	\$283,352,747	Other Assets	\$16,270,154	Restricted Fund Balance	\$714,000
Non-Operating Gains/Losses	-\$20,913,724			Total Liabilities & Fund Balance	\$146,414,000
Net Income	\$284,352	Total Assets	\$146,414,000		