

311 Ascension SE Wisconsin Hospital - Franklin Campus
 10101 S. 27th Street
 Franklin, WI 53132
 414-325-4700

Fiscal Year: 07/01 to 06/30
 Type: **GMS**
 General Medical & Surgical
 Control: **Religious Organization**

County: **Milwaukee**
 Analysis Area: **Milwaukee County (2B)**
 Volume Group: **4**

| Selected Utilization Statistics | FY 2019 | All GMS Hospitals | | Analysis Area 2B | | Volume Group 4 | | FY 2019 vs. 2018 | |
|---|---------|-------------------|-------|------------------|-------|----------------|-------|------------------|-------|
| | | Value | Ratio | Value | Ratio | Value | Ratio | FY 2018 | Ratio |
| Occupancy Rate (%) | | | | | | | | | |
| Adult Medical-Surgical | 78.4% | 55.2% | 1.42 | 67.1% | 1.17 | 40.9% | 1.92 | 46.3% | 1.69 |
| Obstetrics | 0.0% | 38.0% | N/A | 48.2% | N/A | 25.8% | N/A | 0.0% | N/A |
| Pediatrics | 0.0% | 51.3% | N/A | 100.5% | N/A | 1.1% | N/A | 0.0% | N/A |
| Total Hospital | 74.7% | 57.4% | 1.30 | 70.0% | 1.07 | 41.6% | 1.79 | 78.7% | 0.95 |
| Average Census (Patients) | | | | | | | | | |
| Adult Medical-Surgical | 15.7 | 26.0 | 0.60 | 108.6 | 0.14 | 10.2 | 1.53 | 16.7 | 0.94 |
| Obstetrics | 0.0 | 4.9 | N/A | 19.5 | N/A | 1.8 | N/A | 0.0 | N/A |
| Pediatrics | 0.0 | 1.3 | N/A | 9.3 | N/A | 0.0 | N/A | 0.0 | N/A |
| Total Hospital | 34.4 | 49.0 | 0.70 | 166.8 | 0.21 | 17.6 | 1.95 | 34.6 | 0.99 |
| Average Length of Stay (Days) | | | | | | | | | |
| Adult Medical-Surgical | 4.0 | 4.1 | 0.99 | 5.2 | 0.77 | 3.1 | 1.31 | 4.3 | 0.95 |
| Obstetrics | 0.0 | 2.6 | N/A | 2.8 | N/A | 2.2 | N/A | 0.0 | N/A |
| Pediatrics | 0.0 | 3.3 | N/A | 3.4 | N/A | 2.2 | N/A | 0.0 | N/A |
| Total Hospital | 4.3 | 4.5 | 0.96 | 5.7 | 0.75 | 3.3 | 1.29 | 4.4 | 0.98 |
| Surgical Operations | | | | | | | | | |
| Inpatient | 616 | 1,426 | 0.43 | 3,115 | 0.20 | 479 | 1.29 | 720 | 0.86 |
| Outpatient | 1,223 | 4,581 | 0.27 | 5,527 | 0.22 | 1,923 | 0.64 | 1,321 | 0.93 |
| Inpatient as % of All Surgeries | 33.5% | 23.7% | 1.41 | 36.0% | 0.93 | 19.9% | 1.68 | 35.3% | 0.95 |
| Outpatient Visits | | | | | | | | | |
| Non-Emergency Visits | 69,606 | 144,376 | 0.48 | 275,295 | 0.25 | 67,442 | 1.03 | 71,344 | 0.98 |
| Emergency Visits | 20,777 | 17,768 | 1.17 | 46,822 | 0.44 | 12,660 | 1.64 | 21,976 | 0.95 |
| Full-Time Equivalents (FTEs) | | | | | | | | | |
| Administrators | 11.9 | 23.0 | 0.52 | 58.1 | 0.20 | 12.7 | 0.93 | 3.0 | 3.96 |
| Nurses, Licensed | 117.1 | 251.3 | 0.47 | 763.8 | 0.15 | 102.4 | 1.14 | 107.3 | 1.09 |
| Ancillary Nursing Personnel | 9.4 | 39.7 | 0.24 | 137.7 | 0.07 | 17.0 | 0.55 | 28.4 | 0.33 |
| All Other Personnel | 168.9 | 509.3 | 0.33 | 1,250.1 | 0.14 | 220.5 | 0.77 | 160.5 | 1.05 |
| Total FTEs | 307.3 | 823.3 | 0.37 | 2,209.8 | 0.14 | 352.5 | 0.87 | 299.2 | 1.03 |
| FTEs per 100 Patient Census (Adjusted) | | | | | | | | | |
| Administrators | 12.9 | 17.0 | 0.76 | 16.3 | 0.79 | 19.4 | 0.67 | 3.3 | 3.88 |
| Nurses, Licensed | 126.8 | 185.7 | 0.68 | 213.6 | 0.59 | 155.7 | 0.81 | 118.7 | 1.07 |
| Ancillary Nursing Personnel | 10.2 | 29.3 | 0.35 | 38.5 | 0.26 | 25.8 | 0.40 | 31.4 | 0.33 |
| All Other Personnel | 182.9 | 376.3 | 0.49 | 349.6 | 0.52 | 335.3 | 0.55 | 177.5 | 1.03 |
| Total FTEs | 332.8 | 608.3 | 0.55 | 618.0 | 0.54 | 536.2 | 0.62 | 330.9 | 1.01 |

| Total Hospital: | | Contract with: | | Medicare-certified Swing Beds: | | Newborn Nursery: | |
|------------------------|--------|---------------------------------------|-----|---------------------------------------|---|-------------------------|---|
| Beds Set Up & Staffed | 46 | Health Maintenance Organization (HMO) | Yes | Average Beds Used | 0 | Bassinets | 0 |
| Discharges | 2,926 | Preferred Provider Organization (PPO) | Yes | Discharges | 0 | Total Births | 0 |
| Inpatient Days | 12,541 | | | Inpatient Days | 0 | Newborn Days | 0 |

311 Ascension SE Wisconsin Hospital - Franklin Campus
Franklin, WI 53132

| Inpatient Service Area | Level of Service* | Beds Set Up & Staffed 06/30/2019 | Discharges & Transfers** | Patient Days of Care | Occupancy Rate (%) | Average Census (Patients) | Average Length of Stay (Days) |
|---------------------------------------|-------------------|-------------------------------------|--------------------------|----------------------|--------------------|---------------------------|-------------------------------|
| General Medical-Surgical | | | | | | | |
| Adult Medical-Surgical, Acute | 1 | 20 | 1,422 | 5,724 | 78.4% | 15.7 | 4.0 |
| Orthopedic | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Rehabilitation & Physical Medicine | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Hospice | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Acute Long-Term Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Acute | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric, acute | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Obstetrics | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Psychiatric | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Alcoholism/chemical dependency | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| ICU/CCU | | | | | | | |
| Medical-Surgical Intensive Care | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Cardiac Intensive Unit | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Burn Care | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Mixed Intensive Care | 1 | 26 | 1,437 | 6,817 | 71.8% | 18.7 | 4.7 |
| Step-Down (Special Care) | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Neonatal Intensive/Intermediate Care | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Intensive Care | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Subacute care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other inpatient | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

| Occupation | Number Full-Time | Number Part-Time | Number FTE | Occupation | Number Full-Time | Number Part-Time | Number FTE |
|---|------------------|------------------|------------|---------------------------------------|------------------|------------------|--------------|
| Administrators/Assistant Administrators | 10 | 3 | 11.9 | Surgical Personnel | 9 | 6 | 9.8 |
| Physicians & Dentists | 0 | 0 | 0.0 | Radiological Services Personnel | 27 | 26 | 38.7 |
| Medical & Dental Residents | 0 | 0 | 0.0 | Sonographers | 2 | 4 | 4.2 |
| Dental Hygienists | 0 | 0 | 0.0 | Respiratory Therapists | 9 | 4 | 10.5 |
| Registered Nurses | 89 | 54 | 115.3 | Occupational Therapists | 3 | 12 | 7.7 |
| Certified Nurse Midwives | 0 | 0 | 0.0 | Occupational Therapy Assistants/Aides | 0 | 1 | 0.0 |
| Licensed Practical Nurses | 0 | 0 | 0.0 | Physical Therapists | 16 | 13 | 19.3 |
| Ancillary Nursing Personnel | 5 | 10 | 9.4 | Physical Therapy Assistants/Aides | 0 | 0 | 0.0 |
| Medical Assistants | 0 | 0 | 0.0 | Recreational Therapists | 0 | 0 | 0.0 |
| Physician Assistants | 0 | 0 | 0.0 | Dietitians & Nutritionists | 0 | 0 | 0.0 |
| Nurse Practitioners | 0 | 0 | 0.0 | Psychologists | 0 | 0 | 0.0 |
| Certified Registered Nurse Anesthetists | 0 | 0 | 0.0 | Social Workers | 1 | 0 | 1.0 |
| Clinical Nurse Specialists | 1 | 1 | 1.8 | All Other Health Professionals | 22 | 31 | 34.8 |
| Health Info Mgmt-Administrators/Technicians | 0 | 0 | 0.0 | All Other Personnel | 8 | 13 | 14.2 |
| Pharmacy Personnel | 9 | 8 | 11.6 | Total | 226 | 191 | 307.3 |
| Clinical Laboratory Personnel | 15 | 5 | 17.0 | | | | |

311 Ascension SE Wisconsin Hospital - Franklin Campus
Franklin, WI 53132

| Selected Financial Statistics | FY 2019 | All GMS Hospitals | | Analysis Area | | Volume Group | | FY 2019 vs. 2018 | | |
|--|---------------|-------------------|-------|---------------|----------|--------------|----------|------------------|----------|------|
| | | Value | Ratio | 2B Value | Ratio | 4 Value | Ratio | FY 2018 | Ratio | |
| Gross Revenue as % of Total Gross Patient Revenue | | | | | | | | | | |
| Medicare | \$132,831,539 | 48.7% | 46.3% | 1.05 | 43.7% | 1.11 | 49.1% | 0.99 | 47.8% | 1.02 |
| Medical Assistance | \$29,474,989 | 10.8% | 13.6% | 0.79 | 20.7% | 0.52 | 10.9% | 0.99 | 11.6% | 0.93 |
| Commercial | \$103,037,233 | 37.8% | 35.3% | 1.07 | 31.5% | 1.20 | 36.4% | 1.04 | 38.5% | 0.98 |
| All Other | \$7,561,186 | 2.8% | 4.8% | 0.58 | 4.1% | 0.67 | 3.5% | 0.78 | 2.0% | 1.36 |
| Deductions as % of Total Gross Patient Revenue | | | | | | | | | | |
| Medicare | \$98,480,785 | 36.1% | 34.9% | 1.03 | 34.8% | 1.04 | 35.9% | 1.00 | 36.6% | 0.99 |
| Medical Assistance | \$24,458,773 | 9.0% | 10.4% | 0.86 | 15.6% | 0.57 | 8.3% | 1.09 | 8.8% | 1.02 |
| Commercial | \$40,017,932 | 14.7% | 14.7% | 1.00 | 14.2% | 1.04 | 14.2% | 1.03 | 15.5% | 0.95 |
| Charity Care | \$5,121,996 | 1.9% | 1.0% | 1.95 | 1.2% | 1.53 | 1.3% | 1.42 | 1.2% | 1.62 |
| Bad Debt | \$3,190,227 | 1.2% | 1.1% | 1.10 | 1.0% | 1.23 | 1.2% | 0.95 | 1.7% | 0.70 |
| All Other | \$2,374,666 | 0.9% | 2.2% | 0.40 | 1.2% | 0.74 | 1.3% | 0.66 | 0.7% | 1.29 |
| Total Deductions | \$173,644,377 | 63.6% | 64.2% | 0.99 | 67.9% | 0.94 | 62.3% | 1.02 | 64.4% | 0.99 |
| Other Revenue & Net Gains or Losses | | | | | | | | | | |
| Other Revenue as % of Total Revenue | 0.6% | 5.5% | 0.12 | | 4.2% | 0.15 | 3.2% | 0.20 | 4.7% | 0.14 |
| Net Gains/Losses as % of Net Income | N/A | 13.2% | N/A | | N/A | N/A | 29.1% | N/A | N/A | N/A |
| Expenses as % of Total Expenses | | | | | | | | | | |
| Salary/Fringe Benefits | \$29,980,151 | 37.9% | 44.0% | 0.86 | 35.6% | 1.06 | 44.1% | 0.86 | 35.4% | 1.07 |
| Supplies & Services | \$43,167,429 | 54.5% | 49.2% | 1.11 | 57.8% | 0.94 | 47.4% | 1.15 | 56.9% | 0.96 |
| Capital Component | \$6,033,357 | 7.6% | 6.8% | 1.12 | 6.6% | 1.15 | 8.5% | 0.90 | 7.7% | 0.99 |
| Fiscal Statistics | | | | | | | | | | |
| Operating Margin (%) | 20.7% | 9.1% | 2.28 | | 11.0% | 1.89 | 5.4% | 3.87 | 16.8% | 1.23 |
| Total Hospital Net Income (%) | 20.6% | 10.3% | 2.00 | | 10.6% | 1.94 | 7.4% | 2.79 | 16.8% | 1.23 |
| Return on Equity (%) | 18.3% | 6.0% | 3.05 | | 7.3% | 2.50 | 4.7% | 3.86 | 14.2% | 1.28 |
| Current Ratio | 4.2 | 4.7 | 0.89 | | 10.4 | 0.40 | 4.8 | 0.88 | 4.9 | 0.85 |
| Days in Net Patient Accounts Receivable | 47.1 | 64.0 | 0.74 | | 48.4 | 0.97 | 49.3 | 0.96 | 49.0 | 0.96 |
| Average Payment Period | 28.5 | 56.5 | 0.51 | | 30.5 | 0.93 | 48.1 | 0.59 | 25.5 | 1.12 |
| Equity Financing (%) | 88.6% | 69.2% | 1.28 | | 87.0% | 1.02 | 74.4% | 1.19 | 83.1% | 1.07 |
| Long-Term Debt to Equity Ratio | 0.0 | 0.3 | N/A | | 0.1 | N/A | 0.2 | N/A | 0.0 | N/A |
| Times Interest Earned | 0.0 | 13.4 | N/A | | 11.9 | N/A | 7.5 | N/A | 0.0 | N/A |
| Total Asset Turnover | 0.9 | 0.6 | 1.55 | | 0.7 | 1.29 | 0.6 | 1.41 | 0.8 | 1.04 |
| Average Age of Plant (Years) | 3.6 | 12.6 | 0.29 | | 10.5 | 0.34 | 10.2 | 0.35 | 2.4 | 1.51 |
| Increase (Decrease) Total Net Patient Revenue | 2.3% | 7.3% | 0.32 | | 4.6% | 0.50 | 4.2% | 0.55 | 11.9% | 0.20 |
| Outpatient Gross Revenue (% of Total GPR) | 62.7% | 63.3% | 0.99 | | 52.2% | 1.20 | 72.8% | 0.86 | 60.9% | 1.03 |
| Net Revenue Statistics | | | | | | | | | | |
| Inpatient Net Revenue per Discharge | \$15,547 | \$16,906 | 0.92 | | \$22,775 | 0.68 | \$11,314 | 1.37 | \$13,695 | 1.14 |
| Inpatient Net Revenue per Day | \$3,616 | \$3,675 | 0.98 | | \$3,908 | 0.93 | \$3,281 | 1.10 | \$3,049 | 1.19 |
| Outpatient Net Revenue per Visit | \$630 | \$703 | 0.90 | | \$755 | 0.83 | \$705 | 0.89 | \$667 | 0.95 |

| Income Statement | | Assets | | Liabilities & Fund Balances | |
|-----------------------------|---------------|-----------------------------------|---------------|----------------------------------|---------------|
| Gross Patient Revenue (GPR) | \$272,904,946 | Cash & Cash Equivalents | \$4,200 | Current Liabilities | \$5,740,771 |
| Less Deductions | \$173,644,377 | Net Patient Receivables | \$12,802,731 | Long-Term Debt | \$0 |
| Net Patient Revenue | \$99,260,569 | Other Receivables | \$10,857 | Other Liabilities | \$7,118,737 |
| Plus Other Revenue | \$642,244 | | | Subtotal | \$12,859,508 |
| Total Revenue | \$99,902,813 | Land, Buildings & Equipment (Net) | \$88,624,457 | Unrestricted Fund Balance | \$99,889,091 |
| Less Expenses | \$79,180,938 | Other Assets | \$11,306,354 | Restricted Fund Balance | \$0 |
| Non-Operating Gains/Losses | -\$118,952 | | | Total Liabilities & Fund Balance | \$112,748,599 |
| Net Income | \$20,602,923 | Total Assets | \$112,748,599 | | |