

322 Marshfield Medical Center - Eau Claire
 2310 Craig Rd
 Eau Claire, WI 54701

Fiscal Year: 10/01 to 09/30
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Eau Claire
 Analysis Area: West Central (5A)
 Volume Group: 6

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 5A		Volume Group 6		FY 2019 vs.	
		Value	Ratio	Value	Ratio	Value	Ratio	FY	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	68.2%	55.2%	1.23	42.1%	1.62	50.7%	1.34	0.0%	N/A
Obstetrics	41.8%	38.0%	1.10	26.3%	0.13	34.4%	1.22	0.0%	N/A
Pediatrics	0.0%	51.3%	N/A	0.0%	N/A	78.2%	N/A	0.0%	N/A
Total Hospital	63.4%	57.4%	1.11	43.5%	1.46	54.8%	1.16	0.0%	N/A
Average Census (Patients)									
Adult Medical-Surgical	11.6	26.0	0.45	11.3	1.03	27.5	0.42	0.0	N/A
Obstetrics	3.3	4.9	0.68	1.9	1.79	6.2	0.54	0.0	N/A
Pediatrics	0.0	1.3	N/A	0.0	N/A	4.2	N/A	0.0	N/A
Total Hospital	27.9	49.0	0.57	18.5	1.51	63.1	0.44	0.0	N/A
Average Length of Stay (Days)									
Adult Medical-Surgical	3.5	4.1	0.87	3.6	0.97	3.6	0.97	0.0	N/A
Obstetrics	2.2	2.6	0.86	2.3	0.96	2.5	0.87	0.0	N/A
Pediatrics	0.0	3.3	N/A	0.0	N/A	3.4	N/A	0.0	N/A
Total Hospital	3.6	4.5	0.81	3.9	0.93	4.3	0.85	0.0	N/A
Surgical Operations									
Inpatient	1,020	1,426	0.72	509	2.00	1,501	0.68	0	N/A
Outpatient	8,513	4,581	1.86	2,269	3.75	5,596	1.52	0	N/A
Inpatient as % of All Surgeries	10.7%	23.7%	0.45	18.3%	0.58	21.2%	0.51	0.0%	N/A
Outpatient Visits									
Non-Emergency Visits	173,484	144,376	1.20	78,013	2.22	193,333	0.90	0	N/A
Emergency Visits	7,870	17,768	0.44	8,412	0.94	29,751	0.26	0	N/A
Full-Time Equivalents (FTEs)									
Administrators	22.6	23.0	0.98	13.4	1.69	31.4	0.72	0.0	N/A
Nurses, Licensed	188.9	251.3	0.75	124.0	1.52	357.1	0.53	0.0	N/A
Ancillary Nursing Personnel	28.9	39.7	0.73	18.7	1.54	53.7	0.54	0.0	N/A
All Other Personnel	547.8	509.3	1.08	265.3	2.06	692.3	0.79	0.0	N/A
Total FTEs	788.2	823.3	0.96	421.4	1.87	1,134.4	0.69	0.0	N/A
FTEs per 100 Patient Census (Adjusted)									
Administrators	14.2	17.0	0.84	20.2	0.70	16.1	0.88	0.0	N/A
Nurses, Licensed	118.6	185.7	0.64	186.6	0.64	183.4	0.65	0.0	N/A
Ancillary Nursing Personnel	18.1	29.3	0.62	28.1	0.64	27.6	0.66	0.0	N/A
All Other Personnel	343.7	376.3	0.91	399.1	0.86	355.6	0.97	0.0	N/A
Total FTEs	494.6	608.3	0.81	633.9	0.78	582.6	0.85	0.0	N/A

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	44	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	10
Discharges	2,793	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	552
Inpatient Days	10,190			Inpatient Days	0	Newborn Days	1,109

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	17	1,196	4,229	68.2%	11.6	3.5
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	5	0	0	0	0.0%	0.0	0.0
Obstetrics	1	8	558	1,221	41.8%	3.3	2.2
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	7	274	1,604	62.8%	4.4	5.9
Step-Down (Special Care)	1	12	765	3,136	71.6%	8.6	4.1
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	19	5	22.6	Surgical Personnel	9	17	15.0
Physicians & Dentists	78	14	85.3	Radiological Services Personnel	11	6	14.4
Medical & Dental Residents	0	0	0.0	Sonographers	4	14	12.3
Dental Hygienists	0	0	0.0	Respiratory Therapists	4	12	9.3
Registered Nurses	85	148	148.1	Occupational Therapists	1	3	3.5
Certified Nurse Midwives	5	1	5.8	Occupational Therapy Assistants/Aides	0	2	0.3
Licensed Practical Nurses	7	6	10.0	Physical Therapists	7	6	10.0
Ancillary Nursing Personnel	13	40	28.9	Physical Therapy Assistants/Aides	1	0	1.0
Medical Assistants	35	23	49.0	Recreational Therapists	0	0	0.0
Physician Assistants	8	5	11.6	Dietitians & Nutritionists	1	0	1.0
Nurse Practitioners	12	6	16.1	Psychologists	1	0	1.0
Certified Registered Nurse Anesthetists	9	0	9.0	Social Workers	2	1	2.8
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	112	110	170.1
Health Info Mgmt-Administrators/Technicians	1	0	1.0	All Other Personnel	98	47	122.2
Pharmacy Personnel	15	15	22.2				
Clinical Laboratory Personnel	14	3	16.2				
				Total	552	484	788.2

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs.		
		Value	Ratio	5A Value	Ratio	6 Value	Ratio	FY	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$226,776,003	47.0%	46.3%	1.02	50.4%	0.93	41.9%	1.12	0.0%	N/A
Medical Assistance	\$59,823,466	12.4%	13.6%	0.91	11.5%	1.08	19.2%	0.65	0.0%	N/A
Commercial	\$184,014,626	38.2%	35.3%	1.08	34.7%	1.10	35.7%	1.07	0.0%	N/A
All Other	\$11,473,143	2.4%	4.8%	0.50	3.4%	0.70	3.3%	0.73	0.0%	N/A
Deductions as % of Total Gross Patient Revenue										
Medicare	\$167,715,670	34.8%	34.9%	1.00	33.8%	1.03	32.2%	1.08	0.0%	N/A
Medical Assistance	\$46,068,198	9.6%	10.4%	0.92	8.0%	1.19	14.2%	0.67	0.0%	N/A
Commercial	\$67,544,718	14.0%	14.7%	0.95	10.5%	1.33	13.6%	1.03	0.0%	N/A
Charity Care	\$2,120,914	0.4%	1.0%	0.46	0.9%	0.49	1.0%	0.43	0.0%	N/A
Bad Debt	\$3,349,155	0.7%	1.1%	0.65	1.0%	0.70	1.2%	0.60	0.0%	N/A
All Other	\$5,825,918	1.2%	2.2%	0.56	1.5%	0.79	1.5%	0.79	0.0%	N/A
Total Deductions	\$292,624,573	60.7%	64.2%	0.95	55.8%	1.09	63.7%	0.95	0.0%	N/A
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	0.8%	5.5%	0.15	3.2%	0.25	3.9%	0.21	0.0%	N/A	
Net Gains/Losses as % of Net Income	0.0%	13.2%	N/A	52.1%	N/A	14.4%	N/A	0.0%	N/A	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$91,228,761	41.0%	44.0%	0.93	51.5%	0.80	44.1%	0.93	0.0%	N/A
Supplies & Services	\$120,520,852	54.1%	49.2%	1.10	43.3%	1.25	48.5%	1.12	0.0%	N/A
Capital Component	\$10,944,490	4.9%	6.8%	0.72	5.2%	0.95	7.4%	0.66	0.0%	N/A
Fiscal Statistics *										
Operating Margin (%)	-16.6%	9.1%	N/A	1.7%	N/A	9.4%	N/A	0.0%	N/A	
Total Hospital Net Income (%)	-16.6%	10.3%	N/A	3.5%	N/A	10.8%	N/A	0.0%	N/A	
Return on Equity (%)	-1.2%	6.0%	N/A	0.7%	N/A	4.3%	N/A	0.0%	N/A	
Current Ratio	2.3	4.7	0.48	2.3	0.98	4.3	0.53	0.0	N/A	
Days in Net Patient Accounts Receivable	444.5	64.0	6.94	168.6	2.64	85.1	5.23	0.0	N/A	
Average Payment Period	455.2	56.5	8.06	192.0	2.37	80.6	5.65	0.0	N/A	
Equity Financing (%)	46.4%	69.2%	0.67	52.0%	0.89	65.0%	0.71	0.0%	N/A	
Long-Term Debt to Equity Ratio	0.8	0.3	3.31	0.6	1.33	0.4	2.38	0.0	N/A	
Times Interest Earned	0.0	13.4	N/A	12.2	N/A	11.7	N/A	0.0	N/A	
Total Asset Turnover	0.1	0.6	0.13	0.2	0.35	0.4	0.19	0.0	N/A	
Average Age of Plant (Years)	69.2	12.6	5.51	38.0	1.82	14.3	4.85	0.0	N/A	
Increase (Decrease) Total Net Patient Revenue	0.0%	7.3%	N/A	16.1%	N/A	7.2%	N/A	0.0%	N/A	
Outpatient Gross Revenue (% of Total GPR)	82.4%	63.3%	1.30	72.3%	1.14	66.6%	1.24	N/A	N/A	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$12,165	\$16,906	0.72	\$14,502	0.84	\$15,576	0.78	\$0	N/A	
Inpatient Net Revenue per Day	\$3,323	\$3,675	0.90	\$3,502	0.95	\$3,515	0.95	\$0	N/A	
Outpatient Net Revenue per Visit	\$876	\$703	1.25	\$807	1.08	\$685	1.28	\$0	N/A	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$482,087,238	Cash & Cash Equivalents	\$115,555,000	Current Liabilities	\$264,192,000
Less Deductions	\$292,624,573	Net Patient Receivables	\$230,731,000	Long-Term Debt	\$1,031,216,000
Net Patient Revenue	\$189,462,665	Other Receivables	\$134,541,000	Other Liabilities	\$107,600,000
Plus Other Revenue	\$1,539,455			Subtotal	\$1,403,008,000
Total Revenue	\$191,002,120	Land, Buildings & Equipment (Net)	\$969,112,000	Unrestricted Fund Balance	\$1,215,712,000
Less Expenses	\$222,694,102	Other Assets	\$1,168,781,000	Restricted Fund Balance	\$34,924,000
Non-Operating Gains/Losses	\$0	Total Assets	\$2,618,720,000	Total Liabilities & Fund Balance	\$2,618,720,000
Net Income	-\$31,691,982				

* Please refer to Appendix 2 regarding calculation of ratios in Fiscal Statistics.