

093 Marshfield Medical Center - Neillsville
 216 Sunset Place
 Neillsville, WI 54456
 715-743-3101

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Clark
 Analysis Area: West Central (5A)
 Volume Group: 1

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 5A		Volume Group 1		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	14.0%	55.2%	0.25	42.1%	0.33	11.3%	1.23	15.5%	0.90
Obstetrics	0.0%	38.0%	N/A	26.3%	N/A	0.0%	N/A	0.0%	N/A
Pediatrics	0.0%	51.3%	N/A	0.0%	N/A	44.2%	N/A	0.0%	N/A
Total Hospital	14.0%	57.4%	0.24	43.5%	0.32	16.5%	0.84	15.5%	0.90
Average Census (Patients)									
Adult Medical-Surgical	2.2	26.0	0.09	11.3	0.20	1.8	1.26	2.5	0.90
Obstetrics	0.0	4.9	N/A	1.9	N/A	0.0	N/A	0.0	N/A
Pediatrics	0.0	1.3	N/A	0.0	N/A	0.2	N/A	0.0	N/A
Total Hospital	2.2	49.0	0.05	18.5	0.12	2.7	0.83	2.5	0.90
Average Length of Stay (Days)									
Adult Medical-Surgical	2.8	4.1	0.68	3.6	0.76	2.9	0.95	2.8	0.99
Obstetrics	0.0	2.6	N/A	2.3	N/A	0.0	N/A	0.0	N/A
Pediatrics	0.0	3.3	N/A	0.0	N/A	3.0	N/A	0.0	N/A
Total Hospital	2.8	4.5	0.62	3.9	0.71	4.2	0.66	3.5	0.78
Surgical Operations									
Inpatient	106	1,426	0.07	509	0.21	127	0.84	68	1.56
Outpatient	467	4,581	0.10	2,269	0.21	1,225	0.38	349	1.34
Inpatient as % of All Surgeries	18.5%	23.7%	0.78	18.3%	1.01	9.4%	1.97	16.3%	1.13
Outpatient Visits									
Non-Emergency Visits	18,528	144,376	0.13	78,013	0.24	22,925	0.81	18,502	1.00
Emergency Visits	2,432	17,768	0.14	8,412	0.29	2,741	0.89	2,130	1.14
Full-Time Equivalents (FTEs)									
Administrators	9.0	23.0	0.39	13.4	0.67	3.1	2.90	1.0	9.00
Nurses, Licensed	26.1	251.3	0.10	124.0	0.21	36.6	0.71	22.9	1.14
Ancillary Nursing Personnel	13.5	39.7	0.34	18.7	0.72	7.5	1.81	14.8	0.91
All Other Personnel	108.5	509.3	0.21	265.3	0.41	77.2	1.41	138.5	0.78
Total FTEs	157.1	823.3	0.19	421.4	0.37	124.4	1.26	177.1	0.89
FTEs per 100 Patient Census (Adjusted)									
Administrators	57.6	17.0	3.39	20.2	2.85	23.8	2.42	7.6	7.54
Nurses, Licensed	166.9	185.7	0.90	186.6	0.89	281.2	0.59	174.7	0.96
Ancillary Nursing Personnel	86.6	29.3	2.95	28.1	3.08	57.4	1.51	113.0	0.77
All Other Personnel	694.2	376.3	1.84	399.1	1.74	592.9	1.17	1,057.5	0.66
Total FTEs	1,005.3	608.3	1.65	633.9	1.59	955.3	1.05	1,352.9	0.74

Total Hospital:

Beds Set Up & Staffed 16
 Discharges 295
 Inpatient Days 816

Contract with:

Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 1
 Discharges 25
 Inpatient Days 331

Newborn Nursery:

Bassinets 0
 Total Births 0
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	16	295	816	14.0%	2.2	2.8
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	4	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	9	0	9.0	Surgical Personnel	1	1	1.0
Physicians & Dentists	5	1	5.0	Radiological Services Personnel	6	0	6.0
Medical & Dental Residents	0	0	0.0	Sonographers	1	0	1.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	2	3	2.0
Registered Nurses	16	13	21.6	Occupational Therapists	1	1	1.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	2	1	2.1
Licensed Practical Nurses	1	0	1.0	Physical Therapists	2	2	3.4
Ancillary Nursing Personnel	6	16	13.5	Physical Therapy Assistants/Aides	3	1	3.0
Medical Assistants	8	3	9.9	Recreational Therapists	0	0	0.0
Physician Assistants	2	2	2.8	Dietitians & Nutritionists	0	1	0.1
Nurse Practitioners	2	2	3.5	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	1	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	19	6	21.5
Health Info Mgmt-Administrators/Technicians	1	0	1.0	All Other Personnel	30	19	41.6
Pharmacy Personnel	2	1	2.1				
Clinical Laboratory Personnel	5	0	5.0				
				Total	124	74	157.1

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	5A Value	Ratio	1 Value	Ratio	FY 2018	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$21,622,048	47.1%	46.3%	1.02	50.4%	0.93	45.9%	1.03	46.6%	1.01
Medical Assistance	\$5,469,685	11.9%	13.6%	0.87	11.5%	1.04	11.5%	1.04	13.4%	0.89
Commercial	\$17,415,754	37.9%	35.3%	1.07	34.7%	1.09	39.4%	0.96	37.4%	1.01
All Other	\$1,407,158	3.1%	4.8%	0.64	3.4%	0.91	3.3%	0.94	2.6%	1.19
Deductions as % of Total Gross Patient Revenue										
Medicare	\$9,632,669	21.0%	34.9%	0.60	33.8%	0.62	23.7%	0.89	20.6%	1.02
Medical Assistance	\$4,201,412	9.2%	10.4%	0.88	8.0%	1.14	7.7%	1.18	9.1%	1.00
Commercial	\$4,374,198	9.5%	14.7%	0.65	10.5%	0.91	10.4%	0.91	8.8%	1.08
Charity Care	\$197,953	0.4%	1.0%	0.45	0.9%	0.48	0.8%	0.54	0.6%	0.72
Bad Debt	\$782,157	1.7%	1.1%	1.60	1.0%	1.71	1.5%	1.16	2.8%	0.60
All Other	\$769,968	1.7%	2.2%	0.78	1.5%	1.10	1.4%	1.20	1.4%	1.21
Total Deductions	\$19,958,357	43.5%	64.2%	0.68	55.8%	0.78	45.5%	0.96	43.4%	1.00
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	3.1%	5.5%	0.55	3.2%	0.97	3.1%	0.97	2.9%	1.07	
Net Gains/Losses as % of Net Income	N/A	13.2%	N/A	52.1%	N/A	1.4%	N/A	35.2%	N/A	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$14,733,296	52.3%	44.0%	1.19	51.5%	1.02	51.0%	1.03	57.2%	0.92
Supplies & Services	\$12,496,119	44.4%	49.2%	0.90	43.3%	1.02	41.5%	1.07	39.3%	1.13
Capital Component	\$934,348	3.3%	6.8%	0.49	5.2%	0.64	7.5%	0.44	3.6%	0.93
Fiscal Statistics										
Operating Margin (%)	-5.2%	9.1%	N/A	1.7%	N/A	9.5%	N/A	1.2%	N/A	
Total Hospital Net Income (%)	-5.1%	10.3%	N/A	3.5%	N/A	9.7%	N/A	1.9%	N/A	
Return on Equity (%)	-7.9%	6.0%	N/A	0.7%	N/A	13.7%	N/A	3.6%	N/A	
Current Ratio	18.9	4.7	4.02	2.3	8.23	3.6	5.25	2.2	8.42	
Days in Net Patient Accounts Receivable	51.4	64.0	0.80	168.6	0.30	55.7	0.92	38.8	1.33	
Average Payment Period	5.4	56.5	0.10	192.0	0.03	35.7	0.15	42.1	0.13	
Equity Financing (%)	60.3%	69.2%	0.87	52.0%	1.16	50.2%	1.20	54.8%	1.10	
Long-Term Debt to Equity Ratio	0.1	0.3	0.48	0.6	0.20	0.6	0.21	0.2	0.66	
Times Interest Earned	-20.1	13.4	N/A	12.2	N/A	10.9	N/A	8.3	N/A	
Total Asset Turnover	1.6	0.6	2.74	0.2	7.54	1.4	1.11	1.9	0.85	
Average Age of Plant (Years)	20.6	12.6	1.64	38.0	0.54	9.3	2.21	20.1	1.03	
Increase (Decrease) Total Net Patient Revenue	-1.0%	7.3%	N/A	16.1%	N/A	1.0%	N/A	5.3%	N/A	
Outpatient Gross Revenue (% of Total GPR)	85.7%	63.3%	1.35	72.3%	1.19	79.1%	1.08	85.3%	1.00	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$15,787	\$16,906	0.93	\$14,502	1.09	\$20,479	0.77	\$17,361	0.91	
Inpatient Net Revenue per Day	\$4,215	\$3,675	1.15	\$3,502	1.20	\$3,042	1.39	\$5,965	0.71	
Outpatient Net Revenue per Visit	\$1,027	\$703	1.46	\$807	1.27	\$730	1.41	\$1,118	0.92	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$45,914,645	Cash & Cash Equivalents	\$2,319,216	Current Liabilities	\$404,441
Less Deductions	\$19,958,357	Net Patient Receivables	\$3,657,218	Long-Term Debt	\$1,279,332
Net Patient Revenue	\$25,956,288	Other Receivables	\$1,163,723	Other Liabilities	\$5,092,256
Plus Other Revenue	\$820,684			Subtotal	\$6,776,029
Total Revenue	\$26,776,972	Land, Buildings & Equipment (Net)	\$7,897,365	Unrestricted Fund Balance	\$10,290,466
Less Expenses	\$28,163,763	Other Assets	\$2,028,973	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$30,460			Total Liabilities & Fund Balance	\$17,066,495
Net Income	-\$1,356,331	Total Assets	\$17,066,495		