

098 ProHealth Oconomowoc Memorial Hospital
 791 Summit Avenue
 Oconomowoc, WI 53066
 262-569-9400

Fiscal Year: 10/01 to 09/30
 Type: **GMS**
 General Medical & Surgical
 Control: **Other Not-For-Profit**

County: **Waukesha**
 Analysis Area: **Southeastern (2A)**
 Volume Group: **4**

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 2A		Volume Group 4		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	48.8%	55.2%	0.88	58.8%	0.83	40.9%	1.19	45.9%	1.06
Obstetrics	16.9%	38.0%	0.45	30.5%	0.07	25.8%	0.66	15.7%	1.08
Pediatrics	0.0%	51.3%	N/A	6.9%	N/A	1.1%	N/A	0.0%	N/A
Total Hospital	42.9%	57.4%	0.75	54.8%	0.78	41.6%	1.03	41.3%	1.04
Average Census (Patients)									
Adult Medical-Surgical	17.1	26.0	0.66	31.7	0.54	10.2	1.67	16.1	1.06
Obstetrics	2.0	4.9	0.41	5.2	0.39	1.8	1.12	1.9	1.08
Pediatrics	0.0	1.3	N/A	0.1	N/A	0.0	N/A	0.0	N/A
Total Hospital	24.9	49.0	0.51	61.6	0.40	17.6	1.41	23.9	1.04
Average Length of Stay (Days)									
Adult Medical-Surgical	2.8	4.1	0.69	3.7	0.75	3.1	0.92	2.5	1.11
Obstetrics	2.4	2.6	0.95	2.3	1.05	2.2	1.10	2.3	1.07
Pediatrics	0.0	3.3	N/A	2.7	N/A	2.2	N/A	0.0	N/A
Total Hospital	3.1	4.5	0.69	4.0	0.78	3.3	0.93	3.0	1.04
Surgical Operations									
Inpatient	847	1,426	0.59	1,468	0.58	479	1.77	1,064	0.80
Outpatient	1,653	4,581	0.36	4,147	0.40	1,923	0.86	1,460	1.13
Inpatient as % of All Surgeries	33.9%	23.7%	1.43	26.1%	1.30	19.9%	1.70	42.2%	0.80
Outpatient Visits									
Non-Emergency Visits	63,522	144,376	0.44	165,725	0.38	67,442	0.94	66,376	0.96
Emergency Visits	12,389	17,768	0.70	24,778	0.50	12,660	0.98	12,110	1.02
Full-Time Equivalents (FTEs)									
Administrators	3.0	23.0	0.13	24.0	0.13	12.7	0.24	0.0	N/A
Nurses, Licensed	97.2	251.3	0.39	290.2	0.33	102.4	0.95	97.5	1.00
Ancillary Nursing Personnel	17.3	39.7	0.44	45.9	0.38	17.0	1.02	19.1	0.91
All Other Personnel	158.3	509.3	0.31	567.1	0.28	220.5	0.72	177.2	0.89
Total FTEs	275.8	823.3	0.33	927.1	0.30	352.5	0.78	293.9	0.94
FTEs per 100 Patient Census (Adjusted)									
Administrators	3.8	17.0	0.22	13.1	0.29	19.4	0.19	0.0	N/A
Nurses, Licensed	122.1	185.7	0.66	158.4	0.77	155.7	0.78	143.6	0.85
Ancillary Nursing Personnel	21.8	29.3	0.74	25.0	0.87	25.8	0.84	28.1	0.77
All Other Personnel	198.8	376.3	0.53	309.5	0.64	335.3	0.59	260.9	0.76
Total FTEs	346.4	608.3	0.57	506.1	0.68	536.2	0.65	432.6	0.80

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	58	Health Maintenance Organization (HMO)	Yes	Average Beds Used	0	Bassinets	12
Discharges	2,932	Preferred Provider Organization (PPO)	Yes	Discharges	0	Total Births	279
Inpatient Days	9,075			Inpatient Days	0	Newborn Days	754

098 ProHealth Oconomowoc Memorial Hospital
Oconomowoc, WI 53066

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	35	2,220	6,237	48.8%	17.1	2.8
Orthopedic	3	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	4	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	2	12	307	742	16.9%	2.0	2.4
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	11	404	2,096	52.2%	5.7	5.2
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

** Transfers, which may be estimated, refer only to those between units.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	0	3.0	Surgical Personnel	6	7	7.3
Physicians & Dentists	0	0	0.0	Radiological Services Personnel	12	14	16.5
Medical & Dental Residents	0	0	0.0	Sonographers	1	2	1.7
Dental Hygienists	0	0	0.0	Respiratory Therapists	6	6	9.1
Registered Nurses	64	72	95.7	Occupational Therapists	3	6	5.5
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	1	0.5
Licensed Practical Nurses	1	1	1.5	Physical Therapists	7	4	8.8
Ancillary Nursing Personnel	12	10	17.3	Physical Therapy Assistants/Aides	2	5	4.1
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	22	13	27.9
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	49	25	61.7
Pharmacy Personnel	10	13	15.3	Total	198	179	275.8
Clinical Laboratory Personnel	0	0	0.0				

098 ProHealth Oconomowoc Memorial Hospital

Oconomowoc, WI 53066

Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	2A Value	Ratio	4 Value	Ratio	FY 2018	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$177,774,161	54.6%	46.3%	1.18	50.9%	1.07	49.1%	1.11	54.9%	0.99
Medical Assistance	\$18,424,012	5.7%	13.6%	0.42	10.1%	0.56	10.9%	0.52	5.7%	1.00
Commercial	\$126,530,991	38.9%	35.3%	1.10	36.0%	1.08	36.4%	1.07	38.6%	1.01
All Other	\$2,691,642	0.8%	4.8%	0.17	3.0%	0.28	3.5%	0.23	0.8%	0.99
Deductions as % of Total Gross Patient Revenue										
Medicare	\$143,567,571	44.1%	34.9%	1.26	40.8%	1.08	35.9%	1.23	44.2%	1.00
Medical Assistance	\$16,065,452	4.9%	10.4%	0.48	8.0%	0.62	8.3%	0.60	4.9%	1.00
Commercial	\$56,642,657	17.4%	14.7%	1.18	15.9%	1.10	14.2%	1.23	16.4%	1.06
Charity Care	\$3,138,538	1.0%	1.0%	1.00	1.1%	0.89	1.3%	0.73	0.8%	1.15
Bad Debt	\$2,817,598	0.9%	1.1%	0.82	1.1%	0.81	1.2%	0.71	0.7%	1.24
All Other	\$114,804	0.0%	2.2%	0.02	1.4%	0.03	1.3%	0.03	0.1%	0.49
Total Deductions	\$222,346,620	68.3%	64.2%	1.06	68.2%	1.00	62.3%	1.10	67.1%	1.02
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		3.4%	5.5%	0.61	4.9%	0.69	3.2%	1.04	3.6%	0.93
Net Gains/Losses as % of Net Income		N/A	13.2%	N/A	N/A	N/A	29.1%	N/A	14.3%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$32,454,995	32.1%	44.0%	0.73	39.6%	0.81	44.1%	0.73	29.8%	1.08
Supplies & Services	\$56,246,596	55.5%	49.2%	1.13	51.8%	1.07	47.4%	1.17	57.3%	0.97
Capital Component	\$12,553,935	12.4%	6.8%	1.82	8.7%	1.43	8.5%	1.46	12.9%	0.96
Fiscal Statistics										
Operating Margin (%)		5.1%	9.1%	0.56	14.3%	0.36	5.4%	0.95	4.9%	1.04
Total Hospital Net Income (%)		4.3%	10.3%	0.42	12.8%	0.34	7.4%	0.58	5.6%	0.76
Return on Equity (%)		3.5%	6.0%	0.58	8.8%	0.40	4.7%	0.74	4.4%	0.79
Current Ratio		1.8	4.7	0.37	9.4	0.19	4.8	0.37	2.1	0.86
Days in Net Patient Accounts Receivable		50.2	64.0	0.78	48.9	1.03	49.3	1.02	47.8	1.05
Average Payment Period		41.0	56.5	0.73	33.2	1.24	48.1	0.85	37.0	1.11
Equity Financing (%)		11.6%	69.2%	0.17	82.0%	0.14	74.4%	0.16	7.3%	1.60
Long-Term Debt to Equity Ratio		6.4	0.3	25.13	0.1	61.08	0.2	33.20	10.1	0.64
Times Interest Earned		2.3	13.4	0.17	13.0	0.17	7.5	0.30	2.6	0.86
Total Asset Turnover		0.8	0.6	1.44	0.7	1.18	0.6	1.31	0.8	1.05
Average Age of Plant (Years)		14.6	12.6	1.16	9.5	1.54	10.2	1.44	15.6	0.94
Increase (Decrease) Total Net Patient Revenue		3.4%	7.3%	0.46	4.1%	0.82	4.2%	0.80	12.1%	0.28
Outpatient Gross Revenue (% of Total GPR)		65.5%	63.3%	1.03	64.9%	1.01	72.8%	0.90	61.4%	1.07
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$12,420		\$16,906	0.73	\$13,299	0.93	\$11,314	1.10	\$13,276	0.94
Inpatient Net Revenue per Day	\$3,628		\$3,675	0.99	\$3,202	1.13	\$3,281	1.11	\$4,073	0.89
Outpatient Net Revenue per Visit	\$915		\$703	1.30	\$685	1.34	\$705	1.30	\$800	1.14

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$325,420,806	Cash & Cash Equivalents	\$604,654	Current Liabilities	\$10,524,489
Less Deductions	\$222,346,620	Net Patient Receivables	\$14,163,277	Long-Term Debt	\$96,832,641
Net Patient Revenue	\$103,074,186	Other Receivables	\$95,840	Other Liabilities	\$7,176,280
Plus Other Revenue	\$3,590,905			Subtotal	\$114,533,410
Total Revenue	\$106,665,091	Land, Buildings & Equipment (Net)	\$101,572,003	Unrestricted Fund Balance	\$15,029,808
Less Expenses	\$101,255,526	Other Assets	\$13,127,444	Restricted Fund Balance	\$367,488
Non-Operating Gains/Losses	-\$870,572			Total Liabilities & Fund Balance	\$129,563,218
Net Income	\$4,538,993	Total Assets	\$129,563,218		