

104 Mayo Clinic Health System - Oakridge in Osseo
 13025 Eighth Street, PO Box 70
 Osseo, WI 54758
 715-597-3121

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Trempealeau
 Analysis Area: Southwestern (5B)
 Volume Group: 1

| Selected Utilization Statistics | FY 2019 | All GMS Hospitals | | Analysis Area 5B | | Volume Group 1 | | FY 2019 vs. 2018 | |
|---|---------|-------------------|-------|------------------|-------|----------------|-------|------------------|-------|
| | | Value | Ratio | Value | Ratio | Value | Ratio | FY 2018 | Ratio |
| Occupancy Rate (%) | | | | | | | | | |
| Adult Medical-Surgical | 9.2% | 55.2% | 0.17 | 45.6% | 0.20 | 11.3% | 0.81 | 6.4% | 1.44 |
| Obstetrics | 0.0% | 38.0% | N/A | 53.1% | N/A | 0.0% | N/A | 0.0% | N/A |
| Pediatrics | 0.0% | 51.3% | N/A | 31.9% | N/A | 44.2% | N/A | 0.0% | N/A |
| Total Hospital | 9.2% | 57.4% | 0.16 | 50.4% | 0.18 | 16.5% | 0.55 | 6.4% | 1.44 |
| Average Census (Patients) | | | | | | | | | |
| Adult Medical-Surgical | 1.3 | 26.0 | 0.05 | 16.7 | 0.08 | 1.8 | 0.73 | 1.0 | 1.26 |
| Obstetrics | 0.0 | 4.9 | N/A | 3.6 | N/A | 0.0 | N/A | 0.0 | N/A |
| Pediatrics | 0.0 | 1.3 | N/A | 0.6 | N/A | 0.2 | N/A | 0.0 | N/A |
| Total Hospital | 1.3 | 49.0 | 0.03 | 27.5 | 0.05 | 2.7 | 0.48 | 1.0 | 1.26 |
| Average Length of Stay (Days) | | | | | | | | | |
| Adult Medical-Surgical | 3.1 | 4.1 | 0.77 | 4.0 | 0.78 | 2.9 | 1.08 | 2.9 | 1.10 |
| Obstetrics | 0.0 | 2.6 | N/A | 2.5 | N/A | 0.0 | N/A | 0.0 | N/A |
| Pediatrics | 0.0 | 3.3 | N/A | 2.8 | N/A | 3.0 | N/A | 0.0 | N/A |
| Total Hospital | 3.1 | 4.5 | 0.70 | 4.7 | 0.68 | 4.2 | 0.75 | 2.9 | 1.10 |
| Surgical Operations | | | | | | | | | |
| Inpatient | 0 | 1,426 | N/A | 857 | N/A | 127 | N/A | 0 | N/A |
| Outpatient | 0 | 4,581 | N/A | 2,753 | N/A | 1,225 | N/A | 0 | N/A |
| Inpatient as % of All Surgeries | 0.0% | 23.7% | N/A | 23.7% | N/A | 9.4% | N/A | 0.0% | N/A |
| Outpatient Visits | | | | | | | | | |
| Non-Emergency Visits | 24,839 | 144,376 | 0.17 | 121,727 | 0.20 | 22,925 | 1.08 | 26,551 | 0.94 |
| Emergency Visits | 2,694 | 17,768 | 0.15 | 13,192 | 0.20 | 2,741 | 0.98 | 2,572 | 1.05 |
| Full-Time Equivalents (FTEs) | | | | | | | | | |
| Administrators | 2.0 | 23.0 | 0.09 | 14.1 | 0.14 | 3.1 | 0.65 | 3.0 | 0.67 |
| Nurses, Licensed | 52.1 | 251.3 | 0.21 | 157.2 | 0.33 | 36.6 | 1.42 | 48.3 | 1.08 |
| Ancillary Nursing Personnel | 10.1 | 39.7 | 0.25 | 21.0 | 0.48 | 7.5 | 1.35 | 9.5 | 1.06 |
| All Other Personnel | 75.4 | 509.3 | 0.15 | 425.8 | 0.18 | 77.2 | 0.98 | 71.9 | 1.05 |
| Total FTEs | 139.6 | 823.3 | 0.17 | 618.1 | 0.23 | 124.4 | 1.12 | 132.8 | 1.05 |
| FTEs per 100 Patient Census (Adjusted) | | | | | | | | | |
| Administrators | 39.3 | 17.0 | 2.31 | 12.2 | 3.23 | 23.8 | 1.65 | 77.4 | 0.51 |
| Nurses, Licensed | 1,022.1 | 185.7 | 5.50 | 135.8 | 7.53 | 281.2 | 3.63 | 1,246.6 | 0.82 |
| Ancillary Nursing Personnel | 198.3 | 29.3 | 6.77 | 18.1 | 10.93 | 57.4 | 3.46 | 245.1 | 0.81 |
| All Other Personnel | 1,480.6 | 376.3 | 3.93 | 367.9 | 4.02 | 592.9 | 2.50 | 1,855.4 | 0.80 |
| Total FTEs | 2,740.2 | 608.3 | 4.50 | 533.9 | 5.13 | 955.3 | 2.87 | 3,424.5 | 0.80 |

Total Hospital:

Beds Set Up & Staffed 14
 Discharges 149
 Inpatient Days 469

Contract with:

Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 7
 Discharges 199
 Inpatient Days 2,619

Newborn Nursery:

Bassinets 0
 Total Births 0
 Newborn Days 0

104 Mayo Clinic Health System - Oakridge in Osseo
Osseo, WI 54758

| Inpatient Service Area | Level of Service* | Beds Set Up & Staffed 12/31/2019 | Discharges & Transfers** | Patient Days of Care | Occupancy Rate (%) | Average Census (Patients) | Average Length of Stay (Days) |
|---------------------------------------|-------------------|-------------------------------------|--------------------------|----------------------|--------------------|---------------------------|-------------------------------|
| General Medical-Surgical | | | | | | | |
| Adult Medical-Surgical, Acute | 1 | 14 | 149 | 469 | 9.2% | 1.3 | 3.1 |
| Orthopedic | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Rehabilitation & Physical Medicine | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Hospice | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Acute Long-Term Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Acute | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric, acute | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Obstetrics | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Psychiatric | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Alcoholism/chemical dependency | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| ICU/CCU | | | | | | | |
| Medical-Surgical Intensive Care | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Cardiac Intensive Unit | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric Intensive Care | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Burn Care | 4 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Mixed Intensive Care | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Step-Down (Special Care) | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Neonatal Intensive/Intermediate Care | 3 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Subacute care | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other inpatient | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

| Occupation | Number Full-Time | Number Part-Time | Number FTE | Occupation | Number Full-Time | Number Part-Time | Number FTE |
|---|------------------|------------------|------------|---------------------------------------|------------------|------------------|--------------|
| Administrators/Assistant Administrators | 2 | 0 | 2.0 | Surgical Personnel | 0 | 0 | 0.0 |
| Physicians & Dentists | 6 | 14 | 7.9 | Radiological Services Personnel | 0 | 8 | 5.4 |
| Medical & Dental Residents | 0 | 0 | 0.0 | Sonographers | 0 | 0 | 0.0 |
| Dental Hygienists | 0 | 0 | 0.0 | Respiratory Therapists | 2 | 9 | 5.6 |
| Registered Nurses | 21 | 40 | 41.6 | Occupational Therapists | 3 | 0 | 3.0 |
| Certified Nurse Midwives | 0 | 0 | 0.0 | Occupational Therapy Assistants/Aides | 0 | 2 | 0.3 |
| Licensed Practical Nurses | 3 | 10 | 6.7 | Physical Therapists | 2 | 4 | 4.9 |
| Ancillary Nursing Personnel | 1 | 18 | 10.1 | Physical Therapy Assistants/Aides | 2 | 4 | 3.2 |
| Medical Assistants | 1 | 6 | 3.2 | Recreational Therapists | 0 | 0 | 0.0 |
| Physician Assistants | 3 | 1 | 3.7 | Dietitians & Nutritionists | 0 | 0 | 0.0 |
| Nurse Practitioners | 3 | 1 | 3.8 | Psychologists | 0 | 0 | 0.0 |
| Certified Registered Nurse Anesthetists | 0 | 0 | 0.0 | Social Workers | 0 | 0 | 0.0 |
| Clinical Nurse Specialists | 0 | 0 | 0.0 | All Other Health Professionals | 4 | 9 | 6.6 |
| Health Info Mgmt-Administrators/Technicians | 0 | 0 | 0.0 | All Other Personnel | 10 | 19 | 18.3 |
| Pharmacy Personnel | 0 | 12 | 2.2 | | | | |
| Clinical Laboratory Personnel | 6 | 7 | 11.1 | | | | |
| | | | | Total | 69 | 164 | 139.6 |

104 Mayo Clinic Health System - Oakridge in Osseo

Osseo, WI 54758

| Selected Financial Statistics | FY 2019 | All GMS Hospitals | | Analysis Area | | Volume Group | | FY 2019 vs. 2018 | | |
|--|--------------|-------------------|----------|---------------|----------|--------------|----------|------------------|----------|------|
| | | Value | Ratio | 5B Value | Ratio | 1 Value | Ratio | FY 2018 | Ratio | |
| Gross Revenue as % of Total Gross Patient Revenue | | | | | | | | | | |
| Medicare | \$24,049,679 | 56.2% | 46.3% | 1.22 | 45.4% | 1.24 | 45.9% | 1.23 | 55.2% | 1.02 |
| Medical Assistance | \$5,156,989 | 12.1% | 13.6% | 0.88 | 9.5% | 1.27 | 11.5% | 1.05 | 12.4% | 0.98 |
| Commercial | \$12,329,561 | 28.8% | 35.3% | 0.82 | 37.9% | 0.76 | 39.4% | 0.73 | 28.5% | 1.01 |
| All Other | \$1,237,864 | 2.9% | 4.8% | 0.61 | 7.2% | 0.40 | 3.3% | 0.89 | 3.9% | 0.73 |
| Deductions as % of Total Gross Patient Revenue | | | | | | | | | | |
| Medicare | \$9,577,793 | 22.4% | 34.9% | 0.64 | 32.9% | 0.68 | 23.7% | 0.95 | 20.4% | 1.10 |
| Medical Assistance | \$3,115,954 | 7.3% | 10.4% | 0.70 | 7.4% | 0.98 | 7.7% | 0.94 | 7.3% | 0.99 |
| Commercial | \$2,888,436 | 6.8% | 14.7% | 0.46 | 15.7% | 0.43 | 10.4% | 0.65 | 7.0% | 0.97 |
| Charity Care | \$1,611,451 | 3.8% | 1.0% | 3.90 | 0.8% | 4.43 | 0.8% | 4.68 | 3.2% | 1.19 |
| Bad Debt | \$533,173 | 1.2% | 1.1% | 1.17 | 1.0% | 1.28 | 1.5% | 0.85 | 2.9% | 0.44 |
| All Other | \$376,843 | 0.9% | 2.2% | 0.41 | 4.8% | 0.18 | 1.4% | 0.63 | 1.0% | 0.88 |
| Total Deductions | \$18,103,650 | 42.3% | 64.2% | 0.66 | 62.7% | 0.67 | 45.5% | 0.93 | 41.7% | 1.01 |
| Other Revenue & Net Gains or Losses | | | | | | | | | | |
| Other Revenue as % of Total Revenue | | 3.3% | 5.5% | 0.60 | 20.1% | 0.16 | 3.1% | 1.05 | 3.5% | 0.95 |
| Net Gains/Losses as % of Net Income | | 15.9% | 13.2% | 1.21 | 47.1% | 0.34 | 1.4% | 11.34 | 8.9% | 1.79 |
| Expenses as % of Total Expenses | | | | | | | | | | |
| Salary/Fringe Benefits | \$14,901,570 | 58.9% | 44.0% | 1.34 | 56.2% | 1.05 | 51.0% | 1.16 | 63.1% | 0.93 |
| Supplies & Services | \$9,330,366 | 36.9% | 49.2% | 0.75 | 38.9% | 0.95 | 41.5% | 0.89 | 32.1% | 1.15 |
| Capital Component | \$1,050,985 | 4.2% | 6.8% | 0.61 | 4.9% | 0.85 | 7.5% | 0.55 | 4.8% | 0.86 |
| Fiscal Statistics | | | | | | | | | | |
| Operating Margin (%) | | 0.9% | 9.1% | 0.10 | 6.1% | 0.15 | 9.5% | 0.10 | 4.6% | 0.20 |
| Total Hospital Net Income (%) | | 1.1% | 10.3% | 0.11 | 10.9% | 0.10 | 9.7% | 0.11 | 5.1% | 0.22 |
| Return on Equity (%) | | 1.6% | 6.0% | 0.26 | 8.9% | 0.18 | 13.7% | 0.12 | 5.2% | 0.31 |
| Current Ratio | | 10.3 | 4.7 | 2.19 | 25.9 | 0.40 | 3.6 | 2.86 | 31.5 | 0.33 |
| Days in Net Patient Accounts Receivable | | 52.1 | 64.0 | 0.81 | 63.0 | 0.83 | 55.7 | 0.93 | 58.4 | 0.89 |
| Average Payment Period | | 10.6 | 56.5 | 0.19 | 13.4 | 0.79 | 35.7 | 0.30 | 7.5 | 1.42 |
| Equity Financing (%) | | 75.2% | 69.2% | 1.09 | 87.1% | 0.86 | 50.2% | 1.50 | 84.7% | 0.89 |
| Long-Term Debt to Equity Ratio | | 0.0 | 0.3 | N/A | 0.1 | N/A | 0.6 | N/A | 0.0 | N/A |
| Times Interest Earned | | 81.2 | 13.4 | 6.04 | 31.0 | 2.62 | 10.9 | 7.44 | 233.2 | 0.35 |
| Total Asset Turnover | | 1.5 | 0.6 | 2.54 | 0.8 | 1.88 | 1.4 | 1.03 | 1.0 | 1.43 |
| Average Age of Plant (Years) | | 13.4 | 12.6 | 1.07 | 9.2 | 1.46 | 9.3 | 1.44 | 11.4 | 1.18 |
| Increase (Decrease) Total Net Patient Revenue | | 3.5% | 7.3% | 0.48 | 3.8% | 0.90 | 1.0% | 3.54 | 9.1% | 0.38 |
| Outpatient Gross Revenue (% of Total GPR) | | 75.1% | 63.3% | 1.19 | 79.1% | 0.95 | 79.1% | 0.95 | 73.4% | 1.02 |
| Net Revenue Statistics | | | | | | | | | | |
| Inpatient Net Revenue per Discharge | | \$24,632 | \$16,906 | 1.46 | \$15,344 | 1.61 | \$20,479 | 1.20 | \$27,123 | 0.91 |
| Inpatient Net Revenue per Day | | \$2,566 | \$3,675 | 0.70 | \$3,493 | 0.73 | \$3,042 | 0.84 | \$2,474 | 1.04 |
| Outpatient Net Revenue per Visit | | \$547 | \$703 | 0.78 | \$855 | 0.64 | \$730 | 0.75 | \$517 | 1.06 |

| Income Statement | | Assets | | Liabilities & Fund Balances | |
|-----------------------------|--------------|-----------------------------------|--------------|----------------------------------|--------------|
| Gross Patient Revenue (GPR) | \$42,774,093 | Cash & Cash Equivalents | \$778 | Current Liabilities | \$706,260 |
| Less Deductions | \$18,103,650 | Net Patient Receivables | \$3,520,378 | Long-Term Debt | \$0 |
| Net Patient Revenue | \$24,670,443 | Other Receivables | \$658 | Other Liabilities | \$3,644,565 |
| Plus Other Revenue | \$846,462 | | | Subtotal | \$4,350,825 |
| Total Revenue | \$25,516,905 | Land, Buildings & Equipment (Net) | \$10,212,378 | Unrestricted Fund Balance | \$13,178,483 |
| Less Expenses | \$25,282,921 | Other Assets | \$3,795,116 | Restricted Fund Balance | \$33,660 |
| Non-Operating Gains/Losses | \$44,390 | | | Total Liabilities & Fund Balance | \$17,529,308 |
| Net Income | \$278,374 | Total Assets | \$17,529,308 | | |