

**111 Aspirus Divine Savior Hospital & Clinics**  
 2817 New Pinery Road  
 Portage, WI 53901  
 608-742-4131

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Religious Organization

County: Columbia  
 Analysis Area: Southern (1)  
 Volume Group: 5

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 1		Volume Group 5		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	31.5%	55.2%	0.57	59.0%	0.53	43.3%	0.73	30.1%	1.05
Obstetrics	17.6%	38.0%	0.46	44.3%	0.02	23.8%	0.74	17.2%	1.02
Pediatrics	0.0%	51.3%	N/A	46.2%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	29.1%	57.4%	0.51	61.2%	0.48	44.0%	0.66	27.8%	1.05
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	11.7	26.0	0.45	24.6	0.47	15.3	0.76	11.1	1.05
Obstetrics	1.1	4.9	0.21	4.8	0.22	2.1	0.50	1.0	1.02
Pediatrics	0.0	1.3	N/A	2.2	N/A	0.0	N/A	0.0	N/A
Total Hospital	14.3	49.0	0.29	52.3	0.27	27.3	0.52	13.6	1.05
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.7	4.1	0.91	4.0	0.93	3.4	1.08	3.7	0.99
Obstetrics	1.9	2.6	0.74	2.7	0.70	2.3	0.81	2.0	0.96
Pediatrics	0.0	3.3	N/A	3.5	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.1	4.5	0.69	4.4	0.70	3.7	0.84	3.1	0.99
<b>Surgical Operations</b>									
Inpatient	454	1,426	0.32	2,131	0.21	657	0.69	414	1.10
Outpatient	1,578	4,581	0.34	7,954	0.20	2,872	0.55	1,644	0.96
Inpatient as % of All Surgeries	22.3%	23.7%	0.94	21.1%	1.06	18.6%	1.20	20.1%	1.11
<b>Outpatient Visits</b>									
Non-Emergency Visits	157,676	144,376	1.09	179,501	0.88	115,084	1.37	140,287	1.12
Emergency Visits	14,872	17,768	0.84	17,324	0.86	13,821	1.08	15,727	0.95
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	30.0	23.0	1.30	23.4	1.28	18.2	1.65	30.0	1.00
Nurses, Licensed	142.6	251.3	0.57	255.4	0.56	150.6	0.95	144.8	0.98
Ancillary Nursing Personnel	13.9	39.7	0.35	45.5	0.31	19.7	0.70	15.3	0.91
All Other Personnel	446.7	509.3	0.88	652.5	0.68	320.3	1.39	466.1	0.96
Total FTEs	633.2	823.3	0.77	976.8	0.65	508.8	1.24	656.1	0.96
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	36.9	17.0	2.17	17.6	2.10	18.2	2.03	35.4	1.04
Nurses, Licensed	175.6	185.7	0.95	191.8	0.92	151.1	1.16	170.8	1.03
Ancillary Nursing Personnel	17.1	29.3	0.58	34.1	0.50	19.8	0.86	18.0	0.95
All Other Personnel	550.0	376.3	1.46	490.1	1.12	321.5	1.71	549.8	1.00
Total FTEs	779.6	608.3	1.28	733.6	1.06	510.6	1.53	774.0	1.01

**Total Hospital:**  
 Beds Set Up & Staffed 49  
 Discharges 1,691  
 Inpatient Days 5,212

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Average Beds Used 0  
 Discharges 5  
 Inpatient Days 23

**Newborn Nursery:**  
 Bassinets 6  
 Total Births 208  
 Newborn Days 371

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	2	37	1,147	4,258	31.5%	11.7	3.7
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	5	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	6	205	385	17.6%	1.1	1.9
<b>Psychiatric</b>	5	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	5	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	1	6	96	156	7.1%	0.4	1.6
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	1	0	245	413	0.0%	1.1	1.7
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	30	0	30.0	Surgical Personnel	6	3	7.3
Physicians & Dentists	19	4	21.2	Radiological Services Personnel	15	1	15.7
Medical & Dental Residents	0	0	0.0	Sonographers	3	1	3.4
Dental Hygienists	0	0	0.0	Respiratory Therapists	8	2	9.3
Registered Nurses	98	34	116.4	Occupational Therapists	6	3	7.8
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	2	2.3
Licensed Practical Nurses	10	9	14.0	Physical Therapists	19	5	22.6
Ancillary Nursing Personnel	9	11	13.9	Physical Therapy Assistants/Aides	7	4	9.0
Medical Assistants	15	5	17.9	Recreational Therapists	0	0	0.0
Physician Assistants	6	3	7.7	Dietitians & Nutritionists	2	0	2.0
Nurse Practitioners	5	5	7.2	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	5	0	5.0	Social Workers	3	0	3.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	69	34	84.5
Health Info Mgmt-Administrators/Technicians	16	5	19.3	All Other Personnel	171	57	194.7
Pharmacy Personnel	10	0	10.0				
Clinical Laboratory Personnel	5	6	9.1				
				<b>Total</b>	<b>538</b>	<b>194</b>	<b>633.2</b>

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	Value <sup>1</sup>	Ratio	Value <sup>5</sup>	Ratio	FY 2018	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$96,397,405	41.7%	46.3%	0.90	42.2%	0.99	51.1%	0.82	43.1%	0.97
Medical Assistance	\$32,760,302	14.2%	13.6%	1.04	11.5%	1.23	11.3%	1.25	15.1%	0.94
Commercial	\$90,723,079	39.2%	35.3%	1.11	38.6%	1.02	33.7%	1.16	37.1%	1.06
All Other	\$11,419,200	4.9%	4.8%	1.03	7.8%	0.64	3.9%	1.28	4.7%	1.06
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$74,185,277	32.1%	34.9%	0.92	31.6%	1.01	36.8%	0.87	31.6%	1.01
Medical Assistance	\$25,466,494	11.0%	10.4%	1.06	8.7%	1.26	8.5%	1.30	12.2%	0.90
Commercial	\$32,727,816	14.1%	14.7%	0.96	18.2%	0.78	12.8%	1.11	14.8%	0.96
Charity Care	\$526,279	0.2%	1.0%	0.24	0.8%	0.29	0.9%	0.26	0.2%	1.25
Bad Debt	\$5,875,946	2.5%	1.1%	2.39	1.1%	2.32	1.4%	1.87	2.5%	1.03
All Other	\$5,692,248	2.5%	2.2%	1.14	3.5%	0.71	2.1%	1.17	2.3%	1.09
Total Deductions	\$144,474,060	62.5%	64.2%	0.97	63.9%	0.98	62.4%	1.00	63.5%	0.98
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue	2.1%	5.5%	0.38	6.4%	0.33	3.4%	0.62	2.1%	1.01	
Net Gains/Losses as % of Net Income	128.7%	13.2%	9.77	39.0%	3.30	4.5%	28.49	53.9%	2.39	
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$55,271,817	62.1%	44.0%	1.41	47.0%	1.32	46.0%	1.35	62.8%	0.99
Supplies & Services	\$27,759,811	31.2%	49.2%	0.63	45.7%	0.68	46.6%	0.67	30.4%	1.03
Capital Component	\$6,037,236	6.8%	6.8%	1.00	7.3%	0.93	7.4%	0.91	6.8%	1.00
<b>Fiscal Statistics</b>										
Operating Margin (%)	-0.4%	9.1%	N/A	6.3%	N/A	8.2%	N/A	1.3%	N/A	
Total Hospital Net Income (%)	1.4%	10.3%	0.14	10.0%	0.14	8.6%	0.17	2.9%	0.50	
Return on Equity (%)	1.0%	6.0%	0.17	7.5%	0.13	5.8%	0.17	2.0%	0.51	
Current Ratio	2.4	4.7	0.51	2.4	1.02	4.4	0.55	2.6	0.94	
Days in Net Patient Accounts Receivable	66.3	64.0	1.04	50.8	1.30	49.0	1.35	69.4	0.96	
Average Payment Period	48.0	56.5	0.85	52.7	0.91	41.1	1.17	52.7	0.91	
Equity Financing (%)	59.5%	69.2%	0.86	59.1%	1.01	81.8%	0.73	58.2%	1.02	
Long-Term Debt to Equity Ratio	0.5	0.3	2.00	0.3	1.59	0.1	5.19	0.5	0.95	
Times Interest Earned	2.2	13.4	0.16	9.5	0.23	14.1	0.15	3.9	0.56	
Total Asset Turnover	0.7	0.6	1.20	0.7	0.95	0.7	1.03	0.7	1.02	
Average Age of Plant (Years)	13.4	12.6	1.07	10.8	1.24	9.6	1.40	12.5	1.08	
Increase (Decrease) Total Net Patient Revenue	0.3%	7.3%	0.04	5.8%	0.05	2.8%	0.11	0.4%	0.73	
Outpatient Gross Revenue (% of Total GPR)	82.5%	63.3%	1.30	60.4%	1.37	71.9%	1.15	83.9%	0.98	
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$10,358	\$16,906	0.61	\$18,736	0.55	\$12,065	0.86	\$9,816	1.06	
Inpatient Net Revenue per Day	\$3,347	\$3,675	0.91	\$4,176	0.80	\$3,161	1.06	\$3,133	1.07	
Outpatient Net Revenue per Visit	\$435	\$703	0.62	\$623	0.70	\$614	0.71	\$491	0.89	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$231,299,983	Cash & Cash Equivalents	\$3,761,088	Current Liabilities	\$11,085,813
Less Deductions	\$144,474,060	Net Patient Receivables	\$15,771,268	Long-Term Debt	\$39,356,453
Net Patient Revenue	\$86,825,923	Other Receivables	\$888,550	Other Liabilities	\$1,810,558
Plus Other Revenue	\$1,874,163			Subtotal	\$52,252,824
Total Revenue	\$88,700,084	Land, Buildings & Equipment (Net)	\$61,855,685	Unrestricted Fund Balance	\$76,880,221
Less Expenses	\$89,068,864	Other Assets	\$46,856,455	Restricted Fund Balance	\$128,843
Non-Operating Gains/Losses	\$1,652,593			Total Liabilities & Fund Balance	\$129,133,045
Net Income	\$1,283,813	Total Assets	\$129,133,046		