

120 The Richland Hospital Inc
 333 East Second Street
 Richland Center, WI 53581
 608-647-6321

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Richland
 Analysis Area: Southern (1)
 Volume Group: 3

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 1		Volume Group 3		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	34.4%	55.2%	0.62	59.0%	0.58	35.3%	0.97	40.3%	0.85
Obstetrics	17.5%	38.0%	0.46	44.3%	0.02	22.7%	0.77	18.4%	0.96
Pediatrics	0.0%	51.3%	N/A	46.2%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	30.8%	57.4%	0.54	61.2%	0.50	35.5%	0.87	36.2%	0.85
Average Census (Patients)									
Adult Medical-Surgical	6.2	26.0	0.24	24.6	0.25	6.5	0.96	7.3	0.85
Obstetrics	0.7	4.9	0.14	4.8	0.15	0.9	0.79	0.7	0.96
Pediatrics	0.0	1.3	N/A	2.2	N/A	0.0	N/A	0.0	N/A
Total Hospital	7.7	49.0	0.16	52.3	0.15	8.7	0.89	9.0	0.85
Average Length of Stay (Days)									
Adult Medical-Surgical	3.2	4.1	0.79	4.0	0.81	3.0	1.09	3.4	0.95
Obstetrics	2.0	2.6	0.77	2.7	0.73	2.2	0.91	1.9	1.04
Pediatrics	0.0	3.3	N/A	3.5	N/A	1.4	N/A	0.0	N/A
Total Hospital	3.1	4.5	0.69	4.4	0.70	3.2	0.97	3.3	0.95
Surgical Operations									
Inpatient	136	1,426	0.10	2,131	0.06	302	0.45	166	0.82
Outpatient	1,401	4,581	0.31	7,954	0.18	1,419	0.99	1,558	0.90
Inpatient as % of All Surgeries	8.8%	23.7%	0.37	21.1%	0.42	17.6%	0.50	9.6%	0.92
Outpatient Visits									
Non-Emergency Visits	31,375	144,376	0.22	179,501	0.17	63,228	0.50	47,617	0.66
Emergency Visits	6,037	17,768	0.34	17,324	0.35	8,308	0.73	6,144	0.98
Full-Time Equivalents (FTEs)									
Administrators	2.0	23.0	0.09	23.4	0.09	11.1	0.18	2.0	1.00
Nurses, Licensed	71.2	251.3	0.28	255.4	0.28	78.4	0.91	78.0	0.91
Ancillary Nursing Personnel	13.1	39.7	0.33	45.5	0.29	13.7	0.96	9.8	1.34
All Other Personnel	174.2	509.3	0.34	652.5	0.27	191.7	0.91	175.4	0.99
Total FTEs	260.5	823.3	0.32	976.8	0.27	294.9	0.88	265.2	0.98
FTEs per 100 Patient Census (Adjusted)									
Administrators	5.7	17.0	0.33	17.6	0.32	28.7	0.20	5.5	1.02
Nurses, Licensed	201.4	185.7	1.08	191.8	1.05	202.2	1.00	216.2	0.93
Ancillary Nursing Personnel	37.1	29.3	1.27	34.1	1.09	35.2	1.05	27.1	1.37
All Other Personnel	492.9	376.3	1.31	490.1	1.01	494.1	1.00	486.1	1.01
Total FTEs	737.1	608.3	1.21	733.6	1.00	760.1	0.97	734.9	1.00

Total Hospital:
 Beds Set Up & Staffed 25
 Discharges 912
 Inpatient Days 2,810

Contract with:
 Health Maintenance Organization (HMO) No
 Preferred Provider Organization (PPO) No

Medicare-certified Swing Beds:
 Average Beds Used 2
 Discharges 69
 Inpatient Days 604

Newborn Nursery:
 Bassinets 4
 Total Births 130
 Newborn Days 226

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	18	702	2,263	34.4%	6.2	3.2
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	4	130	256	17.5%	0.7	2.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	1	3	73	291	26.6%	0.8	4.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	2	0	2.0	Surgical Personnel	8	0	8.0
Physicians & Dentists	2	4	2.0	Radiological Services Personnel	9	0	9.0
Medical & Dental Residents	0	0	0.0	Sonographers	1	1	1.9
Dental Hygienists	0	0	0.0	Respiratory Therapists	1	3	3.6
Registered Nurses	42	38	65.6	Occupational Therapists	2	1	3.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	1	0	1.0	Physical Therapists	7	4	9.2
Ancillary Nursing Personnel	8	7	13.1	Physical Therapy Assistants/Aides	4	1	4.6
Medical Assistants	3	2	3.9	Recreational Therapists	0	0	0.0
Physician Assistants	0	1	0.9	Dietitians & Nutritionists	1	2	2.7
Nurse Practitioners	1	1	1.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	3	1	3.6	Social Workers	1	1	1.8
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	2	3	2.0
Health Info Mgmt-Administrators/Technicians	5	1	5.8	All Other Personnel	79	29	96.7
Pharmacy Personnel	7	1	7.2				
Clinical Laboratory Personnel	11	0	11.0	Total	201	101	260.5

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$47,609,819	53.3%	46.3%	1.15	42.2%	1.26	45.9%	1.16	51.6%	1.03
Medical Assistance	\$12,048,154	13.5%	13.6%	0.99	11.5%	1.17	12.4%	1.08	14.7%	0.92
Commercial	\$27,837,534	31.1%	35.3%	0.88	38.6%	0.81	36.6%	0.85	31.5%	0.99
All Other	\$1,876,193	2.1%	4.8%	0.44	7.8%	0.27	5.1%	0.41	2.2%	0.95
Deductions as % of Total Gross Patient Revenue										
Medicare	\$27,538,949	30.8%	34.9%	0.88	31.6%	0.97	28.9%	1.06	29.6%	1.04
Medical Assistance	\$9,197,520	10.3%	10.4%	0.99	8.7%	1.18	8.3%	1.24	11.4%	0.90
Commercial	\$8,894,220	10.0%	14.7%	0.68	18.2%	0.55	13.0%	0.77	10.0%	0.99
Charity Care	\$536,494	0.6%	1.0%	0.62	0.8%	0.77	1.1%	0.56	1.2%	0.49
Bad Debt	\$2,391,937	2.7%	1.1%	2.52	1.1%	2.44	1.9%	1.40	0.7%	3.89
All Other	\$248,649	0.3%	2.2%	0.13	3.5%	0.08	2.5%	0.11	0.4%	0.79
Total Deductions	\$48,807,769	54.6%	64.2%	0.85	63.9%	0.85	55.7%	0.98	53.3%	1.03
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue		2.9%	5.5%	0.52	6.4%	0.45	6.0%	0.48	2.9%	0.98
Net Gains/Losses as % of Net Income		88.0%	13.2%	6.68	39.0%	2.26	15.2%	5.79	35.3%	2.50
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$23,957,500	57.7%	44.0%	1.31	47.0%	1.23	51.6%	1.12	58.1%	0.99
Supplies & Services	\$14,886,203	35.8%	49.2%	0.73	45.7%	0.78	40.7%	0.88	35.2%	1.02
Capital Component	\$2,705,912	6.5%	6.8%	0.96	7.3%	0.90	7.7%	0.85	6.7%	0.97
Fiscal Statistics										
Operating Margin (%)		0.5%	9.1%	0.06	6.3%	0.08	7.0%	0.07	2.9%	0.18
Total Hospital Net Income (%)		4.2%	10.3%	0.40	10.0%	0.42	8.2%	0.51	4.5%	0.93
Return on Equity (%)		2.5%	6.0%	0.42	7.5%	0.34	2.2%	1.18	2.8%	0.92
Current Ratio		5.6	4.7	1.19	2.4	2.38	3.1	1.82	6.6	0.85
Days in Net Patient Accounts Receivable		56.5	64.0	0.88	50.8	1.11	140.0	0.40	78.4	0.72
Average Payment Period		44.5	56.5	0.79	52.7	0.84	146.6	0.30	44.1	1.01
Equity Financing (%)		92.9%	69.2%	1.34	59.1%	1.57	56.4%	1.65	92.9%	1.00
Long-Term Debt to Equity Ratio		0.0	0.3	N/A	0.3	N/A	0.6	N/A	0.0	N/A
Times Interest Earned		919.0	13.4	68.38	9.5	97.15	9.0	101.76	458.9	2.00
Total Asset Turnover		0.6	0.6	1.02	0.7	0.81	0.3	2.26	0.6	0.96
Average Age of Plant (Years)		15.8	12.6	1.26	10.8	1.46	23.9	0.66	14.8	1.07
Increase (Decrease) Total Net Patient Revenue		-0.8%	7.3%	N/A	5.8%	N/A	7.2%	N/A	-0.7%	1.22
Outpatient Gross Revenue (% of Total GPR)		78.1%	63.3%	1.23	60.4%	1.29	77.9%	1.00	74.8%	1.04
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$16,560		\$16,906	0.98	\$18,736	0.88	\$13,622	1.22	\$16,763	0.99
Inpatient Net Revenue per Day	\$4,720		\$3,675	1.28	\$4,176	1.13	\$4,079	1.16	\$4,738	1.00
Outpatient Net Revenue per Visit	\$710		\$703	1.01	\$623	1.14	\$592	1.20	\$431	1.65

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$89,371,699	Cash & Cash Equivalents	\$17,330,727	Current Liabilities	\$4,765,962
Less Deductions	\$48,807,769	Net Patient Receivables	\$6,282,069	Long-Term Debt	\$0
Net Patient Revenue	\$40,563,930	Other Receivables	\$315,395	Other Liabilities	\$303,774
Plus Other Revenue	\$1,201,559			Subtotal	\$5,069,736
Total Revenue	\$41,765,489	Land, Buildings & Equipment (Net)	\$26,283,268	Unrestricted Fund Balance	\$66,139,735
Less Expenses	\$41,549,615	Other Assets	\$20,998,012	Restricted Fund Balance	\$75,475
Non-Operating Gains/Losses	\$1,587,902			Total Liabilities & Fund Balance	\$71,209,471
Net Income	\$1,803,776	Total Assets	\$71,209,471		