

127 Mayo Clinic Health System - Franciscan Healthcare in Sparta
 310 West Main Street
 Sparta, WI 54656
 608-269-2132

Fiscal Year: 01/01 to 12/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Monroe
 Analysis Area: Southwestern (5B)
 Volume Group: 2

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 5B		Volume Group 2		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	12.8%	55.2%	0.23	45.6%	0.28	18.2%	0.71	7.4%	1.73
Obstetrics	0.0%	38.0%	N/A	53.1%	N/A	14.5%	N/A	0.0%	N/A
Pediatrics	0.0%	51.3%	N/A	31.9%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	12.8%	57.4%	0.22	50.4%	0.25	22.2%	0.58	7.4%	1.73
Average Census (Patients)									
Adult Medical-Surgical	1.9	26.0	0.07	16.7	0.12	2.8	0.69	1.1	1.73
Obstetrics	0.0	4.9	N/A	3.6	N/A	0.6	N/A	0.0	N/A
Pediatrics	0.0	1.3	N/A	0.6	N/A	0.0	N/A	0.0	N/A
Total Hospital	1.9	49.0	0.04	27.5	0.07	4.1	0.46	1.1	1.73
Average Length of Stay (Days)									
Adult Medical-Surgical	4.5	4.1	1.11	4.0	1.11	3.1	1.43	3.5	1.28
Obstetrics	0.0	2.6	N/A	2.5	N/A	2.2	N/A	0.0	N/A
Pediatrics	0.0	3.3	N/A	2.8	N/A	1.0	N/A	0.0	N/A
Total Hospital	4.5	4.5	1.00	4.7	0.97	2.9	1.54	3.5	1.28
Surgical Operations									
Inpatient	0	1,426	N/A	857	N/A	305	N/A	1	0.00
Outpatient	290	4,581	0.06	2,753	0.11	1,106	0.26	339	0.86
Inpatient as % of All Surgeries	0.0%	23.7%	N/A	23.7%	N/A	21.6%	N/A	0.3%	0.00
Outpatient Visits									
Non-Emergency Visits	40,915	144,376	0.28	121,727	0.34	28,429	1.44	30,310	1.35
Emergency Visits	7,814	17,768	0.44	13,192	0.59	4,284	1.82	7,747	1.01
Full-Time Equivalents (FTEs)									
Administrators	2.0	23.0	0.09	14.1	0.14	5.9	0.34	2.0	1.00
Nurses, Licensed	46.0	251.3	0.18	157.2	0.29	43.5	1.06	19.8	2.32
Ancillary Nursing Personnel	8.9	39.7	0.22	21.0	0.42	6.3	1.41	5.9	1.51
All Other Personnel	98.7	509.3	0.19	425.8	0.23	106.9	0.92	107.8	0.92
Total FTEs	155.6	823.3	0.19	618.1	0.25	162.6	0.96	135.5	1.15
FTEs per 100 Patient Census (Adjusted)									
Administrators	13.8	17.0	0.81	12.2	1.13	33.7	0.41	27.6	0.50
Nurses, Licensed	316.9	185.7	1.71	135.8	2.33	250.2	1.27	273.6	1.16
Ancillary Nursing Personnel	61.4	29.3	2.09	18.1	3.38	36.4	1.68	81.5	0.75
All Other Personnel	680.6	376.3	1.81	367.9	1.85	615.3	1.11	1,489.4	0.46
Total FTEs	1,072.6	608.3	1.76	533.9	2.01	935.7	1.15	1,872.2	0.57

Total Hospital:

Beds Set Up & Staffed 15
 Discharges 156
 Inpatient Days 702

Contract with:

Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 9
 Discharges 149
 Inpatient Days 2,071

Newborn Nursery:

Bassinets 0
 Total Births 0
 Newborn Days 0

127 Mayo Clinic Health System - Franciscan Healthcare in Sparta
Sparta, WI 54656

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	15	156	702	12.8%	1.9	4.5
Orthopedic	3	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	3	0	0	0	0.0%	0.0	0.0
Obstetrics	3	0	0	0	0.0%	0.0	0.0
Psychiatric	4	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	4	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	4	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	4	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	4	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	4	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	2	0	2.0	Surgical Personnel	1	0	1.0
Physicians & Dentists	9	4	12.1	Radiological Services Personnel	4	3	6.3
Medical & Dental Residents	0	0	0.0	Sonographers	1	1	1.8
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	4	3.0
Registered Nurses	10	49	36.1	Occupational Therapists	1	0	1.0
Certified Nurse Midwives	1	0	1.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	2	6	6.1	Physical Therapists	4	2	5.4
Ancillary Nursing Personnel	2	19	8.9	Physical Therapy Assistants/Aides	4	0	4.0
Medical Assistants	3	6	6.4	Recreational Therapists	0	1	0.8
Physician Assistants	1	0	1.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	4	2.8	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	0	0	0.0
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	32	28	45.2
Pharmacy Personnel	0	2	1.3				
Clinical Laboratory Personnel	6	3	7.6	Total	85	132	155.6

127 Mayo Clinic Health System - Franciscan Healthcare in Sparta
Sparta, WI 54656

Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	5B Value	Ratio	2 Value	Ratio	FY 2018	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$28,052,411	44.3%	46.3%	0.96	45.4%	0.98	47.3%	0.94	45.2%	0.98
Medical Assistance	\$9,599,873	15.2%	13.6%	1.11	9.5%	1.59	10.4%	1.46	14.4%	1.05
Commercial	\$18,330,353	28.9%	35.3%	0.82	37.9%	0.76	38.9%	0.74	28.6%	1.01
All Other	\$7,365,190	11.6%	4.8%	2.43	7.2%	1.62	3.4%	3.38	11.9%	0.98
Deductions as % of Total Gross Patient Revenue										
Medicare	\$17,000,108	26.8%	34.9%	0.77	32.9%	0.82	28.0%	0.96	23.7%	1.13
Medical Assistance	\$5,470,514	8.6%	10.4%	0.83	7.4%	1.16	7.2%	1.19	9.5%	0.91
Commercial	\$3,596,466	5.7%	14.7%	0.39	15.7%	0.36	13.6%	0.42	7.0%	0.81
Charity Care	\$1,005,922	1.6%	1.0%	1.65	0.8%	1.87	0.7%	2.24	1.7%	0.92
Bad Debt	\$1,479,934	2.3%	1.1%	2.20	1.0%	2.39	1.3%	1.82	2.3%	1.03
All Other	\$4,095,254	6.5%	2.2%	2.99	4.8%	1.34	2.1%	3.07	5.5%	1.17
Total Deductions	\$32,648,197	51.5%	64.2%	0.80	62.7%	0.82	52.9%	0.98	49.7%	1.04
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	1.2%	5.5%	0.22		20.1%	0.06	4.8%	0.25	3.5%	0.35
Net Gains/Losses as % of Net Income	0.0%	13.2%	N/A		47.1%	N/A	10.4%	N/A	0.0%	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$19,946,033	57.5%	44.0%	1.31	56.2%	1.02	46.3%	1.24	55.9%	1.03
Supplies & Services	\$13,411,287	38.6%	49.2%	0.79	38.9%	0.99	46.3%	0.83	40.4%	0.96
Capital Component	\$1,347,280	3.9%	6.8%	0.57	4.9%	0.79	7.4%	0.52	3.7%	1.05
Fiscal Statistics										
Operating Margin (%)	-11.7%	9.1%	N/A		6.1%	N/A	12.2%	N/A	-9.8%	1.20
Total Hospital Net Income (%)	-11.7%	10.3%	N/A		10.9%	N/A	13.5%	N/A	-9.8%	1.20
Return on Equity (%)	-22.2%	6.0%	N/A		8.9%	N/A	12.4%	N/A	-22.1%	1.00
Current Ratio	33.2	4.7	7.06		25.9	1.28	3.1	10.86	0.0	N/A
Days in Net Patient Accounts Receivable	36.1	64.0	0.56		63.0	0.57	56.0	0.64	44.1	0.82
Average Payment Period	1.0	56.5	0.02		13.4	0.08	54.4	0.02	0.0	N/A
Equity Financing (%)	88.0%	69.2%	1.27		87.1%	1.01	61.0%	1.44	100.0%	0.88
Long-Term Debt to Equity Ratio	0.0	0.3	N/A		0.1	N/A	0.4	N/A	0.0	N/A
Times Interest Earned	-4,546.6	13.4	N/A		31.0	N/A	16.6	N/A	0.0	N/A
Total Asset Turnover	1.9	0.6	3.31		0.8	2.45	0.9	2.10	2.3	0.84
Average Age of Plant (Years)	10.1	12.6	0.80		9.2	1.10	9.2	1.09	10.3	0.98
Increase (Decrease) Total Net Patient Revenue	13.4%	7.3%	1.84		3.8%	3.50	3.3%	4.05	14.7%	0.91
Outpatient Gross Revenue (% of Total GPR)	87.0%	63.3%	1.38		79.1%	1.10	76.2%	1.14	85.2%	1.02
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$7,588	\$16,906	0.45		\$15,344	0.49	\$15,352	0.49	\$12,319	0.62
Inpatient Net Revenue per Day	\$778	\$3,675	0.21		\$3,493	0.22	\$4,244	0.18	\$1,031	0.75
Outpatient Net Revenue per Visit	\$609	\$703	0.87		\$855	0.71	\$803	0.76	\$648	0.94

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$63,347,828	Cash & Cash Equivalents	\$1,210	Current Liabilities	\$93,362
Less Deductions	\$32,648,197	Net Patient Receivables	\$3,036,882	Long-Term Debt	\$0
Net Patient Revenue	\$30,699,631	Other Receivables	\$22,939	Other Liabilities	\$1,872,510
Plus Other Revenue	\$375,967			Subtotal	\$1,965,872
Total Revenue	\$31,075,597	Land, Buildings & Equipment (Net)	\$13,220,762	Unrestricted Fund Balance	\$14,396,483
Less Expenses	\$34,704,599	Other Assets	\$80,562	Restricted Fund Balance	\$40,546
Non-Operating Gains/Losses	\$0	Total Assets	\$16,362,355	Total Liabilities & Fund Balance	\$16,362,355
Net Income	-\$3,629,001				