

128 Spooner Health
 1280 Chandler Drive
 Spooner, WI 54801
 715-635-2111

Fiscal Year: 04/01 to 03/31
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Washburn
 Analysis Area: Western Lake Superior (7)
 Volume Group: 2

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 7		Volume Group 2		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	16.6%	55.2%	0.30	22.3%	0.74	18.2%	0.91	19.6%	0.85
Obstetrics	0.0%	38.0%	N/A	25.3%	N/A	14.5%	N/A	0.0%	N/A
Pediatrics	0.0%	51.3%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	14.2%	57.4%	0.25	24.4%	0.58	22.2%	0.64	15.8%	0.90
Average Census (Patients)									
Adult Medical-Surgical	2.6	26.0	0.10	4.2	0.64	2.8	0.94	2.7	0.97
Obstetrics	0.0	4.9	N/A	1.1	N/A	0.6	N/A	0.0	N/A
Pediatrics	0.0	1.3	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	2.8	49.0	0.06	5.7	0.50	4.1	0.69	2.8	1.00
Average Length of Stay (Days)									
Adult Medical-Surgical	3.3	4.1	0.82	2.7	1.23	3.1	1.07	3.1	1.07
Obstetrics	0.0	2.6	N/A	2.6	N/A	2.2	N/A	0.0	N/A
Pediatrics	0.0	3.3	N/A	0.0	N/A	1.0	N/A	0.0	N/A
Total Hospital	3.3	4.5	0.74	3.2	1.06	2.9	1.14	3.2	1.06
Surgical Operations									
Inpatient	0	1,426	N/A	137	N/A	305	N/A	0	N/A
Outpatient	290	4,581	0.06	759	0.38	1,106	0.26	372	0.78
Inpatient as % of All Surgeries	0.0%	23.7%	N/A	15.3%	N/A	21.6%	N/A	0.0%	N/A
Outpatient Visits									
Non-Emergency Visits	21,878	144,376	0.15	20,365	1.07	28,429	0.77	15,709	1.39
Emergency Visits	7,004	17,768	0.39	6,830	1.03	4,284	1.63	7,471	0.94
Full-Time Equivalents (FTEs)									
Administrators	3.0	23.0	0.13	3.7	0.81	5.9	0.51	3.0	1.00
Nurses, Licensed	33.5	251.3	0.13	69.4	0.48	43.5	0.77	34.6	0.97
Ancillary Nursing Personnel	3.3	39.7	0.08	8.5	0.39	6.3	0.52	2.8	1.19
All Other Personnel	73.8	509.3	0.14	147.1	0.50	106.9	0.69	75.9	0.97
Total FTEs	113.6	823.3	0.14	228.6	0.50	162.6	0.70	116.3	0.98
FTEs per 100 Patient Census (Adjusted)									
Administrators	13.9	17.0	0.82	10.1	1.38	33.7	0.41	14.6	0.95
Nurses, Licensed	154.6	185.7	0.83	187.9	0.82	250.2	0.62	168.9	0.91
Ancillary Nursing Personnel	15.4	29.3	0.52	22.9	0.67	36.4	0.42	13.7	1.12
All Other Personnel	340.9	376.3	0.91	398.4	0.86	615.3	0.55	370.5	0.92
Total FTEs	524.7	608.3	0.86	619.3	0.85	935.7	0.56	567.7	0.92

Total Hospital:
 Beds Set Up & Staffed 20
 Discharges 311
 Inpatient Days 1,038

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Average Beds Used 4
 Discharges 85
 Inpatient Days 952

Newborn Nursery:
 Bassinets 0
 Total Births 0
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 03/31/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	16	289	967	16.6%	2.6	3.3
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	1	4	0.0%	0.0	4.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	4	0	0	0.0%	0.0	0.0
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	8	24	0.0%	0.1	3.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	2	0	13	43	0.0%	0.1	3.3

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	0	3.0	Surgical Personnel	1	0	1.0
Physicians & Dentists	3	3	3.6	Radiological Services Personnel	6	3	7.6
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	1	0.8
Registered Nurses	22	18	32.5	Occupational Therapists	2	0	2.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	3	2	4.8
Ancillary Nursing Personnel	0	5	3.3	Physical Therapy Assistants/Aides	4	2	4.5
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	2	1.0	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	8	6	10.1
Health Info Mgmt-Administrators/Technicians	2	1	2.8	All Other Personnel	22	8	25.5
Pharmacy Personnel	5	1	5.4				
Clinical Laboratory Personnel	4	2	4.7				
				Total	86	54	113.6

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$29,780,080	55.7%	46.3%	1.20	49.8%	1.12	47.3%	1.18	49.1%	1.14
Medical Assistance	\$7,823,078	14.6%	13.6%	1.07	17.6%	0.83	10.4%	1.41	15.5%	0.95
Commercial	\$14,208,747	26.6%	35.3%	0.75	27.8%	0.95	38.9%	0.68	29.9%	0.89
All Other	\$1,669,531	3.1%	4.8%	0.65	4.7%	0.66	3.4%	0.91	5.6%	0.56
Deductions as % of Total Gross Patient Revenue										
Medicare	\$14,346,280	26.8%	34.9%	0.77	26.0%	1.03	28.0%	0.96	29.4%	0.91
Medical Assistance	\$6,078,543	11.4%	10.4%	1.10	11.5%	0.99	7.2%	1.57	12.2%	0.93
Commercial	\$2,755,541	5.2%	14.7%	0.35	5.1%	1.02	13.6%	0.38	4.2%	1.23
Charity Care	\$393,061	0.7%	1.0%	0.76	1.1%	0.67	0.7%	1.04	0.9%	0.79
Bad Debt	\$1,064,447	2.0%	1.1%	1.87	2.1%	0.96	1.3%	1.55	2.0%	0.97
All Other	\$771,548	1.4%	2.2%	0.67	2.2%	0.66	2.1%	0.68	1.1%	1.26
Total Deductions	\$25,409,420	47.5%	64.2%	0.74	47.9%	0.99	52.9%	0.90	49.9%	0.95
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	0.3%		5.5%	0.06	1.7%	0.20	4.8%	0.07	0.4%	0.84
Net Gains/Losses as % of Net Income	46.2%		13.2%	3.51	14.8%	3.12	10.4%	4.45	49.4%	0.94
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$10,298,864	38.4%	44.0%	0.87	52.4%	0.73	46.3%	0.83	42.9%	0.90
Supplies & Services	\$12,847,295	47.9%	49.2%	0.97	40.0%	1.20	46.3%	1.03	42.5%	1.13
Capital Component	\$3,663,245	13.7%	6.8%	2.01	7.5%	1.81	7.4%	1.84	14.6%	0.93
Fiscal Statistics										
Operating Margin (%)	4.8%		9.1%	0.53	8.1%	0.59	12.2%	0.39	2.8%	1.74
Total Hospital Net Income (%)	8.6%		10.3%	0.83	9.4%	0.92	13.5%	0.64	5.3%	1.62
Return on Equity (%)	4.8%		6.0%	0.80	6.6%	0.73	12.4%	0.39	2.6%	1.85
Current Ratio	2.3		4.7	0.50	5.7	0.41	3.1	0.76	2.4	0.96
Days in Net Patient Accounts Receivable	44.6		64.0	0.70	51.1	0.87	56.0	0.80	52.8	0.85
Average Payment Period	54.5		56.5	0.97	44.6	1.22	54.4	1.00	69.8	0.78
Equity Financing (%)	58.2%		69.2%	0.84	81.9%	0.71	61.0%	0.96	55.2%	1.06
Long-Term Debt to Equity Ratio	0.6		0.3	2.34	0.1	5.21	0.4	1.65	0.7	0.90
Times Interest Earned	4.5		13.4	0.33	17.2	0.26	16.6	0.27	2.7	1.68
Total Asset Turnover	0.5		0.6	0.93	0.7	0.77	0.9	0.59	0.5	1.13
Average Age of Plant (Years)	3.4		12.6	0.27	9.0	0.38	9.2	0.37	2.8	1.23
Increase (Decrease) Total Net Patient Revenue	15.9%		7.3%	2.18	12.3%	1.29	3.3%	4.80	8.9%	1.78
Outpatient Gross Revenue (% of Total GPR)	86.7%		63.3%	1.37	84.3%	1.03	76.2%	1.14	86.0%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$13,507		\$16,906	0.80	\$12,554	1.08	\$15,352	0.88	\$11,173	1.21
Inpatient Net Revenue per Day	\$2,510		\$3,675	0.68	\$3,387	0.74	\$4,244	0.59	\$2,151	1.17
Outpatient Net Revenue per Visit	\$821		\$703	1.17	\$1,287	0.64	\$803	1.02	\$884	0.93

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$53,481,436	Cash & Cash Equivalents	\$4,277,392	Current Liabilities	\$3,618,629
Less Deductions	\$25,409,420	Net Patient Receivables	\$3,433,427	Long-Term Debt	\$18,411,339
Net Patient Revenue	\$28,072,016	Other Receivables	\$86,874	Other Liabilities	\$0
Plus Other Revenue	\$93,403			Subtotal	\$22,029,968
Total Revenue	\$28,165,419	Land, Buildings & Equipment (Net)	\$26,832,188	Unrestricted Fund Balance	\$30,734,410
Less Expenses	\$26,809,404	Other Assets	\$18,134,497	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$1,166,728			Total Liabilities & Fund Balance	\$52,764,378
Net Income	\$2,522,743	Total Assets	\$52,764,378		