

132 Stoughton Hospital Association
 900 Ridge Street
 Stoughton, WI 53589
 608-873-6611

Fiscal Year: 10/01 to 09/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Dane
 Analysis Area: Southern (1)
 Volume Group: 2

| Selected Utilization Statistics | FY 2019 | All GMS Hospitals | | Analysis Area 1 | | Volume Group 2 | | FY 2019 vs. 2018 | |
|---|---------|-------------------|-------|--------------------|-------|-------------------|-------|------------------|-------|
| | | Value | Ratio | Value | Ratio | Value | Ratio | FY 2018 | Ratio |
| Occupancy Rate (%) | | | | | | | | | |
| Adult Medical-Surgical | 30.1% | 55.2% | 0.55 | 59.0% | 0.51 | 18.2% | 1.66 | 34.2% | 0.88 |
| Obstetrics | 0.0% | 38.0% | N/A | 44.3% | N/A | 14.5% | N/A | 0.0% | N/A |
| Pediatrics | 0.0% | 51.3% | N/A | 46.2% | N/A | 0.0% | N/A | 0.0% | N/A |
| Total Hospital | 40.9% | 57.4% | 0.71 | 61.2% | 0.67 | 22.2% | 1.84 | 44.9% | 0.91 |
| Average Census (Patients) | | | | | | | | | |
| Adult Medical-Surgical | 5.4 | 26.0 | 0.21 | 24.6 | 0.22 | 2.8 | 1.93 | 6.2 | 0.88 |
| Obstetrics | 0.0 | 4.9 | N/A | 4.8 | N/A | 0.6 | N/A | 0.0 | N/A |
| Pediatrics | 0.0 | 1.3 | N/A | 2.2 | N/A | 0.0 | N/A | 0.0 | N/A |
| Total Hospital | 13.1 | 49.0 | 0.27 | 52.3 | 0.25 | 4.1 | 3.17 | 14.4 | 0.91 |
| Average Length of Stay (Days) | | | | | | | | | |
| Adult Medical-Surgical | 2.9 | 4.1 | 0.71 | 4.0 | 0.72 | 3.1 | 0.91 | 3.1 | 0.92 |
| Obstetrics | 0.0 | 2.6 | N/A | 2.7 | N/A | 2.2 | N/A | 0.0 | N/A |
| Pediatrics | 0.0 | 3.3 | N/A | 3.5 | N/A | 1.0 | N/A | 0.0 | N/A |
| Total Hospital | 5.6 | 4.5 | 1.25 | 4.4 | 1.26 | 2.9 | 1.92 | 5.6 | 1.00 |
| Surgical Operations | | | | | | | | | |
| Inpatient | 240 | 1,426 | 0.17 | 2,131 | 0.11 | 305 | 0.79 | 273 | 0.88 |
| Outpatient | 841 | 4,581 | 0.18 | 7,954 | 0.11 | 1,106 | 0.76 | 838 | 1.00 |
| Inpatient as % of All Surgeries | 22.2% | 23.7% | 0.94 | 21.1% | 1.05 | 21.6% | 1.03 | 24.6% | 0.90 |
| Outpatient Visits | | | | | | | | | |
| Non-Emergency Visits | 56,789 | 144,376 | 0.39 | 179,501 | 0.32 | 28,429 | 2.00 | 50,168 | 1.13 |
| Emergency Visits | 4,969 | 17,768 | 0.28 | 17,324 | 0.29 | 4,284 | 1.16 | 4,935 | 1.01 |
| Full-Time Equivalents (FTEs) | | | | | | | | | |
| Administrators | 22.7 | 23.0 | 0.99 | 23.4 | 0.97 | 5.9 | 3.88 | 22.5 | 1.01 |
| Nurses, Licensed | 60.3 | 251.3 | 0.24 | 255.4 | 0.24 | 43.5 | 1.39 | 68.4 | 0.88 |
| Ancillary Nursing Personnel | 12.3 | 39.7 | 0.31 | 45.5 | 0.27 | 6.3 | 1.94 | 15.5 | 0.79 |
| All Other Personnel | 216.0 | 509.3 | 0.42 | 652.5 | 0.33 | 106.9 | 2.02 | 181.4 | 1.19 |
| Total FTEs | 311.3 | 823.3 | 0.38 | 976.8 | 0.32 | 162.6 | 1.91 | 287.8 | 1.08 |
| FTEs per 100 Patient Census (Adjusted) | | | | | | | | | |
| Administrators | 40.5 | 17.0 | 2.38 | 17.6 | 2.30 | 33.7 | 1.20 | 38.5 | 1.05 |
| Nurses, Licensed | 107.6 | 185.7 | 0.58 | 191.8 | 0.56 | 250.2 | 0.43 | 117.1 | 0.92 |
| Ancillary Nursing Personnel | 21.9 | 29.3 | 0.75 | 34.1 | 0.64 | 36.4 | 0.60 | 26.6 | 0.82 |
| All Other Personnel | 385.5 | 376.3 | 1.02 | 490.1 | 0.79 | 615.3 | 0.63 | 310.4 | 1.24 |
| Total FTEs | 555.5 | 608.3 | 0.91 | 733.6 | 0.76 | 935.7 | 0.59 | 492.6 | 1.13 |

Total Hospital:

Beds Set Up & Staffed 32
 Discharges 855
 Inpatient Days 4,779

Contract with:

Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 1
 Discharges 37
 Inpatient Days 461

Newborn Nursery:

Bassinets 0
 Total Births 0
 Newborn Days 0

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| Inpatient Service Area | Level of Service* | Beds Set Up & Staffed 09/30/2019 | Discharges & Transfers** | Patient Days of Care | Occupancy Rate (%) | Average Census (Patients) | Average Length of Stay (Days) |
|---------------------------------------|-------------------|-------------------------------------|--------------------------|----------------------|--------------------|---------------------------|-------------------------------|
| General Medical-Surgical | | | | | | | |
| Adult Medical-Surgical, Acute | 1 | 18 | 689 | 1,977 | 30.1% | 5.4 | 2.9 |
| Orthopedic | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Rehabilitation & Physical Medicine | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Hospice | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Acute Long-Term Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Acute | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric, acute | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Obstetrics | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Psychiatric | 1 | 10 | 136 | 2,722 | 74.6% | 7.5 | 20.0 |
| Alcoholism/chemical dependency | 2 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| ICU/CCU | | | | | | | |
| Medical-Surgical Intensive Care | 1 | 4 | 32 | 80 | 5.5% | 0.2 | 2.5 |
| Cardiac Intensive Unit | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Pediatric Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Burn Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Mixed Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Step-Down (Special Care) | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Neonatal Intensive/Intermediate Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other Intensive Care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Subacute care | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |
| Other inpatient | 5 | 0 | 0 | 0 | 0.0% | 0.0 | 0.0 |

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

| Occupation | Number Full-Time | Number Part-Time | Number FTE | Occupation | Number Full-Time | Number Part-Time | Number FTE |
|---|------------------|------------------|------------|---------------------------------------|------------------|------------------|--------------|
| Administrators/Assistant Administrators | 21 | 2 | 22.7 | Surgical Personnel | 1 | 3 | 3.7 |
| Physicians & Dentists | 2 | 0 | 2.0 | Radiological Services Personnel | 4 | 16 | 13.9 |
| Medical & Dental Residents | 0 | 0 | 0.0 | Sonographers | 0 | 0 | 0.0 |
| Dental Hygienists | 0 | 0 | 0.0 | Respiratory Therapists | 0 | 3 | 2.7 |
| Registered Nurses | 18 | 60 | 55.0 | Occupational Therapists | 1 | 8 | 2.8 |
| Certified Nurse Midwives | 0 | 0 | 0.0 | Occupational Therapy Assistants/Aides | 0 | 0 | 0.0 |
| Licensed Practical Nurses | 0 | 2 | 1.8 | Physical Therapists | 5 | 15 | 11.3 |
| Ancillary Nursing Personnel | 4 | 16 | 12.3 | Physical Therapy Assistants/Aides | 2 | 1 | 2.8 |
| Medical Assistants | 0 | 1 | 0.7 | Recreational Therapists | 1 | 0 | 1.0 |
| Physician Assistants | 2 | 0 | 2.0 | Dietitians & Nutritionists | 0 | 3 | 1.1 |
| Nurse Practitioners | 0 | 0 | 0.0 | Psychologists | 0 | 0 | 0.0 |
| Certified Registered Nurse Anesthetists | 3 | 1 | 3.5 | Social Workers | 1 | 2 | 2.7 |
| Clinical Nurse Specialists | 0 | 0 | 0.0 | All Other Health Professionals | 17 | 24 | 41.3 |
| Health Info Mgmt-Administrators/Technicians | 4 | 6 | 9.5 | All Other Personnel | 41 | 64 | 110.1 |
| Pharmacy Personnel | 3 | 1 | 3.0 | | | | |
| Clinical Laboratory Personnel | 1 | 7 | 5.5 | | | | |
| | | | | Total | 131 | 235 | 311.3 |

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| Selected Financial Statistics | FY 2019 | All GMS Hospitals | | Analysis Area | | Volume Group | | FY 2019 vs. 2018 | | |
|--|--------------|-------------------|----------|--------------------|----------|--------------------|----------|------------------|----------|------|
| | | Value | Ratio | Value ¹ | Ratio | Value ² | Ratio | FY 2018 | Ratio | |
| Gross Revenue as % of Total Gross Patient Revenue | | | | | | | | | | |
| Medicare | \$61,946,796 | 54.4% | 46.3% | 1.18 | 42.2% | 1.29 | 47.3% | 1.15 | 54.1% | 1.01 |
| Medical Assistance | \$8,888,199 | 7.8% | 13.6% | 0.57 | 11.5% | 0.68 | 10.4% | 0.75 | 6.7% | 1.16 |
| Commercial | \$40,130,068 | 35.3% | 35.3% | 1.00 | 38.6% | 0.91 | 38.9% | 0.91 | 37.2% | 0.95 |
| All Other | \$2,858,610 | 2.5% | 4.8% | 0.53 | 7.8% | 0.32 | 3.4% | 0.73 | 2.0% | 1.26 |
| Deductions as % of Total Gross Patient Revenue | | | | | | | | | | |
| Medicare | \$40,218,091 | 35.3% | 34.9% | 1.01 | 31.6% | 1.12 | 28.0% | 1.26 | 34.1% | 1.04 |
| Medical Assistance | \$7,269,745 | 6.4% | 10.4% | 0.62 | 8.7% | 0.73 | 7.2% | 0.88 | 5.3% | 1.20 |
| Commercial | \$17,269,566 | 15.2% | 14.7% | 1.03 | 18.2% | 0.83 | 13.6% | 1.12 | 15.4% | 0.99 |
| Charity Care | \$464,487 | 0.4% | 1.0% | 0.42 | 0.8% | 0.52 | 0.7% | 0.58 | 0.4% | 1.03 |
| Bad Debt | \$1,640,000 | 1.4% | 1.1% | 1.36 | 1.1% | 1.32 | 1.3% | 1.12 | 1.3% | 1.12 |
| All Other | \$1,295,861 | 1.1% | 2.2% | 0.53 | 3.5% | 0.33 | 2.1% | 0.54 | 1.0% | 1.19 |
| Total Deductions | \$68,157,750 | 59.9% | 64.2% | 0.93 | 63.9% | 0.94 | 52.9% | 1.13 | 57.4% | 1.04 |
| Other Revenue & Net Gains or Losses | | | | | | | | | | |
| Other Revenue as % of Total Revenue | | 4.2% | 5.5% | 0.76 | 6.4% | 0.66 | 4.8% | 0.88 | 4.2% | 1.00 |
| Net Gains/Losses as % of Net Income | | 20.0% | 13.2% | 1.52 | 39.0% | 0.51 | 10.4% | 1.93 | 17.0% | 1.18 |
| Expenses as % of Total Expenses | | | | | | | | | | |
| Salary/Fringe Benefits | \$24,134,829 | 53.3% | 44.0% | 1.21 | 47.0% | 1.13 | 46.3% | 1.15 | 53.4% | 1.00 |
| Supplies & Services | \$16,870,282 | 37.3% | 49.2% | 0.76 | 45.7% | 0.81 | 46.3% | 0.80 | 37.4% | 0.99 |
| Capital Component | \$4,273,221 | 9.4% | 6.8% | 1.39 | 7.3% | 1.30 | 7.4% | 1.27 | 9.2% | 1.03 |
| Fiscal Statistics | | | | | | | | | | |
| Operating Margin (%) | | 5.0% | 9.1% | 0.55 | 6.3% | 0.79 | 12.2% | 0.41 | 5.0% | 1.00 |
| Total Hospital Net Income (%) | | 6.2% | 10.3% | 0.60 | 10.0% | 0.62 | 13.5% | 0.46 | 6.0% | 1.04 |
| Return on Equity (%) | | 4.4% | 6.0% | 0.73 | 7.5% | 0.58 | 12.4% | 0.35 | 4.7% | 0.92 |
| Current Ratio | | 6.2 | 4.7 | 1.31 | 2.4 | 2.62 | 3.1 | 2.02 | 5.8 | 1.07 |
| Days in Net Patient Accounts Receivable | | 53.1 | 64.0 | 0.83 | 50.8 | 1.04 | 56.0 | 0.95 | 46.4 | 1.14 |
| Average Payment Period | | 41.3 | 56.5 | 0.73 | 52.7 | 0.78 | 54.4 | 0.76 | 38.3 | 1.08 |
| Equity Financing (%) | | 72.7% | 69.2% | 1.05 | 59.1% | 1.23 | 61.0% | 1.19 | 73.5% | 0.99 |
| Long-Term Debt to Equity Ratio | | 0.3 | 0.3 | 1.05 | 0.3 | 0.84 | 0.4 | 0.74 | 0.3 | 1.08 |
| Times Interest Earned | | 7.3 | 13.4 | 0.54 | 9.5 | 0.77 | 16.6 | 0.44 | 8.0 | 0.91 |
| Total Asset Turnover | | 0.7 | 0.6 | 1.21 | 0.7 | 0.96 | 0.9 | 0.76 | 0.8 | 0.88 |
| Average Age of Plant (Years) | | 10.6 | 12.6 | 0.84 | 10.8 | 0.98 | 9.2 | 1.14 | 10.4 | 1.02 |
| Increase (Decrease) Total Net Patient Revenue | | -2.1% | 7.3% | N/A | 5.8% | N/A | 3.3% | N/A | 4.9% | N/A |
| Outpatient Gross Revenue (% of Total GPR) | | 75.9% | 63.3% | 1.20 | 60.4% | 1.26 | 76.2% | 1.00 | 73.8% | 1.03 |
| Net Revenue Statistics | | | | | | | | | | |
| Inpatient Net Revenue per Discharge | \$13,338 | | \$16,906 | 0.79 | \$18,736 | 0.71 | \$15,352 | 0.87 | \$13,414 | 0.99 |
| Inpatient Net Revenue per Day | \$2,214 | | \$3,675 | 0.60 | \$4,176 | 0.53 | \$4,244 | 0.52 | \$2,251 | 0.98 |
| Outpatient Net Revenue per Visit | \$571 | | \$703 | 0.81 | \$623 | 0.92 | \$803 | 0.71 | \$631 | 0.91 |

| Income Statement | | Assets | | Liabilities & Fund Balances | |
|-----------------------------|---------------|-----------------------------------|--------------|----------------------------------|--------------|
| Gross Patient Revenue (GPR) | \$113,823,673 | Cash & Cash Equivalents | \$21,238,973 | Current Liabilities | \$4,779,597 |
| Less Deductions | \$68,157,750 | Net Patient Receivables | \$6,639,121 | Long-Term Debt | \$13,508,551 |
| Net Patient Revenue | \$45,665,923 | Other Receivables | \$249,409 | Other Liabilities | \$527,775 |
| Plus Other Revenue | \$2,010,397 | | | Subtotal | \$18,815,923 |
| Total Revenue | \$47,676,320 | Land, Buildings & Equipment (Net) | \$30,923,522 | Unrestricted Fund Balance | \$50,000,264 |
| Less Expenses | \$45,278,332 | Other Assets | \$9,765,162 | Restricted Fund Balance | \$1,633,943 |
| Non-Operating Gains/Losses | \$600,209 | | | Total Liabilities & Fund Balance | \$68,816,187 |
| Net Income | \$2,998,197 | Total Assets | \$68,816,187 | | |