

**134 St Mary's Hospital of Superior**  
 3500 Tower Avenue  
 Superior, WI 54880  
 715-392-8281

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 Critical Access Hospital  
 Control: Other Not-For-Profit

County: Douglas  
 Analysis Area: Western Lake Superior (7)  
 Volume Group: 5

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 7		Volume Group 5		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	18.7%	55.2%	0.34	22.3%	0.84	43.3%	0.43	13.0%	1.44
Obstetrics	0.0%	38.0%	N/A	25.3%	N/A	23.8%	N/A	0.0%	N/A
Pediatrics	0.0%	51.3%	N/A	0.0%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	18.7%	57.4%	0.33	24.4%	0.77	44.0%	0.43	13.0%	1.44
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	4.7	26.0	0.18	4.2	1.12	15.3	0.31	3.2	1.44
Obstetrics	0.0	4.9	N/A	1.1	N/A	2.1	N/A	0.0	N/A
Pediatrics	0.0	1.3	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	4.7	49.0	0.10	5.7	0.82	27.3	0.17	3.2	1.44
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.0	4.1	0.73	2.7	1.09	3.4	0.86	2.7	1.09
Obstetrics	0.0	2.6	N/A	2.6	N/A	2.3	N/A	0.0	N/A
Pediatrics	0.0	3.3	N/A	0.0	N/A	0.0	N/A	0.0	N/A
Total Hospital	3.0	4.5	0.66	3.2	0.94	3.7	0.81	2.7	1.09
<b>Surgical Operations</b>									
Inpatient	1	1,426	0.00	137	0.01	657	0.00	1	1.00
Outpatient	1,672	4,581	0.36	759	2.20	2,872	0.58	1,600	1.05
Inpatient as % of All Surgeries	0.1%	23.7%	0.00	15.3%	0.00	18.6%	0.00	0.1%	0.96
<b>Outpatient Visits</b>									
Non-Emergency Visits	42,355	144,376	0.29	20,365	2.08	115,084	0.37	41,234	1.03
Emergency Visits	13,316	17,768	0.75	6,830	1.95	13,821	0.96	13,668	0.97
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	1.0	23.0	0.04	3.7	0.27	18.2	0.06	4.7	0.21
Nurses, Licensed	141.8	251.3	0.56	69.4	2.04	150.6	0.94	104.0	1.36
Ancillary Nursing Personnel	10.0	39.7	0.25	8.5	1.18	19.7	0.50	9.5	1.05
All Other Personnel	237.8	509.3	0.47	147.1	1.62	320.3	0.74	192.3	1.24
Total FTEs	390.6	823.3	0.47	228.6	1.71	508.8	0.77	310.5	1.26
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	1.1	17.0	0.06	10.1	0.11	18.2	0.06	7.2	0.15
Nurses, Licensed	155.8	185.7	0.84	187.9	0.83	151.1	1.03	160.2	0.97
Ancillary Nursing Personnel	10.9	29.3	0.37	22.9	0.48	19.8	0.55	14.6	0.75
All Other Personnel	261.2	376.3	0.69	398.4	0.66	321.5	0.81	296.3	0.88
Total FTEs	428.9	608.3	0.71	619.3	0.69	510.6	0.84	478.4	0.90

**Total Hospital:**  
 Beds Set Up & Staffed 25  
 Discharges 577  
 Inpatient Days 1,708

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Average Beds Used 7  
 Discharges 54  
 Inpatient Days 777

**Newborn Nursery:**  
 Bassinets 0  
 Total Births 0  
 Newborn Days 0

**134 St Mary's Hospital of Superior**  
Superior, WI 54880

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	25	577	1,708	18.7%	4.7	3.0
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	3	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	3	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	3	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	3	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	3	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	3	0	0	0	0.0%	0.0	0.0
Burn Care	3	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	1	0	1.0	Surgical Personnel	2	2	3.2
Physicians & Dentists	21	23	37.7	Radiological Services Personnel	6	17	16.9
Medical & Dental Residents	0	0	0.0	Sonographers	1	3	1.9
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	3	1.9
Registered Nurses	11	84	72.6	Occupational Therapists	0	3	2.4
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	21	40	52.6	Physical Therapists	5	8	10.4
Ancillary Nursing Personnel	2	13	10.0	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	8	2	9.8	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	9	11	16.6	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	27	15	38.6
Health Info Mgmt-Administrators/Technicians	1	0	1.0	All Other Personnel	46	47	79.9
Pharmacy Personnel	14	6	17.7				
Clinical Laboratory Personnel	8	11	16.5				
				<b>Total</b>	<b>183</b>	<b>288</b>	<b>390.6</b>

**134 St Mary's Hospital of Superior**  
Superior, WI 54880

Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$65,378,165	46.4%	46.3%	1.00	49.8%	0.93	51.1%	0.91	46.3%	1.00
Medical Assistance	\$24,227,712	17.2%	13.6%	1.26	17.6%	0.98	11.3%	1.52	17.1%	1.01
Commercial	\$46,810,860	33.2%	35.3%	0.94	27.8%	1.19	33.7%	0.98	33.4%	0.99
All Other	\$4,566,684	3.2%	4.8%	0.68	4.7%	0.68	3.9%	0.84	3.2%	1.00
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$34,909,516	24.8%	34.9%	0.71	26.0%	0.95	36.8%	0.67	27.7%	0.89
Medical Assistance	\$18,305,952	13.0%	10.4%	1.25	11.5%	1.13	8.5%	1.53	11.8%	1.10
Commercial	\$13,314,846	9.4%	14.7%	0.64	5.1%	1.86	12.8%	0.74	8.0%	1.18
Charity Care	\$3,256,853	2.3%	1.0%	2.39	1.1%	2.11	0.9%	2.59	2.3%	1.00
Bad Debt	\$2,862,465	2.0%	1.1%	1.91	2.1%	0.97	1.4%	1.50	1.2%	1.66
All Other	\$762,068	0.5%	2.2%	0.25	2.2%	0.25	2.1%	0.26	0.9%	0.60
Total Deductions	\$73,411,700	52.1%	64.2%	0.81	47.9%	1.09	62.4%	0.83	51.9%	1.00
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		2.9%	5.5%	0.53	1.7%	1.75	3.4%	0.86	2.0%	1.46
Net Gains/Losses as % of Net Income		17.8%	13.2%	1.35	14.8%	1.20	4.5%	3.93	40.9%	0.43
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$36,969,490	61.1%	44.0%	1.39	52.4%	1.17	46.0%	1.33	62.4%	0.98
Supplies & Services	\$20,883,937	34.5%	49.2%	0.70	40.0%	0.86	46.6%	0.74	33.1%	1.04
Capital Component	\$2,613,667	4.3%	6.8%	0.64	7.5%	0.57	7.4%	0.58	4.5%	0.96
<b>Fiscal Statistics</b>										
Operating Margin (%)		13.1%	9.1%	1.45	8.1%	1.62	8.2%	1.60	8.6%	1.52
Total Hospital Net Income (%)		15.5%	10.3%	1.51	9.4%	1.65	8.6%	1.81	13.8%	1.13
Return on Equity (%)		10.0%	6.0%	1.67	6.6%	1.53	5.8%	1.74	9.1%	1.10
Current Ratio		14.2	4.7	3.02	5.7	2.48	4.4	3.24	12.9	1.10
Days in Net Patient Accounts Receivable		41.8	64.0	0.65	51.1	0.82	49.0	0.85	51.7	0.81
Average Payment Period		17.3	56.5	0.31	44.6	0.39	41.1	0.42	18.2	0.95
Equity Financing (%)		97.1%	69.2%	1.40	81.9%	1.19	81.8%	1.19	96.9%	1.00
Long-Term Debt to Equity Ratio		0.0	0.3	0.00	0.1	0.00	0.1	0.00	0.0	N/A
Times Interest Earned		3,510.4	13.4	261.22	17.2	204.43	14.1	248.42	40,340.4	0.09
Total Asset Turnover		0.6	0.6	1.10	0.7	0.91	0.7	0.94	0.6	1.01
Average Age of Plant (Years)		10.6	12.6	0.84	9.0	1.18	9.6	1.10	10.7	0.99
Increase (Decrease) Total Net Patient Revenue		10.7%	7.3%	1.47	12.3%	0.87	2.8%	3.86	19.4%	0.55
Outpatient Gross Revenue (% of Total GPR)		94.8%	63.3%	1.50	84.3%	1.13	71.9%	1.32	94.7%	1.00
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$11,133	\$16,906	0.66	\$12,554	0.89	\$12,065	0.92	\$12,602	0.88	
Inpatient Net Revenue per Day	\$2,655	\$3,675	0.72	\$3,387	0.78	\$3,161	0.84	\$2,412	1.10	
Outpatient Net Revenue per Visit	\$1,137	\$703	1.62	\$1,287	0.88	\$614	1.85	\$1,015	1.12	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$140,983,421	Cash & Cash Equivalents	\$29,997,242	Current Liabilities	\$2,774,501
Less Deductions	\$73,411,700	Net Patient Receivables	\$7,729,580	Long-Term Debt	\$40,829
Net Patient Revenue	\$67,571,721	Other Receivables	\$1,249,439	Other Liabilities	\$364,708
Plus Other Revenue	\$2,041,469			Subtotal	\$3,180,038
Total Revenue	\$69,613,190	Land, Buildings & Equipment (Net)	\$20,954,024	Unrestricted Fund Balance	\$107,512,732
Less Expenses	\$60,467,094	Other Assets	\$50,762,485	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	\$1,975,263			Total Liabilities & Fund Balance	\$110,692,770
Net Income	\$11,121,359	Total Assets	\$110,692,770		