

135 Tomah Health
 321 Butts Avenue
 Tomah, WI 54660
 608-372-2181

Fiscal Year: 10/01 to 09/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Monroe
 Analysis Area: Southwestern (5B)
 Volume Group: 3

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 5B		Volume Group 3		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	39.2%	55.2%	0.71	45.6%	0.86	35.3%	1.11	45.9%	0.85
Obstetrics	31.2%	38.0%	0.82	53.1%	0.03	22.7%	1.38	31.0%	1.01
Pediatrics	0.0%	51.3%	N/A	31.9%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	37.2%	57.4%	0.65	50.4%	0.74	35.5%	1.05	42.2%	0.88
Average Census (Patients)									
Adult Medical-Surgical	5.9	26.0	0.23	16.7	0.35	6.5	0.91	6.9	0.85
Obstetrics	1.6	4.9	0.32	3.6	0.43	0.9	1.75	1.6	1.01
Pediatrics	0.0	1.3	N/A	0.6	N/A	0.0	N/A	0.0	N/A
Total Hospital	7.4	49.0	0.15	27.5	0.27	8.7	0.86	8.4	0.88
Average Length of Stay (Days)									
Adult Medical-Surgical	3.2	4.1	0.78	4.0	0.78	3.0	1.07	3.6	0.87
Obstetrics	2.3	2.6	0.89	2.5	0.90	2.2	1.05	2.2	1.05
Pediatrics	0.0	3.3	N/A	2.8	N/A	1.4	N/A	0.0	N/A
Total Hospital	2.9	4.5	0.65	4.7	0.63	3.2	0.92	3.2	0.90
Surgical Operations									
Inpatient	146	1,426	0.10	857	0.17	302	0.48	125	1.17
Outpatient	1,015	4,581	0.22	2,753	0.37	1,419	0.72	840	1.21
Inpatient as % of All Surgeries	12.6%	23.7%	0.53	23.7%	0.53	17.6%	0.72	13.0%	0.97
Outpatient Visits									
Non-Emergency Visits	24,787	144,376	0.17	121,727	0.20	63,228	0.39	25,408	0.98
Emergency Visits	17,799	17,768	1.00	13,192	1.35	8,308	2.14	17,652	1.01
Full-Time Equivalents (FTEs)									
Administrators	0.0	23.0	N/A	14.1	N/A	11.1	N/A	0.0	N/A
Nurses, Licensed	124.8	251.3	0.50	157.2	0.79	78.4	1.59	149.1	0.84
Ancillary Nursing Personnel	21.8	39.7	0.55	21.0	1.04	13.7	1.60	24.1	0.90
All Other Personnel	254.4	509.3	0.50	425.8	0.60	191.7	1.33	253.9	1.00
Total FTEs	401.1	823.3	0.49	618.1	0.65	294.9	1.36	427.1	0.94
FTEs per 100 Patient Census (Adjusted)									
Administrators	0.0	17.0	N/A	12.2	N/A	28.7	N/A	0.0	N/A
Nurses, Licensed	322.8	185.7	1.74	135.8	2.38	202.2	1.60	349.2	0.92
Ancillary Nursing Personnel	56.4	29.3	1.92	18.1	3.11	35.2	1.60	56.5	1.00
All Other Personnel	658.0	376.3	1.75	367.9	1.79	494.1	1.33	594.7	1.11
Total FTEs	1,037.2	608.3	1.71	533.9	1.94	760.1	1.36	1,000.4	1.04

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	20	Health Maintenance Organization (HMO)	Yes	Average Beds Used	5	Bassinets	5
Discharges	931	Preferred Provider Organization (PPO)	Yes	Discharges	27	Total Births	254
Inpatient Days	2,714			Inpatient Days	229	Newborn Days	468

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	15	677	2,144	39.2%	5.9	3.2
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	5	251	570	31.2%	1.6	2.3
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	0	0	0.0	Surgical Personnel	5	1	5.2
Physicians & Dentists	2	0	2.0	Radiological Services Personnel	1	14	15.0
Medical & Dental Residents	0	0	0.0	Sonographers	0	2	4.1
Dental Hygienists	0	0	0.0	Respiratory Therapists	5	0	5.0
Registered Nurses	48	53	102.3	Occupational Therapists	6	0	6.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	0	1.0
Licensed Practical Nurses	3	4	9.7	Physical Therapists	8	3	12.7
Ancillary Nursing Personnel	10	23	21.8	Physical Therapy Assistants/Aides	1	1	2.3
Medical Assistants	1	3	3.3	Recreational Therapists	0	0	0.0
Physician Assistants	1	0	1.0	Dietitians & Nutritionists	0	0	0.0
Nurse Practitioners	6	7	10.9	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	2	0	2.0	Social Workers	3	2	4.9
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	22	9	33.7
Health Info Mgmt-Administrators/Technicians	6	1	6.9	All Other Personnel	85	36	130.6
Pharmacy Personnel	5	2	5.8				
Clinical Laboratory Personnel	10	3	15.0				
				Total	231	164	401.1

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	5B Value	Ratio	3 Value	Ratio	FY 2018	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$40,875,562	38.1%	46.3%	0.82	45.4%	0.84	45.9%	0.83	41.8%	0.91
Medical Assistance	\$15,389,603	14.3%	13.6%	1.05	9.5%	1.51	12.4%	1.15	14.7%	0.97
Commercial	\$38,813,445	36.2%	35.3%	1.02	37.9%	0.95	36.6%	0.99	32.6%	1.11
All Other	\$12,192,546	11.4%	4.8%	2.38	7.2%	1.58	5.1%	2.24	10.9%	1.04
Deductions as % of Total Gross Patient Revenue										
Medicare	\$22,272,127	20.8%	34.9%	0.59	32.9%	0.63	28.9%	0.72	24.1%	0.86
Medical Assistance	\$9,194,808	8.6%	10.4%	0.83	7.4%	1.15	8.3%	1.03	9.4%	0.91
Commercial	\$8,120,708	7.6%	14.7%	0.52	15.7%	0.48	13.0%	0.58	7.3%	1.04
Charity Care	\$786,943	0.7%	1.0%	0.76	0.8%	0.86	1.1%	0.68	0.7%	1.06
Bad Debt	\$3,293,086	3.1%	1.1%	2.89	1.0%	3.14	1.9%	1.60	3.3%	0.94
All Other	\$5,921,769	5.5%	2.2%	2.55	4.8%	1.15	2.5%	2.25	3.5%	1.58
Total Deductions	\$49,589,441	46.2%	64.2%	0.72	62.7%	0.74	55.7%	0.83	48.2%	0.96
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	0.5%		5.5%	0.09	20.1%	0.02	6.0%	0.08	0.3%	1.73
Net Gains/Losses as % of Net Income	119.7%		13.2%	9.08	47.1%	2.54	15.2%	7.87	61.8%	1.94
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$30,665,883	52.5%	44.0%	1.19	56.2%	0.94	51.6%	1.02	51.9%	1.01
Supplies & Services	\$22,960,950	39.3%	49.2%	0.80	38.9%	1.01	40.7%	0.97	39.3%	1.00
Capital Component	\$4,734,204	8.1%	6.8%	1.19	4.9%	1.65	7.7%	1.05	8.8%	0.92
Fiscal Statistics										
Operating Margin (%)		-0.7%	9.1%	N/A	6.1%	N/A	7.0%	N/A	1.5%	N/A
Total Hospital Net Income (%)		3.4%	10.3%	0.32	10.9%	0.31	8.2%	0.41	3.8%	0.89
Return on Equity (%)		1.8%	6.0%	0.30	8.9%	0.20	2.2%	0.83	2.0%	0.92
Current Ratio		2.6	4.7	0.56	25.9	0.10	3.1	0.85	2.1	1.25
Days in Net Patient Accounts Receivable		56.6	64.0	0.88	63.0	0.90	140.0	0.40	60.3	0.94
Average Payment Period		41.9	56.5	0.74	13.4	3.12	146.6	0.29	79.0	0.53
Equity Financing (%)		54.4%	69.2%	0.79	87.1%	0.62	56.4%	0.96	54.2%	1.00
Long-Term Debt to Equity Ratio		0.7	0.3	2.87	0.1	12.25	0.6	1.28	0.7	1.12
Times Interest Earned		11.6	13.4	0.87	31.0	0.38	9.0	1.29	11.6	1.00
Total Asset Turnover		0.5	0.6	0.90	0.8	0.66	0.3	1.98	0.5	1.01
Average Age of Plant (Years)		8.1	12.6	0.65	9.2	0.88	23.9	0.34	7.1	1.14
Increase (Decrease) Total Net Patient Revenue		3.9%	7.3%	0.54	3.8%	1.02	7.2%	0.54	8.9%	0.44
Outpatient Gross Revenue (% of Total GPR)		81.0%	63.3%	1.28	79.1%	1.02	77.9%	1.04	80.1%	1.01
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$13,329		\$16,906	0.79	\$15,344	0.87	\$13,622	0.98	\$13,594	0.98
Inpatient Net Revenue per Day	\$4,387		\$3,675	1.19	\$3,493	1.26	\$4,079	1.08	\$3,966	1.11
Outpatient Net Revenue per Visit	\$1,132		\$703	1.61	\$855	1.32	\$592	1.91	\$1,053	1.07

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$107,271,156	Cash & Cash Equivalents	\$2,429,990	Current Liabilities	\$6,249,540
Less Deductions	\$49,589,441	Net Patient Receivables	\$8,938,405	Long-Term Debt	\$45,189,606
Net Patient Revenue	\$57,681,715	Other Receivables	\$285,000	Other Liabilities	\$0
Plus Other Revenue	\$281,309			Subtotal	\$51,439,146
Total Revenue	\$57,963,024	Land, Buildings & Equipment (Net)	\$71,145,571	Unrestricted Fund Balance	\$61,339,767
Less Expenses	\$58,361,037	Other Assets	\$29,979,947	Restricted Fund Balance	\$2,134,073
Non-Operating Gains/Losses	\$2,422,043			Total Liabilities & Fund Balance	\$112,778,913
Net Income	\$2,024,030	Total Assets	\$112,778,913		