

**137 Aurora Medical Center of Manitowoc County**  
 5000 Memorial Drive  
 Two Rivers, WI 54241  
 920-794-5000

Fiscal Year: 01/01 to 12/31  
 Type: GMS  
 General Medical & Surgical  
 Control: Other Not-For-Profit

County: Manitowoc  
 Analysis Area: Northeastern (4)  
 Volume Group: 5

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 4		Volume Group 5		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	17.1%	55.2%	0.31	48.2%	0.35	43.3%	0.39	18.2%	0.94
Obstetrics	36.5%	38.0%	0.96	34.9%	0.06	23.8%	1.53	35.3%	1.04
Pediatrics	0.0%	51.3%	N/A	22.1%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	25.0%	57.4%	0.44	47.8%	0.52	44.0%	0.57	25.2%	0.99
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	6.5	26.0	0.25	22.4	0.29	15.3	0.42	6.9	0.94
Obstetrics	2.2	4.9	0.44	4.2	0.52	2.1	1.03	2.1	1.04
Pediatrics	0.0	1.3	N/A	0.6	N/A	0.0	N/A	0.0	N/A
Total Hospital	15.5	49.0	0.32	40.5	0.38	27.3	0.57	15.6	0.99
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	2.8	4.1	0.69	3.6	0.77	3.4	0.81	2.9	0.97
Obstetrics	1.9	2.6	0.76	2.4	0.80	2.3	0.83	1.9	1.03
Pediatrics	0.0	3.3	N/A	3.4	N/A	0.0	N/A	0.0	N/A
Total Hospital	2.5	4.5	0.56	3.7	0.68	3.7	0.69	2.5	1.00
<b>Surgical Operations</b>									
Inpatient	579	1,426	0.41	1,109	0.52	657	0.88	593	0.98
Outpatient	2,794	4,581	0.61	5,157	0.54	2,872	0.97	2,973	0.94
Inpatient as % of All Surgeries	17.2%	23.7%	0.72	17.7%	0.97	18.6%	0.92	16.6%	1.03
<b>Outpatient Visits</b>									
Non-Emergency Visits	78,383	144,376	0.54	219,705	0.36	115,084	0.68	76,437	1.03
Emergency Visits	13,816	17,768	0.78	18,012	0.77	13,821	1.00	13,147	1.05
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	10.0	23.0	0.43	16.0	0.63	18.2	0.55	9.0	1.11
Nurses, Licensed	104.9	251.3	0.42	277.3	0.38	150.6	0.70	109.3	0.96
Ancillary Nursing Personnel	19.9	39.7	0.50	36.2	0.55	19.7	1.01	17.5	1.14
All Other Personnel	227.9	509.3	0.45	540.2	0.42	320.3	0.71	218.3	1.04
Total FTEs	362.7	823.3	0.44	869.6	0.42	508.8	0.71	354.1	1.02
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	12.7	17.0	0.74	10.4	1.22	18.2	0.69	11.7	1.08
Nurses, Licensed	132.8	185.7	0.72	180.1	0.74	151.1	0.88	141.8	0.94
Ancillary Nursing Personnel	25.2	29.3	0.86	23.5	1.07	19.8	1.27	22.7	1.11
All Other Personnel	288.6	376.3	0.77	350.8	0.82	321.5	0.90	283.3	1.02
Total FTEs	459.2	608.3	0.75	564.7	0.81	510.6	0.90	459.5	1.00

**Total Hospital:**  
 Beds Set Up & Staffed 62  
 Discharges 2,238  
 Inpatient Days 5,649

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Average Beds Used 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**  
 Bassinets 8  
 Total Births 398  
 Newborn Days 697

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	38	846	2,366	17.1%	6.5	2.8
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	6	414	800	36.5%	2.2	1.9
<b>Psychiatric</b>	3	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	3	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	6	243	243	11.1%	0.7	1.0
Step-Down (Special Care)	1	12	572	2,240	51.1%	6.1	3.9
Neonatal Intensive/Intermediate Care	3	0	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	10	0	10.0	Surgical Personnel	5	2	6.4
Physicians & Dentists	2	17	2.7	Radiological Services Personnel	14	5	18.8
Medical & Dental Residents	0	0	0.0	Sonographers	3	0	3.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	6	0	6.0
Registered Nurses	82	33	100.5	Occupational Therapists	5	2	5.9
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	2	1	2.0
Licensed Practical Nurses	0	0	0.0	Physical Therapists	11	4	13.9
Ancillary Nursing Personnel	17	5	19.9	Physical Therapy Assistants/Aides	3	4	6.3
Medical Assistants	0	0	0.0	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	1	1	1.6
Nurse Practitioners	0	0	0.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	3	2	4.4	Social Workers	1	0	1.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	30	18	38.3
Health Info Mgmt-Administrators/Technicians	5	1	5.6	All Other Personnel	72	44	96.5
Pharmacy Personnel	6	2	7.1				
Clinical Laboratory Personnel	12	3	12.8				
				<b>Total</b>	<b>290</b>	<b>144</b>	<b>362.7</b>

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area <sup>4</sup>		Volume Group <sup>5</sup>		FY 2019 vs. 2018		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$102,237,307	41.6%	46.3%	0.90	47.5%	0.88	51.1%	0.81	42.0%	0.99
Medical Assistance	\$31,286,705	12.7%	13.6%	0.93	11.3%	1.12	11.3%	1.13	13.0%	0.98
Commercial	\$103,700,166	42.2%	35.3%	1.19	37.0%	1.14	33.7%	1.25	42.3%	1.00
All Other	\$8,649,730	3.5%	4.8%	0.74	4.2%	0.83	3.9%	0.91	2.7%	1.29
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$78,820,719	32.1%	34.9%	0.92	35.6%	0.90	36.8%	0.87	32.1%	1.00
Medical Assistance	\$23,500,303	9.6%	10.4%	0.92	8.9%	1.07	8.5%	1.13	10.3%	0.93
Commercial	\$45,526,084	18.5%	14.7%	1.26	15.3%	1.21	12.8%	1.45	18.9%	0.98
Charity Care	\$2,787,998	1.1%	1.0%	1.18	1.0%	1.18	0.9%	1.27	1.2%	0.93
Bad Debt	\$3,180,154	1.3%	1.1%	1.22	1.1%	1.16	1.4%	0.95	1.4%	0.93
All Other	\$3,987,507	1.6%	2.2%	0.75	2.1%	0.75	2.1%	0.77	1.0%	1.57
Total Deductions	\$157,802,765	64.2%	64.2%	1.00	64.1%	1.00	62.4%	1.03	65.0%	0.99
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue	0.7%		5.5%	0.13	3.5%	0.20	3.4%	0.21	0.6%	1.15
Net Gains/Losses as % of Net Income	N/A		13.2%	N/A	N/A	N/A	4.5%	N/A	N/A	N/A
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$25,032,915	38.8%	44.0%	0.88	47.1%	0.82	46.0%	0.84	39.6%	0.98
Supplies & Services	\$34,111,571	52.9%	49.2%	1.07	45.7%	1.16	46.6%	1.13	54.2%	0.98
Capital Component	\$5,396,291	8.4%	6.8%	1.23	7.2%	1.16	7.4%	1.13	6.2%	1.34
<b>Fiscal Statistics</b>										
Operating Margin (%)		27.2%	9.1%	3.00	10.6%	2.56	8.2%	3.31	21.4%	1.27
Total Hospital Net Income (%)		27.2%	10.3%	2.64	10.5%	2.59	8.6%	3.17	21.4%	1.27
Return on Equity (%)		10.5%	6.0%	1.75	7.1%	1.49	5.8%	1.82	8.5%	1.24
Current Ratio		43.9	4.7	9.32	4.5	9.79	4.4	10.01	38.0	1.15
Days in Net Patient Accounts Receivable		53.6	64.0	0.84	51.1	1.05	49.0	1.09	56.8	0.94
Average Payment Period		27.2	56.5	0.48	60.2	0.45	41.1	0.66	27.2	1.00
Equity Financing (%)		98.0%	69.2%	1.41	74.2%	1.32	81.8%	1.20	97.6%	1.00
Long-Term Debt to Equity Ratio		0.0	0.3	0.00	0.2	0.00	0.1	0.01	0.0	0.42
Times Interest Earned		22.2	13.4	1.65	13.3	1.67	14.1	1.57	369.8	0.06
Total Asset Turnover		0.4	0.6	0.67	0.7	0.57	0.7	0.58	0.4	0.97
Average Age of Plant (Years)		10.1	12.6	0.80	10.6	0.95	9.6	1.05	9.8	1.03
Increase (Decrease) Total Net Patient Revenue		8.5%	7.3%	1.17	6.6%	1.29	2.8%	3.08	0.4%	21.29
Outpatient Gross Revenue (% of Total GPR)		78.7%	63.3%	1.24	72.4%	1.09	71.9%	1.09	78.0%	1.01
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$11,590		\$16,906	0.69	\$13,311	0.87	\$12,065	0.96	\$10,994	1.05
Inpatient Net Revenue per Day	\$4,222		\$3,675	1.15	\$3,405	1.24	\$3,161	1.34	\$4,012	1.05
Outpatient Net Revenue per Visit	\$708		\$703	1.01	\$549	1.29	\$614	1.15	\$664	1.07

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$245,873,907	Cash & Cash Equivalents	\$183,585,744	Current Liabilities	\$4,515,711
Less Deductions	\$157,802,765	Net Patient Receivables	\$12,926,010	Long-Term Debt	\$162,511
Net Patient Revenue	\$88,071,142	Other Receivables	\$93,343	Other Liabilities	\$22,500
Plus Other Revenue	\$619,227			Subtotal	\$4,700,722
Total Revenue	\$88,690,370	Land, Buildings & Equipment (Net)	\$28,732,884	Unrestricted Fund Balance	\$225,432,857
Less Expenses	\$64,540,777	Other Assets	\$4,795,595	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$29,690	Total Assets	\$230,133,576	Total Liabilities & Fund Balance	\$230,133,579
Net Income	\$24,119,903				