

**145 Aspirus Wausau Hospital**  
 333 Pine Ridge Boulevard  
 Wausau, WI 54401  
 715-847-2121

Fiscal Year: 07/01 to 06/30  
 Type: GMS  
 General Medical & Surgical  
 Control: Other Not-For-Profit

County: Marathon  
 Analysis Area: North Central (6)  
 Volume Group: 7

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 6		Volume Group 7		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
<b>Occupancy Rate (%)</b>									
Adult Medical-Surgical	61.2%	55.2%	1.11	59.6%	1.03	71.0%	0.86	68.0%	0.90
Obstetrics	42.8%	38.0%	1.13	37.4%	0.30	50.6%	0.84	37.8%	1.13
Pediatrics	0.0%	51.3%	N/A	109.4%	N/A	38.2%	N/A	0.0%	N/A
Total Hospital	66.0%	57.4%	1.15	63.9%	1.03	69.3%	0.95	65.2%	1.01
<b>Average Census (Patients)</b>									
Adult Medical-Surgical	71.6	26.0	2.75	21.4	3.35	106.3	0.67	65.3	1.10
Obstetrics	11.1	4.9	2.25	3.6	3.07	14.5	0.77	9.8	1.13
Pediatrics	0.0	1.3	N/A	0.8	N/A	3.2	N/A	0.0	N/A
Total Hospital	177.0	49.0	3.61	39.1	4.53	202.8	0.87	161.0	1.10
<b>Average Length of Stay (Days)</b>									
Adult Medical-Surgical	3.7	4.1	0.91	3.8	0.97	4.6	0.80	3.6	1.04
Obstetrics	2.8	2.6	1.12	2.6	1.09	2.7	1.05	2.7	1.06
Pediatrics	0.0	3.3	N/A	2.9	N/A	3.3	N/A	0.0	N/A
Total Hospital	4.4	4.5	0.98	4.2	1.05	5.0	0.88	4.2	1.05
<b>Surgical Operations</b>									
Inpatient	5,252	1,426	3.68	1,304	4.03	5,403	0.97	5,137	1.02
Outpatient	6,861	4,581	1.50	3,131	2.19	16,162	0.42	5,566	1.23
Inpatient as % of All Surgeries	43.4%	23.7%	1.83	29.4%	1.47	25.1%	1.73	48.0%	0.90
<b>Outpatient Visits</b>									
Non-Emergency Visits	103,205	144,376	0.71	109,429	0.94	476,432	0.22	99,316	1.04
Emergency Visits	33,995	17,768	1.91	12,684	2.68	47,460	0.72	34,405	0.99
<b>Full-Time Equivalents (FTEs)</b>									
Administrators	127.8	23.0	5.56	33.8	3.78	71.8	1.78	112.9	1.13
Nurses, Licensed	781.6	251.3	3.11	182.8	4.28	913.4	0.86	680.2	1.15
Ancillary Nursing Personnel	235.9	39.7	5.95	28.6	8.24	148.8	1.59	216.7	1.09
All Other Personnel	1,137.1	509.3	2.23	375.9	3.02	1,805.9	0.63	907.9	1.25
Total FTEs	2,282.4	823.3	2.77	621.2	3.67	2,940.0	0.78	1,917.7	1.19
<b>FTEs per 100 Patient Census (Adjusted)</b>									
Administrators	33.3	17.0	1.96	29.6	1.12	14.7	2.27	31.3	1.06
Nurses, Licensed	203.8	185.7	1.10	160.0	1.27	186.4	1.09	188.6	1.08
Ancillary Nursing Personnel	61.5	29.3	2.10	25.1	2.46	30.4	2.03	60.1	1.02
All Other Personnel	296.5	376.3	0.79	329.2	0.90	368.6	0.80	251.7	1.18
Total FTEs	595.2	608.3	0.98	543.8	1.09	600.1	0.99	531.8	1.12

**Total Hospital:**  
 Beds Set Up & Staffed 268  
 Discharges 14,649  
 Inpatient Days 64,606

**Contract with:**  
 Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

**Medicare-certified Swing Beds:**  
 Average Beds Used 0  
 Discharges 0  
 Inpatient Days 0

**Newborn Nursery:**  
 Bassinets 26  
 Total Births 1,467  
 Newborn Days 2,652

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	1	117	7,045	26,128	61.2%	71.6	3.7
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	1	12	240	2,672	61.0%	7.3	11.1
Hospice	1	14	860	3,790	74.2%	10.4	4.4
Acute Long-Term Care	4	0	0	0	0.0%	0.0	0.0
Other Acute	2	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	2	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	1	26	1,424	4,058	42.8%	11.1	2.8
<b>Psychiatric</b>	4	0	0	0	0.0%	0.0	0.0
<b>Alcoholism/chemical dependency</b>	4	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	1	16	226	4,512	77.3%	12.4	20.0
Cardiac Intensive Unit	1	8	273	2,673	91.5%	7.3	9.8
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	2	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	2	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	1	60	4,319	17,885	81.7%	49.0	4.1
Neonatal Intensive/Intermediate Care	1	15	293	2,888	52.7%	7.9	9.9
Other Intensive Care	2	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	2	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	2	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

\*\* Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	127	1	127.8	Surgical Personnel	43	46	52.6
Physicians & Dentists	13	0	13.0	Radiological Services Personnel	123	34	142.5
Medical & Dental Residents	18	0	18.0	Sonographers	19	9	26.1
Dental Hygienists	0	0	0.0	Respiratory Therapists	31	27	44.0
Registered Nurses	654	222	757.6	Occupational Therapists	27	8	30.2
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	3	0	3.0
Licensed Practical Nurses	12	18	20.9	Physical Therapists	36	18	41.6
Ancillary Nursing Personnel	167	215	235.9	Physical Therapy Assistants/Aides	9	6	12.2
Medical Assistants	58	11	63.1	Recreational Therapists	4	1	4.8
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	8	2	8.8
Nurse Practitioners	3	1	3.0	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	19	9	20.2
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	93	78	121.3
Health Info Mgmt-Administrators/Technicians	9	1	9.8	All Other Personnel	330	225	397.0
Pharmacy Personnel	47	14	50.6				
Clinical Laboratory Personnel	71	18	78.2	<b>Total</b>	<b>1,924</b>	<b>964</b>	<b>2,282.4</b>

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio	
<b>Gross Revenue as % of Total Gross Patient Revenue</b>										
Medicare	\$718,030,017	51.7%	46.3%	1.12	50.7%	1.02	46.7%	1.11	51.4%	1.01
Medical Assistance	\$150,783,644	10.9%	13.6%	0.80	13.1%	0.83	12.6%	0.86	11.0%	0.99
Commercial	\$463,639,096	33.4%	35.3%	0.94	32.1%	1.04	35.1%	0.95	33.8%	0.99
All Other	\$56,970,133	4.1%	4.8%	0.86	4.1%	1.00	5.6%	0.73	3.8%	1.07
<b>Deductions as % of Total Gross Patient Revenue</b>										
Medicare	\$532,025,198	38.3%	34.9%	1.10	36.8%	1.04	36.2%	1.06	37.7%	1.02
Medical Assistance	\$128,153,721	9.2%	10.4%	0.89	10.1%	0.92	9.8%	0.94	9.3%	0.99
Commercial	\$151,263,538	10.9%	14.7%	0.74	8.8%	1.24	15.6%	0.70	10.6%	1.03
Charity Care	\$11,467,893	0.8%	1.0%	0.86	0.8%	1.08	0.9%	0.89	1.0%	0.80
Bad Debt	\$11,500,872	0.8%	1.1%	0.78	1.0%	0.87	0.9%	0.92	0.7%	1.20
All Other	\$32,054,496	2.3%	2.2%	1.07	2.0%	1.13	2.5%	0.93	2.1%	1.12
Total Deductions	\$866,465,718	62.4%	64.2%	0.97	59.3%	1.05	66.0%	0.94	61.3%	1.02
<b>Other Revenue &amp; Net Gains or Losses</b>										
Other Revenue as % of Total Revenue		3.8%	5.5%	0.68	3.1%	1.21	6.8%	0.56	3.9%	0.96
Net Gains/Losses as % of Net Income		13.5%	13.2%	1.03	18.4%	0.73	13.1%	1.03	23.1%	0.58
<b>Expenses as % of Total Expenses</b>										
Salary/Fringe Benefits	\$196,096,176	40.6%	44.0%	0.92	42.1%	0.97	42.7%	0.95	41.3%	0.98
Supplies & Services	\$254,492,107	52.7%	49.2%	1.07	52.0%	1.01	51.1%	1.03	52.3%	1.01
Capital Component	\$32,195,316	6.7%	6.8%	0.98	5.9%	1.12	6.2%	1.08	6.4%	1.05
<b>Fiscal Statistics</b>										
Operating Margin (%)		11.2%	9.1%	1.23	5.2%	2.15	9.5%	1.18	8.9%	1.26
Total Hospital Net Income (%)		12.7%	10.3%	1.23	6.3%	2.01	10.8%	1.18	11.3%	1.13
Return on Equity (%)		13.0%	6.0%	2.17	3.2%	4.10	7.7%	1.69	10.9%	1.19
Current Ratio		3.0	4.7	0.64	2.6	1.13	5.5	0.54	2.0	1.53
Days in Net Patient Accounts Receivable		51.4	64.0	0.80	77.6	0.66	55.7	0.92	48.8	1.05
Average Payment Period		35.9	56.5	0.64	74.6	0.48	45.6	0.79	39.9	0.90
Equity Financing (%)		66.5%	69.2%	0.96	55.8%	1.19	72.1%	0.92	64.8%	1.03
Long-Term Debt to Equity Ratio		0.3	0.3	1.30	0.5	0.63	0.2	1.83	0.4	0.90
Times Interest Earned		18.4	13.4	1.37	15.9	1.16	15.5	1.19	18.4	1.00
Total Asset Turnover		1.0	0.6	1.76	0.5	2.02	0.7	1.43	0.9	1.07
Average Age of Plant (Years)		9.8	12.6	0.78	13.7	0.71	12.1	0.81	10.3	0.95
Increase (Decrease) Total Net Patient Revenue		9.5%	7.3%	1.30	25.3%	0.37	8.9%	1.06	4.5%	2.09
Outpatient Gross Revenue (% of Total GPR)		54.9%	63.3%	0.87	65.8%	0.83	58.2%	0.94	56.1%	0.98
<b>Net Revenue Statistics</b>										
Inpatient Net Revenue per Discharge	\$16,072		\$16,906	0.95	\$14,935	1.08	\$19,324	0.83	\$14,988	1.07
Inpatient Net Revenue per Day	\$3,726		\$3,675	1.01	\$3,551	1.05	\$3,829	0.97	\$3,630	1.03
Outpatient Net Revenue per Visit	\$2,179		\$703	3.10	\$810	2.69	\$741	2.94	\$2,069	1.05

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$1,389,422,892	Cash & Cash Equivalents	\$2,764,461	Current Liabilities	\$45,146,906
Less Deductions	\$866,465,718	Net Patient Receivables	\$73,690,913	Long-Term Debt	\$119,604,315
Net Patient Revenue	\$522,957,174	Other Receivables	\$0	Other Liabilities	\$15,911,945
Plus Other Revenue	\$20,581,033			Subtotal	\$180,663,166
Total Revenue	\$543,538,203	Land, Buildings & Equipment (Net)	\$235,652,913	Unrestricted Fund Balance	\$358,717,340
Less Expenses	\$482,783,599	Other Assets	\$227,272,218	Restricted Fund Balance	\$2,597,998
Non-Operating Gains/Losses	\$9,487,266			Total Liabilities & Fund Balance	\$539,380,506
Net Income	\$70,241,870	Total Assets	\$539,380,505		