

155 Aspirus Riverview Hospital and Clinics, Inc
 410 Dewey Street, PO Box 8080
 Wisconsin Rapids, WI 54495
 715-423-6060

Fiscal Year: 07/01 to 06/30
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Wood
 Analysis Area: North Central (6)
 Volume Group: 6

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 6		Volume Group 6		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	35.2%	55.2%	0.64	59.6%	0.59	50.7%	0.69	32.0%	1.10
Obstetrics	9.4%	38.0%	0.25	37.4%	0.07	34.4%	0.27	21.0%	0.44
Pediatrics	0.0%	51.3%	N/A	109.4%	N/A	78.2%	N/A	0.0%	N/A
Total Hospital	28.1%	57.4%	0.49	63.9%	0.44	54.8%	0.51	31.8%	0.88
Average Census (Patients)									
Adult Medical-Surgical	19.0	26.0	0.73	21.4	0.89	27.5	0.69	17.3	1.10
Obstetrics	2.7	4.9	0.55	3.6	0.75	6.2	0.44	2.7	0.99
Pediatrics	0.2	1.3	0.12	0.8	0.21	4.2	0.12	0.2	0.94
Total Hospital	25.5	49.0	0.52	39.1	0.65	63.1	0.40	23.9	1.07
Average Length of Stay (Days)									
Adult Medical-Surgical	3.1	4.1	0.75	3.8	0.80	3.6	0.84	2.8	1.08
Obstetrics	2.0	2.6	0.79	2.6	0.77	2.5	0.81	2.0	1.02
Pediatrics	2.2	3.3	0.67	2.9	0.76	3.4	0.66	1.9	1.15
Total Hospital	3.1	4.5	0.69	4.2	0.74	4.3	0.72	2.9	1.07
Surgical Operations									
Inpatient	928	1,426	0.65	1,304	0.71	1,501	0.62	926	1.00
Outpatient	1,415	4,581	0.31	3,131	0.45	5,596	0.25	1,370	1.03
Inpatient as % of All Surgeries	39.6%	23.7%	1.67	29.4%	1.35	21.2%	1.87	40.3%	0.98
Outpatient Visits									
Non-Emergency Visits	29,419	144,376	0.20	109,429	0.27	193,333	0.15	29,274	1.00
Emergency Visits	20,546	17,768	1.16	12,684	1.62	29,751	0.69	21,731	0.95
Full-Time Equivalents (FTEs)									
Administrators	37.8	23.0	1.65	33.8	1.12	31.4	1.21	21.0	1.80
Nurses, Licensed	151.5	251.3	0.60	182.8	0.83	357.1	0.42	148.3	1.02
Ancillary Nursing Personnel	18.7	39.7	0.47	28.6	0.65	53.7	0.35	14.4	1.29
All Other Personnel	348.2	509.3	0.68	375.9	0.93	692.3	0.50	348.3	1.00
Total FTEs	556.2	823.3	0.68	621.2	0.90	1,134.4	0.49	532.0	1.05
FTEs per 100 Patient Census (Adjusted)									
Administrators	29.8	17.0	1.75	29.6	1.00	16.1	1.85	17.0	1.75
Nurses, Licensed	119.1	185.7	0.64	160.0	0.74	183.4	0.65	120.0	0.99
Ancillary Nursing Personnel	14.7	29.3	0.50	25.1	0.59	27.6	0.53	11.7	1.26
All Other Personnel	273.9	376.3	0.73	329.2	0.83	355.6	0.77	281.9	0.97
Total FTEs	437.5	608.3	0.72	543.8	0.80	582.6	0.75	430.6	1.02

Total Hospital:
 Beds Set Up & Staffed 91
 Discharges 2,991
 Inpatient Days 9,319

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 22
 Total Births 473
 Newborn Days 792

155 Aspirus Riverview Hospital and Clinics, Inc
 Wisconsin Rapids, WI 54495

Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 06/30/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	54	2,269	6,936	35.2%	19.0	3.1
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	26	58	0.0%	0.2	2.2
Obstetrics	1	29	491	990	9.4%	2.7	2.0
Psychiatric	2	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	2	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	2	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	8	199	1,335	45.7%	3.7	6.7
Step-Down (Special Care)	2	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	4	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	37	1	37.8	Surgical Personnel	5	4	7.5
Physicians & Dentists	0	1	0.6	Radiological Services Personnel	20	24	32.6
Medical & Dental Residents	0	0	0.0	Sonographers	3	9	8.5
Dental Hygienists	0	3	1.3	Respiratory Therapists	3	7	7.0
Registered Nurses	51	126	139.0	Occupational Therapists	2	3	3.7
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	4	2	4.0	Physical Therapists	4	4	6.3
Ancillary Nursing Personnel	3	28	18.7	Physical Therapy Assistants/Aides	3	3	5.2
Medical Assistants	45	20	58.3	Recreational Therapists	1	1	1.6
Physician Assistants	3	3	5.1	Dietitians & Nutritionists	1	1	1.6
Nurse Practitioners	7	2	8.5	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	25	37	49.1
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	84	60	124.3
Pharmacy Personnel	10	2	11.1				
Clinical Laboratory Personnel	21	6	24.4				
				Total	332	347	556.2

155 Aspirus Riverview Hospital and Clinics, Inc
 Wisconsin Rapids, WI 54495

Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$158,826,450	47.2%	46.3%	1.02	50.7%	0.93	41.9%	1.13	47.4%	0.99
Medical Assistance	\$48,576,767	14.4%	13.6%	1.06	13.1%	1.10	19.2%	0.75	14.2%	1.01
Commercial	\$113,738,779	33.8%	35.3%	0.96	32.1%	1.05	35.7%	0.95	34.6%	0.98
All Other	\$15,655,065	4.6%	4.8%	0.97	4.1%	1.13	3.3%	1.42	3.8%	1.23
Deductions as % of Total Gross Patient Revenue										
Medicare	\$114,134,787	33.9%	34.9%	0.97	36.8%	0.92	32.2%	1.05	33.7%	1.00
Medical Assistance	\$36,477,263	10.8%	10.4%	1.05	10.1%	1.08	14.2%	0.76	10.5%	1.03
Commercial	\$31,215,125	9.3%	14.7%	0.63	8.8%	1.06	13.6%	0.68	9.6%	0.96
Charity Care	\$3,793,589	1.1%	1.0%	1.17	0.8%	1.47	1.0%	1.11	1.1%	1.00
Bad Debt	\$4,007,079	1.2%	1.1%	1.12	1.0%	1.25	1.2%	1.02	1.1%	1.10
All Other	\$3,966,341	1.2%	2.2%	0.54	2.0%	0.58	1.5%	0.77	0.3%	3.59
Total Deductions	\$193,594,182	57.5%	64.2%	0.90	59.3%	0.97	63.7%	0.90	56.4%	1.02
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	1.1%	5.5%	0.21	3.1%	0.37	3.9%	0.29	1.2%	0.98	
Net Gains/Losses as % of Net Income	18.3%	13.2%	1.39	18.4%	1.00	14.4%	1.27	22.1%	0.83	
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$59,013,825	46.3%	44.0%	1.05	42.1%	1.10	44.1%	1.05	46.9%	0.99
Supplies & Services	\$60,113,872	47.2%	49.2%	0.96	52.0%	0.91	48.5%	0.97	46.9%	1.01
Capital Component	\$8,262,490	6.5%	6.8%	0.95	5.9%	1.09	7.4%	0.88	6.2%	1.05
Fiscal Statistics										
Operating Margin (%)	12.1%	9.1%	1.33	5.2%	2.32	9.4%	1.28	11.9%	1.01	
Total Hospital Net Income (%)	14.4%	10.3%	1.39	6.3%	2.28	10.8%	1.33	14.8%	0.97	
Return on Equity (%)	9.9%	6.0%	1.65	3.2%	3.11	4.3%	2.29	10.6%	0.93	
Current Ratio	3.6	4.7	0.76	2.6	1.35	4.3	0.84	3.2	1.12	
Days in Net Patient Accounts Receivable	50.9	64.0	0.79	77.6	0.66	85.1	0.60	52.6	0.97	
Average Payment Period	39.6	56.5	0.70	74.6	0.53	80.6	0.49	44.4	0.89	
Equity Financing (%)	68.6%	69.2%	0.99	55.8%	1.23	65.0%	1.06	64.1%	1.07	
Long-Term Debt to Equity Ratio	0.3	0.3	1.02	0.5	0.49	0.4	0.73	0.4	0.61	
Times Interest Earned	14.4	13.4	1.07	15.9	0.90	11.7	1.23	13.2	1.09	
Total Asset Turnover	0.7	0.6	1.17	0.5	1.34	0.4	1.71	0.7	0.97	
Average Age of Plant (Years)	15.0	12.6	1.19	13.7	1.09	14.3	1.05	16.6	0.90	
Increase (Decrease) Total Net Patient Revenue	6.2%	7.3%	0.86	25.3%	0.25	7.2%	0.87	16.5%	0.38	
Outpatient Gross Revenue (% of Total GPR)	80.0%	63.3%	1.26	65.8%	1.22	66.6%	1.20	80.6%	0.99	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$8,426	\$16,906	0.50	\$14,935	0.56	\$15,576	0.54	\$9,416	0.89	
Inpatient Net Revenue per Day	\$2,713	\$3,675	0.74	\$3,551	0.76	\$3,515	0.77	\$3,211	0.84	
Outpatient Net Revenue per Visit	\$2,442	\$703	3.47	\$810	3.01	\$685	3.57	\$2,159	1.13	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$336,797,061	Cash & Cash Equivalents	\$20,826,836	Current Liabilities	\$13,086,405
Less Deductions	\$193,594,182	Net Patient Receivables	\$19,959,065	Long-Term Debt	\$38,861,650
Net Patient Revenue	\$143,202,879	Other Receivables	\$2,726,690	Other Liabilities	\$16,094,969
Plus Other Revenue	\$1,664,495			Subtotal	\$68,043,024
Total Revenue	\$144,867,372	Land, Buildings & Equipment (Net)	\$83,790,906	Unrestricted Fund Balance	\$148,601,668
Less Expenses	\$127,390,187	Other Assets	\$89,341,195	Restricted Fund Balance	\$2,014,645
Non-Operating Gains/Losses	\$3,915,732			Total Liabilities & Fund Balance	\$216,644,692
Net Income	\$21,392,917	Total Assets	\$216,644,692		