

194 Children's Wisconsin-Fox Valley Hospital
 130 Second Street, PO Box 476
 Neenah, WI 54956
 920-969-7900

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Winnebago
 Analysis Area: Lake Winnebago (3)
 Volume Group: 1

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 3		Volume Group 1		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	0.0%	55.2%	N/A	46.6%	N/A	11.3%	N/A	0.0%	N/A
Obstetrics	0.0%	38.0%	N/A	30.9%	N/A	0.0%	N/A	0.0%	N/A
Pediatrics	73.7%	51.3%	1.44	14.5%	5.07	44.2%	1.67	83.4%	0.88
Total Hospital	94.3%	57.4%	1.64	47.3%	1.99	16.5%	5.70	100.4%	0.94
Average Census (Patients)									
Adult Medical-Surgical	0.0	26.0	N/A	22.2	N/A	1.8	N/A	0.0	N/A
Obstetrics	0.0	4.9	N/A	4.4	N/A	0.0	N/A	0.0	N/A
Pediatrics	2.2	1.3	1.72	0.3	6.51	0.2	1.72	2.5	0.88
Total Hospital	15.1	49.0	0.31	36.8	0.41	2.7	5.60	19.1	0.79
Average Length of Stay (Days)									
Adult Medical-Surgical	0.0	4.1	N/A	3.5	N/A	2.9	N/A	0.0	N/A
Obstetrics	0.0	2.6	N/A	2.4	N/A	0.0	N/A	0.0	N/A
Pediatrics	3.0	3.3	0.91	2.8	1.07	3.0	1.00	2.8	1.10
Total Hospital	10.5	4.5	2.33	4.2	2.52	4.2	2.51	11.2	0.94
Surgical Operations									
Inpatient	0	1,426	N/A	1,211	N/A	127	N/A	0	N/A
Outpatient	0	4,581	N/A	6,106	N/A	1,225	N/A	0	N/A
Inpatient as % of All Surgeries	0.0%	23.7%	N/A	16.6%	N/A	9.4%	N/A	0.0%	N/A
Outpatient Visits									
Non-Emergency Visits	15,774	144,376	0.11	97,819	0.16	22,925	0.69	15,418	1.02
Emergency Visits	0	17,768	N/A	15,674	N/A	2,741	N/A	0	N/A
Full-Time Equivalents (FTEs)									
Administrators	3.0	23.0	0.13	19.5	0.15	3.1	0.97	1.0	3.00
Nurses, Licensed	67.1	251.3	0.27	188.9	0.36	36.6	1.83	71.0	0.95
Ancillary Nursing Personnel	8.0	39.7	0.20	19.4	0.41	7.5	1.06	7.0	1.13
All Other Personnel	77.9	509.3	0.15	317.9	0.24	77.2	1.01	70.4	1.11
Total FTEs	155.9	823.3	0.19	545.6	0.29	124.4	1.25	149.5	1.04
FTEs per 100 Patient Census (Adjusted)									
Administrators	12.0	17.0	0.71	16.9	0.71	23.8	0.51	3.4	3.49
Nurses, Licensed	269.4	185.7	1.45	164.2	1.64	281.2	0.96	244.8	1.10
Ancillary Nursing Personnel	31.9	29.3	1.09	16.8	1.90	57.4	0.56	24.2	1.32
All Other Personnel	312.4	376.3	0.83	276.3	1.13	592.9	0.53	242.8	1.29
Total FTEs	625.8	608.3	1.03	474.3	1.32	955.3	0.66	515.2	1.21

Total Hospital:

Beds Set Up & Staffed 16
 Discharges 526
 Inpatient Days 5,506

Contract with:

Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:

Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:

Bassinets 0
 Total Births 0
 Newborn Days 0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	5	0	0	0	0.0%	0.0	0.0
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	1	3	266	807	73.7%	2.2	3.0
Obstetrics	5	0	0	0	0.0%	0.0	0.0
Psychiatric	5	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	5	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	13	260	4,699	99.0%	12.9	18.1
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	3	0	3.0	Surgical Personnel	0	0	0.0
Physicians & Dentists	12	4	13.8	Radiological Services Personnel	0	0	0.0
Medical & Dental Residents	0	0	0.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	9	5	11.4
Registered Nurses	39	48	65.0	Occupational Therapists	7	10	13.7
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	1	2	2.3
Licensed Practical Nurses	0	0	0.0	Physical Therapists	2	6	6.0
Ancillary Nursing Personnel	3	9	8.0	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	3	5	6.5	Recreational Therapists	0	0	0.0
Physician Assistants	0	0	0.0	Dietitians & Nutritionists	3	2	5.0
Nurse Practitioners	2	1	2.1	Psychologists	1	2	2.2
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	0	0	0.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	0	0	0.0
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	16	3	16.9
Pharmacy Personnel	0	0	0.0				
Clinical Laboratory Personnel	0	0	0.0				
				Total	101	97	155.9

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$7,462	0.0%	46.3%	0.00	47.7%	0.00	45.9%	0.00	0.0%	1.01
Medical Assistance	\$13,978,344	36.3%	13.6%	2.66	10.5%	3.46	11.5%	3.16	32.4%	1.12
Commercial	\$23,684,295	61.5%	35.3%	1.74	39.1%	1.57	39.4%	1.56	65.2%	0.94
All Other	\$838,813	2.2%	4.8%	0.46	2.7%	0.80	3.3%	0.67	2.3%	0.94
Deductions as % of Total Gross Patient Revenue										
Medicare	\$3,335	0.0%	34.9%	0.00	33.3%	0.00	23.7%	0.00	0.0%	1.19
Medical Assistance	\$8,056,627	20.9%	10.4%	2.02	7.8%	2.69	7.7%	2.71	18.3%	1.14
Commercial	\$3,154,954	8.2%	14.7%	0.56	13.9%	0.59	10.4%	0.78	8.1%	1.01
Charity Care	\$18,956	0.0%	1.0%	0.05	0.6%	0.08	0.8%	0.06	0.1%	0.42
Bad Debt	\$263,160	0.7%	1.1%	0.64	1.4%	0.47	1.5%	0.47	0.8%	0.91
All Other	\$602,112	1.6%	2.2%	0.72	2.0%	0.79	1.4%	1.12	1.6%	1.01
Total Deductions	\$12,099,142	31.4%	64.2%	0.49	59.1%	0.53	45.5%	0.69	28.9%	1.09
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	14.7%		5.5%	2.66	1.9%	7.68	3.1%	4.68	10.6%	1.39
Net Gains/Losses as % of Net Income	59.0%		13.2%	4.48	11.5%	5.11	1.4%	41.98	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$16,677,768	53.3%	44.0%	1.21	41.9%	1.27	51.0%	1.05	49.2%	1.08
Supplies & Services	\$13,054,924	41.7%	49.2%	0.85	50.8%	0.82	41.5%	1.01	45.8%	0.91
Capital Component	\$1,540,893	4.9%	6.8%	0.72	7.3%	0.67	7.5%	0.66	5.0%	0.99
Fiscal Statistics										
Operating Margin (%)	-1.0%		9.1%	N/A	16.8%	N/A	9.5%	N/A	4.8%	N/A
Total Hospital Net Income (%)	-2.4%		10.3%	N/A	18.6%	N/A	9.7%	N/A	4.6%	N/A
Return on Equity (%)	-11.5%		6.0%	N/A	15.9%	N/A	13.7%	N/A	29.8%	N/A
Current Ratio	0.5		4.7	0.10	7.1	0.07	3.6	0.13	0.7	0.68
Days in Net Patient Accounts Receivable	50.6		64.0	0.79	58.8	0.86	55.7	0.91	57.5	0.88
Average Payment Period	36.0		56.5	0.64	30.8	1.17	35.7	1.01	29.8	1.21
Equity Financing (%)	28.9%		69.2%	0.42	86.8%	0.33	50.2%	0.58	50.2%	0.58
Long-Term Debt to Equity Ratio	0.7		0.3	2.92	0.1	8.13	0.6	1.24	0.0	N/A
Times Interest Earned	0.0		13.4	N/A	37.1	N/A	10.9	N/A	0.0	N/A
Total Asset Turnover	4.8		0.6	8.38	0.8	5.75	1.4	3.40	6.5	0.74
Average Age of Plant (Years)	6.0		12.6	0.47	8.9	0.67	9.3	0.64	5.0	1.19
Increase (Decrease) Total Net Patient Revenue	-12.1%		7.3%	N/A	0.5%	N/A	1.0%	N/A	18.8%	N/A
Outpatient Gross Revenue (% of Total GPR)	37.8%		63.3%	0.60	67.6%	0.56	79.1%	0.48	32.3%	1.17
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$34,386		\$16,906	2.03	\$13,409	2.56	\$20,479	1.68	\$35,301	0.97
Inpatient Net Revenue per Day	\$3,196		\$3,675	0.87	\$3,142	1.02	\$3,042	1.05	\$3,065	1.04
Outpatient Net Revenue per Visit	\$544		\$703	0.77	\$724	0.75	\$730	0.75	\$545	1.00

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$38,508,915	Cash & Cash Equivalents	\$0	Current Liabilities	\$3,035,293
Less Deductions	\$12,099,142	Net Patient Receivables	\$3,657,946	Long-Term Debt	\$1,394,252
Net Patient Revenue	\$26,409,773	Other Receivables	\$998,231	Other Liabilities	\$148,751
Plus Other Revenue	\$4,560,794			Subtotal	\$4,578,296
Total Revenue	\$30,970,567	Land, Buildings & Equipment (Net)	\$1,950,038	Unrestricted Fund Balance	\$1,863,637
Less Expenses	\$31,273,585	Other Assets	-\$164,282	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$436,163			Total Liabilities & Fund Balance	\$6,441,933
Net Income	-\$739,180	Total Assets	\$6,441,933		