

303 Aurora Medical Center in Oshkosh
 855 N Westhaven Drive
 Oshkosh, WI 54904
 920-456-6000

Fiscal Year: 01/01 to 12/31
 Type: GMS
 General Medical & Surgical
 Control: Other Not-For-Profit

County: Winnebago
 Analysis Area: Lake Winnebago (3)
 Volume Group: 6

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 3		Volume Group 6		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	49.2%	55.2%	0.89	46.6%	1.06	50.7%	0.97	37.9%	1.30
Obstetrics	35.8%	38.0%	0.94	30.9%	0.14	34.4%	1.04	33.6%	1.06
Pediatrics	0.0%	51.3%	N/A	14.5%	N/A	78.2%	N/A	0.0%	N/A
Total Hospital	45.2%	57.4%	0.79	47.3%	0.95	54.8%	0.82	40.4%	1.12
Average Census (Patients)									
Adult Medical-Surgical	25.6	26.0	0.98	22.2	1.15	27.5	0.93	19.7	1.30
Obstetrics	4.3	4.9	0.87	4.4	0.97	6.2	0.69	4.0	1.06
Pediatrics	0.0	1.3	N/A	0.3	N/A	4.2	N/A	0.0	N/A
Total Hospital	35.7	49.0	0.73	36.8	0.97	63.1	0.57	29.1	1.23
Average Length of Stay (Days)									
Adult Medical-Surgical	3.3	4.1	0.80	3.5	0.93	3.6	0.90	3.1	1.05
Obstetrics	2.2	2.6	0.85	2.4	0.89	2.5	0.87	2.2	0.98
Pediatrics	0.0	3.3	N/A	2.8	N/A	3.4	N/A	0.0	N/A
Total Hospital	3.1	4.5	0.70	4.2	0.76	4.3	0.73	3.1	1.03
Surgical Operations									
Inpatient	1,253	1,426	0.88	1,211	1.03	1,501	0.83	1,074	1.17
Outpatient	4,980	4,581	1.09	6,106	0.82	5,596	0.89	4,882	1.02
Inpatient as % of All Surgeries	20.1%	23.7%	0.85	16.6%	1.21	21.2%	0.95	18.0%	1.11
Outpatient Visits									
Non-Emergency Visits	141,242	144,376	0.98	97,819	1.44	193,333	0.73	131,972	1.07
Emergency Visits	23,226	17,768	1.31	15,674	1.48	29,751	0.78	21,813	1.06
Full-Time Equivalents (FTEs)									
Administrators	17.0	23.0	0.74	19.5	0.87	31.4	0.54	15.0	1.13
Nurses, Licensed	384.1	251.3	1.53	188.9	2.03	357.1	1.08	329.6	1.17
Ancillary Nursing Personnel	39.5	39.7	1.00	19.4	2.04	53.7	0.74	40.3	0.98
All Other Personnel	798.0	509.3	1.57	317.9	2.51	692.3	1.15	707.0	1.13
Total FTEs	1,238.6	823.3	1.50	545.6	2.27	1,134.4	1.09	1,091.9	1.13
FTEs per 100 Patient Census (Adjusted)									
Administrators	10.4	17.0	0.61	16.9	0.61	16.1	0.64	10.5	0.99
Nurses, Licensed	234.0	185.7	1.26	164.2	1.43	183.4	1.28	230.3	1.02
Ancillary Nursing Personnel	24.0	29.3	0.82	16.8	1.43	27.6	0.87	28.2	0.85
All Other Personnel	486.0	376.3	1.29	276.3	1.76	355.6	1.37	494.0	0.98
Total FTEs	754.4	608.3	1.24	474.3	1.59	582.6	1.29	762.9	0.99

Total Hospital:
 Beds Set Up & Staffed 79
 Discharges 4,142
 Inpatient Days 13,029

Contract with:
 Health Maintenance Organization (HMO) Yes
 Preferred Provider Organization (PPO) Yes

Medicare-certified Swing Beds:
 Average Beds Used 0
 Discharges 0
 Inpatient Days 0

Newborn Nursery:
 Bassinets 12
 Total Births 717
 Newborn Days 1,804

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 12/31/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	1	52	2,855	9,332	49.2%	25.6	3.3
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	3	0	0	0	0.0%	0.0	0.0
Hospice	2	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	3	0	0	0	0.0%	0.0	0.0
Pediatric, acute	2	0	0	0	0.0%	0.0	0.0
Obstetrics	1	12	722	1,566	35.8%	4.3	2.2
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	2	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	2	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	1	8	339	2,131	73.0%	5.8	6.3
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	1	7	0	0	0.0%	0.0	0.0
Other Intensive Care	3	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	3	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	17	0	17.0	Surgical Personnel	20	5	22.5
Physicians & Dentists	66	28	74.1	Radiological Services Personnel	35	23	48.4
Medical & Dental Residents	0	0	0.0	Sonographers	7	8	13.3
Dental Hygienists	0	0	0.0	Respiratory Therapists	10	4	13.1
Registered Nurses	214	158	308.2	Occupational Therapists	7	5	9.7
Certified Nurse Midwives	5	0	5.0	Occupational Therapy Assistants/Aides	0	3	1.5
Licensed Practical Nurses	19	18	30.3	Physical Therapists	21	7	25.5
Ancillary Nursing Personnel	19	38	39.5	Physical Therapy Assistants/Aides	3	6	7.1
Medical Assistants	47	19	59.2	Recreational Therapists	0	0	0.0
Physician Assistants	9	2	10.8	Dietitians & Nutritionists	0	3	1.8
Nurse Practitioners	31	3	31.6	Psychologists	2	0	2.0
Certified Registered Nurse Anesthetists	7	8	9.0	Social Workers	6	4	8.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	94	55	124.7
Health Info Mgmt-Administrators/Technicians	41	3	43.5	All Other Personnel	224	84	271.5
Pharmacy Personnel	25	8	29.3				
Clinical Laboratory Personnel	26	12	31.9				
				Total	955	504	1,238.6

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area ³		Volume Group ⁶		FY 2019 vs. 2018		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$251,366,930	45.0%	46.3%	0.97	47.7%	0.94	41.9%	1.07	43.8%	1.03
Medical Assistance	\$63,503,304	11.4%	13.6%	0.83	10.5%	1.09	19.2%	0.59	11.3%	1.01
Commercial	\$220,222,498	39.4%	35.3%	1.12	39.1%	1.01	35.7%	1.11	41.5%	0.95
All Other	\$23,455,939	4.2%	4.8%	0.88	2.7%	1.55	3.3%	1.28	3.4%	1.23
Deductions as % of Total Gross Patient Revenue										
Medicare	\$199,374,283	35.7%	34.9%	1.02	33.3%	1.07	32.2%	1.11	34.9%	1.02
Medical Assistance	\$51,886,402	9.3%	10.4%	0.90	7.8%	1.20	14.2%	0.66	9.3%	1.00
Commercial	\$96,187,748	17.2%	14.7%	1.17	13.9%	1.24	13.6%	1.27	18.0%	0.95
Charity Care	\$7,015,247	1.3%	1.0%	1.30	0.6%	1.98	1.0%	1.23	1.2%	1.06
Bad Debt	\$7,487,876	1.3%	1.1%	1.26	1.4%	0.93	1.2%	1.15	1.2%	1.11
All Other	\$10,752,043	1.9%	2.2%	0.89	2.0%	0.97	1.5%	1.26	1.5%	1.25
Total Deductions	\$372,703,599	66.7%	64.2%	1.04	59.1%	1.13	63.7%	1.05	66.1%	1.01
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	0.6%	5.5%	0.11		1.9%	0.33	3.9%	0.16	0.5%	1.22
Net Gains/Losses as % of Net Income	N/A	13.2%	N/A		11.5%	N/A	14.4%	N/A	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$52,026,280	35.6%	44.0%	0.81	41.9%	0.85	44.1%	0.81	35.6%	1.00
Supplies & Services	\$83,933,110	57.4%	49.2%	1.17	50.8%	1.13	48.5%	1.18	58.7%	0.98
Capital Component	\$10,304,841	7.0%	6.8%	1.04	7.3%	0.96	7.4%	0.95	5.7%	1.23
Fiscal Statistics										
Operating Margin (%)	21.8%	9.1%	2.40		16.8%	1.29	9.4%	2.31	16.8%	1.30
Total Hospital Net Income (%)	21.8%	10.3%	2.11		18.6%	1.17	10.8%	2.01	16.7%	1.30
Return on Equity (%)	11.5%	6.0%	1.91		15.9%	0.72	4.3%	2.67	8.6%	1.33
Current Ratio	25.9	4.7	5.50		7.1	3.64	4.3	6.05	28.9	0.90
Days in Net Patient Accounts Receivable	51.8	64.0	0.81		58.8	0.88	85.1	0.61	53.0	0.98
Average Payment Period	26.6	56.5	0.47		30.8	0.87	80.6	0.33	22.1	1.21
Equity Financing (%)	96.7%	69.2%	1.40		86.8%	1.11	65.0%	1.49	97.5%	0.99
Long-Term Debt to Equity Ratio	0.0	0.3	N/A		0.1	N/A	0.4	N/A	0.0	N/A
Times Interest Earned	19.9	13.4	1.48		37.1	0.54	11.7	1.70	0.0	N/A
Total Asset Turnover	0.5	0.6	0.92		0.8	0.63	0.4	1.35	0.5	1.02
Average Age of Plant (Years)	7.4	12.6	0.59		8.9	0.84	14.3	0.52	7.2	1.04
Increase (Decrease) Total Net Patient Revenue	16.7%	7.3%	2.29		0.5%	31.53	7.2%	2.32	3.6%	4.66
Outpatient Gross Revenue (% of Total GPR)	75.7%	63.3%	1.20		67.6%	1.12	66.6%	1.14	77.5%	0.98
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$13,007	\$16,906	0.77		\$13,409	0.97	\$15,576	0.84	\$12,151	1.07
Inpatient Net Revenue per Day	\$3,706	\$3,675	1.01		\$3,142	1.18	\$3,515	1.05	\$3,581	1.03
Outpatient Net Revenue per Visit	\$848	\$703	1.21		\$724	1.17	\$685	1.24	\$799	1.06

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$558,548,670	Cash & Cash Equivalents	\$231,838,545	Current Liabilities	\$10,139,419
Less Deductions	\$372,703,599	Net Patient Receivables	\$26,383,196	Long-Term Debt	\$0
Net Patient Revenue	\$185,845,071	Other Receivables	\$324,360	Other Liabilities	\$1,589,281
Plus Other Revenue	\$1,170,241			Subtotal	\$11,728,700
Total Revenue	\$187,015,314	Land, Buildings & Equipment (Net)	\$88,323,789	Unrestricted Fund Balance	\$342,704,749
Less Expenses	\$146,264,231	Other Assets	\$7,563,562	Restricted Fund Balance	\$0
Non-Operating Gains/Losses	-\$37,529			Total Liabilities & Fund Balance	\$354,433,449
Net Income	\$40,713,554	Total Assets	\$354,433,452		