

306 Bellin Health Oconto Hospital
 820 Arbutus Avenue
 Oconto, WI 54153
 920-835-1100

Fiscal Year: 10/01 to 09/30
 Type: GMS
 Critical Access Hospital
 Control: Other Not-For-Profit

County: Oconto
 Analysis Area: Northeastern (4)
 Volume Group: 5

Selected Utilization Statistics	FY 2019	All GMS Hospitals		Analysis Area 4		Volume Group 5		FY 2019 vs. 2018	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio
Occupancy Rate (%)									
Adult Medical-Surgical	9.5%	55.2%	0.17	48.2%	0.20	43.3%	0.22	9.4%	1.01
Obstetrics	0.0%	38.0%	N/A	34.9%	N/A	23.8%	N/A	0.0%	N/A
Pediatrics	0.0%	51.3%	N/A	22.1%	N/A	0.0%	N/A	0.0%	N/A
Total Hospital	9.5%	57.4%	0.17	47.8%	0.20	44.0%	0.22	9.4%	1.01
Average Census (Patients)									
Adult Medical-Surgical	0.9	26.0	0.04	22.4	0.04	15.3	0.06	0.9	1.01
Obstetrics	0.0	4.9	N/A	4.2	N/A	2.1	N/A	0.0	N/A
Pediatrics	0.0	1.3	N/A	0.6	N/A	0.0	N/A	0.0	N/A
Total Hospital	0.9	49.0	0.02	40.5	0.02	27.3	0.03	0.9	1.01
Average Length of Stay (Days)									
Adult Medical-Surgical	2.7	4.1	0.67	3.6	0.76	3.4	0.80	2.7	1.04
Obstetrics	0.0	2.6	N/A	2.4	N/A	2.3	N/A	0.0	N/A
Pediatrics	0.0	3.3	N/A	3.4	N/A	0.0	N/A	0.0	N/A
Total Hospital	2.7	4.5	0.61	3.7	0.73	3.7	0.74	2.7	1.03
Surgical Operations									
Inpatient	17	1,426	0.01	1,109	0.02	657	0.03	6	2.83
Outpatient	381	4,581	0.08	5,157	0.07	2,872	0.13	294	1.30
Inpatient as % of All Surgeries	4.3%	23.7%	0.18	17.7%	0.24	18.6%	0.23	2.0%	2.14
Outpatient Visits									
Non-Emergency Visits	16,844	144,376	0.12	219,705	0.08	115,084	0.15	15,753	1.07
Emergency Visits	2,165	17,768	0.12	18,012	0.12	13,821	0.16	2,199	0.98
Full-Time Equivalents (FTEs)									
Administrators	7.1	23.0	0.31	16.0	0.44	18.2	0.39	6.0	1.18
Nurses, Licensed	100.5	251.3	0.40	277.3	0.36	150.6	0.67	81.8	1.23
Ancillary Nursing Personnel	3.6	39.7	0.09	36.2	0.10	19.7	0.18	3.5	1.03
All Other Personnel	154.9	509.3	0.30	540.2	0.29	320.3	0.48	132.9	1.17
Total FTEs	266.1	823.3	0.32	869.6	0.31	508.8	0.52	224.2	1.19
FTEs per 100 Patient Census (Adjusted)									
Administrators	10.7	17.0	0.63	10.4	1.03	18.2	0.58	9.5	1.13
Nurses, Licensed	150.6	185.7	0.81	180.1	0.84	151.1	1.00	128.9	1.17
Ancillary Nursing Personnel	5.4	29.3	0.18	23.5	0.23	19.8	0.27	5.5	0.98
All Other Personnel	232.2	376.3	0.62	350.8	0.66	321.5	0.72	209.4	1.11
Total FTEs	398.9	608.3	0.66	564.7	0.71	510.6	0.78	353.3	1.13

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds Set Up & Staffed	10	Health Maintenance Organization (HMO)	Yes	Average Beds Used	3	Bassinets	0
Discharges	127	Preferred Provider Organization (PPO)	Yes	Discharges	20	Total Births	0
Inpatient Days	346			Inpatient Days	217	Newborn Days	0

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 09/30/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical							
Adult Medical-Surgical, Acute	2	10	126	346	9.5%	0.9	2.7
Orthopedic	2	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	2	0	0	0	0.0%	0.0	0.0
Hospice	4	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	3	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
Pediatric, acute	3	0	0	0	0.0%	0.0	0.0
Obstetrics	3	0	0	0	0.0%	0.0	0.0
Psychiatric	3	0	0	0	0.0%	0.0	0.0
Alcoholism/chemical dependency	3	0	0	0	0.0%	0.0	0.0
ICU/CCU							
Medical-Surgical Intensive Care	3	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	3	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	3	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	3	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	4	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
Subacute care	5	0	0	0	0.0%	0.0	0.0
Other inpatient	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

** Transfers, which may be estimated, refer only to those between units.

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	7	1	7.1	Surgical Personnel	2	7	6.9
Physicians & Dentists	12	25	18.4	Radiological Services Personnel	5	6	10.0
Medical & Dental Residents	0	0	0.0	Sonographers	3	2	4.5
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	0	0.0
Registered Nurses	30	41	56.9	Occupational Therapists	0	1	0.2
Certified Nurse Midwives	0	1	0.3	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	17	20	27.2	Physical Therapists	1	8	2.3
Ancillary Nursing Personnel	1	8	3.6	Physical Therapy Assistants/Aides	0	1	0.4
Medical Assistants	11	17	23.0	Recreational Therapists	0	0	0.0
Physician Assistants	6	5	7.9	Dietitians & Nutritionists	0	2	0.7
Nurse Practitioners	11	13	14.4	Psychologists	0	0	0.0
Certified Registered Nurse Anesthetists	0	3	1.7	Social Workers	2	0	2.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	14	10	18.2
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	42	10	47.4
Pharmacy Personnel	4	2	4.4				
Clinical Laboratory Personnel	3	13	8.7				
				Total	171	196	266.1

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Selected Financial Statistics	FY 2019	All GMS Hospitals		Analysis Area		Volume Group		FY 2019 vs. 2018		
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2018	Ratio	
Gross Revenue as % of Total Gross Patient Revenue										
Medicare	\$51,616,119	46.2%	46.3%	1.00	47.5%	0.97	51.1%	0.90	43.6%	1.06
Medical Assistance	\$16,666,287	14.9%	13.6%	1.09	11.3%	1.32	11.3%	1.32	13.7%	1.09
Commercial	\$42,405,230	38.0%	35.3%	1.08	37.0%	1.03	33.7%	1.13	38.8%	0.98
All Other	\$918,688	0.8%	4.8%	0.17	4.2%	0.19	3.9%	0.21	4.0%	0.21
Deductions as % of Total Gross Patient Revenue										
Medicare	\$28,940,785	25.9%	34.9%	0.74	35.6%	0.73	36.8%	0.71	27.6%	0.94
Medical Assistance	\$11,386,154	10.2%	10.4%	0.98	8.9%	1.14	8.5%	1.20	9.5%	1.07
Commercial	\$13,732,597	12.3%	14.7%	0.84	15.3%	0.80	12.8%	0.96	9.8%	1.26
Charity Care	\$1,124,050	1.0%	1.0%	1.04	1.0%	1.05	0.9%	1.13	1.0%	1.05
Bad Debt	\$1,926,710	1.7%	1.1%	1.63	1.1%	1.55	1.4%	1.27	1.4%	1.21
All Other	\$388,192	0.3%	2.2%	0.16	2.1%	0.16	2.1%	0.17	0.8%	0.46
Total Deductions	\$57,498,487	51.5%	64.2%	0.80	64.1%	0.80	62.4%	0.83	50.1%	1.03
Other Revenue & Net Gains or Losses										
Other Revenue as % of Total Revenue	1.8%	5.5%	0.32	3.5%	0.51	3.4%	0.52	1.7%	1.02	
Net Gains/Losses as % of Net Income	N/A	13.2%	N/A	N/A	N/A	4.5%	N/A	N/A	N/A	N/A
Expenses as % of Total Expenses										
Salary/Fringe Benefits	\$26,980,057	45.1%	44.0%	1.03	47.1%	0.96	46.0%	0.98	47.1%	0.96
Supplies & Services	\$22,295,877	37.3%	49.2%	0.76	45.7%	0.82	46.6%	0.80	33.8%	1.10
Capital Component	\$10,531,134	17.6%	6.8%	2.59	7.2%	2.44	7.4%	2.37	19.0%	0.92
Fiscal Statistics										
Operating Margin (%)	-8.6%	9.1%	N/A	10.6%	N/A	8.2%	N/A	-17.8%	0.48	
Total Hospital Net Income (%)	-8.6%	10.3%	N/A	10.5%	N/A	8.6%	N/A	-17.8%	0.48	
Return on Equity (%)	-11.1%	6.0%	N/A	7.1%	N/A	5.8%	N/A	-18.2%	0.61	
Current Ratio	4.5	4.7	0.95	4.5	1.00	4.4	1.02	3.0	1.47	
Days in Net Patient Accounts Receivable	47.5	64.0	0.74	51.1	0.93	49.0	0.97	60.1	0.79	
Average Payment Period	18.2	56.5	0.32	60.2	0.30	41.1	0.44	25.3	0.72	
Equity Financing (%)	0.0%	69.2%	N/A	74.2%	N/A	81.8%	N/A	2.4%	N/A	
Long-Term Debt to Equity Ratio	-11.2	0.3	N/A	0.2	N/A	0.1	N/A	36.1	N/A	
Times Interest Earned	-1.5	13.4	N/A	13.3	N/A	14.1	N/A	-3.9	0.38	
Total Asset Turnover	1.3	0.6	2.26	0.7	1.93	0.7	1.94	1.0	1.27	
Average Age of Plant (Years)	4.6	12.6	0.36	10.6	0.43	9.6	0.48	4.2	1.09	
Increase (Decrease) Total Net Patient Revenue	25.3%	7.3%	3.48	6.6%	3.84	2.8%	9.13	34.8%	0.73	
Outpatient Gross Revenue (% of Total GPR)	98.5%	63.3%	1.56	72.4%	1.36	71.9%	1.37	98.5%	1.00	
Net Revenue Statistics										
Inpatient Net Revenue per Discharge	\$13,465	\$16,906	0.80	\$13,311	1.01	\$12,065	1.12	\$9,375	1.44	
Inpatient Net Revenue per Day	\$3,401	\$3,675	0.93	\$3,405	1.00	\$3,161	1.08	\$2,727	1.25	
Outpatient Net Revenue per Visit	\$2,843	\$703	4.04	\$549	5.18	\$614	4.63	\$2,395	1.19	

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$111,606,325	Cash & Cash Equivalents	\$2,768,979	Current Liabilities	\$2,782,850
Less Deductions	\$57,498,487	Net Patient Receivables	\$7,040,718	Long-Term Debt	\$41,115,619
Net Patient Revenue	\$54,107,838	Other Receivables	\$1,750,702	Other Liabilities	\$2,205,654
Plus Other Revenue	\$980,147			Subtotal	\$46,104,123
Total Revenue	\$55,087,985	Land, Buildings & Equipment (Net)	\$28,755,000	Unrestricted Fund Balance	-\$3,658,024
Less Expenses	\$59,807,068	Other Assets	\$2,130,700	Restricted Fund Balance	\$758,695
Non-Operating Gains/Losses	\$1,382			Total Liabilities & Fund Balance	\$42,446,099
Net Income	-\$4,717,701	Total Assets	\$42,446,099		