

**099 Rogers Memorial Hospital Inc**  
 34700 Valley Road  
 Oconomowoc, WI 53066  
 262-646-4411

Fiscal Year: 08/01 to 07/31  
 Type: Psychiatric  
 Control: Other Not-For-Profit

County: Waukesha  
 Analysis Area: Southeastern (2A)  
 Volume Group:

Selected Utilization Statistics	FY 2019	All PSYCH Hospitals		FY 2019 vs. 2018	
		Value	Ratio	FY 2018	Ratio
<b>Occupancy Rate (%)</b>					
Psychiatric	88.7%	74.2%	1.19	83.0%	1.07
Alcoholism/Chemical Dependency	0.0%	46.9%	N/A	0.0%	N/A
Total Hospital	88.7%	73.4%	1.21	83.0%	1.07
<b>Average Census (Patients)</b>					
Psychiatric	62.9	33.7	1.87	59.0	1.07
Alcoholism/Chemical Dependency	0.0	1.4	N/A	0.0	N/A
Total Hospital	62.9	36.5	1.72	59.0	1.07
<b>Average Length of Stay (Days)</b>					
Psychiatric	8.1	6.6	1.23	7.7	1.06
Alcoholism/Chemical Dependency	0.0	3.1	N/A	0.0	N/A
Total Hospital	8.2	6.7	1.21	7.7	1.06
<b>Outpatient Visits</b>					
Non-Emergency Visits	24,159	50,351	0.48	20,125	1.20
Emergency Visits	0	1,378	N/A	0	N/A
<b>Full-Time Equivalents (FTEs)</b>					
Administrators	25.1	10.4	2.41	30.6	0.82
Nurses, Licensed	82.0	47.8	1.71	35.0	2.34
Psychologists	0.8	12.6	0.06	2.8	0.28
Social Workers	93.0	26.8	3.47	70.4	1.32
All Other Personnel	521.3	167.6	3.11	346.9	1.50
Total FTEs	722.1	265.2	2.72	485.7	1.49
<b>FTEs per 100 Patient Census (Adjusted)</b>					
Administrators	16.9	15.5	1.10	22.3	0.76
Nurses, Licensed	55.4	71.2	0.78	25.5	2.17
Psychologists	0.5	18.7	0.03	2.1	0.26
Social Workers	62.8	39.9	1.58	51.3	1.23
All Other Personnel	352.4	249.6	1.41	252.7	1.39
Total FTEs	488.1	394.8	1.24	353.9	1.38

**Total Hospital:**

Beds Set Up & Staffed 71  
 Discharges 2,816  
 Inpatient Days 22,975

**Contract with:**

Health Maintenance Organization (HMO) Yes  
 Preferred Provider Organization (PPO) Yes

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Inpatient Service Area	Level of Service*	Beds Set Up & Staffed 07/31/2019	Discharges & Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
<b>General Medical-Surgical</b>							
Adult Medical-Surgical, Acute	5	0	0	0	0.0%	0.0	0.0
Orthopedic	5	0	0	0	0.0%	0.0	0.0
Rehabilitation & Physical Medicine	5	0	0	0	0.0%	0.0	0.0
Hospice	5	0	0	0	0.0%	0.0	0.0
Acute Long-Term Care	5	0	0	0	0.0%	0.0	0.0
Other Acute	5	0	0	0	0.0%	0.0	0.0
<b>Pediatric, acute</b>	5	0	0	0	0.0%	0.0	0.0
<b>Obstetrics</b>	5	0	0	0	0.0%	0.0	0.0
<b>Psychiatric</b>	1	71	2,825	22,975	88.7%	62.9	8.1
<b>Alcoholism/chemical dependency</b>	2	0	0	0	0.0%	0.0	0.0
<b>ICU/CCU</b>							
Medical-Surgical Intensive Care	5	0	0	0	0.0%	0.0	0.0
Cardiac Intensive Unit	5	0	0	0	0.0%	0.0	0.0
Pediatric Intensive Care	5	0	0	0	0.0%	0.0	0.0
Burn Care	5	0	0	0	0.0%	0.0	0.0
Mixed Intensive Care	5	0	0	0	0.0%	0.0	0.0
Step-Down (Special Care)	5	0	0	0	0.0%	0.0	0.0
Neonatal Intensive/Intermediate Care	5	0	0	0	0.0%	0.0	0.0
Other Intensive Care	5	0	0	0	0.0%	0.0	0.0
<b>Subacute care</b>	5	0	0	0	0.0%	0.0	0.0
<b>Other inpatient</b>	5	0	0	0	0.0%	0.0	0.0

Note: data should be used only in rows; do not summarize columns.

\*\* Transfers, which may be estimated, refer only to those between units.

\* 1 = Provided-Distinct Unit, 2 = Provided-Not Distinct Unit, 3 = Available in Network

4 = Contracted, 5 = Service Not Provided

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/Assistant Administrators	24	1	25.1	Surgical Personnel	0	0	0.0
Physicians & Dentists	26	2	27.6	Radiological Services Personnel	0	0	0.0
Medical & Dental Residents	3	0	3.0	Sonographers	0	0	0.0
Dental Hygienists	0	0	0.0	Respiratory Therapists	0	0	0.0
Registered Nurses	33	38	70.6	Occupational Therapists	0	0	0.0
Certified Nurse Midwives	0	0	0.0	Occupational Therapy Assistants/Aides	0	0	0.0
Licensed Practical Nurses	2	2	3.9	Physical Therapists	0	0	0.0
Ancillary Nursing Personnel	0	0	0.0	Physical Therapy Assistants/Aides	0	0	0.0
Medical Assistants	2	1	2.5	Recreational Therapists	0	0	0.0
Physician Assistants	1	0	1.0	Dietitians & Nutritionists	8	9	17.2
Nurse Practitioners	7	1	7.5	Psychologists	0	1	0.8
Certified Registered Nurse Anesthetists	0	0	0.0	Social Workers	74	19	93.0
Clinical Nurse Specialists	0	0	0.0	All Other Health Professionals	189	157	345.9
Health Info Mgmt-Administrators/Technicians	0	0	0.0	All Other Personnel	104	19	123.2
Pharmacy Personnel	1	0	1.0				
Clinical Laboratory Personnel	0	0	0.0				
				<b>Total</b>	<b>474</b>	<b>250</b>	<b>722.1</b>

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Selected Financial Statistics	FY 2019		All PSYCH Hospitals		FY 2018 vs. 2018	
			Value	Ratio	FY 2018	Ratio
<b>Gross Revenue as % of Total Gross Patient Revenue</b>						
Medicare	\$10,219,408	5.5%	11.3%	0.48	5.2%	1.06
Medical Assistance	\$22,599,647	12.1%	43.1%	0.28	11.8%	1.02
Commercial	\$150,393,922	80.8%	39.4%	2.05	82.0%	0.99
All Other	\$2,957,821	1.6%	6.2%	0.26	1.0%	1.59
<b>Deductions as % of Total Gross Patient Revenue</b>						
Medicare	\$7,429,347	4.0%	7.0%	0.57	3.5%	1.15
Medical Assistance	\$14,534,663	7.8%	20.8%	0.37	8.2%	0.95
Commercial	\$50,336,694	27.0%	15.8%	1.71	26.9%	1.00
Charity Care	\$1,369,833	0.7%	2.6%	0.29	0.9%	0.84
Bad Debt	\$2,629,379	1.4%	1.4%	0.99	1.1%	1.26
All Other	\$1,450,055	0.8%	1.7%	0.45	1.6%	0.48
Total Deductions	\$77,749,971	41.8%	49.4%	0.85	42.2%	0.99
<b>Other Revenue &amp; Net Gains or Losses</b>						
Other Revenue as % of Total Revenue		0.1%	22.6%	0.00	0.2%	0.58
Net Gains/Losses as % of Net Income		9.8%	19.6%	N/A	N/A	N/A
<b>Expenses as % of Total Expenses</b>						
Salary/Fringe Benefits	\$50,357,980	58.5%	50.9%	1.15	72.2%	0.81
Supplies & Services	\$28,663,477	33.3%	45.5%	0.73	17.4%	1.91
Capital Component	\$7,028,820	8.2%	3.6%	2.24	10.4%	0.78
<b>Fiscal Statistics</b>						
Operating Margin (%)		20.7%	3.5%	5.86	23.0%	0.90
Total Hospital Net Income (%)		22.5%	4.4%	5.16	22.8%	0.99
Return on Equity (%)		12.0%	4.7%	2.53	14.3%	0.84
Current Ratio		1.22	2.3	0.53	2.73	0.45
Days in Net Patient Accounts Receivable		27.36	52.0	0.53	42.53	0.64
Average Payment Period		121.11	46.8	2.59	77.43	1.56
Equity Financing (%)		1.6%	22.0%	0.07	61.1%	0.03
Long-Term Debt to Equity Ratio		14.39	0.9	16.50	0.45	31.77
Times Interest Earned		22.60	8.3	2.74	19.27	1.17
Total Asset Turnover		0.52	1.1	0.48	0.63	0.83
Average Age of Plant (Years)		10.88	10.7	1.02	5.30	2.05
Increase (Decrease) Total Net Patient Revenue		10.7%	8.6%	1.24	12.2%	0.88
Outpatient Gross Revenue (% of Total GPR)		57.5%	48.3%	1.19	56.7%	1.01
<b>Net Revenue Statistics</b>						
Inpatient Net Revenue per Discharge	\$12,033		\$7,547	1.59	\$11,725	1.03
Inpatient Net Revenue per Day	\$1,475		\$1,179	1.25	\$1,508	0.98
Outpatient Net Revenue per Visit	\$3,194		\$624	5.12	\$3,333	0.96

Income Statement		Assets		Liabilities & Fund Balances	
Gross Patient Revenue (GPR)	\$186,170,797	Cash & Cash Equivalents	\$22,992,930	Current Liabilities	\$26,692,530
Less Deductions	\$77,749,971	Net Patient Receivables	\$8,126,772	Long-Term Debt	\$48,978,055
Net Patient Revenue	\$108,420,826	Other Receivables	\$197,341	Other Liabilities	\$128,450,146
Plus Other Revenue	\$97,215			Subtotal	\$204,120,731
Total Revenue	\$108,518,041	Land, Buildings & Equipment (Net)	\$119,869,451	Unrestricted Fund Balance	\$3,402,960
Less Expenses	\$86,050,277	Other Assets	\$56,337,198	Restricted Fund Balance	\$6,113,958
Non-Operating Gains/Losses	\$2,445,854			Total Liabilities & Fund Balance	\$207,523,692
Net Income	\$24,913,618	Total Assets	\$207,523,692		